

Location: MON	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Total	5	4	3	2	1	1
Guest Count	23,230	25,471	34,979	25,990	29,395	31,429	24,769	29,592	31,526	24,164	24,163	29,247	327,653	302,458	308,564	300,933	300,933	300,933	302,458
Check Average	\$9.11	\$9.30	\$8.30	\$8.29	\$8.92	\$9.43	\$9.33	\$9.46	\$9.30	\$9.06	\$9.06	\$9.06	\$9.29	\$9.29	\$9.29	\$9.29	\$9.29	\$9.29	\$9.29
Gross Sales	211,525	230,371	326,433	241,346	291,312	296,412	231,076	291,641	295,105	219,292	219,808	284,964	3,066,090	2,972,883	2,950,982	2,897,346	2,916,460	2,972,883	2,972,883
Gross Deductions	(3,720)	(6,220)	(19,531)	(6,459)	(6,685)	(6,824)	(4,668)	(5,231)	(5,872)	(3,249)	(3,249)	(3,249)	(67,831)	(56,947)	(58,513)	(57,251)	(57,809)	(56,947)	(56,947)
Net Sales	207,799	222,151	316,900	234,889	284,627	289,588	226,410	286,410	289,234	216,044	216,559	281,715	2,998,259	2,915,936	2,892,469	2,840,095	2,858,651	2,915,936	2,915,936
Food Cost %	59.824	65.116	85.261	64.462	65.831	78.880	62.466	65.192	60.768	57.837	57.789	69.947	813.165	779.299	779.768	779.768	779.768	779.768	779.768
Labor Cost %	28.394	27.394	26.194	26.579	26.449	49.644	40.852	41.304	27.494	26.494	26.494	43.205	503.638	482.043	477.982	477.982	477.982	477.982	477.982
Labor Cost per Guest	37.936	38.380	50.761	38.579	38.449	26.194	26.579	26.449	26.494	26.494	26.494	26.494	503.638	482.043	477.982	477.982	477.982	477.982	477.982
Net Margin %	17.994	16.194	15.694	15.394	15.394	16.794	17.794	16.494	17.794	16.394	16.394	16.394	16.394	16.394	16.394	16.394	16.394	16.394	16.394
% of Gross Sales	52.094	54.094	55.494	54.294	55.894	53.794	53.294	55.694	53.094	52.294	52.294	52.294	54.594	54.594	54.594	54.594	54.594	54.594	54.594
Advertising - Marketing Dept	1,104	1,021	1,584	2,621	2,520	1,896	2,383	2,161	2,302	2,025	2,025	2,532	24,804	19,087	23,564	21,207	21,207	19,087	19,087
Unit-level marketing	12	2	2	1	1	1	1	1	1	1	1	1	13	13	13	13	13	13	13
Building & security	6,439	5,726	5,806	6,427	7,281	6,016	5,681	6,254	5,089	3,860	3,860	7,144	74,143	74,143	74,143	74,143	74,143	74,143	74,143
General expense	3,488	4,017	4,824	4,427	3,977	4,306	3,600	4,780	5,089	3,860	3,860	4,650	50,422	40,642	50,422	45,360	40,642	40,642	40,642
Insurance	3,866	4,025	4,066	4,306	3,843	4,704	4,067	4,447	5,089	3,860	3,860	4,650	50,422	40,642	50,422	45,360	40,642	40,642	40,642
Payroll taxes	5,954	5,732	4,435	5,358	7,081	12,207	2,929	3,645	6,862	7,861	7,861	8,041	102,387	82,148	102,387	87,365	82,148	82,148	82,148
Supplies & maintenance	968	8,846	7,899	10,782	6,154	11,412	14,051	11,541	8,662	7,861	7,861	8,041	102,387	82,148	102,387	87,365	82,148	82,148	82,148
Utilities	10,827	7,967	10,590	14,070	11,580	13,531	14,051	11,541	8,662	7,861	7,861	8,041	102,387	82,148	102,387	87,365	82,148	82,148	82,148
Other operating expenses	38,733	41,083	48,728	47,720	50,135	60,444	44,559	54,382	49,457	52,065	43,098	60,805	580,420	544,095	547,766	547,766	544,095	544,095	544,095
Unit-level profit	70,316	67,670	134,160	63,138	90,411	79,334	65,442	108,659	108,659	70,166	70,166	97,078	1,081,035	1,079,668	1,041,301	1,034,169	1,053,235	1,079,668	1,079,668
% of Gross Sales	33.294	30.794	41.194	24.494	30.094	33.294	34.094	36.294	36.294	32.094	32.194	36.194	36.094	36.194	36.094	36.094	36.194	36.194	36.194
Management compensation	19,791	20,292	19,791	19,442	19,292	14,692	14,820	19,292	19,292	19,542	19,542	19,542	235,250	235,250	193,291	193,291	235,250	235,250	235,250
Unit-level G&A	1,493	125	(4,674)	589	583	(614)	494	399	399	(590)	(590)	(737)	(3,765)	(2,887)	(3,578)	(3,219)	(2,887)	(2,887)	(2,887)
Unit-level EBITDA	34,436	61,963	98,630	45,171	55,667	61,478	44,553	50,537	60,990	30,439	45,221	59,787	656,259	639,360	616,337	603,995	617,606	639,360	639,360
% of Gross Sales	16.394	21.694	30.594	19.194	22.194	20.794	19.394	20.294	23.194	16.694	20.794	22.694	21.594	21.594	20.994	20.994	21.294	21.594	21.594

Location: MPS	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Total
Guest Count	18,535	22,642	29,177	22,571	20,403	20,940	19,838	21,051	25,533	19,829	19,156	20,829	207,105
Check Average	\$8.03	\$8.51	\$8.64	\$8.61	\$8.64	\$8.64	\$8.46	\$8.32	\$8.32	\$8.32	\$8.32	\$8.32	\$8.03
Net Sales	153,901	183,276	242,528	186,488	169,937	222,742	199,583	170,490	208,182	161,218	154,903	168,880	2,130,724
Net Sales Deductions	(12,879)	(1,400)	(1,506)	(18,515)	(7,417)	(11,052)	(6,589)	(7,537)	(9,368)	(4,524)	(4,465)	(4,083)	(71,109)
Gross Sales	141,022	181,876	241,022	167,973	162,520	211,690	192,994	162,953	198,814	156,694	150,438	164,797	2,059,615
Food Cost %	28.4%	27.9%	25.9%	26.2%	26.2%	26.2%	26.2%	26.2%	26.2%	26.2%	26.2%	26.2%	26.2%
Food Cost	40,066	51,509	65,758	49,731	46,231	62,218	45,864	47,801	58,113	43,558	45,285	48,502	589,802
Labor Cost %	28.4%	27.9%	25.9%	26.2%	26.2%	26.2%	26.2%	26.2%	26.2%	26.2%	26.2%	26.2%	26.2%
Labor Cost	40,066	51,509	65,758	49,731	46,231	62,218	45,864	47,801	58,113	43,558	45,285	48,502	589,802
Net Margin	73.6%	72.1%	74.1%	73.8%	73.8%	73.8%	73.8%	73.8%	73.8%	73.8%	73.8%	73.8%	73.6%
% of Gross Sales	47.1%	40.0%	31.1%	29.6%	29.6%	29.6%	29.6%	29.6%	29.6%	29.6%	29.6%	29.6%	29.6%
Advertising - Marketing Dept	1,104	3,755	4,456	5,764	6,341	4,386	2,014	6,166	7,347	4,488	5,610	55,062	53,184
Building & security	1,941	1,941	1,945	1,945	1,945	1,945	1,945	1,945	1,945	1,945	1,945	1,945	1,945
General expense	2,422	3,087	3,968	3,126	3,961	3,763	3,503	3,543	3,543	3,543	3,543	3,543	3,543
Insurance	3,804	3,746	3,941	4,245	3,941	4,506	4,506	4,506	4,506	4,506	4,506	4,506	4,506
Payroll taxes	4,967	4,969	4,969	4,969	4,969	4,969	4,969	4,969	4,969	4,969	4,969	4,969	4,969
Repairs & maintenance	6,011	6,011	6,011	6,011	6,011	6,011	6,011	6,011	6,011	6,011	6,011	6,011	6,011
Supplies	9,655	9,655	9,655	9,655	9,655	9,655	9,655	9,655	9,655	9,655	9,655	9,655	9,655
Utilities	8,974	8,974	8,974	8,974	8,974	8,974	8,974	8,974	8,974	8,974	8,974	8,974	8,974
Other operating expenses	33,609	41,720	54,537	34,282	38,008	63,282	40,354	64,025	42,156	40,216	45,201	52,348	519,113
Unit-level profit	40,264	54,714	75,211	65,297	65,297	65,297	65,297	65,297	65,297	65,297	65,297	65,297	65,297
% of Gross sales	28.7%	30.4%	31.2%	31.2%	31.2%	31.2%	31.2%	31.2%	31.2%	31.2%	31.2%	31.2%	31.2%
Management compensation	11,948	11,209	15,184	10,995	11,645	16,727	8,857	14,025	11,834	11,834	14,542	150,610	150,610
Occupancy charges	9,625	8,685	8,685	8,685	8,685	8,685	8,685	8,685	8,685	8,685	8,685	8,685	8,685
Unit-level GAA	1,472	1,448	1,311	1,472	1,554	1,554	1,554	1,554	1,554	1,554	1,554	1,554	1,554
Unit-level EBITDA	17,220	33,371	61,632	44,717	26,434	23,470	24,625	24,625	24,625	21,222	20,371	18,488	331,134
% of Gross sales	11.0%	17.3%	20.3%	22.0%	16.0%	10.9%	12.4%	12.4%	12.4%	13.1%	12.8%	10.8%	14.6%
Unit-level EBITDA	336,705	344,028	328,868	321,694	328,868	328,868	328,868	328,868	328,868	328,868	328,868	328,868	328,868

Location: MPSCS	1	2	3	4	5	6	7	8	9	10	11	12	13	Total	52
Guest Count	23,749	20,081	37,224	28,960	27,529	34,732	25,664	20,220	31,416	24,553	24,538	26,643	\$8.43	338,732	\$8.43
Check Average	\$8.05	\$8.43	\$8.91	\$8.49	\$8.66	\$8.66	\$8.42	\$8.53	\$8.35	\$8.33	\$8.33	\$8.33	\$8.33	338,732	\$8.43
Gross Sales	191,150	236,682	316,817	245,959	238,364	210,364	227,158	263,430	200,322	200,322	200,322	221,894	7,01%	2,859,292	7,01%
Net Sales	197,666	220,105	303,045	235,359	230,204	208,194	209,611	255,356	195,876	195,876	195,876	210,871	7,01%	2,767,350	7,01%
Food Cost %	54.20%	65.31%	62.03%	59.9%	62.46%	77.02%	59.78%	71.06%	52.17%	52.17%	52.17%	57.79%	28.0%	754,470	28.0%
Food Cost	107,666	154,271	191,817	145,959	168,900	191,817	154,271	184,774	107,666	107,666	107,666	125,817	28.0%	2,112,820	28.0%
Labor Cost %	41.30%	43.25%	57.34%	45.95%	58.96%	44.91%	44.83%	54.74%	38.76%	38.76%	38.76%	42.81%	28.0%	557,997	28.0%
Labor Cost	79,120	86,817	212,817	113,000	161,000	154,271	113,000	113,000	79,120	79,120	79,120	113,000	28.0%	1,557,520	28.0%
Net Margin	92,485	165,865	111,228	99,959	69,304	108,347	108,347	69,304	92,485	92,485	92,485	92,485	19.5%	1,454,853	19.5%
% of Gross Sales	48.4%	50.8%	35.1%	40.6%	29.1%	51.1%	50.0%	26.4%	45.8%	45.8%	45.8%	42.4%	19.5%	1,454,853	19.5%
Advertising - Marketing Dept	1,104	3,756	4,499	5,764	6,341	4,386	2,014	0,168	7,347	4,469	4,469	5,610	55,962	55,962	55,962
Building & Security	3,048	1,533	5,540	4,249	3,291	3,267	2,528	3,575	3,798	3,798	3,798	4,748	45,190	45,190	45,190
Insurance	2,711	2,711	3,835	4,560	4,897	3,831	3,972	3,972	3,972	3,972	3,972	4,691	38,003	38,003	38,003
General Expense	2,711	2,711	3,835	4,560	4,897	3,831	3,972	3,972	3,972	3,972	3,972	4,691	38,003	38,003	38,003
Repairs & Maintenance	3,554	3,852	6,644	5,950	7,555	5,556	5,556	5,556	5,556	5,556	5,556	7,142	69,381	69,381	69,381
Supplies	8,720	9,177	8,453	7,829	9,915	8,436	9,457	9,003	10,668	10,668	10,668	12,588	109,607	109,607	109,607
Utilities	8,459	7,966	48,258	44,232	48,258	44,232	48,258	44,232	48,258	48,258	48,258	58,117	548,311	548,311	548,311
Other operating expenses	38,990	38,422	48,258	44,232	48,258	44,232	48,258	44,232	48,258	48,258	48,258	58,117	548,311	548,311	548,311
Unit-level profit	66,476	82,111	114,416	81,304	78,579	87,654	66,160	63,553	78,929	60,147	60,147	68,702	901,015	901,015	901,015
% of Gross Sales	29.0%	34.7%	36.1%	33.1%	31.7%	32.8%	30.1%	28.0%	30.0%	29.6%	30.5%	30.1%	31.8%	31.8%	31.8%
Management compensation	12,560	16,940	20,180	17,256	17,274	21,221	16,306	16,695	20,240	16,791	16,791	20,988	213,454	213,454	213,454
Occupancy charges	17,841	15,826	17,138	17,138	17,138	17,138	17,138	17,845	17,138	17,138	17,138	17,138	205,951	205,951	205,951
Unit-level G&A	1,810	1,522	(4,664)	666	1,531	2,002	1,647	1,582	1,582	465	465	581	8,459	8,459	8,459
Unit-level EBITDA	23,164	47,734	61,782	46,044	39,638	67,233	30,066	27,938	39,251	24,753	24,753	28,594	472,151	472,151	472,151
% of Gross Sales	12.1%	20.2%	25.8%	18.7%	16.8%	19.2%	13.8%	12.3%	14.8%	12.4%	13.3%	12.6%	16.8%	16.8%	16.8%

Location: MPSOT	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Total	5	4	3	2	1
Guest Count	25,128	26,648	35,614	28,609	27,660	27,647	38,451	48,370	28,735	28,735	28,735	31,668	372,491	372,491	369,765	369,765	372,491	372,491
Check Average	\$7.97	\$8.34	\$8.53	\$8.66	\$8.65	\$8.53	\$8.47	\$8.67	\$8.33	\$8.33	\$8.33	\$8.33	\$8.14	\$8.14	\$8.47	\$8.47	\$8.14	\$8.14
Gross Sales	200,193	221,906	305,987	244,021	238,552	304,841	235,967	272,249	344,386	222,691	222,773	283,807	3,078,965	3,078,965	3,132,161	3,132,161	3,132,161	3,132,161
Net sales deductions	(14,306)	(11,175)	(18,093)	(15,083)	(12,549)	(15,495)	(11,100)	(12,532)	(7,549)	(7,549)	(7,549)	(9,643)	(129,306)	(129,306)	(121,835)	(123,268)	(121,835)	(121,835)
Food cost	59,197	61,040	80,739	64,535	62,539	79,675	63,162	77,948	100,276	59,607	59,607	70,613	638,963	638,963	652,066	652,066	652,066	652,066
Food cost %	29.6%	27.3%	26.4%	26.4%	26.2%	26.1%	26.8%	28.6%	28.1%	26.8%	26.8%	24.8%	20.8%	20.8%	20.8%	20.8%	20.8%	20.8%
Labor cost	41,229	40,757	52,230	42,351	41,846	54,146	42,339	51,217	64,432	39,515	39,515	46,611	556,402	556,402	565,888	565,888	565,888	565,888
Labor cost per guest	\$1.64	\$1.53	\$1.47	\$1.48	\$1.51	\$1.96	\$1.85	\$1.67	\$2.24	\$1.38	\$1.38	\$1.63	\$1.76	\$1.76	\$1.75	\$1.75	\$1.76	\$1.76
Labor cost %	20.6%	18.2%	17.1%	17.4%	17.5%	17.8%	17.9%	18.6%	18.7%	17.7%	17.7%	17.7%	18.1%	18.1%	18.1%	18.1%	18.1%	18.1%
Net Margin	\$5,460	\$10,835	\$14,536	\$12,053	\$17,618	\$16,524	\$19,366	\$13,155	\$167,144	\$110,020	\$110,020	\$137,441	\$1,547,316	\$1,547,316	\$1,560,855	\$1,560,855	\$1,547,316	\$1,547,316
% of Gross sales	2.7%	4.9%	4.8%	5.0%	5.1%	5.1%	5.0%	4.8%	48.5%	39.2%	39.2%	52.1%	50.3%	50.3%	52.8%	52.8%	52.8%	52.8%
Advertising - Marketing Dept	1104	3656	4496	5764	6341	4455	2014	6168	7347	4498	4498	5623	5626	5626	53452	53452	49107	49107
Unit-level marketing	12	2	2	3	3	1	200	200	31	31	31	30	300	300	270	270	243	243
Building & security	3469	4212	4786	3602	3997	3452	3945	2990	3187	3358	3358	4198	44184	44184	44184	44184	44184	44184
General expense	4644	5023	6969	5061	5061	5427	7876	6247	5875	5875	5875	7344	72386	72386	65147	65147	58632	58632
Insurance	3225	3175	3748	3209	3362	3507	3913	3898	3279	3279	3279	40790	40790	40790	41402	41402	42653	42653
Repairs & maintenance	5960	5960	7169	5836	5496	5452	6955	6553	5225	5225	5225	6286	72097	72097	73495	73495	74638	74638
Payroll taxes	2971	2591	3817	2489	5796	6151	8704	7538	4705	4705	4705	5882	58877	58877	58877	58877	53878	53878
Supplies	8968	9372	13047	10286	9464	10371	14787	14787	10183	10183	10183	8047	132415	132415	119174	119174	119174	119174
Utilities	8429	8377	8551	9102	8461	11564	10083	9427	8047	8047	8047	8557	113753	113753	116308	116308	117755	117755
Other operating expenses	38,234	42,892	49,055	49,363	47,846	60,388	44,116	62,851	48,201	48,201	48,201	48,117	591,184	591,184	593,272	593,272	594,452	594,452
Unit-level profit	67,226	68,043	108,482	72,660	72,660	108,130	76,251	70,874	104,254	68,619	68,619	88,945	954,131	954,131	998,683	998,683	998,683	998,683
% of Gross sales	28.6%	30.4%	34.9%	28.6%	28.6%	34.9%	31.8%	28.1%	30.3%	31.4%	31.4%	31.7%	31.1%	31.1%	31.6%	31.6%	31.6%	31.6%
Management compensation	15,574	17,202	20,712	15,294	15,604	19,515	16,888	16,293	21,763	16,047	16,047	20,058	211,496	211,496	218,783	222,203	222,203	222,203
Occupancy charges	11,424	11,424	5,223	11,424	11,424	11,424	11,424	10,872	11,424	10,298	10,298	10,298	126,955	126,955	126,955	126,955	126,955	126,955
Unit-level GDA	2,466	1,598	(482)	946	1,048	1,673	1,701	1,658	1,658	1,089	1,089	1,374	16,457	16,457	15,635	14,071	12,664	12,664
Unit-level EBITDA	27,743	37,320	80,029	45,027	45,028	72,518	45,238	42,161	68,449	42,375	42,375	42,501	601,223	601,223	642,688	670,408	683,687	719,683
% of Gross sales	13.8%	16.7%	26.2%	18.0%	18.0%	23.9%	18.2%	15.0%	20.2%	18.0%	18.0%	18.1%	18.6%	18.6%	20.5%	21.4%	21.9%	22.2%

Location: WPSH	1	2	3	4	5	6	7	8	9	10	11	12	13	Total	2	3	4	5
	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13			FT-14	FT-15	FT-16	FT-17
Guest Count	25,033	28,447	33,604	30,120	28,117	33,103	23,606	27,501	34,502	27,114	26,325	31,595	386,044	338,667	357,031	357,031	359,631	
Guest Average	\$7.28	\$7.92	\$8.20	\$8.08	\$8.22	\$8.00	\$8.44	\$8.28	\$8.16	\$7.79	\$7.79	\$7.79	\$8.08	\$8.10	\$8.11	\$8.12	\$8.12	
Gross Sales	180,121	228,192	276,186	246,186	233,473	268,335	218,568	227,789	281,166	244,126	204,182	244,186	2,907,821	2,904,491	2,900,685	2,903,916	2,923,311	
Net sales deductions	(14,090)	(10,328)	(12,219)	(10,527)	(19,450)	(17,239)	(17,820)	(7,753)	(9,811)	(5,739)	(5,989)	(6,670)	(102,690)	2,811,181	2,897,457	2,810,624	2,893,385	
Net sales	166,031	217,864	263,967	235,659	214,023	251,096	200,748	220,036	271,355	238,387	198,193	237,516	2,805,131	2,805,131	2,890,228	2,893,292	2,893,385	
Food cost	54,781	66,722	85,124	66,514	64,237	77,332	59,233	61,848	77,428	56,827	55,174	66,201	791,421	790,515	789,478	790,358	795,937	
Food Cost %	28.6%	30.6%	32.0%	28.3%	30.0%	30.8%	29.2%	28.0%	27.9%	24.3%	27.9%	28.0%	27.9%	27.8%	27.2%	27.2%	27.2%	
Labor cost	43,617	45,970	58,739	47,125	46,344	56,208	44,888	48,723	59,448	41,360	40,157	48,182	580,262	578,597	578,838	579,482	583,353	
Labor Cost per Guest	\$1.74	\$1.62	\$1.75	\$1.57	\$1.65	\$1.71	\$1.90	\$1.77	\$1.74	\$1.53	\$1.48	\$1.54	\$2.10	\$2.07	\$2.07	\$2.07	\$2.07	
Labor Cost %	26.3%	21.1%	22.2%	20.0%	21.6%	20.8%	22.4%	22.1%	21.5%	17.3%	20.2%	20.2%	20.0%	20.3%	20.3%	20.3%	20.3%	
Net Margin	67,232	111,173	158,203	121,708	113,248	162,556	106,687	109,535	134,509	107,209	104,285	124,133	1,433,478	1,441,068	1,435,180	1,440,783	1,450,038	
% of Gross sales	40.5%	51.1%	58.0%	52.3%	52.4%	60.5%	53.2%	49.8%	48.3%	45.0%	53.1%	53.1%	51.2%	51.3%	51.3%	51.3%	51.3%	
Advertising - Marketing Dept	1,104	3,756	4,496	5,764	6,341	4,455	2,014	6,198	7,347	4,498	4,498	5,623	56,065	53,262	47,930	43,142	43,142	
Advertising - Marketing Dept	1,104	3,756	4,496	5,764	6,341	4,455	2,014	6,198	7,347	4,498	4,498	5,623	56,065	53,262	47,930	43,142	43,142	
Building & security	1,988	4,308	4,689	3,942	4,827	5,026	3,748	3,410	7,386	3,785	3,785	4,732	47,320	50,884	50,884	50,884	50,884	
General expense	3,047	3,047	3,047	3,047	3,047	3,047	3,047	3,047	3,047	3,047	3,047	3,047	3,047	3,047	3,047	3,047	3,047	
Insurance	2,803	2,803	2,803	2,803	2,803	2,803	2,803	2,803	2,803	2,803	2,803	2,803	2,803	2,803	2,803	2,803	2,803	
Permit fees	6,180	6,180	6,180	6,180	6,180	6,180	6,180	6,180	6,180	6,180	6,180	6,180	6,180	6,180	6,180	6,180	6,180	
Repairs & maintenance	3,446	3,446	3,446	3,446	3,446	3,446	3,446	3,446	3,446	3,446	3,446	3,446	3,446	3,446	3,446	3,446	3,446	
Supplies	7,281	8,415	13,341	8,814	10,338	13,330	10,832	19,231	10,559	9,131	9,019	7,871	121,867	121,867	121,867	121,867	121,867	
Utilities	8,454	7,144	6,470	6,470	6,470	6,470	6,470	6,470	6,470	6,470	6,470	6,470	6,470	6,470	6,470	6,470	6,470	
Other operating expenses	34,302	40,024	50,653	42,099	44,481	61,453	44,834	48,381	58,122	43,864	40,654	60,537	681,405	550,101	622,982	518,629	517,783	
Unit-level profit	53,421	71,892	107,542	79,610	68,837	101,603	61,733	63,644	76,387	63,345	60,651	74,789	883,074	890,808	918,188	918,254	932,632	
% of Gross sales	29.1%	31.5%	38.9%	32.3%	29.9%	39.0%	28.3%	27.9%	27.1%	26.4%	26.9%	30.4%	30.8%	30.7%	31.6%	31.6%	32.2%	
Management compensation	18,139	19,883	25,680	21,077	21,141	22,979	17,414	21,494	23,741	20,013	20,013	25,018	256,890	256,890	263,312	269,895	278,643	
Occupancy charges	13,055	15,483	15,483	15,483	15,483	15,483	15,483	15,483	15,483	15,483	15,483	15,483	163,382	163,382	163,382	163,382	163,382	
Unit-level GAA	1,470	2,140	3,180	1,535	2,211	2,695	2,250	2,789	2,353	2,155	2,155	2,694	26,882	26,882	23,070	20,763	20,763	
Unit-level EBITDA	20,235	34,375	62,858	41,514	30,132	58,586	26,652	24,210	33,611	25,894	23,000	31,595	414,619	423,663	448,424	451,214	451,535	
% of Gross sales	10.0%	14.7%	22.8%	16.0%	12.0%	22.1%	12.2%	10.6%	12.0%	11.3%	11.2%	12.6%	14.5%	14.6%	15.4%	15.4%	15.4%	

Location: NVNW	1	2	3	4	5	6	7	8	9	10	11	12	13	Total	14	15	16	17	18
Guest Count	18,072	19,004	24,458	18,688	18,082	25,136	18,770	18,525	21,883	18,508	18,340	21,548	24,365	24,365	24,050	239,401	239,401	87,04	240,688
Check Average	\$8.53	\$8.81	\$8.77	\$8.70	\$8.70	\$8.78	\$8.65	\$8.60	\$8.78	\$8.67	\$8.67	\$8.67	\$8.70	\$8.70	\$8.70	\$8.91	\$8.98	\$7.04	\$7.18
Gross Sales	7,24%	7,95%	10,10%	10,43%	7,77%	7,49%	7,50%	7,50%	9,07%	7,50%	7,50%	7,50%	7,50%	7,50%	7,50%	1,068,435	1,068,435	1,068,435	1,068,435
Net Sales	114,757	124,963	158,048	127,322	121,811	164,347	118,338	142,842	128,881	118,289	140,180	157,791	157,791	157,791	157,791	1,012,199	1,012,199	1,012,199	1,012,199
Food Cost %	40.58	36.61	31.2%	30.7%	32.0%	32.1%	32.1%	32.1%	32.0%	31.8%	31.8%	31.8%	31.8%	31.8%	31.8%	538,288	538,288	538,288	538,288
Labor Cost %	32.083	33.546	41.816	32.295	31.665	42.808	33.003	32.194	40.073	33.181	31.185	36.653	420,532	420,532	420,532	428,748	428,748	428,748	428,748
Labor Cost per Guest	27.22%	25.09%	25.27%	24.5%	25.0%	25.2%	27.0%	26.3%	27.1%	25.5%	25.5%	25.5%	25.5%	25.5%	25.5%	645,183	645,183	645,183	645,183
Net Margin	41,906	44,017	68,346	54,133	60,072	68,027	48,114	48,114	55,372	48,241	52,341	57,619	62,935	62,935	62,935	645,183	645,183	645,183	645,183
% of Gross Sales	35.5%	34.0%	39.4%	41.0%	40.2%	38.8%	37.7%	37.7%	37.4%	40.2%	40.2%	40.2%	38.0%	38.0%	38.0%	40.0%	40.0%	40.0%	40.0%
Advertising - Marketing Dept	1,104	1,224	1,525	3,480	1,778	917	1,132	1,425	1,769	1,580	1,580	1,674	1,947	1,947	1,947	18,522	18,522	18,522	18,522
Building & security	624	1,352	1,835	2,783	2,832	1,319	2,198	2,198	2,198	2,198	2,198	2,198	2,198	2,198	2,198	22,008	22,008	22,008	22,008
General expense	3,112	3,064	3,098	3,462	3,550	3,085	3,779	3,764	4,089	3,629	3,629	3,629	3,629	3,629	3,629	40,568	40,568	40,568	40,568
Insurance	4,461	4,855	4,309	3,972	4,664	3,948	3,634	3,634	4,089	3,629	3,629	3,629	3,629	3,629	3,629	54,021	54,021	54,021	54,021
Repairs & maintenance	1,632	1,832	1,832	1,832	1,832	1,832	1,832	1,832	1,832	1,832	1,832	1,832	1,832	1,832	1,832	21,709	21,709	21,709	21,709
Supplies	3,883	3,707	3,506	3,707	3,707	3,707	3,707	3,707	3,707	3,707	3,707	3,707	3,707	3,707	3,707	64,389	64,389	64,389	64,389
Utilities	11,099	12,157	9,991	10,416	10,241	11,328	10,873	12,595	8,795	12,848	11,187	10,653	132,391	132,391	132,391	135,572	135,572	135,572	135,572
Other operating expenses	21,787	28,716	28,073	24,644	31,048	24,781	22,337	24,643	27,419	25,859	25,859	27,419	314,254	314,254	314,254	318,034	318,034	318,034	318,034
Unit-level profit	20,120	16,224	36,630	28,060	20,836	34,181	21,333	23,873	30,629	24,922	23,820	29,981	315,101	315,101	315,101	327,128	327,128	327,128	327,128
% of Gross Sales	17.0%	12.5%	21.5%	20.8%	20.1%	20.1%	17.5%	19.8%	20.8%	18.1%	19.3%	20.8%	18.3%	18.3%	18.3%	20.0%	20.0%	19.9%	20.0%
Management compensation	12,964	11,923	16,779	12,464	12,629	15,491	10,260	12,368	14,123	12,306	12,306	15,383	158,028	158,028	158,028	158,028	158,028	158,028	158,028
Occupancy charges	2,936	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	43,416	43,416	43,416	43,416
Unit-level G&A	1,005	1,056	1,261	860	1,117	1,117	1,118	1,075	887	887	887	1,108	11,781	11,781	11,781	11,192	11,192	11,192	11,192
Unit-level EBITDA	3,184	(435)	15,187	11,057	8,901	13,395	6,274	6,745	11,851	8,048	6,747	9,809	100,878	100,878	100,878	113,493	113,493	113,493	113,493
% of Gross Sales	2.7%	-0.3%	8.2%	6.4%	7.0%	7.8%	5.1%	5.1%	8.1%	6.2%	5.6%	8.6%	8.2%	8.2%	8.2%	7.0%	7.0%	8.8%	7.0%

Location: SLR	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Total	5	4	3	2	1	0
Guest Count	8,594	8,038	11,684	8,862	9,835	13,868	9,740	7,865	7,865	8,832	8,000	8,000	80,108	80,108	80,108	80,108	80,108	80,108	80,108
Check Average	\$8.55	\$8.88	\$8.88	\$8.88	\$8.88	\$8.88	\$8.88	\$8.88	\$8.88	\$8.88	\$8.88	\$8.88	\$8.88	\$8.88	\$8.88	\$8.88	\$8.88	\$8.88	\$8.88
Gross Sales	70,447	80,300	104,939	88,181	88,630	126,823	85,634	85,634	85,634	85,634	85,634	85,634	714,668	714,668	714,668	714,668	714,668	714,668	714,668
Net sales deductions	(2,203)	(3,100)	(3,983)	(3,531)	(4,185)	(5,670)	(3,450)	(3,450)	(3,450)	(3,450)	(3,450)	(3,450)	664,479	664,479	664,479	664,479	664,479	664,479	664,479
Food cost %	24.265	26.632	34.202	29.018	29.612	38.346	27.933	24.964	24.964	24.964	24.964	24.964	235.184	235.184	235.184	235.184	235.184	235.184	235.184
Labor cost per Guest	22.304	21.674	28.546	25.198	24.113	32.102	24.112	23.182	23.182	23.182	23.182	23.182	201,450	201,450	201,450	201,450	201,450	201,450	201,450
Net Margin %	30.4%	27.2%	27.2%	28.6%	27.2%	25.5%	28.2%	33.8%	33.8%	33.8%	33.8%	33.8%	34.6%	34.6%	34.6%	34.6%	34.6%	34.6%	34.6%
% of Gross sales	28,484	28,484	38,807	30,433	34,716	48,705	30,778	17,038	17,038	24.8%	24.8%	24.8%	247,638	247,638	247,638	247,638	247,638	247,638	247,638
Advertising - Marketing Dept	1,091	1,112	1,604	1,323	1,298	1,058	1,058	1,058	1,058	1,058	1,058	1,058	8,544	8,544	8,544	8,544	8,544	8,544	8,544
Unit-level marketing	809	2,309	604	574	1	1,624	974	3,407	3,407	3,407	3,407	3,407	11,848	11,848	11,848	11,848	11,848	11,848	11,848
General expenses	1,392	1,132	1,583	1,942	1,566	1,745	1,950	1,380	1,380	1,380	1,380	1,380	12,688	12,688	12,688	12,688	12,688	12,688	12,688
Payroll taxes	2,289	2,254	2,390	2,291	2,415	2,575	2,283	2,795	2,795	2,795	2,795	2,795	19,293	19,293	19,293	19,293	19,293	19,293	19,293
Repairs & maintenance	3,055	3,774	3,774	3,262	3,080	3,959	3,004	3,264	3,264	3,264	3,264	3,264	26,351	26,351	26,351	26,351	26,351	26,351	26,351
Supplies	3,484	3,360	1,368	1,363	1,487	791	4,436	4,436	4,436	4,436	4,436	4,436	32,413	32,413	32,413	32,413	32,413	32,413	32,413
Utilities	5,826	6,137	6,550	6,144	5,819	8,982	9,744	8,852	8,852	8,852	8,852	8,852	58,265	58,265	58,265	58,265	58,265	58,265	58,265
Other operating expenses	20,348	20,890	22,844	20,454	20,890	25,168	28,077	24,052	24,052	24,052	24,052	24,052	181,668	181,668	181,668	181,668	181,668	181,668	181,668
Unit-level profit % of Gross sales	4.2%	7.5%	13.6%	10.0%	10.0%	18.5%	3.4%	8.0%	8.0%	8.0%	8.0%	8.0%	68.178	68.178	68.178	68.178	68.178	68.178	68.178
Management compensation	21,006	18,537	12,381	11,766	12,005	14,701	11,095	17,266	17,266	17,266	17,266	17,266	108,190	108,190	108,190	108,190	108,190	108,190	108,190
Occupancy charges	18,537	18,537	18,537	18,537	18,537	18,537	18,537	18,537	18,537	18,537	18,537	18,537	153,733	153,733	153,733	153,733	153,733	153,733	153,733
Unit-level G&A	602	369	369	449	383	424	223	107	107	107	107	107	3,488	3,488	3,488	3,488	3,488	3,488	3,488
Unit-level EBITDA % of Gross sales	(28,207)	(23,742)	(21,813)	(22,004)	(22,074)	(10,334)	(27,121)	(40,834)	(40,834)	(40,834)	(40,834)	(40,834)	(197,240)	(197,240)	(197,240)	(197,240)	(197,240)	(197,240)	(197,240)
Unit-level EBITDA	(28,207)	(23,742)	(21,813)	(22,004)	(22,074)	(10,334)	(27,121)	(40,834)	(40,834)	(40,834)	(40,834)	(40,834)	(197,240)	(197,240)	(197,240)	(197,240)	(197,240)	(197,240)	(197,240)
% of Gross sales	-39.8%	-29.6%	-20.9%	-25.0%	-24.9%	-8.2%	-31.7%	-59.9%	-59.9%	-59.9%	-59.9%	-59.9%	-27.6%	-27.6%	-27.6%	-27.6%	-27.6%	-27.6%	-27.6%

Location: WH	1	2	3	4	5	6	7	8	9	10	11	12	13	Total	FT4	FT5	FT6	FT7
Guest Count	32,431	39,008	60,201	38,442	37,238	33,023	40,309	33,603	36,715	44,308	34,194	41,544	47,078	444,720	440,177	440,177	440,177	442,478
Check Average	\$8.08	\$8.49	\$8.67	\$8.60	\$8.67	\$8.47	\$8.48	\$8.35	\$8.35	\$8.52	\$8.21	\$8.21	\$8.21	\$8.62	\$8.62	\$8.68	\$8.75	\$8.87
Gross Sales	6,683K	8,294K	11,054K	8,544K	8,004K	10,254K	7,714K	7,833K	8,271K	7,714K	7,714K	7,714K	7,714K	4,008,285	3,992,609	4,027,946	4,101,882	4,101,882
Net sales deductions	(5,800K)	(5,800K)	(5,800K)	(5,800K)	(5,800K)	(5,800K)	(5,800K)	(5,800K)	(5,800K)	(5,800K)	(5,800K)	(5,800K)	(5,800K)	(117,440K)	(116,878K)	(118,018K)	(120,185K)	(120,185K)
Net sales	280,878	318,802	421,979	328,778	310,516	383,434	270,588	302,682	357,740	283,333	273,804	332,821	332,821	3,890,845	3,875,731	3,909,928	3,981,707	3,981,707
Food cost	82,005	93,385	121,178	94,068	89,534	112,735	79,156	87,188	101,535	80,211	77,513	94,220	1,112,727	1,116,750	1,112,355	1,122,228	1,142,855	1,142,855
Food Cost %	30.8%	28.2%	27.5%	27.8%	27.7%	27.5%	27.6%	27.6%	27.6%	27.6%	27.6%	27.6%	27.6%	27.6%	27.6%	27.6%	27.6%	27.6%
Labor cost	52,312	57,205	74,753	60,065	58,510	74,297	56,974	59,988	72,709	52,835	51,050	62,003	732,767	735,417	732,522	738,024	752,008	752,008
Labor Cost per Guest	1.61	1.72	1.74	1.56	1.57	2.45	1.88	1.98	2.41	1.55	1.50	1.86	1.74	1.74	1.74	1.74	1.74	1.74
Labor Cost %	18.6%	17.3%	16.9%	17.6%	18.1%	18.1%	18.1%	18.2%	18.2%	18.2%	18.2%	18.2%	18.2%	18.3%	18.3%	18.3%	18.3%	18.3%
Net Margin	158,559	168,313	224,047	172,447	162,872	208,402	140,449	154,716	183,435	160,288	143,333	178,537	2,015,348	2,038,678	2,030,664	2,046,678	2,088,338	2,088,338
% of Gross sales	47.5%	51.1%	51.2%	50.6%	50.5%	50.4%	49.1%	49.7%	48.8%	51.8%	51.8%	51.8%	50.2%	52.4%	52.4%	52.4%	52.4%	52.4%
Advertising - Marketing Dept	1,104	3,756	4,437	5,754	6,691	4,386	2,014	6,108	7,315	4,533	4,533	5,068	56,386	53,548	48,193	43,374	43,374	43,374
Unit-level marketing	200	312	152	181	223	246	100	107	163	155	155	194	2,188	2,078	1,871	1,884	1,884	1,884
Building & security	3,104	3,924	4,925	3,433	3,810	3,640	4,303	4,117	4,854	3,370	3,370	4,713	4,713	4,643	4,643	4,643	4,643	4,643
General expense	3,554	4,018	4,938	5,953	5,086	5,633	4,156	4,410	4,825	3,304	3,304	3,566	3,566	3,504	3,504	3,504	3,504	3,504
Insurance	3,764	3,740	3,935	3,772	3,575	4,239	3,757	4,509	4,582	3,056	3,056	3,596	3,596	4,014	4,014	4,014	4,014	4,014
Payroll taxes	1,910	6,023	3,277	8,006	7,823	9,261	7,048	6,924	7,313	6,888	6,888	8,204	8,204	94,058	94,360	95,581	97,500	97,500
Repairs & maintenance	1,156	15,905	18,679	12,940	14,278	16,329	5,527	7,324	5,105	7,002	7,002	8,753	182,417	182,417	184,175	184,175	184,175	184,175
Supplies	8,891	6,424	8,973	10,669	10,743	11,266	10,714	10,770	19,657	10,558	8,085	7,872	128,852	128,852	128,331	127,452	128,785	128,785
Utilities	43,096	52,163	58,415	59,775	58,872	64,098	50,722	64,438	58,795	55,051	64,122	703,685	703,685	665,597	658,184	663,207	663,207	663,207
Other operating expenses																		
Unit-level profit	63,484	117,149	168,633	102,872	104,000	142,204	98,737	90,265	118,069	81,493	80,182	112,415	1,311,702	1,334,764	1,344,768	1,350,455	1,423,127	1,423,127
% of Gross sales	31.3%	35.4%	37.8%	30.2%	32.2%	34.7%	31.3%	28.9%	32.2%	32.2%	32.1%	32.1%	32.0%	33.3%	34.2%	34.5%	34.7%	34.7%
Management compensation	17,908	20,007	26,628	19,739	20,645	23,405	16,844	15,783	19,710	18,841	18,841	23,551	241,319	241,319	247,352	253,536	259,875	259,875
Occupancy charges	20,389	20,389	16,625	20,928	22,742	21,235	21,235	21,235	21,235	20,666	20,666	20,666	248,008	248,008	248,008	248,008	248,008	248,008
Unit-level GAA	2,227	2,187	(7,861)	1,238	2,197	2,890	2,294	2,211	2,191	1,514	1,514	1,883	21,342	20,275	18,248	18,423	18,423	18,423
Unit-level EBITDA	42,546	74,558	124,167	60,870	64,090	94,874	48,245	51,167	74,823	52,672	48,181	68,206	807,033	823,182	851,180	872,518	898,222	898,222
% of Gross sales	16.1%	22.2%	28.1%	17.0%	18.3%	23.2%	17.2%	16.4%	20.5%	18.1%	17.5%	18.4%	20.1%	20.6%	21.3%	21.7%	21.9%	21.9%



Location: BRDEN		Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Total	Q4	Q3	Q2	Q1
Guest Count		9,936	10,450	14,450	10,935	10,748	14,187	11,105	10,905	12,447	12,447	10,650	10,705	12,956	139,650	139,650	139,650	139,650
Check Average		\$8.48	\$8.90	\$8.99	\$8.03	\$8.15	\$8.14	\$8.88	\$8.88	\$9.11	\$9.05	\$8.86	\$8.86	\$8.86	\$8.86	\$8.86	\$8.86	\$8.86
Gross Sales		81,668	93,055	131,049	98,781	98,396	129,720	99,707	99,707	112,701	98,450	115,155	94,878	1,251,585	1,251,585	1,251,585	1,251,585	1,251,585
Net Sales		81,268	90,885	127,005	98,779	98,568	128,025	98,188	98,188	110,073	95,128	113,539	93,847	1,223,139	1,223,139	1,223,139	1,223,139	1,223,139
Food Cost		25,600	29,330	37,909	28,637	29,895	40,253	29,214	29,816	35,113	28,715	28,238	34,273	377,991	377,991	377,991	377,991	377,991
Labor Cost		25,652	26,784	33,188	27,444	27,597	34,587	27,929	27,709	33,882	28,181	25,746	31,249	347,750	347,750	347,750	347,750	347,750
Labor Cost per Guest		25.8%	25.6%	26.0%	25.0%	25.8%	30.4%	25.3%	25.3%	27.0%	26.2%	23.9%	29.0%	26.8%	26.8%	26.8%	26.8%	26.8%
Net Margin		31.4%	28.8%	25.2%	27.8%	28.0%	26.7%	28.0%	27.9%	28.9%	27.1%	27.1%	27.1%	27.1%	27.1%	27.1%	27.1%	27.1%
% of Gross Sales		29.0%	31.4%	28.8%	27.8%	28.0%	26.7%	28.0%	27.9%	28.9%	27.1%	27.1%	27.1%	27.1%	27.1%	27.1%	27.1%	27.1%
Advertising - Marketing Dept		1,331	2,859	3,917	4,558	4,655	4,194	2,299	5,212	5,245	3,810	3,810	4,703	47,585	47,585	47,585	47,585	47,585
Unit-level marketing		12	2	1	47	1	47	1	47	1	47	1	47	67	67	67	67	67
Building & security		2,265	1,881	2,860	2,595	1,466	3,835	1,979	2,290	3,049	2,212	2,680	29,733	29,733	29,733	29,733	29,733	29,733
General expense		1,395	1,482	2,056	1,856	2,223	2,232	1,751	2,060	1,691	1,681	2,351	22,813	22,813	22,813	22,813	22,813	22,813
Insurance		2,130	2,097	2,227	2,134	2,250	2,398	2,126	2,604	2,593	2,176	2,176	2,176	27,494	27,494	27,494	27,494	27,494
Repairs & maintenance		4,624	4,145	3,566	4,385	3,528	4,675	3,440	3,440	4,057	3,478	3,435	4,202	47,090	47,090	47,090	47,090	47,090
Supplies		2,767	4,303	3,501	3,891	4,864	4,383	4,486	2,316	5,057	4,074	4,074	4,074	51,854	51,854	51,854	51,854	51,854
Utilities		6,710	5,936	5,569	5,110	7,048	6,871	7,361	5,864	5,817	6,829	5,310	6,080	77,508	77,508	77,508	77,508	77,508
Other operating expenses		22,038	20,279	33,178	25,853	27,784	31,513	25,841	26,489	25,337	25,337	30,468	338,791	338,791	338,791	338,791	338,791	338,791
Unit-level profit		6,096	8,592	23,632	13,845	10,310	18,473	14,034	12,887	7,644	13,532	14,223	17,530	181,607	181,607	181,607	181,607	181,607
% of Gross Sales		7.5%	9.2%	18.0%	14.0%	10.3%	18.0%	14.1%	12.8%	6.8%	14.0%	15.0%	16.2%	12.9%	12.9%	12.9%	12.9%	12.9%
Management compensation		12,035	13,564	8,521	7,291	7,677	14,715	11,312	11,144	12,889	8,332	8,332	11,665	128,488	128,488	128,488	128,488	128,488
Occupancy charges		6,908	6,700	6,700	6,700	6,700	6,700	6,700	6,700	6,700	6,700	6,700	6,700	80,608	80,608	80,608	80,608	80,608
Unit-level G&A		368	421	440	451	441	438	431	297	435	383	383	478	4,958	4,958	4,958	4,958	4,958
Unit-level EBITDA		(13,216)	(12,097)	(12,097)	(688)	(4,607)	(2,381)	(4,409)	(6,134)	(12,391)	(2,663)	(2,190)	(1,314)	(63,447)	(63,447)	(63,447)	(63,447)	(63,447)
% of Gross Sales		-16.2%	-13.0%	-13.0%	-0.6%	-4.6%	-1.8%	-4.4%	-5.8%	-11.0%	-2.6%	-2.0%	-1.1%	-4.3%	-4.3%	-4.3%	-4.3%	-4.3%

Location: BRON		1	2	3	4	5	6	7	8	9	10	11	12	13	Total	52
Guest Count		11,736	13,369	10,065	14,534	13,681	12,660	12,660	12,999	12,999	13,333	12,723	12,822	10,021	171,465	171,465
Check Average		\$8.50	\$9.22	\$8.26	\$8.73	\$8.37	\$8.33	\$8.30	\$8.29	\$8.29	\$8.23	\$8.00	\$8.00	\$8.00	\$9.14	\$9.14
Gross Sales		100,491	123,443	176,615	126,841	130,063	153,665	120,713	139,616	139,616	115,261	118,176	145,169	145,169	1,567,394	1,567,394
Net Sales		99,770	119,307	169,281	124,912	124,912	149,679	114,972	110,280	110,280	134,774	113,140	142,473	142,473	1,520,443	1,520,443
Food Cost %		30.720	35.157	47.003	33.628	35.467	42.395	34.152	33.281	33.281	40.152	31.487	31.332	30.950	434,824	434,824
Labor Cost %		26.988	27.901	37.642	31.300	31.138	37.251	34.224	29.445	29.445	37.954	28.041	28.250	27.336	385,604	385,604
Labor Cost per Guest		\$2.37	\$2.09	\$3.64	\$2.13	\$2.31	\$2.95	\$2.71	\$2.23	\$2.23	\$4.58	\$2.23	\$2.23	\$2.73	\$2.23	\$2.23
Net Margin		42.052	45.636	47.836	44.936	44.936	45.536	45.536	44.336	44.336	44.336	44.336	44.336	44.336	44.736	44.736
% of Gross Sales		41.8%	45.6%	47.8%	44.9%	44.9%	45.5%	45.5%	44.3%	44.3%	44.3%	44.3%	44.3%	44.3%	44.7%	44.7%
Advertising - Marketing Dept		1,331	3,210	3,817	4,461	4,527	4,057	2,272	5,084	5,084	6,117	3,727	3,727	4,659	46,909	46,909
Building & security		3,044	2,550	3,790	3,413	2,550	3,095	3,414	3,789	3,789	4,040	2,883	2,883	3,726	38,465	38,465
General expense		1,373	2,460	2,130	1,818	2,096	2,096	2,023	1,942	1,942	1,949	1,853	2,317	23,851	23,851	23,851
Insurance		2,726	2,094	2,224	2,131	2,246	2,395	2,123	2,000	2,000	2,589	2,173	2,173	2,173	27,049	27,049
Payroll taxes		4,466	4,437	5,543	4,068	4,044	4,753	3,763	4,822	4,822	4,822	3,857	4,820	4,820	52,171	52,171
Repairs & maintenance		1,881	780	2,866	1,660	1,268	2,056	2,225	1,955	1,955	4,562	1,565	1,565	1,565	22,484	22,484
Supplies		4,331	1,668	1,614	4,885	5,099	5,402	5,274	4,795	4,795	10,834	4,134	5,167	5,167	59,137	59,137
Utilities		5,716	5,829	5,315	6,719	7,773	5,954	8,365	8,347	8,347	9,946	9,079	5,497	5,497	81,280	81,280
Other operating expenses		24,330	25,044	27,422	28,055	29,087	29,817	27,480	31,208	31,208	41,649	29,348	25,789	30,804	351,493	351,493
Unit-level profit		17,722	31,205	27,014	27,973	28,339	40,215	19,136	18,019	18,019	24,265	28,241	27,008	37,008	345,462	345,462
% of Gross sales		17.6%	25.3%	22.1%	22.1%	21.8%	28.1%	16.1%	16.9%	16.9%	21.0%	24.3%	25.8%	22.2%	22.2%	22.2%
Management compensation		10,715	12,274	15,225	9,007	11,670	14,249	11,087	13,056	13,056	11,300	11,300	14,129	147,050	147,050	147,050
Occupancy charges		5,603	5,683	5,683	5,683	5,683	5,683	5,683	5,683	5,683	5,683	5,683	5,683	5,683	68,120	68,120
Unit-level GSA		524	279	116	175	292	296	286	296	296	296	120	150	2,287	1,744	1,744
Unit-level EDITA		879	12,958	35,989	13,107	10,693	19,984	2,079	4,802	4,802	(4,817)	7,189	11,135	17,046	131,025	131,025
% of Gross sales		0.8%	10.5%	20.4%	10.3%	8.2%	13.0%	1.7%	4.0%	4.0%	-3.4%	6.2%	8.6%	11.7%	8.4%	8.4%

Location: CMTN	1	2	3	4	5	6	7	8	9	10	11	12	13	Total	2	3	4	5
	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13			FT-14	FT-15	FT-16	FT-17
Guest Count	14,508	15,112	21,394	18,497	18,439	18,422	15,199	14,589	17,569	18,435	17,616	20,635	206,683	210,740	211,730	212,725	214,224	217,230
Guest Average	\$174	\$177	\$177	\$177	\$174	\$174	\$174	\$174	\$174	\$174	\$174	\$174	\$174	\$174	\$174	\$174	\$174	\$174
Gross Sales	6,034	7,206	10,229	7,833	7,824	10,144	7,899	7,765	8,965	8,233	7,775	9,165	1,589,492	1,589,492	1,589,492	1,589,492	1,589,492	1,589,492
Net sales deductions	(1,433)	(3,645)	(6,372)	(4,693)	(5,700)	(7,643)	(4,853)	(4,523)	(4,456)	(2,862)	(3,204)	(4,124)	(1,501,382)	(1,501,382)	(1,501,382)	(1,501,382)	(1,501,382)	(1,501,382)
Net sales	112,266	115,353	163,145	124,631	123,444	160,492	127,129	124,962	141,984	133,197	123,344	148,134	1,088,110	1,088,110	1,088,110	1,088,110	1,088,110	1,088,110
Food cost	31,953	37,204	47,644	34,053	36,684	47,604	37,653	44,282	39,494	38,537	42,808	47,088	455,105	443,220	445,302	452,925	455,105	443,220
Food Cost %	28.1%	31.3%	28.4%	28.4%	28.6%	28.4%	28.6%	28.5%	28.5%	28.5%	28.5%	28.6%	28.6%	28.6%	28.6%	28.6%	28.6%	28.6%
Labor cost	31,146	31,191	42,423	33,441	34,481	45,686	36,431	40,343	36,432	34,391	40,515	44,689	428,803	415,957	417,910	424,759	428,803	415,957
Labor Cost per Guest	2.15	2.06	1.98	1.81	1.87	2.49	2.42	2.72	2.07	1.95	2.31	2.56	29.50	27.60	27.60	29.70	29.70	27.60
Net Margin	27.4%	28.2%	25.1%	25.0%	26.7%	27.0%	27.6%	27.7%	27.6%	28.6%	28.6%	28.6%	28.6%	28.6%	28.6%	28.6%	28.6%	28.6%
% of Gross sales	43.2%	38.5%	43.1%	43.5%	43.3%	43.3%	43.3%	43.3%	43.3%	43.3%	43.3%	43.3%	43.3%	43.3%	43.3%	43.3%	43.3%	43.3%
Advertising - Marketing Dept	1,104	3,470	5,091	5,025	6,101	4,880	2,430	6,070	4,594	4,564	5,705	55,374	52,605	47,345	42,610	42,610	42,610	42,610
Unit-level marketing	76	231	238	272	332	265	159	356	261	257	325	2,714	2,714	2,714	2,714	2,714	2,714	2,714
Building & security	3,395	3,251	3,867	3,503	3,744	3,841	3,245	4,235	3,888	3,888	4,235	37	304	289	280	234	234	234
General expense	1,590	1,590	2,009	2,009	2,147	2,009	1,914	2,147	2,009	2,009	2,147	2,009	24,870	24,870	22,383	20,145	20,145	20,145
Insurance	2,440	2,403	2,545	2,459	2,571	2,571	2,440	2,571	2,440	2,440	2,571	2,440	30,670	30,670	31,438	31,438	31,438	31,438
Payroll taxes	4,597	4,455	5,543	4,287	4,333	4,333	4,333	4,333	4,333	4,333	4,333	4,333	53,683	53,683	53,683	53,683	53,683	53,683
Repairs & maintenance	1,066	4,595	5,750	61	2,256	11,879	1,333	2,034	3,423	3,423	4,778	48,657	48,657	48,657	48,657	48,657	48,657	48,657
Supplies	1,870	4,014	3,480	6,227	4,820	6,227	4,820	4,820	4,820	4,820	4,820	4,820	55,601	55,601	55,601	50,041	50,041	50,041
Utilities	7,085	6,930	7,655	7,211	7,527	8,050	7,275	7,527	7,435	8,313	8,313	8,313	88,814	88,814	88,814	88,814	88,814	88,814
Other operating expenses	23,149	30,718	38,318	31,433	33,413	48,289	29,442	34,656	37,619	33,053	28,448	38,703	403,548	397,470	376,727	371,144	374,055	374,055
Unit-level profit	28,016	16,241	38,459	24,538	18,648	18,648	18,648	18,648	18,648	18,648	18,648	18,648	286,078	286,078	286,078	286,078	286,078	286,078
% of Gross sales	22.0%	10.8%	18.0%	13.3%	10.1%	10.1%	10.1%	10.1%	10.1%	10.1%	10.1%	10.1%	10.1%	10.1%	10.1%	10.1%	10.1%	10.1%
Management compensation	12,190	11,281	14,619	11,883	11,844	14,709	11,883	12,234	15,250	11,900	11,900	14,875	194,744	194,744	198,613	182,578	188,643	188,643
Occupancy charges	18,897	17,685	18,897	18,897	18,897	18,897	18,897	18,897	18,897	18,897	18,897	18,897	228,282	228,282	228,282	228,282	228,282	228,282
Unit-level GAA	524	319	340	396	445	348	414	401	1,164	381	381	451	5,353	5,353	4,722	4,250	4,250	4,250
Unit-level EBITDA	(8,600)	(13,045)	2,603	(8,240)	(12,620)	(14,031)	(7,878)	(14,125)	(14,458)	(6,690)	(6,000)	(6,128)	(103,424)	(117,570)	(117,567)	(112,429)	(103,285)	(103,285)
% of Gross sales	-4.0%	-8.6%	1.2%	-4.5%	-6.9%	-7.6%	-5.3%	-8.0%	-8.0%	-3.6%	-3.4%	-3.5%	-6.5%	-5.6%	-5.6%	-5.3%	-4.6%	-4.6%

Location: HOU/MA	1	2	3	4	5	6	7	8	9	10	11	12	13	Total	PT14	PT15	PT16	PT17
Guest Count	16,482	16,628	21,020	16,217	11,413	8,990	7,682	13,008	23,735	24,085	22,470	21,715	21,722	220,419				
Guest Average	82.90	83.09	80.38	80.12	80.57	87.13	87.13	87.13	87.13	87.13	87.13	87.13	87.13	87.05				
Gross Sales	98,487	98,316	146,171	111,443	114,623	101,172	79,471	98,812	139,870	180,706	173,150	183,380	1,833,949	1,617,144				
Net Sales Deductions	(97.5)	(99.7)	(12,240)	(2,817)	(3,412)	(3,855)	(2,285)	(3,023)	(134,046)	(187,098)	(171,183)	(180,081)	1,592,683	1,588,257				
Net Sales	97,512	98,316	146,171	111,443	114,623	101,172	79,471	98,812	139,870	180,706	173,150	183,380	1,833,949	1,617,144				
Food Cost	30,921	34,539	52,144	37,493	37,723	27,864	22,496	32,223	50,422	61,460	55,995	59,098	592,378	529,625				
Food Cost %	31.44%	35.14%	35.7%	33.6%	32.9%	27.5%	28.4%	32.6%	36.0%	34.2%	32.2%	32.2%	32.8%	32.8%				
Labor Cost	27,286	29,682	38,979	30,282	32,546	24,407	25,992	40,132	53,801	49,017	51,734	432,634	459,098	459,098				
Labor Cost per Guest	1.65	1.78	1.85	1.81	2.85	2.80	2.80	2.80	2.80	2.80	2.80	2.80	2.80	2.80				
Labor Cost %	27.7%	29.8%	26.3%	27.2%	28.4%	24.4%	26.3%	32.3%	38.1%	27.1%	29.9%	26.2%	25.0%	28.4%				
Net Margin	38,304	33,695	55,058	41,053	44,041	37,149	28,338	37,600	46,242	72,635	66,150	69,245	567,661	589,434				
% of Gross Sales	38.9%	34.2%	37.6%	36.8%	38.7%	36.7%	31.8%	38.1%	33.1%	40.2%	38.2%	37.8%	30.9%	36.5%				
Advertising - Marketing Dept	1,104	2,932	5,061	4,909	5,622	4,893	2,314	5,953	6,161	4,450	4,450	5,562	53,600	50,920				
Building & Security	1,525	702	1,877	813	2,142	1,077	10	17	10	33	33	41	340	323				
General Expenses	1,112	1,091	1,671	2,082	3,747	3,579	1,182	4,598	3,445	2,589	2,589	3,237	15,750	15,750				
Insurance	3,152	3,086	3,256	3,121	3,609	3,507	3,109	3,132	4,161	5,483	5,087	3,188	31,182	31,182				
Payroll Taxes	3,914	4,505	3,331	3,247	3,679	6,172	4,830	3,132	6,433	5,493	5,000	5,550	49,518	51,524				
Repairs & Maintenance	2,348	2,052	4,572	2,247	12,579	6,172	4,830	3,132	6,433	5,493	5,000	5,550	49,518	51,524				
Supplies	6,436	3,759	3,042	3,448	4,288	4,288	4,598	3,132	6,433	5,493	5,000	5,550	49,518	51,524				
Utilities	8,186	7,355	7,313	8,453	7,113	8,453	11,104	13,597	12,768	15,623	11,624	11,259	123,281	132,144				
Other operating expenses	28,050	24,477	31,387	29,079	44,052	38,581	30,885	39,120	40,758	41,320	36,915	41,287	424,189	431,580				
Unit-level profit	11,254	9,421	21,903	11,974	(3,810)	768	(1,507)	(1,420)	5,655	31,318	29,265	28,561	143,512	187,814				
% of Gross Sales	11.4%	9.6%	15.0%	10.7%	-3.1%	0.8%	-1.2%	-1.4%	4.0%	16.4%	16.6%	15.6%	7.8%	11.6%				
Management compensation	11,208	11,005	15,050	7,491	9,514	15,627	12,068	11,522	14,380	10,869	10,869	13,712	143,545	143,545				
Occupancy charge	8,195	8,243	8,524	8,352	1,485	5,480	5,480	6,534	7,653	5,942	5,942	5,942	77,572	77,572				
Unit-level G&A	1,171	94	5,274	63	80	(1,941)	18	18	54	787	787	893	6,968	6,968				
Unit-level EBITDA	(9,320)	(10,921)	(7,084)	(9,832)	(14,830)	(20,124)	(16,905)	(16,234)	(16,544)	13,631	11,567	7,944	(86,633)	(61,991)				
% of Gross Sales	-9.6%	-10.2%	-4.8%	-8.6%	-12.9%	-19.2%	-12.6%	-16.2%	-11.6%	7.1%	6.7%	4.3%	-4.7%	-3.8%				

Location: MCOM	1	2	3	4	5	6	7	8	9	10	11	12	13	Total	FT4	FT5	FT6	FT7
Guest Count	7,904	8,103	12,445	10,078	10,108	12,037	9,535	9,547	11,599	9,060	9,138	10,422	121,548	113,927	110,357	110,337	110,909	
Guest Average	\$4.72	\$8.08	\$8.24	\$8.24	\$8.12	\$8.19	\$8.17	\$8.23	\$8.18	\$8.08	\$8.08	\$8.68	\$9.09	\$9.23	\$9.27	\$9.33	\$9.41	
Gross Sales	6,348	7,777	10,494	8,144	8,194	10,078	8,264	7,884	9,544	7,264	7,344	8,304	1,043,340	1,031,783	1,022,920	1,028,095	1,043,804	
Net sales deductions	(6,348)	(7,777)	(10,494)	(8,144)	(8,194)	(10,078)	(8,264)	(7,884)	(9,544)	(7,264)	(7,344)	(8,304)	(1,043,340)	(1,031,783)	(1,022,920)	(1,028,095)	(1,043,804)	
Net sales	68,090	60,000	11,078	88,035	83,418	10,748	88,004	85,342	103,900	78,177	79,768	90,778	1,077,335	1,028,130	1,000,878	1,008,920	1,031,117	
Food cost	20,343	23,424	31,188	23,956	25,659	29,490	24,653	24,133	28,948	21,888	21,820	24,831	300,332	286,039	278,169	278,889	283,815	
Food cost %	29.4%	28.4%	28.0%	28.6%	28.9%	28.7%	27.9%	27.4%	27.2%	28.0%	28.0%	28.0%	27.2%	27.2%	27.2%	27.2%	27.2%	
Labor cost	17,116	16,289	24,434	19,758	20,590	25,877	20,637	20,683	23,850	17,894	18,087	20,501	248,785	228,054	220,452	231,843	235,111	
Labor Cost Per Guest	2.17	1.99	1.96	1.96	2.04	2.72	2.15	2.16	2.05	1.97	1.97	2.27	2.19	2.07	2.04	2.13	2.15	
Labor Cost %	24.8%	23.4%	21.1%	22.0%	21.3%	23.4%	22.6%	23.5%	22.4%	22.3%	22.3%	22.3%	22.5%	22.5%	22.5%	22.5%	22.5%	
Net Margin	30,747	37,743	64,158	42,841	46,889	62,460	43,708	41,525	51,103	35,888	35,281	45,334	528,308	506,127	482,335	488,208	502,181	
% of Gross sales	44.0%	45.0%	48.5%	47.7%	48.5%	47.4%	47.9%	47.1%	48.0%	46.2%	46.2%	46.2%	47.0%	49.2%	48.2%	48.2%	48.2%	
Advertising - Marketing Dept	1,104	2,648	3,973	4,371	4,044	3,132	1,881	4,397	5,296	3,323	3,323	4,153	41,443	38,371	35,434	31,880	31,880	
Building & security	1,176	1,754	1,488	1,488	1,251	1,017	1,531	1,531	1,531	1,385	1,385	1,731	18,337	18,337	18,337	18,337	18,337	
General expense	2,038	2,075	2,304	2,304	2,304	2,304	2,304	2,304	2,304	2,304	2,304	2,304	2,304	2,304	2,304	2,304	2,304	
Insurance	2,038	2,075	2,304	2,304	2,304	2,304	2,304	2,304	2,304	2,304	2,304	2,304	2,304	2,304	2,304	2,304	2,304	
Payroll taxes	2,648	2,648	2,648	2,648	2,648	2,648	2,648	2,648	2,648	2,648	2,648	2,648	2,648	2,648	2,648	2,648	2,648	
Repairs & maintenance	1,958	1,958	1,958	1,958	1,958	1,958	1,958	1,958	1,958	1,958	1,958	1,958	1,958	1,958	1,958	1,958	1,958	
Supplies	2,595	2,548	4,573	3,300	4,565	2,181	3,728	3,728	3,728	3,728	3,728	3,728	41,721	41,721	41,721	41,721	41,721	
Utilities	5,941	6,336	5,058	5,002	6,104	5,614	6,104	5,614	5,614	5,614	5,614	5,614	69,111	69,111	69,111	69,111	69,111	
Other operating expenses	20,472	22,633	26,408	22,748	24,760	23,387	22,760	24,038	24,038	22,817	22,817	24,438	288,100	283,822	268,110	284,032	288,943	
Unit-level profit	10,230	16,130	29,631	20,138	21,109	28,324	20,048	18,037	22,277	16,780	17,814	19,948	238,108	222,304	224,128	231,187	238,248	
% of Gross sales	14.0%	18.3%	26.8%	22.5%	21.0%	28.4%	22.0%	17.7%	20.8%	18.8%	17.8%	20.0%	21.7%	21.1%	21.0%	22.5%	22.6%	
Management compensation	8,121	8,346	10,320	9,088	9,084	9,237	9,001	8,993	12,544	8,125	8,125	10,156	108,233	108,233	110,939	113,712	118,555	
Occupancy charges	6,918	6,818	6,960	6,960	6,960	6,960	6,960	6,960	6,960	6,960	6,960	6,960	6,960	6,960	6,960	6,960	6,960	
Unit-level GAA	530	405	910	418	410	419	432	393	801	459	459	574	6,214	5,904	5,313	4,782	4,782	
Unit-level EBITDA	(5,330)	(543)	11,651	4,739	5,655	12,478	4,432	3,48	1,972	1,235	2,339	2,238	41,223	24,732	24,440	29,227	31,475	
% of Gross sales	-7.7%	-0.7%	10.1%	5.3%	5.0%	11.4%	5.0%	0.2%	1.8%	1.3%	2.6%	2.4%	3.7%	2.4%	2.4%	2.8%	3.0%	

Location: NOCLV	1	2	3	4	5	6	7	8	9	10	11	12	13	Total	2	3	4	5
	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13			FT14	FT15	FT16	FT17
Guest Count	31,100	32,437	46,392	34,046	34,710	42,913	33,171	33,422	42,002	37,240	33,548	41,023	445,344	448,517	448,761	450,008	450,371	
Chilled Average	17.87	18.37	18.31	18.07	18.01	18.32	18.40	18.32	17.97	18.12	18.12	18.12	18.23	18.24	18.24	18.24	18.25	
Gross Sales	260,358	273,418	378,185	298,132	298,723	364,139	283,283	278,128	334,804	302,492	288,716	333,183	3,891,744	3,703,830	3,706,985	3,710,896	3,716,944	
Net sales deductions	(13,520)	(19,650)	(15,208)	(12,395)	(12,300)	(16,702)	(11,421)	(10,541)	(12,269)	(7,812)	(8,385)	(8,385)	(127,417)	3,582,182	3,589,155	3,598,038	3,603,545	
Net sales	246,838	253,768	362,978	285,737	286,423	347,437	271,862	267,587	322,535	294,680	280,330	324,798	3,764,327	3,984,652	3,998,130	3,999,858	4,010,089	
Food cost	74,119	76,083	102,356	82,141	79,002	94,561	73,317	74,037	93,908	80,516	78,657	88,085	998,493	998,783	1,000,697	1,001,574	1,003,025	
Food Cost %	28.4%	28.2%	27.2%	27.2%	26.4%	26.0%	26.8%	26.6%	28.0%	26.6%	26.6%	26.6%	27.0%	27.0%	27.0%	27.0%	27.0%	
Labor cost	54,420	49,642	68,354	53,418	58,291	70,659	57,359	57,356	69,961	57,984	55,358	63,884	715,295	717,657	718,249	718,942	718,884	
Labor Cost per Guest	1.75	1.53	1.47	1.57	1.68	1.65	1.73	1.72	1.66	1.56	1.59	1.66	2.12	2.12	2.12	2.12	2.12	
Net Margin	128,200	137,732	160,538	160,178	161,420	162,287	140,957	135,894	158,667	136,539	148,314	172,219	1,852,838	1,872,763	1,876,289	1,878,112	1,880,334	
% of Gross sales	49.2%	50.2%	50.3%	50.4%	50.7%	50.1%	48.6%	48.9%	47.4%	51.7%	51.7%	51.7%	50.2%	52.2%	52.2%	52.2%	52.2%	
Advertising - Marketing Dept	1,104	2,932	8,539	4,951	5,622	4,863	2,314	5,953	6,384	5,006	5,006	6,258	59,233	56,271	50,644	45,578	45,578	
Unit-level marketing	3.55	9.02	23.22	14.54	16.19	11.35	7.01	17.51	15.10	13.45	13.45	15.25	132.50	126.50	113.60	103.10	103.10	
Building & security	4,575	12	2	28	191	5,569	3,631	3,541	4,435	3,4	3,4	43	346	328	286	268	268	
General expense	3,666	3,554	6,268	4,278	4,060	4,816	3,954	3,810	4,666	4,229	4,352	4,352	50,541	50,541	50,541	50,541	50,541	
Insurance	4,391	4,420	4,255	4,255	4,182	4,182	4,288	5,187	5,186	4,352	4,352	4,352	54,148	53,148	47,833	43,050	43,050	
Payroll taxes	7,543	7,420	7,420	7,511	7,511	7,511	7,365	7,025	8,513	7,365	7,100	8,346	94,162	94,423	95,011	95,997	97,446	
Repairs & maintenance	5,622	4,390	7,148	6,959	6,959	13,351	7,385	9,925	8,513	8,001	8,001	10,077	97,153	98,610	88,749	88,749	88,749	
Supplies	7,718	10,638	9,805	8,805	8,805	10,407	9,918	9,918	9,918	8,185	8,185	11,483	118,246	118,246	108,484	108,484	108,484	
Utilities	11,432	8,848	9,434	9,183	10,578	12,432	13,426	13,108	12,512	9,487	8,029	7,685	128,246	129,249	129,355	129,480	129,605	
Other operating expenses	48,021	48,168	68,400	48,702	51,678	68,744	53,102	57,285	60,057	61,059	50,918	56,428	658,286	658,600	624,653	616,345	616,345	
Unit-level profit	82,378	90,938	130,645	100,475	98,423	112,433	87,735	77,686	98,610	104,700	98,316	113,790	1,197,272	1,218,653	1,231,646	1,231,783	1,232,785	
% of Gross sales	31.6%	33.3%	34.7%	33.7%	33.2%	32.9%	31.0%	28.0%	28.0%	28.0%	34.7%	34.7%	32.4%	32.8%	33.0%	33.0%	33.0%	
Management compensation	14,082	19,671	20,653	16,398	16,661	19,224	14,586	15,184	19,101	15,448	15,448	18,810	208,389	208,389	211,528	216,816	222,236	
Occupancy charges	20,732	20,732	26,386	20,732	20,732	20,732	20,732	20,732	41,608	21,658	21,658	21,658	277,991	277,991	277,991	277,991	277,991	
Unit-level GAA	1,315	957	954	834	834	834	788	690	1,059	694	694	868	8,720	8,234	8,311	7,460	7,460	
Unit-level EBITDA	46,151	50,649	62,631	62,632	61,153	71,677	61,420	41,336	38,633	66,600	60,118	71,455	703,192	735,550	733,618	739,476	735,030	
% of Gross sales	17.7%	18.6%	22.0%	21.0%	20.5%	19.7%	18.5%	14.8%	11.0%	22.0%	20.6%	21.4%	19.0%	19.6%	20.3%	20.6%	20.5%	

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Location: NOG	1	2	3	4	5	6	7	8	9	10	11	12	13	Total	2	3	4	5
	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13			FY'14	FY'15	FY'16	FY'17
	4	5	6	7	8	9	10	11	12	13	14	15	16	52	17	18	19	20
Guest Count	18,483	19,131	26,395	20,086	19,809	25,491	18,990	19,740	23,489	17,934	18,203	22,198	248,749	234,026	228,660	226,660	227,793	
Check Average	\$8.68	\$9.41	\$9.85	\$9.86	\$9.88	\$9.88	\$9.81	\$9.86	\$9.50	\$9.49	\$9.49	\$9.49	\$9.54	\$10.03	\$10.22	\$10.44	\$10.77	
	6.89%	7.56%	10.69%	8.14%	8.21%	10.33%	7.08%	7.92%	9.36%	7.14%	7.25%	8.84%						
Gross Sales	164,197	180,105	254,638	194,026	195,664	248,221	182,471	188,624	223,037	170,181	172,737	210,848	2,382,547	2,358,734	2,316,787	2,395,868	2,453,285	
Net sales deductions	(3,539)	(7,099)	(11,516)	(8,964)	(10,023)	(10,645)	(7,601)	(7,789)	(9,589)	(4,997)	(5,072)	(6,185)	(93,021)	(81,054)	(79,611)	(81,299)	(84,303)	
Net sales	160,658	173,005	243,121	185,063	185,641	237,576	174,870	180,835	213,448	165,184	167,665	204,663	2,289,526	2,277,681	2,237,166	2,314,569	2,368,983	
Food cost	50,667	52,889	69,814	52,460	52,895	67,551	51,485	52,665	62,922	48,789	47,491	57,914	665,544	658,892	647,169	660,885	685,304	
Food Cost %	30.9%	30.4%	27.4%	27.0%	27.0%	27.4%	28.2%	27.9%	28.2%	27.5%	27.5%	27.5%	27.9%	27.9%	27.9%	27.9%	27.9%	
Labor cost	42,643	39,273	51,792	40,368	40,812	54,411	43,775	41,541	49,848	36,784	37,336	45,530	524,112	518,674	509,642	520,443	539,673	
Labor Cost per Guest																		
Labor Cost %	26.0%	21.8%	20.3%	20.8%	20.9%	22.1%	24.0%	22.0%	22.3%	21.6%	21.6%	21.6%	22.0%	22.0%	22.0%	22.0%	22.0%	
Net Margin	67,348	60,843	121,515	92,235	91,634	113,613	79,610	88,629	100,679	81,611	82,637	101,017	1,099,669	1,096,915	1,080,345	1,103,241	1,144,005	
% of Gross sales	41.0%	44.9%	47.7%	47.5%	47.0%	48.1%	43.0%	45.9%	45.1%	48.0%	48.0%	48.0%	48.2%	48.3%	48.3%	48.3%	48.3%	
Advertising - Marketing Dept	1,104	2,932	8,965	4,951	5,822	4,863	2,314	5,053	6,181	5,057	5,057	6,321	59,520	56,544	50,889	45,800	45,800	
Unit-level marketing		12	2						22	0	0	1	39	37	33	30	30	
Building & security	5,628	3,415	4,719	4,449	3,928	4,415	8,027	3,540	4,665	4,186	4,186	5,207	54,325	54,325	54,325	54,325	54,325	
General expense	2,010	2,014	2,913	2,585	2,433	2,865	2,593	2,189	2,339	2,397	2,397	2,998	29,730	29,730	28,757	24,081	24,081	
Insurance	3,251	3,201	3,375	3,235	3,409	3,636	3,223	3,045	3,930	3,305	3,305	3,305	41,121	41,737	42,363	42,999	43,644	
Payroll taxes	5,591	5,357	6,582	5,051	4,894	6,266	4,968	4,631	5,812	4,496	4,546	5,578	63,771	63,284	62,803	64,193	68,375	
Repairs & maintenance	5,742	1,978	20,190	1,360	3,929	11,603	9,075	7,434	7,292	8,245	8,245	10,306	96,830	96,830	87,147	87,147	87,147	
Supplies	5,831	6,066	9,872	6,785	7,216	7,698	6,853	6,273	9,335	8,908	8,908	8,632	89,580	89,580	80,604	80,604	80,604	
Utilities	12,235	10,349	10,769	5,985	10,701	10,973	13,472	10,811	12,428	8,934	11,049	8,878	127,585	128,925	124,668	127,308	132,012	
Other operating expenses	42,392	35,323	67,388	35,401	42,332	52,309	48,823	44,977	52,004	43,504	45,670	61,224	561,048	558,971	529,565	526,488	534,019	
Unit-level profit	24,956	45,519	54,127	56,834	49,901	61,304	31,068	41,651	48,678	38,107	37,167	49,793	638,821	640,943	650,757	676,753	699,686	
% of Gross sales	15.2%	25.3%	21.3%	29.3%	25.4%	24.9%	17.0%	22.1%	21.6%	22.4%	21.5%	23.6%	22.6%	22.9%	23.6%	24.4%	24.0%	
Management compensation	11,958	13,075	15,431	13,301	12,801	15,731	10,810	12,939	15,651	12,484	12,484	15,580	182,205	182,205	188,260	170,417	174,677	
Occupancy charges	22,102	21,481	22,673	22,673	22,673	22,673	22,673	22,673	23,381	22,673	22,673	22,673	271,002	271,002	271,002	271,002	271,002	
Unit-level G&A	730	354	351	373	445	351	348	350	1,081	341	341	427	5,502	5,227	4,704	4,234	4,234	
Unit-level EBITDA	(9,834)	10,619	15,672	20,486	13,682	22,549	(2,745)	5,688	8,662	2,620	1,689	11,113	100,112	102,509	108,790	131,101	160,073	
% of Gross sales	-6.0%	5.9%	6.2%	10.6%	7.0%	9.2%	-1.5%	3.0%	3.8%	1.5%	1.0%	5.3%	4.2%	4.3%	4.7%	5.5%	6.5%	

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Location: NOU	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Total
Guest Count	28,808	28,427	38,174	32,134	30,834	32,771	25,110	24,110	51,865	31,165	30,392	33,363	358,821
Check Average	\$7.99	\$8.41	\$8.14	\$8.14	\$8.53	\$8.82	\$7.57	\$7.57	\$8.75	\$8.07	\$8.07	\$8.10	\$8.10
Gross Sales	230,202	230,868	330,452	261,458	263,799	246,441	246,878	262,119	347,522	267,796	245,409	269,656	3,254,287
Net sales deductions	(4,193)	(4,430)	(2,038)	(1,372)	(9,475)	(10,554)	(7,016)	(2,040)	(8,009)	(4,673)	(5,133)	(84,233)	(78,409)
Net sales	226,009	226,438	328,414	260,084	254,324	235,887	239,860	260,079	339,513	263,123	240,276	285,423	3,175,878
Food cost	71,807	73,829	96,387	73,823	74,717	82,343	66,857	87,710	116,963	77,776	71,274	78,287	971,573
Food Cost %	31.2%	30.8%	29.2%	28.2%	29.3%	34.7%	28.1%	33.5%	34.7%	29.0%	29.0%	28.0%	29.5%
Labor cost	53,746	51,017	58,486	55,567	54,451	63,923	49,138	64,613	81,028	57,493	52,887	57,871	710,022
Labor Cost per Guest	2.33%	2.33%	2.33%	2.33%	2.33%	2.33%	2.33%	2.33%	2.33%	2.33%	2.33%	2.33%	2.33%
Net Margin	100,457	108,853	158,640	120,664	124,168	137,420	123,066	102,766	141,522	116,774	118,774	128,265	1,492,689
% of Gross sales	43.6%	48.0%	48.0%	46.2%	47.4%	46.7%	39.2%	40.7%	42.0%	43.9%	47.6%	45.0%	45.0%
Advertising - Marketing Dept	1,104	2,932	8,639	4,951	5,822	4,863	2,314	5,953	6,181	5,008	5,008	6,258	59,030
Building & security	2,691	5,780	5,813	5,629	4,709	7,187	9,321	5,351	3,581	2	2	3	398
General & expense	5,780	15,171	8,513	3,269	3,432	2,891	2,881	4,180	6,312	3,661	3,661	7,831	75,367
Insurance	3,457	3,403	3,585	3,436	3,662	3,423	4,180	4,174	3,021	2,829	2,829	3,661	36,742
Payroll taxes	7,603	9,955	9,055	7,020	6,385	7,526	6,865	6,737	6,843	6,378	6,378	7,229	68,875
Repairs & maintenance	5,581	5,581	5,581	5,581	5,581	5,581	5,581	5,581	5,581	5,581	5,581	5,581	5,581
Supplies	11,108	6,275	10,454	8,426	8,426	12,362	8,092	17,096	10,564	10,564	10,564	13,205	133,717
Utilities	10,859	9,940	10,454	10,454	11,612	12,276	13,649	13,526	10,110	10,110	10,110	7,889	132,048
Other operating expenses	44,495	40,348	68,392	45,831	51,303	60,889	47,299	67,538	68,855	52,056	49,468	58,644	656,469
Unit-level profit	65,962	69,544	90,248	75,062	73,852	76,431	78,587	35,318	71,666	76,372	67,268	69,621	836,634
% of Gross sales	29.1%	29.1%	27.3%	28.7%	28.0%	28.0%	28.0%	13.4%	20.8%	28.1%	27.4%	28.0%	25.7%
Occupancy charges	17,956	12,539	12,539	12,539	14,831	18,741	15,266	16,105	23,742	15,804	14,304	19,754	211,891
Unit-level GSA	927	404	401	473	520	13,573	499	580	725	15,804	14,304	19,754	211,891
Unit-level EBITDA	25,361	40,493	57,050	44,528	44,457	47,218	43,545	2,934	29,567	45,434	37,350	35,774	453,732
% of Gross sales	11.0%	16.9%	17.3%	17.0%	16.8%	16.0%	17.7%	1.1%	8.5%	17.0%	15.2%	13.3%	13.0%
497,467	498,033	498,612	498,246	497,467	497,467	497,467	497,467	497,467	497,467	497,467	497,467	497,467	497,467



Location	SU	1	2	3	4	5	6	7	8	9	10	11	12	13	Total	2	3	4	5
		Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13			Jan-14	Feb-14	Mar-14	Apr-14
Guest Count		10,923	10,923	10,923	10,923	10,923	10,923	10,923	10,923	10,923	10,923	10,923	10,923	10,923	10,923	137,246	138,403	138,403	137,246
Check Average		\$8.72	\$8.98	\$9.20	\$9.47	\$9.74	\$10.01	\$10.28	\$10.55	\$10.82	\$11.09	\$11.36	\$11.63	\$11.90	\$12.17	\$12.44	\$12.71	\$12.98	\$13.25
Gross Sales		95,296	98,096	100,896	103,696	106,496	109,296	112,096	114,896	117,696	120,496	123,296	126,096	128,896	131,696	1,248,705	1,241,847	1,242,897	1,250,244
Gross Sales %		7.82%	7.82%	7.82%	7.82%	7.82%	7.82%	7.82%	7.82%	7.82%	7.82%	7.82%	7.82%	7.82%	7.82%	7.82%	7.82%	7.82%	7.82%
Net Sales		81,768	84,568	87,368	90,168	92,968	95,768	98,568	101,368	104,168	106,968	109,768	112,568	115,368	118,168	1,131,828	1,124,970	1,126,020	1,133,367
Net Sales %		6.65%	6.65%	6.65%	6.65%	6.65%	6.65%	6.65%	6.65%	6.65%	6.65%	6.65%	6.65%	6.65%	6.65%	6.65%	6.65%	6.65%	6.65%
Food Cost		26,112	26,112	26,112	26,112	26,112	26,112	26,112	26,112	26,112	26,112	26,112	26,112	26,112	26,112	342,152	340,218	340,478	342,574
Food Cost %		31.4%	31.4%	31.4%	31.4%	31.4%	31.4%	31.4%	31.4%	31.4%	31.4%	31.4%	31.4%	31.4%	31.4%	31.4%	31.4%	31.4%	31.4%
Labor Cost		22,587	22,587	22,587	22,587	22,587	22,587	22,587	22,587	22,587	22,587	22,587	22,587	22,587	22,587	298,205	297,514	297,741	299,574
Labor Cost per Guest		\$2.07	\$2.07	\$2.07	\$2.07	\$2.07	\$2.07	\$2.07	\$2.07	\$2.07	\$2.07	\$2.07	\$2.07	\$2.07	\$2.07	\$2.72	\$2.70	\$2.71	\$2.74
Labor Cost %		27.2%	27.2%	27.2%	27.2%	27.2%	27.2%	27.2%	27.2%	27.2%	27.2%	27.2%	27.2%	27.2%	27.2%	27.2%	27.2%	27.2%	27.2%
Net Margin		31,069	31,069	31,069	31,069	31,069	31,069	31,069	31,069	31,069	31,069	31,069	31,069	31,069	31,069	572,268	569,034	569,448	572,974
Net Margin %		39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%
Advertising - Marketing Dept		1,104	1,104	1,104	1,104	1,104	1,104	1,104	1,104	1,104	1,104	1,104	1,104	1,104	1,104	52,323	47,090	42,281	42,281
Advertising - Marketing Dept %		1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	4.5%	4.0%	3.6%	3.5%
Building & security		2,428	2,428	2,428	2,428	2,428	2,428	2,428	2,428	2,428	2,428	2,428	2,428	2,428	2,428	1,774	1,596	1,437	1,437
Building & security %		2.9%	2.9%	2.9%	2.9%	2.9%	2.9%	2.9%	2.9%	2.9%	2.9%	2.9%	2.9%	2.9%	2.9%	1.5%	1.4%	1.3%	1.3%
General expense		2,467	2,467	2,467	2,467	2,467	2,467	2,467	2,467	2,467	2,467	2,467	2,467	2,467	2,467	28,103	28,103	28,103	28,103
General expense %		3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	2.5%	2.5%	2.5%	2.5%
Insurance		2,805	2,805	2,805	2,805	2,805	2,805	2,805	2,805	2,805	2,805	2,805	2,805	2,805	2,805	24,527	24,527	24,527	24,527
Insurance %		3.4%	3.4%	3.4%	3.4%	3.4%	3.4%	3.4%	3.4%	3.4%	3.4%	3.4%	3.4%	3.4%	3.4%	2.1%	2.1%	2.1%	2.1%
Payroll taxes		3,456	3,456	3,456	3,456	3,456	3,456	3,456	3,456	3,456	3,456	3,456	3,456	3,456	3,456	36,097	36,097	36,097	36,097
Payroll taxes %		4.2%	4.2%	4.2%	4.2%	4.2%	4.2%	4.2%	4.2%	4.2%	4.2%	4.2%	4.2%	4.2%	4.2%	3.2%	3.2%	3.2%	3.2%
Repairs & maintenance		2,571	2,571	2,571	2,571	2,571	2,571	2,571	2,571	2,571	2,571	2,571	2,571	2,571	2,571	43,538	43,538	43,538	43,538
Repairs & maintenance %		3.1%	3.1%	3.1%	3.1%	3.1%	3.1%	3.1%	3.1%	3.1%	3.1%	3.1%	3.1%	3.1%	3.1%	3.8%	3.8%	3.8%	3.8%
Supplies		2,571	2,571	2,571	2,571	2,571	2,571	2,571	2,571	2,571	2,571	2,571	2,571	2,571	2,571	45,377	45,377	45,377	45,377
Supplies %		3.1%	3.1%	3.1%	3.1%	3.1%	3.1%	3.1%	3.1%	3.1%	3.1%	3.1%	3.1%	3.1%	3.1%	4.0%	4.0%	4.0%	4.0%
Utilities		8,897	8,897	8,897	8,897	8,897	8,897	8,897	8,897	8,897	8,897	8,897	8,897	8,897	8,897	97,842	97,842	97,842	97,842
Utilities %		10.8%	10.8%	10.8%	10.8%	10.8%	10.8%	10.8%	10.8%	10.8%	10.8%	10.8%	10.8%	10.8%	10.8%	8.6%	8.6%	8.6%	8.6%
Other operating expenses		27,772	27,772	27,772	27,772	27,772	27,772	27,772	27,772	27,772	27,772	27,772	27,772	27,772	27,772	386,217	386,217	386,217	386,217
Other operating expenses %		34.3%	34.3%	34.3%	34.3%	34.3%	34.3%	34.3%	34.3%	34.3%	34.3%	34.3%	34.3%	34.3%	34.3%	34.3%	34.3%	34.3%	34.3%
Unit-level profit		5,285	5,285	5,285	5,285	5,285	5,285	5,285	5,285	5,285	5,285	5,285	5,285	5,285	5,285	206,357	210,575	224,155	225,532
Unit-level profit %		6.4%	6.4%	6.4%	6.4%	6.4%	6.4%	6.4%	6.4%	6.4%	6.4%	6.4%	6.4%	6.4%	6.4%	18.5%	17.6%	18.1%	18.2%
% of Gross sales		6.4%	6.4%	6.4%	6.4%	6.4%	6.4%	6.4%	6.4%	6.4%	6.4%	6.4%	6.4%	6.4%	6.4%	18.5%	17.6%	18.1%	18.2%
Management compensation		12,427	11,363	16,213	12,888	12,543	14,386	12,469	11,705	14,799	12,302	12,302	13,378	158,536	158,536	158,536	162,499	166,561	170,725
Management compensation %		15.0%	14.5%	15.0%	14.5%	14.5%	15.0%	14.5%	14.5%	15.0%	14.5%	14.5%	15.0%	15.0%	15.0%	15.0%	15.0%	15.0%	15.0%
Occupancy charges		5,566	8,566	20,706	10,246	464	404	404	404	404	404	404	404	4,484	4,484	4,484	4,484	4,484	4,484
Occupancy charges %		6.7%	7.7%	19.0%	9.4%	0.6%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%
Unit-level G&A		726	374	16,101	417	464	404	404	404	404	404	404	404	4,484	4,484	4,484	4,484	4,484	4,484
Unit-level G&A %		0.9%	0.4%	14.8%	0.4%	0.5%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%
Unit-level EBITDA		(19,455)	(2,304)	(3,145)	(6,701)	(6,834)	(8,371)	(6,972)	(8,109)	(12,801)	(12,277)	(4,211)	(2,587)	(51,941)	(51,941)	(24,119)	(15,041)	(12,342)	(15,320)
Unit-level EBITDA %		-19.8%	-2.3%	-3.4%	-6.7%	-6.7%	-7.6%	-6.3%	-7.5%	-10.0%	-10.8%	-3.8%	-2.3%	-4.7%	-4.7%	-2.0%	-1.2%	-1.0%	-1.2%
% of Gross sales		-19.8%	-2.3%	-3.4%	-6.7%	-6.7%	-7.6%	-6.3%	-7.5%	-10.0%	-10.8%	-3.8%	-2.3%	-4.7%	-4.7%	-2.0%	-1.2%	-1.0%	-1.2%

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Location: FSSJC	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Total
Guest count	4,996	11,556	15,210	12,166	7,764	6,695	6,429	6,666	15,666	10,466	9,224	6,332	118,301
Check average	\$7.40	\$7.03	\$7.18	\$6.65	\$7.12	\$6.84	\$6.84	\$6.72	\$6.24	\$7.11	\$7.11	\$7.11	\$6.82
Gross Sales	48,783	81,192	109,203	79,812	55,397	40,117	43,968	59,528	97,273	77,852	66,603	66,372	860,894
Gross Sales deductions	1	(13)	(10)	(933)	(789)	0	0	(12)	0	(121)	(102)	(1,329)	(1,364)
Net sales	48,784	81,189	109,203	78,879	54,108	40,117	43,968	59,528	97,274	77,732	66,501	65,043	859,530
Food cost %	23.141	34.352	46.062	34.218	22.192	20.381	20.381	26.115	38.220	34.366	28.699	29.289	359,623
Labor cost %	18.434	23.011	30.912	22.011	19.866	23.019	20.817	21.044	25.861	27.622	23.276	23.548	278,421
Labor Cost per Guest	4.49	4.39	4.39	4.39	4.39	4.39	4.39	4.39	4.39	4.39	4.39	4.39	4.39
Net Margin	27.8%	28.3%	27.6%	27.6%	27.6%	27.6%	27.6%	27.6%	27.6%	27.6%	27.6%	27.6%	27.6%
% of Gross sales	14.8%	28.3%	28.3%	28.4%	28.2%	28.2%	28.2%	28.2%	28.2%	28.2%	28.2%	28.2%	28.2%
Advertising - Marketing Dept	-	-	-	-	-	-	-	-	-	-	-	-	-
Unit-level marketing	-	-	-	-	-	-	-	-	-	-	-	-	-
Building & security	-	-	-	-	-	-	-	-	-	-	-	-	-
General expenses	1,427	2,625	57	178	(1,059)	(796)	(2,355)	50	104	(604)	(755)	(1,731)	(1,402)
Insurance	496	554	531	531	597	529	651	646	646	646	646	646	646
Payroll taxes	2,252	2,599	3,187	2,110	2,235	1,934	1,905	2,415	2,627	2,627	2,627	2,627	2,627
Repairs & maintenance	21	21	21	21	21	21	21	21	21	21	21	21	21
Supplies	2,283	2,416	5,042	4,164	1,222	2,602	2,673	2,521	3,106	2,684	2,684	2,684	2,684
Utilities	317	167	167	85	250	170	171	176	194	194	194	194	194
Other operating expenses	6,814	9,328	7,171	2,691	5,569	2,973	5,673	5,666	7,566	7,566	7,566	7,566	7,566
Unit-level profit	398	15,499	23,097	15,478	10,159	(10,811)	(203)	8,666	27,309	8,079	8,806	8,110	108,608
% of Gross sales	0.8%	18.1%	21.2%	19.4%	18.3%	-26.4%	-0.5%	11.2%	28.1%	10.4%	9.8%	9.2%	12.2%
Management charges	3,154	3,654	4,412	2,904	3,154	5,192	3,795	3,704	4,587	3,497	3,497	4,371	45,491
Unit-level G&A	101	101	101	101	101	101	101	101	101	101	101	101	101
Unit-level EBITDA	(2,755)	11,845	18,655	12,575	7,005	(15,804)	(4,545)	3,381	22,722	4,488	2,808	1,822	62,106
% of Gross sales	-5.7%	14.6%	17.1%	15.8%	12.6%	-39.4%	-10.3%	5.7%	23.4%	5.8%	4.4%	2.4%	7.5%
87,196	70,658	70,658	70,658	70,658	70,658	70,658	70,658	70,658	70,658	70,658	70,658	70,658	70,658

Location: FSSMD		Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Total	
		1	2	3	4	5	6	7	8	9	10	11	12	13	5
Guest count		7,015	6,516	6,411	6,767	6,513	82,432	#DIV/0!	#DIV/0!	#DIV/0!	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Check average		\$2.60	\$2.64	\$2.67	\$2.63	\$2.42	\$2.43	#DIV/0!	#DIV/0!	#DIV/0!	\$0.00	\$0.00	\$0.00	\$2.62	\$0.00
Gross Sales		18,656	17,894	23,544	24,094	14,744	23,021	14,081	14,081	0.00%	0.00%	0.00%	0.00%	93,657	93,657
Net Sales		16,861	17,025	22,549	22,684	13,655	22,684	13,655	13,655	0.00%	0.00%	0.00%	0.00%	94,953	94,953
Food cost		9,124	8,244	11,728	10,605	10,201	354	354	354	354	354	354	354	50,350	50,350
Food Cost %		48.0%	48.0%	52.1%	46.1%	73.2%	1.6%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	52.7%	52.7%
Food Cost per Guest		7.642	6.595	8.806	10.160	1.562	0.004	0.004	0.004	0.004	0.004	0.004	0.004	40.565	40.565
Net Margin		1,864	2,163	2,016	2,093	(3,609)	(3,544)	(3,544)	(3,544)	(3,544)	(3,544)	(3,544)	(3,544)	4,332	4,332
% of Gross Sales		10.1%	12.7%	8.0%	8.1%	-27.0%	-15.4%	-15.4%	-15.4%	-15.4%	-15.4%	-15.4%	-15.4%	4.2%	4.2%
Advertising - Marketing Dept		-	-	-	-	-	-	-	-	-	-	-	-	-	-
Unit-level marketing		-	-	-	-	-	-	-	-	-	-	-	-	-	-
Building & security		354	173	183	236	31	289	289	289	289	289	289	289	1,200	1,200
General expense		216	213	268	257	271	271	271	271	271	271	271	271	2,400	2,400
Insurance		1,239	(1,117)	999	830	654	654	654	654	654	654	654	654	2,605	2,605
Repairs & maintenance		38	21	21	21	21	21	21	21	21	21	21	21	100	100
Supplies		1,344	750	1,483	761	1,065	1,065	1,065	1,065	1,065	1,065	1,065	1,065	5,403	5,403
Utilities		-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other operating expenses		3,192	40	2,954	2,104	2,804	320	266	266	266	266	266	266	12,233	12,233
Unit-level profit		(1,297)	2,146	(839)	(6)	(6,612)	(674)	(268)	(268)	(268)	(268)	(268)	(268)	(9,201)	(9,201)
% of Gross Sales		-8.9%	12.5%	-4.2%	0.0%	-47.0%	-8.2%	-9.1%	-9.1%	-9.1%	-9.1%	-9.1%	-9.1%	-8.9%	-8.9%
Management compensation		38	4	(119)	(88)	2,311	-	-	-	-	-	-	-	2,130	2,130
Occupancy charges		-	-	-	-	-	-	-	-	-	-	-	-	-	-
Unit-level GLA		(0)	1,017	(0)	(1)	(56)	(36)	-	-	-	-	-	-	924	924
Unit-level EBITDA		(1,335)	1,125	(820)	94	(8,867)	(638)	(268)	(268)	(268)	(268)	(268)	(268)	(11,280)	(11,280)
% of Gross Sales		-7.1%	6.5%	-3.6%	0.4%	-43.0%	-8.2%	-9.1%	-9.1%	-9.1%	-9.1%	-9.1%	-9.1%	-11.8%	-11.8%

Location: FSSRS	1	2	3	4	5	6	7	8	9	10	11	12	13	Total	2	3	4	5
	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13			FY14	FY15	FY16	FY17
Guest count	7,070	10,003	11,714	8,375	4,392	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	42,344				
Chilled beverage	\$7.09	\$8.10	\$8.48	\$8.42	\$8.92	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$0.00	\$0.00	\$0.00	\$0.00	\$5.71	\$0.00	\$0.00	\$0.00	\$0.00
Gross Sales	20.69%	22.64%	26.65%	18.95%	10.76%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	241,103				
Net sales deductions	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(373)				
Food cost	28.07%	30.73%	34.76%	23.78%	13.83%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	130,708				
Food Cost %	56.0%	55.8%	53.4%	52.0%	53.2%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	54.2%	54.2%	54.2%	54.2%	54.2%
Labor cost	21.89%	25.24%	24.75%	17.12%	11.30%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	100,318				
Labor Cost per Guest	43.7%	45.9%	38.5%	37.5%	43.5%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	41.6%	41.6%	41.6%	41.6%	41.6%
Net Margin	63	(860)	6,100	4,558	178	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	9,708				
% of Gross sales	0.2%	-1.7%	7.8%	10.3%	3.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	4.0%				
Advertising - Marketing Dept																		
Unit-level marketing																		
Building & security	457	341	341	341										1,704				
General expense	776	902	2,471	812	1,768									8,844				
Insurance	535	527	595	570	681									3,396				
Payroll taxes	3,461	3,461	3,467	2,376	1,681									14,572				
Repairs & maintenance	38	21	21	21	5									100				
Supplies	3,842	2,933	4,506	2,368	2,705									16,983				
Utilities	23	23	23	23	23									92				
Other operating expenses	8,109	5,427	11,844	6,510	6,777									43,701				
Unit-level profit	(8,015)	(8,377)	(6,744)	(1,824)	(8,000)									(33,989)				
% of Gross sales	-18.0%	-17.0%	-10.5%	-4.0%	-23.1%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-14.1%				
Management compensation	3,602	3,602	4,615	3,602	4,602									19,754				
Occupancy charges	2	2	(1)	30	0									34				
Unit-level GAA																		
Unit-level EBITDA	(12,210)	(13,072)	(11,359)	(6,547)	(10,041)									(51,783)				
% of Gross sales	-25.4%	-23.7%	-17.7%	-12.1%	-38.7%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-22.3%				

Location FSTN	1	2	3	4	5	6	7	8	9	10	11	12	13	Total
	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13		
	4	4	5	4	4	5	4	4	5	4	4	5		52
#DIV/0!	0	#DIV/0!	0	#DIV/0!	0	#DIV/0!	0	#DIV/0!	0	0	0	0	0	
(35,532)														(35,532)
Net sales	(35,532)													(35,532)
Food cost														
Food Cost %	0.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	0.0%
Labor cost														
Labor Cost per Guest	0.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	0.0%
Labor Cost %	(35,532)													(35,532)
% of Gross sales	100.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	100.0%
Advertising - Marketing Dept														
Unit-level marketing														
Building & security														
General expense														
Insurance														
Payroll taxes														
Repairs & maintenance														
Supplies														
Utilities														
Other operating expenses														
Unit-level profit	(35,532)													(35,532)
% of Gross sales	100.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	100.0%
Management compensation														
Occupancy charges														
Unit-level G&A														
Unit-level EBITDA	(35,532)													(35,532)
% of Gross sales	100.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	100.0%

1	2	3	4	5	6	7	8	9	10	11	12	13					
Location: Closed	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Total	FY'14	FY'15	FY'16	FY'17
	4	4	5	4	4	5	4	4	5	4	4	5	52				
Guest Count																	
Check Average	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Gross Sales	-	(248)	-	248	-	-	-	-	-	-	-	-	-	-	-	-	-
Net sales deductions	(9)	10	9	1	6	32	-	-	-	-	-	-	-	-	-	-	-
Net sales	(9)	(238)	9	249	6	32	-	-	-	-	-	-	-	-	-	-	-
Food cost	(34)	(49)	-	-	-	182	-	182	1,442	-	-	-	1,723	-	-	-	-
Food Cost %	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	#DIV/0!	#DIV/0!	#DIV/0!	0.0%	0.0%	0.0%	#DIV/0!	-	-	-	-
Labor cost	6,356	1,644	-	7	11	157	(3,560)	-	1,085	-	-	-	5,701	-	-	-	-
Labor Cost per Guest	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Labor Cost %	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	#DIV/0!	#DIV/0!	#DIV/0!	0.0%	0.0%	0.0%	#DIV/0!	-	-	-	-
Net Margin	(8,331)	(1,834)	9	242	(5)	(307)	3,560	(182)	(2,527)	-	-	-	(7,375)	-	-	-	-
% of Gross sales	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	#DIV/0!	#DIV/0!	#DIV/0!	0.0%	0.0%	0.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Advertising - Marketing Dept	227	1,795	358	-	-	4	(0)	0	1,791	-	-	-	4,175	-	-	-	-
Unit-level marketing	21	22	-	-	(0)	-	-	-	-	-	-	-	43	-	-	-	-
Building & security	500	1,306	1,120	550	957	1,150	971	550	2,993	-	-	-	10,097	-	-	-	-
General expense	239	269	132	(3)	257	1,304	(1,754)	720	3,911	-	-	-	5,075	-	-	-	-
Insurance	-	-	-	-	3,613	8,708	5,377	(24,729)	4,164	-	-	-	(4,867)	-	-	-	-
Payroll taxes	(109)	-	129	-	-	14	12	6	95	-	-	-	146	-	-	-	-
Repairs & maintenance	-	-	414	(1,994)	900	126	0	5,000	2,054	-	-	-	8,500	-	-	-	-
Supplies	-	-	439	-	893	416	611	-	4,343	-	-	-	6,701	-	-	-	-
Utilities	8,127	2,735	1,874	717	4,418	6,446	5,301	5,003	41,449	-	-	-	78,069	-	-	-	-
Other operating expenses	9,005	6,126	4,466	(730)	11,038	18,167	10,618	(13,450)	60,799	-	-	-	103,940	-	-	-	-
Unit-level profit	(15,338)	(7,900)	(4,487)	972	(11,043)	(16,474)	(8,958)	13,268	(83,328)	-	-	-	(111,315)	-	-	-	-
% of Gross sales	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	#DIV/0!	#DIV/0!	#DIV/0!	0.0%	0.0%	0.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Management compensation	(1,869)	-	-	-	(0)	(9)	(1,782)	-	(1,735)	-	-	-	(5,395)	-	-	-	-
Occupancy charges	26,770	7,475	3,759	8,400	8,400	25,883	25,883	21,673	(11,588)	-	-	-	116,654	-	-	-	-
Unit-level G&A	524	538	(2,999)	0	(3,171)	1,010	(50)	280	3,912	-	-	-	45	-	-	-	-
Unit-level EBITDA	(40,760)	(15,973)	(5,216)	(7,428)	(16,272)	(43,358)	(31,006)	(8,686)	(53,916)	-	-	-	(222,618)	-	-	-	-
% of Gross sales	#DIV/0!	6440.7%	#DIV/0!	-2995.3%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

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	ACTIVE LOCATIONS											
	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13
ATCON	1	1	1	1	1	1	1	1	1	1	1	1
ATDRU	1	1	1	1	1	1	1	1	1	1	1	1
ATFAY	1	1	1	1	1	1	1	1	1	1	1	1
ATGOD	1	1	1	1	1	1	1	1	1	1	1	1
ATIMH	1	1	1	1	1	1	1	1	1	1	1	1
ATMEM	1	1	1	1	1	1	1	1	1	1	1	1
ATNLP	1	1	1	1	1	1	1	1	1	1	1	1
ATSLM	1	1	1	1	1	1	1	1	1	1	1	1
ATSTB	1	1	1	1	1	1	1	1	1	1	1	1
DEK	1	1	1	1	1	1	1	1	1	1	1	1
GB	1	1	1	1	1	1	1	1	1	1	1	1
MAR	1	1	1	1	1	1	1	1	1	1	1	1
BILOX	1	1	1	1	1	1	1	1	1	1	1	1
CHATH	1	1	1	1	1	1	1	1	1	1	1	1
CHESP	1	1	1	1	1	1	1	1	1	1	1	1
HVZ	1	1	1	1	1	1	1	1	1	1	1	1
KINGS	1	1	1	1	1	1	1	1	1	1	1	1
MOBSP	1	1	1	1	1	1	1	1	1	1	1	1
MONMT	1	1	1	1	1	1	1	1	1	1	1	1
NNKMT	1	1	1	1	1	1	1	1	1	1	1	1
NORMC	1	1	1	1	1	1	1	1	1	1	1	1
PENPB	1	1	1	1	1	1	1	1	1	1	1	1
RICHG	1	1	1	1	1	1	1	1	1	1	1	1
RICH2	1	1	1	1	1	1	1	1	1	1	1	1
TULSUM	1	1	1	1	1	1	1	1	1	1	1	1
ALEX	1	1	1	1	1	1	1	1	1	1	1	1
AM	1	1	1	1	1	1	1	1	1	1	1	1
BR	1	1	1	1	1	1	1	1	1	1	1	1
BRFM	1	1	1	1	1	1	1	1	1	1	1	1
DV	1	1	1	1	1	1	1	1	1	1	1	1
ESSEN	1	1	1	1	1	1	1	1	1	1	1	1
HTNBB	1	1	1	1	1	1	1	1	1	1	1	1
LAF	1	1	1	1	1	1	1	1	1	1	1	1
LAZ	1	1	1	1	1	1	1	1	1	1	1	1
FLA	1	1	1	1	1	1	1	1	1	1	1	1
SHER	1	1	1	1	1	1	1	1	1	1	1	1
SHPBK	1	1	1	1	1	1	1	1	1	1	1	1
SHPZ	1	1	1	1	1	1	1	1	1	1	1	1
WD	1	1	1	1	1	1	1	1	1	1	1	1
AUGWS	1	1	1	1	1	1	1	1	1	1	1	1
DAY	1	1	1	1	1	1	1	1	1	1	1	1
FTLWV	1	1	1	1	1	1	1	1	1	1	1	1
JVB	1	1	1	1	1	1	1	1	1	1	1	1
WARR	1	1	1	1	1	1	1	1	1	1	1	1
SAVOM	1	1	1	1	1	1	1	1	1	1	1	1
TPDMN	1	1	1	1	1	1	1	1	1	1	1	1
GRNVL	1	1	1	1	1	1	1	1	1	1	1	1
JARRR	1	1	1	1	1	1	1	1	1	1	1	1
JARRS	1	1	1	1	1	1	1	1	1	1	1	1
MON	1	1	1	1	1	1	1	1	1	1	1	1
UPS	1	1	1	1	1	1	1	1	1	1	1	1
UPSCS	1	1	1	1	1	1	1	1	1	1	1	1
UPSGT	1	1	1	1	1	1	1	1	1	1	1	1
UPSPH	1	1	1	1	1	1	1	1	1	1	1	1
NNMW	1	1	1	1	1	1	1	1	1	1	1	1
SLRR	1	1	1	1	1	1	1	1	1	1	1	1
VH	1	1	1	1	1	1	1	1	1	1	1	1
BRDEN	1	1	1	1	1	1	1	1	1	1	1	1
BRCON	1	1	1	1	1	1	1	1	1	1	1	1
CAVTH	1	1	1	1	1	1	1	1	1	1	1	1
HOLMA	1	1	1	1	1	1	1	1	1	1	1	1
HOLMA	1	1	1	1	1	1	1	1	1	1	1	1
HOCOLV	1	1	1	1	1	1	1	1	1	1	1	1
HOG	1	1	1	1	1	1	1	1	1	1	1	1
HU	1	1	1	1	1	1	1	1	1	1	1	1
SSJC	1	1	1	1	1	1	1	1	1	1	1	1
SSMD	1	1	1	1	1	1	1	1	1	1	1	1
SSRS	1	1	1	1	1	1	1	1	1	1	1	1
SSSTH	1	1	1	1	1	1	1	1	1	1	1	1

Guest count by location		Total guest count (excl. 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