UNITED STATES BANKRUPTCY COURT DISTRICT OF DELAWARE	OOF OF CLAIM
In re: District of Deleware Case No	lumber:
Barcalumger Corporation 10-1	11637 (BLS)
NOTE: See Reverse for List of Debtors/Case Numbers/ important details. Other than claims under 11 U.S.C. § 503(b)(9), this form should not be used to make a claim for administrative expenses arising after the commencement of the case. A "request" for payment of an administrative expense may be filed pursuant to 11 U.S.C. § 503(a).	Check box if you are aware that anyone else has filed a proof of claim relating to
Name of Creditor and Address: the person or other entity to whom the debtor owes money or property	your claim. Attach copy of statement giving particulars.
DECKER & ASSOCIATES 719A ORCHARD STREET MARTINSVILLE, VA 24112	Check this box if you are the debtor or trustee in this case.
Creditor Telephone Number (276) (,38-6530	If you have already filed a proof of claim with the Bankruptcy Court or BMC, you do not need to file again.  THIS SPACE IS FOR COURT USE ONLY
Name and address where <b>payment</b> should be sent (if different from above):	RECEIVED Check this box to indicate that this
	claim amends a previously filed claim.
Payment Telephone Number ( )	BMC GROUP   Filed on:
1. AMOUNT OF CLAIM AS OF DATE CASE FILED \$ 17,372.81  If all or part of your claim is secured, complete item 4 below; however, if all of your claim If all or part of your claim is entitled to priority, complete item 5.	im is unsecured, do not complete item 4
Check this box if claim includes interest or other charges in addition to the principal am  2. BASIS FOR CLAIM; (See ins	mount of claim. Attach itemized statement of interest or charges.  Instructions 3. LAST FOUR DIGITS OF ANY NUMBER BY WHICH CREDITOR
Non- Payment #2 and reverse	#3a on IDENTIFIES DEBTOR: 3/25
4. SECURED CLAIM (See instruction #4 on reverse side.)	
Check the appropriate box if your claim is secured by a lien on property or a right of set off and provide the requested information	laim Amount: \$
Nature of property or right of setoff:  Real Estate Motor Vehicle Other	
	Amount of arrearage and other charges as of time case fil included in secured claim,  % if any: \$ Basis for Perfection:
5. PRIORITY CLAIM	Include ONLY the priority portion of
Amount of Claim Entitled to Priority under 11 U.S.C. §507(a).  If any portion of your claim falls in one of the following categories, check the box and state the amount.	wour unsecured claim here.  Up to \$2,600* of deposits toward purchase, lease, or rental of property or services for personal, family, or household use -11 U.S.C. § 507(a)(7).
You MUST specify the priority of the claim:	Taxes or penalties owed to governmental units - 11 U.S.C. § 507(a)(8).  Other - Specify applicable paragraph of 11 U.S.C. § 507(a) ().
Domestic support obligations under 11 U.S.C. § 507(a)(1)(A) or (a)(1)(B).	* Amounts are subject to adjustment on 4/1/13 and every 3 years thereafter with respect to cases commenced on or after the date of adjustment.
Wages, salaries, or commissions (up to \$11,725*), earned within 180 days before filing of the bankruptcy petition or cessation of the debtor's business, whichever is earlier - 11 U.S.C. § 507(a)(4).	SECTION 503(b)(9) CLAIM \$  Check this box if your claim is for the value of goods received by the debtor within 20 days before the date of commencement of the case(11 U.S.C. § 503(b)(9)). Include the amount of
Contributions to an employee benefit plan - 11 U.S.C. § 507(a)(5).  6. CREDITS: The amount of all payments on this claim has been credited for the contribution of the	such claim in the space for "Amount entitled to priority" above.
7. SUPPORTING DOCUMENTS: <u>Attach redacted copies of supporting docu</u> statements of running accounts, contracts, court judgments, mortgages, and	cuments, such as promissory notes, purchase orders, invoices, itemized a security agreements. You may also attach a summary. Attach redacted copies tion of "redacted" on reverse side.) If the documents are not available, please explain.  To not send orders, invoices, itemized to see the provided that itemized to see the provided to see the prov
The original of this completed proof of claim form must be sent by mail ACCEPTED) so that it is actually received on or before 4:00 pm, prevail Non-Governmental Claimants OR on or before November 15, 2010 for Complete the comp	iling Eastern Time on August 6, 2010 for USE ONLY Governmental Units.
BMC Group, Inc Attn: Barcalounger Corporation Claims Processing PO Box 3020 BMC Group, Inc Attn: Barcalounger Corporation Claims Processing Attn: Bar	D OR OVERNIGHT DELIVERY TO: roup, Inc arcalounger Corporation Claims Processing Lake Drive East assen, MN 55317
and state address and telephone number	Sign and print name and title, if any, of the creditor or other person authorized to file this claim if different from the notice address above. Attach copy of power of attorney, if any.
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#### INSTRUCTIONS FOR PROOF OF CLAIM FORM

The instructions and definitions below are general explanations of the law. In certain circumstances, such as bankruptcy cases not filed voluntarily by the debtor, there may be exceptions to these general rules.

#### ITEMS TO BE COMPLETED IN PROOF OF CLAIM FORM (IF NOT ALREADY PROPERLY FILLED IN)

#### Court, Name of Debtor, and Case Number:

Fill in the name of the federal judicial district where the bankruptcy case was filed (for example Central District of California), the name of the debtor in the bankruptcy case, and the bankruptcy case number. If you received a notice of the case from the Claims Agent, BMC Group, some or all of this information may have been already completed.

Debtor Name	Case No
American of Martinsville, Inc.	10-11638
Barcalounger Corporation	10-11637

#### Creditor's Name and Address:

Fill in the name of the person or entity asserting a claim and the name and address of the person who should receive notices issued during the bankruptcy case. A separate space is provided for the payment address if it differs from the notice address. The creditor has a continuing obligation to keep the court informed of its current address. See Federal Rule of Bankruptcy Procedure (FRBP) 2002(g).

#### 1. Amount of Claim as of Date Case Filed:

State the total amount owed to the creditor on the date of the Bankruptcy filing. Follow the instructions concerning whether to complete item 4. Check the box if interest or other charges are included in the claim.

#### 2. Basis for Claim:

State the type of debt or how it was incurred. Examples include goods sold, money loaned, services performed, personal injury/wrongful death, car loan, mortgage note, and credit card.

3. Last Four Digits of Any Number by Which Creditor Identifies Debtor: State only the last four digits of the debtor's account or other number used by the creditor to identify the debtor.

#### 3a. Debtor May Have Scheduled Account As:

Use this space to report a change in the creditor's name, a transferred claim, or any other information that clarifies a difference between this proof of claim and the claim as scheduled by the debtor.

#### 4. Secured Claim:

Check the appropriate box and provide the requested information if the claim is fully or partially secured. Skip this section if the claim is entirely unsecured. (See DEFINITIONS, below.) State the type and the value of property that secures the claim, attach copies of lien documentation, and state annual interest rate and the amount past due on the claim as of the date of the bankruptcy filing.

#### 5. Amount of Claim Entitled to Priority Under 11 U.S.C. §507(a).

If any portion of your claim falls in one or more of the listed categories, check the appropriate box(es) and state the amount entitled to priority. (See DEFINITIONS, below.) A claim may be partly priority and partly non-priority. For example, in some of the categories, the law limits the amount entitled to priority. Claims entitled to administrative priority under 11 U.S.C. § 503(b)(9) should be asserted by filling in the appropriate information on this Proof of Claim form. All other administrative claims must be asserted by an appropriate "request" under 11 U.S.C. § 503(a) and should not be asserted on this Proof of Claim form.

#### 6. Credits:

An authorized signature on this proof of claim serves as an acknowledgment that when calculating the amount of the claim, the creditor gave the debtor credit for any payments received toward the debt.

#### 7. Supporting Documents:

Attach to this proof of claim form redacted copies documenting the existence of the debt and of any lien securing the debt. You may also attach a summary. You must also attach copies of documents that evidence perfection of any security interest. You may also attach a summary. FRBP 3001(c) and (d). Do not send original documents, as attachments may be destroyed after scanning.

#### Date and Signature:

The person filing this proof of claim <u>must</u> sign and date it. FRBP 9011. If the claim is filed electronically, FRBP 5005(a)(2), authorizes courts to establish local rules specifying what constitutes a signature. Print the name and title, if any, of the creditor or other person authorized to file this claim. State the filer's address and telephone number if it differs from the address given on the top of the form for purposes of receiving notices. Attach a complete copy of any power of attorney. Criminal penalties apply for making a false statement on a proof of claim.

#### **Date-Stamped Copy**

Return claim form and attachments, if any. If you wish to receive an acknowledgement of your claim, please enclose a self-addressed stamped envelope and a second copy of the proof of claim form with any attachments to the Claims Agent, BMC Group, at the address on the front of this form.

Please read – important information: upon completion of this claim form, you are certifying that the statements herein are true.

Be sure all items are answered on the claim form. If not applicable, insert "Not Applicable."

#### **DEFINITIONS**

#### DEBTOR

A debtor is the person, corporation, or other entity that has filed a bankruptcy case.

#### CREDITOR

A creditor is any person, corporation, or other entity to whom the debtor owed a debt on the date that the bankruptcy case was filed.

#### CLAIM

A claim is the creditor's right to receive payment on a debt that was owed by the debtor on the date of the bankruptcy filing. See 11 U.S.C. §101 (5). A claim may be secured or unsecured.

#### PROOF OF CLAIM

A form telling the bankruptcy court how much the debtor owed a creditor at the time the bankruptcy case was filed (the amount of the creditor's claim). This form must be filed with the court-appointed Claims Agent, BMC Group, at the address listed on the reverse side of this page

#### SECURED CLAIM Under 11 U.S.C. §506(a)

A secured claim is one backed by a lien on property of the debtor. The claim is secured so long as the creditor has the right to be paid from the property prior to other creditors. The amount of the secured claim cannot exceed the value of the property. Any amount owed to the creditor in excess of the value of the property is an unsecured claim Examples of liens on property include a montgage on real estate or a security interest in a car.

A lien may be voluntarily granted by a debtor or may be obtained through a court proceeding. In some states, a court judgment is a lien. A claim also may be secured if the creditor owes the debtor money (has a right to setoff).

#### UNSECURED NONPRIORITY CLAIM

If a claim is not a secured claim it is an unsecured claim. A claim may be partly secured and partly unsecured if the property on which a creditor has a lien is not worth enough to pay the creditor in full.

# UNSECURED PRIORITY CLAIM Under 11 U.S.C. §507(a)

Priority claims are certain categories of unsecured claims that are paid from the available money or property in a bankruptcy case before other unsecured claims.

#### **Evidence of Perfection**

Evidence of perfection may include a mortgage, lien, certificate of title, financing statement, or other

#### **INFORMATION**

document showing that the lien has been filed or recorded.

#### Redacted

A document has been redacted when the person filing it has masked, edited out, or otherwise deleted, certain information. A creditor should redact and use only the last four digits of any social-security, individual's tax-identification, or financial-account number, all but the initials of a minor's name and only the year of any person's date of birth.

#### Offers to Purchase a Claim

Certain entities are in the business of purchasing claims for an amount less than the face value of the claims. One or more of these entities may contact the creditor and offer to purchase the claim. Some of the written communications from these entities may easily be confused with official court documentation or communications from the debtor. These entities do not represent the bankruptcy court or the debtor. The creditor has no obligation to sell its claim. However, if the creditor decides to sell its claim, any transfer of such claim is subject to FRBP 3001(e), any applicable provisions of the Bankruptcy Code (11 U.S.C. § 101 et seq.), and any applicable orders of the bankruptcy court.

ONCE YOUR CLAIM IS FILED YOU CAN OBTAIN OR VERIFY YOUR CLAIM NUMBER BY VISITING www.bmcgroup.com

#### keith decker

From: keith decker [kldecker@comcast.net]

**Sent:** Thursday, July 10, 2008 1:25 PM

To: 'lvogel@americanofmartinsville.com'

Subject: FW: commissions

Leo.

I just received my commission statement and was expecting the commissions for the Best Western Culpeper to be cleared up and added back in the proper amount. I will be happy to give you another copy if you have misplaced. I would appreciate your handling this and adding back to next months statement if not before in a seperate check.

Regards,

Keith L. Decker

From: keith decker [mailto:kldecker@comcast.net]

**Sent:** Monday, June 16, 2008 7:50 AM **To:** 'lvogel@americanofmartinsville.com'

**Subject:** commissions

Dear Leo,

I wanted to follow up on the commission package I hand delivered last month after a large deduction concerning the Best Western Culpeper. I was expecting a review and to have the commissions added back to this past month's statement. I noticed that no adjustments were made. Can you please give me an update on where we stand?

Regards,

Keith L. Decker

#### keith decker

From: keith decker [kldecker@comcast.net]

Sent: Monday, June 16, 2008 7:50 AM

To: 'lvogel@americanofmartinsville.com'

Subject: commissions

#### Dear Leo.

I wanted to follow up on the commission package I hand delivered last month after a large deduction concerning the Best Western Culpeper. I was expecting a review and to have the commissions added back to this past month's statement. I noticed that no adjustments were made. Can you please give me an update on where we stand?

Regards,

Keith L. Decker



719A Orchard Street Martinsville, Virginia 24112 USA Phone: (276) 638-6530 or (276) 638-6555

Fax: (276) 638-6356

Fax: (276) 638-6356 Cell: (276) 252-5257

E-Mail: kldecker@comcast.net

Keith L. Decker

Independent Sales Representative

Leo Vogel C/O American of Martinsville 128 East Church Street Martinsville, VA 24112

Dear Leo,

Attached please find copies of information surrounding deductions approved by you from my last commission statement. I normally do not look that closely at my statement but with a \$5537.16 deduction I was forced to review.

My results show that on the invoices in question some adjustments should have been made but only to the benefit of Decker & Associates. I show that the wrong commissions were paid and that AOM owes Decker & Associates \$7372.88.

I think all custom items on these invoices should have been at 4 %. This includes headboards, nightstands, and HDTV cabinets. All other items including upholstery and casegoods have a discount of 7% off list price. Inline casegoods should have a commission of 6% and upholstery should be 4%.

I have included for your review a copy of commission structure in place at the time the order was placed.

It looks to me as if a commission of 2.5% was paid on everything. This is a new commission percentage I am not familiar with. Also it looks as if commission was split with salesman #130, this was done after the fact and I am confused as we worked directly with the owner of this property to specify and purchase in Virginia. No outside people were involved in anyway. Mr. & Mrs. Barnel are longtime customers and predominately work with Carolyn Barker exclusively.

Please give me a call to discuss so that we can have these commissions added back to my next statement.

Regards,

Keith L. Decker May 13, 2008



P.O. Box 5071 128 East Church Street Mortinsville, VA (24115-507) PROME (276) 632-2061

S. Drury Rothrock Vice President Hospitality Sales



Sales Memorandum

July 13, 2007

TO:

Hospitality Sales Representatives

FROM:

Dru Rothrock

RE:

Commission Structure

Effective with orders entered July 16, 2007 and after, the commission structure on custom casegoods will be as follows:

### Product Manufactured in Martinsville, VA

--4% (2% specs. 2% purchase, if appropriate)

-No ship to

# Product Manufactured through AOM off-shore Operations

--5%\* (2.5% specs. 2.5% purchase, if appropriate)

-- no ship to

\*Commission will be calculated based on manufacturing sale price less freight cost from factory

Whecessary, due to competitive reasons, custom price commissions may be adjusted at management's discretion.

3% HGI - 3% (761-7761 & 6761) Program 800 Residence Show Custom Marrialt 5.2 Hospitality Discount and Commission Structure

Category	Discount	Commission	Requires
		Rate	Approval?
Hospitality Casegoods	List Price	10%	No
	1-2%	9%	No
Series 2000 Casegoods	3-4%	8%	No
	5%	7%	No
	6-7%	6%	No
	8-9%	5%	No
	10%	4%	No
•	Greater than 10%	TBD	Yes
Hospitality Upholstery	List Price	8%	No
<b>:</b>	5%	5%	No
	6-9%	4%	No
	10%	3%	No
•	Greater than 10%	TBD	Yes
Accessories	List Price	10%	No
	5%	5%	No
	Greater than 5%	TBD	Yes

#### VI. Procedure:

- 6.1 The appropriate Customer Service Representative via fax, regular mail, e-mail, or hand delivery will receive the Sales Order Form.
- 6.2 They will verify that the necessary information is available to enter the order PRIOR TO entering the order into the system.
- 6.3 If either the discount or commission submitted requires approvals, it will be the CSR's responsibility to obtain those approvals before entering the order.
- 6.4 The approvals necessary are as follows:
  6.4.1 VP of Sales for that particular Business Unit
  6.4.2 VP of Sales and Marketing
- 6.5 At the point that all approvals have been received in writing via initialing the original order received, the order can be entered into the system.
- 6.6 A daily order report will be generated by MIS for review by the Customer Service Manager and the Accounting Department for control. Any discount or commission outside the ranges noted above will be investigated and resolved.

#### VII. Forms/Exhibits:

SALESMAN # 69 VENDOR # 80305

SALESMAN Keith Decker

SALES REPRESENTATIVE'S REPORT

#### TERRITORY # 69 \$ 32,311.52 **ADDITIONAL** Territory # 0 Amount Owed Back to KLD Territory# 0 \$ Territory# 0 \$ Commission Adj. 40921850 \$ $(23.99)^{-1}$ Commission Adj. 40922210 \$ (2,379.22)Commission Adj. 40922910 \$ (1,961.22)Commission Adj. 40921860 \$ (194.29) 466,56 Commission Adj. 40922220 \$ (466.56)Commission Adj. \$ 40922920 (511.88)5,537.16 **TOTAL COMM** \$ 26,774.36 MISCELLANEOUS CHARGES **UPS Charges** \$ (26.14)

# UPS Charges \$ (26.14) Finders Fee \$ A/R Adjustment \$ (300.30) Additional Adjustment 0 \$ Adjustment 0 \$ TOTAL MISC CHARGES \$ (326.44)

TOTAL COMMISSION TO BE PAID	\$ 26,447.92

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COMMISSION STATEMENT

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KEITH L. DECKER

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BILL BILL TO BILL BILL BILL TO -OLD DAY INN/QUALITY BILL BILL BILL 당 4 , g TO ATLANTIC HOSPITALITY SHIP TO ( ~40918610 04/09/2008 Z7761 281 000 ď Ö Ö O E&R DESIGN & PURCHAS SHIP TO WILLIAMSBURG PLANTATION WILLIAMSBURG, VA -40918680 04/09/2008 05315 285 000 0M485350 4,260.00 426.00 O SHAMIN 40918390 40918380 40918380 40918380 40918380 40918380 ATLANTIC 40918600 O SHAMIN HOTELS SHIP TO WINGATE INN 40918400 04/08/2008 03003 925 000 AM483120 40918400 40918400 40918390 40918380 40918380 40918380 INVOICE SHAMIN HOTELS HOTELS HOSPITALITY 04/09/2008 04/08/2008 04/08/2008 04/08/2008 04/08/2008 04/08/2008 04/08/2008 04/08/2008 04/08/2008 04/08/2008 04/08/2008 03003 955 04/08/2008 09000 004 UPH SHIP TO WINGATE INN 04/08/2008 08018 915 000 CM483150 04/08/2008 03003 967 000 INVOICE TOTAL 04/08/2008 13185 INVOICE 8 00747 472 000 8 00747 810 000 8 00747 080 000 8 00747 170 000 8 00747 490 000 8 00747 651 000 SHIP TO W 8 00747 610 000 8 00747 281 000 8 00747 185 000 SHIP TO 27761 196 00 SHIP SHIP TO 덩 000 000 COMFORT SUITES BEAUMONT, 0 0M487600 543.0 ORD TOT 716. COMFORT SUITES BEAUMONT, 0 0M483350 12,580.0 ORD TOT 14,152.0 OLD DAY INN/QUALITY INN GEORGETOWN, SC ORD TOT 508.13 508.13 WINGATE INN
DM481880 KEITH DECKER ORD TOT
AM483130
ORD TOT
DM483140
ORD TOT DM481880 DM481880 DM481880 ORD TOT ORD TOT CM483620 DM481880 DM481880 ORD TOT DM481880 DM481880 DM481880 ORD TOT 90138680 ORDER SANDSTON, VA SANDSTON, VA SANDSTON, EAUMONT, TX 12,580.00 14,152.50 2,600.00 2,808.00 1,150.00 1,242.00 11,477.00 12,395.16 1,232.00 2,520.00 4,676.00 7,627.00 1,043.00 5,460.00 936.00 280.00 1,904.00 27,732.24 4,284.00 4,626.72 543.00 716.76 705.00 761.40 151.00 158.55 AMOUNT X 1,572.50 2,054.24 ADJUST AMOUNT 173.76 918.16 208.00 342.72 92.00 56.40 7.55 12,580.00 11,477.00 25,678.00 4,260.00 1,150.00 2,600.00 4,284.00 ADJUSTED CUST NO AMOUNT CUST NO 543.00 CUST NO 329600 **CUST NO 031961** CUST NO 031961 CUST NO 705.00 **CUST NO 574393** CUST NO 151.00 683100 574393 574393 574391 . . . CASH DISC . . 00 . . 80 .00 .0000 . .00 .00 00 8 . 8 .0300 .0300 .0400 .0000 .0300 .0300 .0300 .0300 .0300 .0300 .0000 . 0000 .0000 .0300 .0300 .1000 RATE RATE 36.96 75.60 140.28 228.81 31.29 163.80 28.08 170.40 377.40 344.31 128.52 COMMISSION 16.29 34.50 78.00 21.15 15.10 170.40 170.40 377.40 377.40 770.34 770.34 456.81 344.31 UPH 128.52 UPH 16.29 16.29 AMOUNT 34.50 UPH 78.00 UPH 21.15 15.10 15.10 0.00 UPH TYP ACC

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BILL BILL BILL BILL BILL BILL SALESMAN : ď Ö Ö Ö Ö ö Ö \_40918820 40918810 40918810 40918810 40919580 40919370 04/11/2 40919200 HOLIDAY 40918920 40918830 40918810 40918830 40918830 40918810 40918820 40918810 40918810 40918810 INVOICE LANE HOSPITALITY PEAK CONSTRUCTION CO SHIP TO 0 0919200 04/10/2008 05178 960 000 SHAMIN SHAMIN SHAMIN 69 HOTELS HOTELS HOTELS INN EXPRESS SHIP TO 1 04/09/2008 05315 610 000 IOTELS SHIP TO WI 04/09/2008 00747 610 000 04/09/2008 00747 281 000 04/09/2008 00747 185 000 04/09/2008 00747 472 000 04/09/2008 00747 810 000 04/09/2008 00747 170 000 04/09/2008 00747 651 000 KEITH L. TALITY SHIP TO 04/11/2008 05670 121 000 04/11/2008 05670 780 000 O4/11/2008 00670 490 000 04/10/2008 05178 905 000 04/09/2008 03003 04/09/2008 03003 ELS SHIP TO WINGATE INN 04/09/2008 03003 925 000 0M483120 04/09/2008 09000 004 UPH ELS SHIP TO 104/09/2008 08018 915 000 INVOICE TOTAL INVOICE TOTAL INVOICE TOTAL INVOICE INVOICE TOTAL INVOICE TOTAL INVOICE TOTAL DECKER 955 967 000 000 WINGATE INN CROWNE PLAZA BEST WESTERN SUMMIT OWNER'S HOLIDAY INN WINGATE INN AM485070 AM485070 ORD TOT AM486980 ORD TOT ORD TOT 0M483620 ORD TOT 0M481680 ORD TOT 0M486420 ORD TOT 0M483140 ORD TOT ORD TOT 0M483130 ORD TOT 0M481640 ORD TOT 0M483150 0M481880 0M481880 0M481880 ORD TOT 0M481880 0M481880 0M481880 0M481880 0M481880 N SANDSTON, VA 8,320.00 8,985.60 3,680.00 3,974.40 3,493.00 3,772.44 V SANDSTON, VA 564.00 609.12 1,989.00 2,148.12 A CLARK, NJ 10,044.00 9,180.00 22,107.60 EXPRESS SANDSTON, VA z ASSOC. MIAMI, FL 339.00 488.16 16,820.00 18,165.60 8,848.00 9,555.84 1,820.00 1,053.00 1,785.00 13,821.84 600.00 2,171.00 3,419.00 894.00 1,056.00 FUQUAY 420.00 538.02 MCGAHEYSVILLE, VA VARINA, NC ρ 1,345.60 1,023.84 , 883 . ADJUST AMOUNT 149.16 707.84 118.02 279.44 294.40 665.60 159.12 45.12 19 16,820.00 12,798.00 ADJUSTED AMOUNT CUST NO 8,848.00 3,493.00 3,680.00 8,320.00 1,989.00 CUST NO 339.00 CUST NO 420.00 564.00 CUST NO CUST NO CUST NO CUST NO 505947 144810 698512 574393 800244 574393 57439 CASH . . 00 .00 . . 00 . 0 .00 0 8 00 8 00 .0800 .0300 .0300 .0300 .0300 .1000 . 0000 .0000 .0000 .0300 .0300 .0300 .1000 .0000 .0300 .0300 .0300 .0300 .0300 .0300 RATE RATE 1,004.40 918.00 1,345.60 65.13 102.57 26.82 54.60 31.59 707.84 249.60 104.79 110.40 COMMISSION AMOUNT 10.17 59.67 1,922.40 1,922.40 12.60 16.92 2,053.44 1,345.60 383.94 383.94 707.84 UPH 464.79 104.79 UPH 249.60 UPH 110.40 UPH 10.17 10.17 12.60 12.60 59.67 UPH 16.92 UPH ΥYP

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SHAMIN HOTELS 40919640 04/

SHIP TO HOLIDAY INN 04/11/2008 97801 477 000 BM484210

COLONIAL HEIGHTS 7,627.00

COLONIAL HEIGHTS

**CUST. NO 574393** 

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BILL TO LANE HOSPITALITY _ 40920680 04/16/ 40920680 04/16/	BILL TO KEITH DECKER 04/:	4091990 04/ 4091990 04/ 4091990 04/ 4091990 04/ 4091990 04/ 4091990 04/ 4091990 04/ 4091990 04/ 4091990 04/	77	BILL TO SHAMIN HOTELS - 40919910 04/: 40919910 04/:	BILL TO HOLIDAY INN EXPRES 40919880 04/14/20	BILL TO PEAK CONSTRUCTION  ~40919680 04/11/2  INVOICE	INVOICE INVOICE INVOICE DI NBR. DI 40919640 04/40919640 04/40919640 04/40919640 04/
SHIP TO CRO 2008 05670 121 000 2008 05670 780 000	ER SHIP TO HOI 04/15/2008 05315 281 000 INVOICE TOTAL	04/14/2008 05670 611 000 04/14/2008 05670 978 000 04/14/2008 05670 210 000 04/14/2008 05670 604 000 04/14/2008 05670 611 000 04/14/2008 05670 611 000 04/14/2008 05670 611 000 04/14/2008 05670 978 000 04/14/2008 05670 210 000 04/14/2008 05670 210 000 04/14/2008 05670 080 000 04/14/2008 05670 080 000 04/14/2008 05670 080 000 010 000 04/14/2008 05670 080 000	SHIP TO 05670 281 000 05670 978 000 05670 210 000 05670 490 000	TELS SHIP TO HOI 04/14/2008 97801 281 000 04/14/2008 97801 610 000 INVOICE TOTAL	S SHIP TO 08 00747 488 000 TOTAL	CO SHIP TO 008 05178 905 000 TOTAL	INVOICE  DATE  04/11/2008 97801 080 000  04/11/2008 97801 081 000  04/11/2008 97801 181 000  04/11/2008 97801 170 000  04/11/2008 97801 178 000  INVOICE TOTAL
CROWNE PLAZA CLARK, CM485070 10 CM485070 9	HOLIDAY INN SECAU 0M487550 ORD TOT		HOLIDAY INN BUCH 0M486910 0M486910 0M486910 0M486910 0M486910 ORD TOT	HOLIDAY INN COLONIAL AM484210 3,1 AM484210 3,1 ORD TOT 7,1	HOLIDAY INN EXPRESS 0M481431 ORD TOT	SUMMIT OWNER'S A OM481681 ORD TOT	ORDER BM484210 BM484210 BM484210 BM484210 BM484210 BM484210 ORD TOT
RK, NJ 10,044.00 9,180.00	V SECAUCUS, NJ 114.00 271.32		BUCHANAN, VA 896.00 2,080.00 680.00 768.00 4,910.64	HEIGHTS 515.00 500.00 225.45	ESS WILKESBORO, 288.00 328.96	ASSOC. MCGAHEYSVILLE 2,212.00 2,388.96 176	AMOUNT 4,522.00 1,280.00 4,313.00 2,465.00 1,680.00 22,543.61
	157.32	1,309.44 135.41	486.64	COLONIAL HEIGHTS 210.45	40.96	176.96	ADJUST AMOUNT 656.61
CUST NO 50	CUST NO 57	11,904.00 1,231.00	CUST NO 95	7,015.00	CUST NO 53	CUST NO 69 2,212.00	AMOUNT I
505947 .00 .1000 .00 .1000	74391 .00 .0600 .00 .0000		1210	74393 .00 .0300 .00 .0300 .00 .0000	31000 .00 .0300 .00 .0000	98512 .00 .0800 .00 .0000	DISC RATE .00 .0300 .00 .0300 .00 .0300 .00 .0300 .00 .0300
1,004.40 918.00	6.84 6.84 6.84	88.32 124.80 40.80 46.08 357.12 5.52 10.71 15.60 5.10 36.93 0.00 526.77		105.45 105.00 210.45 210.45	8.64 8.64 8.64	176.96 176.96 UPH 176.96	COMMISSION TYP AMOUNT 135.66 38.40 129.39 73.95 50.40 656.61 656.61

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BILL TO 16B SERV.  40922210  40922210  40922210  40922210  40922210  40922210  40922210	BILL TO LANE HOS 40921870 40921870	BILL TO 1&B SERV - 40921860 40921860	BILL TO 1&B SERVIC - 40921850 40921850 40921850 40921850 40921850	BILL TO IMIC HOT -40921830 40921830	BILL TO LANE HOS - 40921390 40921390	BILL TO DESIGNS -40920920	INVOICE NBR.	REPORT: I29 SALESMAN: 69
ICES  04/22/2008 05670 289 000 04/22/2008 05670 628 000 04/22/2008 05670 811 000 04/22/2008 05670 810 000 04/22/2008 05670 410 000 04/22/2008 05670 180 000 04/22/2008 05670 180 000	PITALITY SHIP TO 04/21/2008 05670 121 000 04/21/2008 05670 780 000 INVOICE TOTAL	ERVICES SHIP TO BE 0 04/21/2008 03656 967 000 0 04/21/2008 03154 960 000 INVOICE TOTAL	ES SHIP TO 04/21/2008 15772 641 000 04/21/2008 15772 644 000 04/21/2008 15772 653 000 04/21/2008 15772 643 000 04/21/2008 15772 643 000 04/21/2008 15772 643 000 INVOICE TOTAL	HOTELS 0 04/21/2008 03151 925 000 0 04/21/2008 03151 966 000 INVOICE TOTAL	PITALITY SHIP TO 04/18/2008 05670 121 000 04/18/2008 05670 780 000 INVOICE TOTAL	BY JO, INC SHIP TO Q 04/17/2008 05670 281 000 INVOICE TOTAL	INVOICE DATE INVOICE TOTAL	GENERATED: 22 MAR 2008 C O M M I S S I O N KEITH L. DECKER
EST WESTERN 0M481780 0M481780 0M481780 0M481780 0M481780 0M481780 0M481780	CROWNE PLAZA 0M485070 0M485070 0M4 TOT	ST WESTERN 0M484290 ORD TOT 0M484300 ORD TOT	BEST WESTERN 0M481790 0M481790 0M481790 0RD TOT 0M482900 ORD TOT 0M483580 ORD TOT	HAMPTON INN F 0M484320 ORD TOT 0M484330 ORD TOT	CROWNE PLAZA BM485070 BM485070 ORD TOT	QUALITY INN I 0M487020 ORD TOT	ORDER ORD TOT	8 07:26 STAT
CULPEPER, VA 7,155.00 15,480.00 10,087.00 18,202.00 16,590.00 17,015.00 10,640.00	CLARK, NJ 4,836.00 4,420.00 10,644.40	CULPEPER, VA 12,155.00 13,492.05 798.00 885.78	CULPEPER, VA 103.00 105.00 111.00 354.09 4,278.50 4,749.14 199.00 220.89	PERNANDINA BCH, 11,088.00 12,972.96 6,192.00 7,244.64	CLARK, NJ 10,044.00 9,180.00 22,107.60	LAPLACE, LA 420.00 420.00	AMOUNT 22,107.60	E B Z H
	1,388.40	1,337.05 87.78	35.09 470.64 21.89	FL 1,884.96 1,052.64	2,883.60	0.00	ADJUST AMOUNT 2,883.60	RUN: MONTH
CUST NO	CUST NO 9,256.00	CUST NO 12,155.00 798.00	CUST NO 319.00 4,278.50 199.00	CUST NO 11,088.00 6,192.00	CUST NO	CUST NO 420.00	ADJUSTED AMOUNT 19,224.00	SUNDAY APR272008 : 04 20080426
44346 .000 .000 .000 .000 .000 .000	50594. .00 .00	44346 .00 .00 .00 .00	44346 .000 .000 .000 .000 .000	44161 .00 .00 .00	50594 .00 .00	21385( .00 .00	CASH DISC .00	
.0500	7 .1000 .1000 .0000	.0400 .0400 .0000 .0400		.0500	7 .1000 .1000 .0000	0 .0700 .0000	RATE RATE .0000	06:38
357.75 774.00 504.35 910.10 829.50 850.75 532.00	483.60 442.00 925.60 925.60	486.20 486.20 UPH 31.92 31.92 UPH 518.12	3.09 3.15 3.33 9.57 128.36 128.36 5.97 5.97 143.90	554.40 554.40 UPH 185.76 185.76 UPH 740.16	1,004.40 918.00 1,922.40 1,922.40	29.40 29.40 29.40	COMMISSION TYP AMOUNT 1,922.40 1,922.40	PAGE 6

PILL BILL BILL BILL BILL BILL BILL BILL SALESMAN Ö 덩 TO ö ö o TO I&B SERVICES SHIP TO 1 -40922220 04/22/2008 08010 918 000 엉 ŧ 'O I&B SERVICES -40922920 04 O PIEDMONT 40923110 40923410 40923410 40922910 40922910 101ET F ) GLADE SPRINGS RESORT 40922490 04/23/2008 40923510 40922240 40922920 40922910 40922240 40922240 INVOICE HAMPTON INN BAYMONT I&B SERVICES 69 FURNITURE TCES SHIP TO BE 04/24/2008 05670 628 0.00 04/24/2008 05670 811 000 04/24/2008 05670 510 000 04/24/2008 05670 180 000 04/22/2008 59670 080 000 04/22/2008 59670 211 000 04/22/2008 59670 410 000 04/22/2008 59670 323 000 04/22/2008 59670 651 000 DESIGN OF H KEITH DESIGN OF H SHIP TO : 04/24/2008 08241 282 000 04/24/2008 08241 250 000 04/25/2008 00101 465 000 04/25/2008 00101 769 000 04/25/2008 00101 768 000 04/24/2008 03656 )ES SHIP TO 1 04/24/2008 09000 003 BKL NGS RESORT SHIP TO 0004/23/2008 05315 163 000 INVOICE INVOICE TOTAL INVOICE TOTAL INVOICE TOTAL INVOICE TOTAL INVOICE TOTAL INVOICE TOTAL INVOICE INVOICE TOTAL INVOICE TOTAL ۲ TOTAL DECKER SHIP TO SHIP 920 000 ö BAYMONT INN 00 AM481100 00 AM481100 ORD TOT BEST WESTERN 00 0M481781 00 0M481781 00 0M481781 HAMPTON INN STAYBRIDGE GLADE SPRINGS 0 0M485430 BEST WESTERN BEST WESTERN INLET FURNITURE 0D240680 ORD TOT 0M484280 ORD TOT 0M486680 ORD TOT OM485060 ORD TOT 0M481781 ORD TOT 0M4853Q0 0M485300 0M485300 0M485060 ORD TOT 0M485300 0M485300 ORD TOT 0M484270 ORD TOT roi E SUITES DURHAM, NC 60 144.00 60 263.00 T 488.40 WILKESBORO, CHEROKEE, NC CULPEPER, VA 31,104.00 34,525.44 CULPEPER, CULPEPER, VA RESORT DANIELS, 13,167.00 15,701.64 PEPER, VA 12,332.73 13,689.33 30,015.00 33,316.65 8,256.00 11,004.00 57,959.00 1,230.00 87,078.39 18,167.50 17,888.00 38,579.38 105,637.59 1,806.00 3,402.00 1,275.00 456.00 636.00 7,953.75 PICK UP MARTINSVILLE, ORO, NC 419.00 532.27 10,468.59 œ Ş 2,523.88 3,301.65 2,534.64 3,421.44 , 356 ,629.39 ADJUST AMOUNT 113.27 378.75 Ş AMOUNT 95,169.00 36,055.50 13,167.00 30,015.00 12,332.73 78,449.00 31,104.00 7,575.00 ADJUSTED CUST CUST 419.00 CUST NO CUST NO CUST NO CUST 407.00 CUST NO CUST NO ö ŏ 325536 709050 443460 443460 340762 564391 443460 229163 CASH DISC .00 . 00 . 00 . . 00 . 00 .00 . . 00 . . 00 . 00 . 00 .00 .00 . 00 . . 00 . 00 00 88 00 00 00 00 00 .0700 .0300 .0500 .0500 .0300 .0400 .0000 .1000 .0000 .0000 .0400 .0000 .0000 .1000 .0000 .0400 . 1000 .1000 RATE RATE . 0000 0300 1000 412.80 550.20 2,897.95 1,200.60 1,244.16 726.70 715.52 180.60 340.20 127.50 45.60 63.60 369.98 921.69 COMMISSION 61.50 41.90 1,442.22 1,442.22 3,922.45 3,922.45 1,200.60 1,570.58 1,244.16 1,244.16 4,758.45 4,758.45 4.32 7.89 921.69 921.69 757.50 757.50 369.98 AMOUNT 41.90 41.90 12.21 12.21 UPH UPH UPH dal

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**SALESMAN#** 69 **VENDOR#** 80305 **SALESMAN Keith Decker** SALES REPRESENTATIVE'S REPORT **TERRITORY #** 69 \$ 32,311.52 **ADDITIONAL** Territory# 0 \$ Territory # 0 \$ Annual Deed Buch to Ken) \$ Territory# 0 Commission Adj. 40921850 \$ (23.99)Commission Adj. \$ 40922210 (2,379.22)Commission Adj. 40922910 \$ (1,961.22)Commission Adj. \$ 40921860 (194.29)Commission Adj. \$ (466.56)40922220 Commission Adj. 40922920 \$ (511.88)**5**,537.16 **TOTAL COMM** 26,774.36 MISCELLANEOUS CHARGES **UPS Charges** \$ (26.14)Finders Fee \$ A/R Adjustment \$ (300.30)Additional Adjustment 0 \$ Adjustment 0

(326.44)

TOTAL COMMISSION TO BE PAID \$ 26,447.92

**TOTAL MISC CHARGES** 



# **COMMISSION ADJUSTMENT/CORRECTION**

Salesman Number #	3
Invoice # 4092185	<u> </u>
Explanation of Adjustment	Correction:
Paid commission	n of 370 but should have been
2.5%	
. ,	
4794.5	0 x 2.590 = 119.91
. ,	143,90
	( 23.99 )
(See made li of	this months commission report.)
, ,	•
Backup Documentation Attached	
	Initial 6
	Date5   5   08
Account	2015 Amount ( 23.99 >

REMIT TO: AMERICAN OF MARTINSVILLE, INC. P.O. Box 535161 Atlanta, GA 30353-5161



INVOICE NUMBER

40921850

PAGE 1

Bill-To Account: 443460-0000

NET 3Ø DAYS .. TERMS

Ø4/21/2008 SHIPPED DATE

MAIL TO:

I&B SERVICES

P.O. BOX 1446

ATTN: CHARLIE BARREL

CULPEPER

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227010000

Carrier

22384

SASSY EXPRESS

Sales representative KEITH L. DECKER **SMCALEXANDER** 

SEQ	QTY SHIPPED	PO. NBR NA	WORK ORDER NBR.	UNIT PRICE	EXTENDED PRICE
hip	-to	ØØ12BEST WESTERN 791 MADISON ROAD CULPEPER VA 22 CALL 24 HRS B4 DELY: 54Ø 825-1253,LUCILLE MAYS		ist Price	
1	1	15772-641-000 END TABLE Cubic Feet2.41 Weight38 lbs each	MLØØØ117	103.00	103.00
2	1	15772-644-000 CORNER TABLE Cubic Feet2.65 Weight38 lbs each	MLØØØ117	105.00	105.00
3	1	15772-653-000 RECTANGLE CKTL TABLE Cubic Feet2.88 Weight35 lbs each	MLØØØ117 ?		111.00
14	43	15772-643-000 RD. ACCENT TABLE Cubic Feet2.31 Weight34 lbs each	MLØØØ117	54.00 99.50	4,278.50
<b>8</b> 5	. 2	15772-643-000 RD. ACCENT TABLE  Cubic Feet2.31 Weight34 lbs each	ML000117	54, 80 99 . 50	199.00
		*** total cubic feet *** total weight		111.89 1,641.00	
		MERCHAN	DISE SUB-TO	TAL	4,796.50
		FREIGHT	CHARGE		287.79
		VA STAT	E SALES TAX		239.83
		INVOICE	AMOUNT ***	****	5,324.12
		19 pd 3% SIB 25%			
	1:	30 pl .5% s/b 2.5%			

#### Susan McAlexander

From:

Meagan Lawless

Sent:

Friday, April 25, 2008 9:40 AM

To:

Susan McAlexander

Cc:

Tammy Cardwell

Subject: Best Western Culpeper

Susan,

Per Leo, please fix the commission on the following invoices to 130-2.5% and 69-2.5%.

40922210

40922910

40921850

40922220

40922920

40921860

Thanks

Meagan

Meagan & Lawless

Customer Service

Phone: (276) 634-2990

Fax: (276) 632-4707

mlawless@americanofmartinsville.com

AMERICAN OF MARTINSVILLE, INC. 128 EAST CHURCH STREET MARTINSVILLE, VIRGINIA 24112-2846 Phone: (276)632-2061 Fax: (276)632-8810

40921850 INVOICE

SALES COPY

PAGE 1

ML000117

Bill-To Account: 443460-0000

MAIL TO:
I&B SERVICES
P.O. BOX 1446
ATTN: CHARLIE BARRELL
CULPEPER
VA

227010000

NET 30 DAYS .. TERMS

04/21/2008 INVOICE DATE

Carrier SASSY EXPRESS

22384

Sales representative KEITH L. DECKER

Sales no. & commission PCT

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INVOICE	VA STATE	FREIGHT	MERCHANDISE	*** total cubic feet  *** total weight	15772-643-000 RD. ACCENT TABLE Cubic Feet2.31 Weight34 lbs each	15772-643-000 RD. ACCENT TABLE Cubic Feet2.31 Weight34 lbs each	15772-653-000 RECTANGLE CKTL TABLE Cubic Feet2.88 Weight35 lbs each	15772-644-000 CORNER TABLE Cubic Feet 2.65 Weight 38 lbs each	15772-641-000 END TABLE Cubic Feet2.41 Weight38 lbs each	0012BEST WESTERN 791 MADISON ROAD CULPEPER VA 22 CALL 24 HRS B4 DELY: 540 825-1253,LUCILLE MAYS	P.O. NUMBER NA
INVOICE AMOUNT ********	E SALES TAX	FREIGHT CHARGE	DISE SUB-TOTAL		ML000117	ML000117	ML000117	ML000117	ML000117	22701	WORK ORDER
****	*		TATO	111.89 1,641.00	99.50	99.50	111.00	105.00	103.00		UNIT PRICE
5,324.12	239,83	287.79	4,796.50		199.00	4,278.50	111.00	105.00	103.00		EXTENDED PRICE
				-	010 0M483580	010 0M482900	030 0M481790	020 0M481790	010 0M481790		.1
					.0300	.0300	.0300	.0300	.0300		0069
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# **COMMISSION ADJUSTMENT/CORRECTION**

Salesman Number # 409.	22210		
Invoice #			
Explanation of Adjustment/Co	orrection:	٠	
faid commission	of 5% but	Should have	bun 2.5%
95,149.00	x 2.570 = S	379.03	
		1,758.45	
		0,379.00 >	
(See page 4 of	this months i	report.)	
Backup Documentation Attached			
:		Initial	om
		Date	2/2/08
Account	2015	Amount $\left\langle                   $	1379.00 >



INVOICE NUMBER

40922210

PAGE 1

Bill-To Account: 443460-0000

NET 30 DAYS .. TERMS

MAIL TO:

I&B SERVICES

P.O. BOX 1446

ATTN: CHARLIE BARREL

CULPEPER

۷A

227010000

Ø4/22/2008 SHIPPED DATE

Carrier

12456

SASSY EXPRESS

Sales representative KEITH L. DECKER SMCALEXANDER

SEQ	QTY SHIPPED	PO. NBR	NA				WORK ORDER NBR.	UNIT PRICE	EXTENDED PRICE		
hip	-ţo	ØØ12BES CALL 24 H	ST WESTERN 791 MAD HRS B4 DELY: 540 8	ISON RC 25-1253	OAD CULPE B,LUCILLE	PER VA 22 MAYS	701				
<b>3</b> 1	45	Ø567Ø-289	9-000 K HEADBOARD Cubic Feet8.6	9 Weigh	nt8Ø lb	s each	ML000117	159.00	7,155.00		
32	120	Ø567Ø-628	3-000 Q HDBD 36" Cubic Feet6.8	1 Weigh	nt <u></u> 57 lb	s each	MLØØØ117	129.00	15,480.00		
33	77	Ø567Ø-811	l-000 N STAND Cubic Feet7.2	Ø Weigh	nt55 1b	s each	ML000117	131.00	10,087.00		
84	38	Ø567Ø-51Ø	3-000 HDTV BASE Cubic Feet36.	Ø9 Weig	jht242	lbs each	ML000117	479.00	18,202.00		
<b>7</b> 5	70	Ø567Ø-410	3-000 CHEST Cubic Feet14.	37 Weig	jht120	lbs each	ML000117 <b>↔</b>	% - 237.00	16,590.00		
<b>76</b>	83	Ø567Ø-18Ø	3-000 DESK Cubic Feet25.	47 Weig	ht <u> </u> 83  1	bs each	ML00011774	205.00	17,015.00		
37	70	Ø567Ø-489	9-000 SQ. GUEST TA Cubic Feet3.8		nt43 lb	s each	ML000117 7°	152.00	10,640.00		
				***	total c total w	ubic feet eight		6,522.08 2,170.00			
1	H -	44,245 x.06 = 2,654.70					MERCHANDISE SUB-TOTAL				
1	#50, 9	724 1.06	= 3,055,74			FREIGHT	CHARGE		5,710.14		
	44,2	45 x .06	E = 210 14			VA STAT	E SALES TAX		4,758.45		
			*5,770.7			INVOICE	AMOUNT ***	*****	105,637.59		
	Paid	kd 213	758.45								
	1)edul	kd 213	379.23					•			
	a.)	(1) ER	710.14 379.22 Dayon								
	Shoul	de 2	379.22	1	•						

AMERICAN OF MARTINSVILLE, INC. 128 EAST CHURCH STREET MARTINSVILLE, VIRGINIA 24112-2846 Phone: (276)632-2061 Fax: (276)632-8810



ML000117

PAGE

NET 30 DAYS .. TERMS

04/22/2008 INVOICE DATE

Carrier SASSY EXPRESS

12456

Sales representative KEITH L. DECKER

227010000

MAIL TO:
I&B SERVICES
P.O. BOX 1446
ATTN: CHARLIE BARRELL
CULPEPER
VA

Bill-To Account: 443460-0000

			)-489	7	$\sim$	7(	67(	567(	567(	0012 CALL	QUANTITY P.O. NUMBER	
VA STATE	MERCHANDISE SU	*** total cubic feet  *** total weight	05670-489-000 SQ. GUEST TABLE KD Cubic Feet3.83 Weight43 lbs each	05670-180-000 DESK Cubic Feet25.47 Weight83 lbs each	05670-410-000 CHEST Cubic Feet14.37 Weight120 lbs each	05670-510-000 HDTV BASE Cubic Feet36.09 Weight242 lbs each	05670-811-000 N STAND Cubic Feet7.20 Weight55 lbs each	05670-628-000 Q HDBD 36" Cubic Feet6.81 Weight57 lbs each	05670-289-000 K HEADBOARD Cubic Feet8.69 Weight80 lbs each	0012BEST WESTERN 791 MADISON ROAD CULPEPER VA 22 CALL 24 HRS B4 DELY: 540 825-1253,LUCILLE MAYS	BER NA	
VA STATE SALES TAX INVOICE AMOUNT *******	MERCHANDISE SUB-TOTAL		MI.000117	ML000117	ML000117	ML000117	ML000117	ML000117	ML000117	22701	WORK ORDER	
* * * * * * * * * * * * * * * * * * * *	OTAL	6,522.08 42,170.00	152.00	205.00	237.00	479.00	131.00	129.00	159.00		UNIT PRICE	
4,758.45	95,169.00		10,640.00	17,015.00	16,590.00	18,202.00	10,087.00	15,480.00	7,155.00		EXTENDED PRICE	
			040 0M481780	030 0M481780	020 0M481780	012 0M481780	010 0M481780	002 0M481780	001 0M481780			
			. 0500	.0500	.0500	.0500	.0500	.0500	.0500		0069	Sales no
			.0050	.0050	.0050	.0050	.0050	.0050	.0050		0130	Sales no. & commission PCT
-1.5			. 0000	.0000	. 0000	. 0000	.0000	.0000	. 0000		0000	ion PCT

40922210 SALES COPY INVOICE



# **COMMISSION ADJUSTMENT/CORRECTION**

Salesman Number #	<u> </u>	,	
Invoice # 40922	310		
Explanation of Adjustment	/Correction:	•	
faid commission	0f 5%	but shou	ld have paid 2.5%
		· · · · · · · · · · · · · · · · · · ·	
78:449.00	) x D.596	= 1941.23	3
		3922.45	
		(1941.2	
44.	······································	· · · · · · · · · · · · · · · · · · ·	
			·
(See page 7 of	Yhis mad	ths report	.)
. J		•	
Backup Documentation Attached	d		· ·
			Initial
			Date 5508
Account		<u> 2015</u>	Amount (1,941.22)
	**************************************		-

REMIT TO: AMERICAN OF MARTINSVILLE, INC. PO. Box 535161 Atlanta, GA 30353-5161



INVOICE NUMBER

40922910

PAGE 1

Bill-To Account: 443460-0000

NET 30 DAYS .. TERMS

MAIL TO:

I&B SERVICES P.O. BOX 1446 Ø4/24/2008 SHIPPED DATE

ATTN: CHARLIE BARREL

Carrier 22406

CULPEPER

VA

SASSY EXPRESS

227010000

Sales representative KEITH L. DECKER SMCALEXANDER

SEQ	QTY SHIPPED	PO. NBR NA	WORK ORDER NBR:	UNIT PRICE	EXTENDED PRICE
ship	-to	ØØ12BEST WESTERN 791 MADISON ROAD CULPEPER VA 22 CALL 24 HRS B4 DELY: 540 825-1253,LUCILLE MAYS	701		
1	64	05670-628-000 Q HDBD 36" Cubic Feet6.81 Weight57 lbs each	MLØØØ117	129.00	8,256.00
2	84	05670-811-000 N STAND Cubic Feet7.20 Weight55 lbs each	ML000117	131.00	11,004.00
3	121	05670-510-000 HDTV BASE Cubic Feet36.09 Weight242 lbs each	ML000117	479.00	57,959.00
4 .	6	Ø567Ø-18Ø-ØØØ DESK Cubic Feet25.47 Weight83 lbs each	ML000117 7	<sup>79</sup> 6 <u>2</u> 05.00	1,230.00
		*** total cubic feet *** total weight		5,560.35 38,048.00	
		MERCHAN	DISE SUB-T	OTAL	78,449.00
		FREIGHT	CHARGE		4,706.94
!		VA STAT	E SALES TA	x	3,922.45
	. Li	INVOICE	AMOUNT **	*****	87,078.39

78,449.00 x.06 = 4,706.94

Pord \$ 3,922.45 Deduked \$ 1,961.22 \$ 1961.23

Should be \$ 4,706.94 Actaal \$ 2,745.71

Amoust Owed Ked

#### Susan McAlexander

From: Meagan Lawless

Sent: Friday, April 25, 2008 9:40 AM

To: Susan McAlexander

Cc: Tammy Cardwell

Subject: Best Western Culpeper

Susan,

Per Leo, please fix the commission on the following invoices to 130-2.5% and 69-2.5%.

40922210

40922910

40921850

40922220

40922920

40921860

Thanks Meagan

Meagan & Pawless

Customer Service

Phone: (276) 634-2990

Fax: (276) 632-4707

mlawless@americanofmartinsville.com

AMERICAN OF MARTINSVILLE, INC. 128 EAST CHURCH STREET
MARTINSVILLE, VIRGINIA 24112-2846

Phone: (276)632-2061 Fax: (276)632-8810

40922910 INVOICE

SALES COPY

PAGE 1

ML000117

Bill-To Account: 443460-0000

MAIL TO:
I&B SERVICES
P.O. BOX 1446
ATTN: CHARLIE BARRELL
CULPEPER
VA

227010000

NET 30 DAYS .. TERMS

04/24/2008 INVOICE DATE

Carrier SASSY EXPRESS

22406

Sales representative KEITH L. DECKER

							Sales no.	Sales no. & commission PCT	PCT
SEQ	QUANTITY	P.O. NUMBER NA	WORK ORDER	UNIT PRICE	EXTENDED PRICE		0069	0130	0000
shi	ship-to	0012BEST WESTERN 791 MADISON ROAD CULPEPER VA 22 CALL 24 HRS B4 DELY: 540 825-1253,LUCILLE MAYS	22701						· · · · · · · · · · · · · · · · · · ·
01	64	05670-628-000 Q HDBD 36" Cubic Feet6.81 Weight57 lbs each	ML000117	129.00	8,256.00	002 0M481781	.0500 .0050 .0000	. 0050	0000
02	88	05670-811-000 N STAND Cubic Feet 7.20 Weight 55 lbs each	ML000117	131.00	11,004.00	010 0M481781	.0500	.0050 .0000	0000
3	121	05670-510-000 HDTV BASE Cubic Feet_36.09 Weight_242 lbs each	ML000117	479.00	57,959.00	012 0M481781	.0500	.0050 .	.0000
44	თ	05670-180-000 DESK Cubic Feet25.47 Weight83 lbs each	ML000117	205.00	1,230.00	030 0M481781	.0500	.0050	. 0000
		*** total cubic feet *** total weight	ω	5,560.35 38,048.00				··· ··· ·· ·· ·· ·· ·· ·· ·· ·· ·· ·· ·	
		MERCHANDISE	DISE SUB-TOT	TAL	78,449.00	·	derbart by Alber Angels		
		FREIGHT CHARGE	CHARGE		4,706.94			unidad	
.,		VA STATE SALES	SALES TAX		3,922.45		·	*****	
		INVOICE	INVOICE AMOUNT *******	* * * * * *	87,078.39			,	
· A ·				·					



# **COMMISSION ADJUSTMENT/CORRECTION**

Salesman Number #
Invoice #
Explanation of Adjustment/Correction:
Paid commission of 4% but should have paid
2.5%
12,953.00 x 2,5 % = 323.83
518.12
( 194.29 >
(See page 4 of this months report.)
Backup Documentation Attached
Initial
Date 5508
Account





INVOICE NUMBER

40921860

PAGE 1

Bill-To Account: 443460-0000

NET 30 DAYS .. TERMS

MAIL TO:

I&B SERVICES P.O. BOX 1446 04/21/2008 SHIPPED DATE

ATTN: CHARLIE BARREL

Carrier 12453

CULPEPER '

۷A

SASSY EXPRESS

227010000

Sales representative KEITH L. DECKER **SMCALEXANDER** 

SEQ	OTY SHIPPED	P.O. NBR	NA				WORK ORDER NBR.	UNIT PRICE	EXTENDED PRICE
hip-	to	ØØ12BE	ST WESTERN 79 HRS B4 DELY:	1 MADISON RO 540 825-1253	AD CULPE	PER VA 22 MAYS	7Ø1		
1	85	Ø3656-96	CAL117 std	OMAN 2863patter Fire Code C 6.48 Weigh	ompliance	2	MLØØØ2Ø4 CAYENNE	7%143.00	12,155.00
2	1	Ø3154-96	CALII7 std	LEEP SOFA 2863patter Fire Code Co 65.05 Weig	ompliance		MLØØØ2Ø4 Cayenne	7%798.00	798.00
		. '		*** ***	total cu	bic feet ight		615.85 2,035.00	
		· · ·	•			MERCHANI	DISE SUB-	TOTAL	12,953.00
	Ì					FREIGHT	CHARGE		777.18
						VA STATI	E SALES TA	ΑX	647.65
						INVOICE	AMOUNT **	*****	14,377.83
de series e mas especiales de la companya de la co	# 12	2,953,A	8.12	18,)2	90				·
	Show Act	ded 19	4.29 3.83 518.12 323.83 94.29	nacit vect	590				

#### Susan McAlexander

From: Meagan Lawless

Sent: Friday, April 25, 2008 9:40 AM

To: Susan McAlexander

Cc: Tammy Cardwell

Subject: Best Western Culpeper

Susan,

Per Leo, please fix the commission on the following invoices to 130-2.5% and 69-2.5%.

40922210

40922910

40921850

40922220

40922920

40921860

Thanks Meagan

Meagan & Sawless

Customer Service

Phone: (276) 634-2990 \* Fax: (276) 632-4707

mlawless@americanofmartinsville.com

Phone: (276)632-2061 Fax: (276)632-8810 AMERICAN OF MARTINSVILLE, INC. 128 EAST CHURCH STREET MARTINSVILLE, VIRGINIA 24112-2846



40921860 INVOICE

SALES COPY

PAGE

ML000204

Bill-To Account: 443460-0000

MAIL TO:

I&B SERVICES P.O. BOX 1446 ATTN: CHARLIE BARRELL CULPEPER VA

227010000

04/21/2008 INVOICE DATE NET 30 DAYS .. TERMS

Carrier SASSY EXPRESS

12453

Sales representative KEITH L. DECKER

					02	01	shi	SEQ
							ship-to	
					н	8	· ·	QUANTITY
INVOICE A	VA STATE	FREIGHT CHARGE	MERCHANDISE	*** total cubic feet  *** total weight	03154-960-000-078 Q SLEEP SOFA ML0002 fabric.1 72863pattern,TRACERYcolor,CAYENNE CAL117 std Fire Code Compliance Cubic Feet65.05 Weight165 lbs each	03656-967-000-078 OTTOMAN fabric.1 72863pattern,TRACERYcolor,CAYENNE CAL117 std Fire Code Compliance Cubic Feet6.48 Weight22 lbs each	0012BEST WESTERN 791 MADISON ROAD CULPEPER VA 22701 CALL 24 HRS B4 DELY: 540 825-1253, LUCILLE MAYS	P.O. NUMBER NA
AMOUNT ***	SALES TAX	CHARGE	ISE SUB-TOTAL		ML000204 AYENNE	ML000204 AYENNE	01	WORK ORDER
****			TAL	615.85 2,035.00	798.00	143.00		UNIT PRICE
14,377.83	647.65	777.18	12,953.00		798.00	12,155.00		EXTENDED PRICE
					010 0M484300	010 0M484290		
	•				.0400	.0400		0069
					.0050	.0050		0130
					. 0000	. 0000		0000

Sales no. & commission PCT



# **COMMISSION ADJUSTMENT/CORRECTION**

Salesman Number #	29			1
Invoice # 409202	90			
Explanation of Adjustment	Correction:			
Paid 4070 com	mission	but sho	uld have	paid
2.15%				
31,104.00	x 2.590	s = 777.l	10	
		1,244.1	اله	
		( 4hh.	54 7	
	·		· · · · · · · · · · · · · · · · · · ·	
(See page 7 of	Yhis mor	4hs repor	Ł.)	
Backup Documentation Attached	,			
			Initial	dn
			Date	2/2/08
Account _		)OI5	Amount <u></u>	444.54 >
_				

REMIT TO: AMERICAN OF MARTINSVILLE, INC. PO. Box 535161 Atlanta, GA 30353-5161



INVOICE NUMBER

40922220

PAGE 1

Bill-To Account: 443460-0000

NET 3Ø DAYS .. TERMS

MAIL TO:

I&B SERVICES P.O. BOX 1446

ATTN: CHARLIE BARREL

CULPEPER

۷A

227010000

Ø4/22/2008 SHIPPED DATE

Carrier

12456

SASSY EXPRESS

Sales representative KEITH L. DECKER SMCALEXANDER

SEQ	OTY SHIPPED	RO. NBR NA		KORK ER NBR.	UNIT PRICE	EXTENDED PRICE
ship	-to	0012BEST WESTERN 791 MADISON ROAD CU CALL 24 HRS B4 DELY: 540 825-1253,LUCI				
Ø1	144	08010-918-000-078 ARM CHAIR fabric.1 80062pattern,MOO CAL117 std Fire Code Compli Cubic Feet_11.20 Weight_2	NBEANcolor,BRI nnce		7% 216.00	31,104.00
		*** tota *** tota	cubic feet weight		1,612.80 4,032.00	
			MERCHANDISE	SUB-T	OTAL	31,104.00
			FREIGHT CHA	RGE		1,866.24
			VA STATE SA	LES TA	X	1,555.20
		•	INVOICE AMO	UNT **	*****	34,525.44

31,104.00 x.04= \$1,244.16

Boid \$1,244.16

Doducted \$466.36

\$777.60

Should be \$1,244.16

Actacl \$777.60

\$466.56 Amount ones KnD

#### Susan McAlexander

From:

Meagan Lawless

Sent:

Friday, April 25, 2008 9:40 AM

To:

Susan McAlexander

Cc:

Tammy Cardwell

Subject: Best Western Culpeper

Susan,

Per Leo, please fix the commission on the following invoices to 130-2.5% and 69-2.5%.

40922210

40922910

40921850

40922220

40922920

40921860

Thanks

Meagan

Meagan E. Lawless

Customer Service

Phone: (276) 634-2990

Fax: (276) 632-4707

mlawless@americanofmartinsville.com

AMERICAN OF MARTINSVILLE, INC. 128 EAST CHURCH STREET MARTINSVILLE, VIRGINIA 24112-2846

Phone: (276)632-2061 Fax: (276)632-8810

Account: 443460-0000

MAIL TO:
I&B SERVICES
P.O. BOX 1446
ATTN: CHARLIE BARRELL
CULPEPER
VA

227010000

PAGE 1

OMMERICAN OF MARTINSVILLE

NET 30 DAYS .. TERMS

ML000204

40922220 INVOICE

SALES COPY

04/22/2008 INVOICE DATE

12456

Carrier SASSY EXPRESS

Sales representative KEITH L. DECKER

<b>⊢</b>	•		-				Sales no	Sales no. & commission PCT	PCT
QUANTITY P.O, NUMBER NA	- 1	A	WORK ORDER	UNIT PRICE	EXTENDED PRICE		6900	0130	0000
ship-to 0012BE	0012BE	0012BEST WESTERN 791 MADISON ROAD CULPEPER VA 22701 CALL 24 HRS B4 DELY: 540 825-1253, LUCILLE MAYS	701					•	
144 08010-9	08010-9	08010-918-000-078 ARM CHAIR fabric.1 80062pattern,MOONBEANcolor,BRICK CAL117 std Fire Code Compliance Cubic Feet 11.20 Weight 28 lbs each	ML000204 , BRICK	216.00	31,104.00	010 0M484270	. 0400	. 0000	0000.
		*** total cubic feet *** total weight		1,612.80 4,032.00					
		MERCHAND	MERCHANDISE SUB-TOTAL	TAL	31,104.00		•		
		FREIGHT CHARGE	CHARGE		1,866.24				
		VA STATE	VA STATE SALES TAX		1,555.20				
		INVOICE	INVOICE AMOUNT *******	*****	34,525.44				· ···
		,						•	
·									
					3 4			·	
•									
·					,				



# **COMMISSION ADJUSTMENT/CORRECTION**

Salesman Number #	49			
Invoice #4093	2920			
Explanation of Adjustmen	at/Correction:			
Paid commission	n of 3%	on line 1	fem #1 4 490	<u>on</u>
line Hem #2. 3	should have	e paid	2.5% on ta.	line item
12,332.73	30,015.0	00	1,058.70	)
2.5%		.590	1,570.5	3
308.30	750	o. <b>3</b> 8	( 511.88	3 >
				<del></del>
		<del></del>	· · · · · · · · · · · · · · · · · · ·	
Backup Documentation Attache	ed			
			Initial	m 15/08
Account	·	015	Amount <u> </u>	1.88 >



INVOICE NUMBER

40922920

PAGE 1

Bill-To Account: 443460-0000

NET 30 DAYS .. TERMS

MAIL TO:

I&B SERVICES P.O. BOX 1446

ATTN: CHARLIE BARREL

CULPEPER

۷A

227010000

04/24/2008 SHIPPED DATE

Carrier

72240

SASSY EXPRESS

Sales representative KEITH L. DECKER SMCALEXANDER

SEQ	QTY SHIPPED	PO. NBR N	Α			OI	WORK RDER NBR.	UNIT PRICE	EXTENDED PRICE
hip	-to		T WESTERN 791 RS B4 DELY: 54				1		
:		tag for	.PULL FROM J1	STOCK DO N	OT PRODUCE				
31	89	Ø9ØØØ-ØØ3	-BKL TASK CHAI fabric.1 LLØ CAL117 std F Cubic Feet_ PULL FROM J1 DO NOT PRODU	31patter ire Code C 19.29 Weig STOCK	ompliance	olor,BL/	CØØ1ØØ8 ACK	1% <sub>138.57</sub>	12,332.73
32	87	Ø3656-92Ø	-000-078 CHAIR fabric.1 728 CAL117 std F Cubic Feet_	63patter ire Code C	ompliance	olor,CA\	_ØØØ2Ø4 <sup>~</sup> /ENNE	Plo 345.00	. 30,015.00
				***	LOCUI CUDIC	feet t		3,856.14 11,143.00	
					ME	RCHANDIS	SE SUB-T	OTAL	42,347.73
					FR	EIGHT CH	IARGE		2,540.86
					VA	STATE S	SALES TA	x	2,117.39
					IN	VOICE AN	10UNT **	*****	47,005.98
	#42	347,73 X	.04= \$1,693.	90				•	
	Bu		: 4,570.	38 	3% 4	SIB		2.590 2.590	
	<b>D</b> A	ducted	2.6.0	0	-90 5	B 2.5	590		
			\$1,058.5	0	590 s	B D.C	590		
	Sho D	ubbe tual	1,693.90	) )					
	FTE	ig 4001	\$ 635.90	Awout.					

#### Susan McAlexander

From:

Meagan Lawless

Sent:

Friday, April 25, 2008 9:40 AM

To:

Susan McAlexander

Cc:

. Tammy Cardwell

Subject: Best Western Culpeper

#### Susan,

Per Leo, please fix the commission on the following invoices to 130-2.5% and 69-2.5%.

40922210

40922910

40921850

40922220

40922920

40921860

Thanks

Meagan

Meagan E. Sawless

Customer Service

Phone: (276) 634-2990 Fax: (276) 632-4707

mlawless@americanofmartinsville.com

MERICAN OF MARTINSVILLE, INC. 28 EAST CHURCH STREET ARTINSVILLE, VIRGINIA 24112-2846

none: (276)632-2061 Fax: (276)632-8810

Bill-To Account: 443460-0000

MAIL TO: I&B SERVICES P.O. BOX 1446 ATTN: CHARLIE BARRELL CULPEPER VA

227010000

PAGE 1

OF MARTINSVILLE

DC001008

40922920 INVOICE

SALES COPY

NET 30 DAYS .. TERMS

04/24/2008 INVOICE DATE

72240 Carrier SASSY EXPRESS

Sales representative KEITH L. DECKER

Sales no. & commission PCT

					_			
EQ QUANTITY	P.O. NUMBER NA	WORK ORDER	UNIT PRICE	EXTENDED PRICE		6900	0000	0000
nip-to	. 0012BEST WESTERN 791 MADISON ROAD CULPEPER VA 22701 CALL 24 HRS B4 DELY: 540 825-1253, LUCILLE MAYS	0.1						
···	tag forPULL FROM J1 STOCK DO NOT PRODUCE							
თ დ	09000-003-BKL TASK CHAIR fabric.1 LL031pattern,LEATHERcolor,B CAL117 std Fire Code Compliance Cubic Feet 19.29 Weight 47 lbs each PULL FROM 71 STOCK DO NOT PRODUCE	DC001008 LACK	138.57	12,332.73	010 0D240680	. 0300	00000.	00000
8.7	03656-920-000-078 CHAIR fabric.1 72863pattern,TRACERYcolor,C CAL117 std Fire Code Compliance Cubic Feet 24.59 Weight 80 lbs each	ML000204 AYENNE	345.00	30,015.00	010 0M484280	.0400	.0050	0000
	*** total cubic feet *** total weight	ੰ ਜ	3,856.14 11,143.00				na tradución de la trada e despr	<del></del>
	MERCHANDISE	ISE SUB-TOTAL	ral	42,347.73				
	FREIGHT CHARGE	CHARGE		2,540.86				
	VA STATE SALES	SALES TAX		2,117.39		. ,		
	INVOICE AMOUNT	AMOUNT ****	***	47,005.98			** ******	<del></del>
								ناهني حم