

1 PAUL J. COUCHOT State Bar No. 131934
2 **WINTHROP COUCHOT**
3 **PROFESSIONAL CORPORATION**
4 660 Newport Center Drive, Fourth Floor
Newport Beach, CA 92660
Telephone: (949) 720-4100
Facsimile: (949) 720-4111

5 [Proposed] General Insolvency Counsel for
6 Debtor and Debtor-in-Possession

7
8 **UNITED STATES BANKRUPTCY COURT**
9 **CENTRAL DISTRICT OF CALIFORNIA**
10 **SANTA ANA DIVISION**

11 In re:

12 CAMEO HOMES, INC., a California
13 corporation,

14 Debtor and
15 Debtor-in-Possession.

Case No. **8:08-13151 RK**

Chapter 11

**DEBTOR'S MOTION FOR ORDER
AUTHORIZING JOINT ADMINISTRATION
OF RELATED CASES AND OF RELATED
DEBTORS' INCOME AND EXPENSES
PURSUANT TO 11 U.S.C. § 105 AND
BANKRUPTCY RULE 1015(b);
MEMORANDUM OF POINTS AND
AUTHORITIES; AND DECLARATIONS OF
JOHN MCFADDEN AND PAUL J. COUCHOT
IN SUPPORT THEREOF**

Hearing Date: [Expedited Hearing Requested]

Hearing Time: [Expedited Hearing Requested]

22
23 **TO THE HONORABLE ROBERT KWAN, UNITED STATES BANKRUPTCY JUDGE,**
24 **THE OFFICE OF THE UNITED STATES TRUSTEE, AND OTHER PARTIES-IN-**
25 **INTEREST:**
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1 Cameo Homes, Inc., a California corporation, the debtor and debtor-in-possession
2 ("Debtor"), hereby moves the Court, on an emergency basis, for an order granting the following
3 relief:

4 Authorizing the joint administration of the within Debtor's chapter 11 case with the related
5 chapter 11 case of James C. Gianulias ("Gianulias" and Gianulias and Cameo are hereinafter
6 collectively referred to as the "Related Debtors"), including the following:¹

7 (1) Combining the estates by using a single docket for administrative matters,
8 and the filing, lodging and docketing of pleadings and orders;

9 (2) Combining notices to creditors and parties-in-interest;

10 (3) Scheduling joint hearings;

11 (4) The joint handling of other administrative matters;

12 B. Authorizing the use of the caption attached as Exhibit "1" to the Declaration of
13 Paul J. Couchot (the "Couchot Declaration") appended hereto;

14 C. Authorizing the consolidation and central administration of the Related Debtors'
15 income and expenses during the pendency of their chapter 11 cases; and

16 D. Such other and further relief as the Court deems just and proper.

17 Several factors are present in the Related Debtors' cases that militate in favor of
18 administrative consolidation. Gianulias owns an interest in a number of single asset real estate
19 entities that were formed to purchase and develop real estate. Cameo also owns an interest in a
20 number of single asset real estate ventures that were formed to purchase and develop real estate.
21 Cameo holds an interest in many of the same real estate entities in which Gianulias holds an
22 interest. Gianulias owns 100% of Cameo and therefore has an indirect interest in all of Cameo's
23 interests in the various real estate entities. As a result, there is extensive overlap among the
24 Related Debtors' assets and liabilities. (Among the most important are the following: (i) the
25 Related Debtors centrally administer the management of the assets in which both the Related
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27 _____
28 ¹ An identical motion is being filed in Gianulias' chapter 11 case.

1 Debtors own an interest, and allocate their income and expenses in connection with such joint
2 administration; (ii) they are co-obligors on numerous guarantees; and (iii) they have many
3 creditors in common.) The Related Debtors have determined that the most efficient and effective
4 manner in which to administer the jointly owned assets during these chapter 11 cases is to continue
5 the Related Debtors' prepetition method of joint management and allocation of income and
6 expenses with respect to these assets. The Related Debtors therefore request that this Court
7 authorize the Related Debtors to consolidate and centrally administer their cash flow during the
8 pendency of their chapter 11 cases.

9 Joint administration of these cases will also allow the Related Debtors to benefit from
10 increased efficiency because they will not be required to review and separately respond to similar
11 motions, disclosure statements, and other papers that would otherwise be filed in the separate
12 cases. Joint administration will potentially save the Related Debtors' estates thousand of dollars in
13 administrative fees and costs, as well as save this Court numerous hours in setting and hearing
14 matters and in reviewing two separate sets of virtually identical pleadings.

15 The Related Debtors do not request substantive consolidation of their cases at this time.
16 Nothing contained in this Motion is intended to compel substantive consolidation of the assets of
17 the Related Debtors' respective estates or to modify the Related Debtors' ownership interests in
18 the real estate entities. Since the Related Debtors request only joint administration of these cases,
19 and a continuation of the most efficient method of managing the Related Debtors' jointly owned
20 assets, no substantive rights will be prejudiced by the relief requested herein, and no conflicts will
21 result therefrom. In the event a substantive consolidation of the assets and liabilities of the Related
22 Debtors' estates is warranted, the Related Debtors will bring a separate motion requesting such
23 relief.

24 This Motion is based on the attached Memorandum of Points and Authorities, the
25 Declaration of John McFadden (the "McFadden Declaration"), the Couchot Declaration, and all
26 pleadings, papers and records on file with the Court, and such other evidence, oral or documentary,
27 as may be presented to the Court with respect to this Motion.
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1 Concurrently with the filing of this Motion, counsel for the Debtor served this Motion, via
2 expedited delivery, on the following parties: (1) the Office of the United States Trustee; (2) the
3 Official Committee of Creditors Holding Unsecured Claims appointed by the U.S. Trustee; (3) all
4 secured creditors; and (4) any party who filed a request for special notice in Cameo's case. Once a
5 hearing on the Motion is scheduled, counsel for the Debtor will serve a notice of the hearing on
6 this Motion, via expedited delivery, on the above-referenced parties.

7 Based upon the foregoing arguments and authorities and the evidence before this Court, the
8 Debtor respectfully submits that the Court should enter an order authorizing joint administration of
9 the Related Debtors' estates, including:

- 10 (1) Combining the estates by using a single docket for administrative matters,
11 and the filing, lodging and docketing of pleadings and orders;
12 (2) Combining notices to creditors and parties-in-interest;
13 (3) Scheduling joint hearings;
14 (4) The joint handling of other administrative matters; and
15 (5) The central administration of the Related Debtors' income and expenses
16 during the pendency of their chapter 11 cases.

17
18 DATED: July 22, 2008

WINTHROP COUCHOT
PROFESSIONAL CORPORATION

19
20 By: /s/ Paul J. Couchot

21 Paul J. Couchot
22 [Proposed] Reorganization Counsel for the
23 Debtor and Debtor-in-Possession
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2 **MEMORANDUM OF POINTS AND AUTHORITIES**

3 **I.**

4 **BACKGROUND OF RELATED DEBTORS**

5 **A. Background**

6 On June 6, 2008, three creditors of Cameo commenced an involuntary case against
7 Gianulias under chapter 7 of the Bankruptcy Code. Concurrently, the same three creditors
8 commenced an involuntary chapter 7 case against James C. Gianulias, which is being administered
9 by this Court as Case No. 8:08-13150 RK.

10 On July 1, 2008, Gianulias and Cameo filed their respective Consents to the Entry of an
11 Order for Relief and Election to Convert Chapter 7 case to case under Chapter 11 of the
12 Bankruptcy Code.

13 On July 2, 2008, this Court entered Orders for Relief and converted Gianulias' and
14 Cameo's cases to ones under Chapter 11.

15 No request has been made for the appointment of a trustee or examiner in either case.

16 **B. Description of the Related Debtors**

17 Gianulias is an individual in the business of real estate development. Gianulias owns an
18 interest in a number of single asset real estate entities that were formed to purchase and develop
19 real estate. Cameo also owns an interest in a number of single asset real estate ventures that were
20 formed to purchase and develop real estate. Cameo holds an interest in many of the same real
21 estate entities in which Gianulias holds an interest. Gianulias owns 100% of Cameo and therefore
22 has an indirect interest in all of Cameo's interests in the various real estate entities. The real estate
23 entities owned in part by Gianulias and Cameo include limited liability companies, general
24 partnerships, and limited partnerships (collectively, the "Companies"). The Companies represent
25 a substantial portion of the Related Debtors' assets.

26 Gianulias and Cameo established the Companies to own and operate various real estate
27 assets, including, without limitation, condominiums, residential developments, commercial and
28 retail developments, mixed-use developments, and multi-family apartment complexes (the

1 “Properties”). Of those various real estate assets, approximately fourteen (14) single family
2 residence projects, four (4) mixed-use projects and four (4) multifamily land development projects
3 are not generating income. Three (3) multifamily projects and one (1) commercial/retail project
4 remain under construction or are in lease-up status, and are not generating sufficient income to
5 cover operating costs and service their debt. Ten (10) multifamily projects and six (6)
6 commercial/retail projects have reached stabilization and are generating income.

7 Historically, G Companies Management, LLC (“G Companies”) and certain affiliates have
8 provided the Companies with the management and administrative services necessary to ensure the
9 successful development, construction and management of the Properties. G Companies is owned
10 100% by Gianulias. The services provided by G Companies and certain affiliates to the
11 Companies include, but are not limited to, cash management, human resources and insurance
12 oversight, computer services and equipment, financing, construction and development oversight,
13 construction accounting, contract management, sales and marketing, and acquisitions and
14 dispositions.

15 **C. The Related Debtors’ Financial Condition**

16 While the Related Debtors’ businesses span multiple states, a significant portion of the
17 Related Debtors’ homebuilding operations are located in the state of California. The erosion in the
18 California homebuilding market during the second half of 2007 was unexpected and cataclysmic,
19 and it affected all homebuilding markets in California, including the markets in which the Related
20 Debtors operate. The result of the market erosion in values and slow down of absorption broadly
21 affected the Related Debtors’ financial positions.

22 Both Gianulias and Cameo have guaranteed, in whole or in part, the outstanding secured
23 loans with respect to twenty-six (26) real estate ventures that do not generate positive cash flow.
24 Both Gianulias and Cameo have also guaranteed unsecured loans. Gianulias has personally
25 guaranteed loans totaling approximately \$238,000,000. Cameo has also guaranteed loans totaling
26 approximately \$210,000,000.

27 **D. The Cash Flow Projection**

28 Although the expenses paid by the Related Debtors vary from month to month, attached to

1 the McFadden Declaration as Exhibit A is a Cash Flow Projection showing the Related Debtors'
2 anticipated income and expenses through August 31, 2008 (the "Cash Flow Projection"). The
3 Cash Flow Projection was prepared using the Related Debtors' historical data for the past several
4 months, then modified to account for certain recent changes in the Related Debtors' businesses as
5 a consequence of the changes in the homebuilding market including, but not limited to, a
6 reduction of the number of employees. If the Related Debtors are required to make a payment that
7 materially exceeds the budgeted amounts set forth in the Cash Flow Projection, the Related
8 Debtors will inform this Court, the United States Trustee, and the creditors' committees in these
9 chapter 11 cases prior to making such payment.

10 1. Income

11 The Related Debtors' primary sources of income are the distributions received from the
12 Companies. While a number of the Properties are struggling financially due to adverse market
13 conditions several of the Properties, including a number of commercial and retail developments,
14 as well as multi-family apartment complexes, have reached stabilization and are generating
15 income. As a result, on a monthly basis, the Companies make distributions to the Related Debtors
16 from income generated by the Properties.² On average, Gianulias receives distributions in the
17 approximate amount of \$288,000 per month and Cameo receives distributions in the approximate
18 amount of \$178,000 per month. The Related Debtors use the distributions received from the
19 Companies to, among other things, fund the Companies' operating expenses, including overhead
20 and services provided by G Companies.

21 Gianulias also receives a salary from Cameo for his services as chairman of Cameo.
22 Gianulias provides management and oversight of Cameo's business operations and the services
23 provided by G Companies and its employees. Additionally, Gianulias provides services essential
24 to the development of Cameo's business plans and is assisting Cameo in maximizing the value of
25 its assets.

26 Finally, the Cash Flow Projection reflects the return of funds from Phoenix - Issa Strategic
27

28 ² Prior to the Petition Date, the Companies made quarterly, rather than monthly, distributions to the Related Debtors.

1 Partners, LLC (“Issa Phoenix”) in the amount of \$75,000 to Cameo and \$75,000 to Gianulias.
2 Prior to the Petition Date, the Related Debtors utilized the services of Issa Phoenix in connection
3 with the valuation of the Properties, lender negotiations and other related matters. As a result of
4 the chapter 11 filings, the Related Debtors no longer require the same level of services from Issa
5 Phoenix, as many of these services will now be provided by bankruptcy related professionals.
6 Therefore, the Related Debtors requested the return of the majority of the retainer that was
7 previously provided to Issa Phoenix.

8 2. Expenses

9 The Related Debtors’ expenses fall within three broad categories: (i) business expenses
10 incurred by G Companies on behalf of the Companies; (ii) professional fees relating to their
11 chapter 11 cases; and (iii) direct expenses of Gianulias and Cameo. Each of these categories will
12 be discussed in detail below.

13 Gianulias and Cameo each independently pay their direct expenses. However, with respect
14 to professional fees relating to the bankruptcy and business expenses paid by G Companies, these
15 expenses are consolidated. Gianulias pays 70% of the consolidated expenses and Cameo pays
16 30%. This ratio reflects the split of distributions received by Gianulias and Cameo from the
17 Companies. On average, Gianulias receives approximately 70% of the distributions from the
18 Companies and Cameo receives approximately 30%.

19 For the reasons set forth below, it would not be a prudent use of the Related Debtors’
20 assets to attempt to allocate these expenses between the Related Debtors, and any allocation would
21 be artificial since the management and administration of the assets are performed by the same
22 individuals. Therefore, the Related Debtors submit that it is in the best interests of the Related
23 Debtors, their creditors and their estates to allow the Related Debtors to consolidate and centrally
24 administer their cash flow during the pendency of their chapter 11 cases.

25 G Companies Business Expenses

26 As discussed above, historically, G Companies and certain affiliates have provided the
27 Companies with the management and administrative services necessary to ensure the successful
28 development, construction and management of the Properties. The services provided by G

1 Companies and certain affiliates to the Companies include, but are not limited to, cash
2 management, human resources and insurance oversight, computer services and equipment,
3 financing, construction and development oversight, construction accounting, contract
4 management, sales and marketing, and acquisitions and dispositions.

5 In exchange for these critical services, the Related Debtors transfer funds to G Companies
6 on a bi-weekly and/or as-needed basis to cover its business expenses, which include, without
7 limitation, payroll for approximately eleven (11) employees and four (4) consultants,³ payroll
8 burden, rent, and general administrative expenses.⁴ Those Companies that are generating income
9 then reimburse the Related Debtors for their allocated portion of these expenses. With respect to
10 those Companies which are not yet generating income, the Related Debtors recover those
11 Company's allocable share of operating expenses once the entity begins to generate income, or is
12 either sold or recapitalized.

13 Moreover, during the pendency of the bankruptcy cases, G Companies' employees have
14 been providing, and will continue to provide, corporate level support to the Related Debtors in
15 connection with the Chapter 11 cases and all tax and accounting matters. G Companies provides
16 oversight of the Related Debtors' business operations, as well as participating in the development
17 of the Related Debtors' business plans and strategies and in negotiations concerning the Related
18 Debtors' financial restructuring activities and implementation thereof. At this time, G Companies
19 is assisting the Related Debtors in finalizing several transactions involving Properties located in
20 Murrieta, California.

21 In the past year, the aggregate amount transferred to G Companies in order to pay the costs
22 associated with its business expenses totaled approximately \$517,000 per month. Due to
23 reductions in payroll and other expenses, based on the Cash Flow Projection, on a going-forward
24 basis that G Companies will require approximately \$160,000 per month in order to continue to
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26 ³ In light of the bankruptcy filings, and in order to avoid unnecessary expenditures that would deplete valuable
27 assets of the estate, G Companies has significantly reduced its workforce and payroll from approximately \$273,000 per
month in December 2007 to approximately \$69,000 per month in August 2008.

28 ⁴ G Companies makes draws from the Related Debtors' accounts on a bi-weekly and/or as-needed basis to fund the
regular business expenses, such as payroll, it incurs as result of those services it provides to the Companies. Invoices
are not used for routine bi-weekly overhead, but unplanned expenses are invoiced and documented.

1 operate. The Cash Flow Projection anticipates that Gianulias will pay 70% of the foregoing
2 expenses and Cameo will pay 30%.

3 Many of these expenses are incurred by G Companies in providing services that ultimately
4 benefit both of the Related Debtors. It would be extremely difficult and time-consuming to
5 allocate between the Related Debtors the various expenses incurred by G Companies on behalf of
6 the Companies. In order to determine what services benefit Cameo, as opposed to Gianulias, or
7 visa versa, the Related Debtors would need to allocate each expense incurred by G Companies
8 among the Companies, then determine the Related Debtors' ownership of each of the Companies.
9 This process would be exceedingly complex and would, of necessity, be artificial. For example, G
10 Companies would be required to determine how much time each employee of G Companies spent
11 providing services to each of the Companies. It would not be a prudent use of the Related
12 Debtors' assets to attempt to differentiate between these expenses. Therefore, it is reasonable for
13 Gianulias to pay 70% and Cameo to pay 30% of the foregoing expenses.

14 Professional Fees

15 The second broad category reflected in the Related Debtors' Cash Flow Projection is
16 comprised of professional fees relating to the Related Debtors' chapter 11 cases. Included in this
17 category are fees to pay the Related Debtors' insolvency counsel, as well as fees relating to BMC
18 Group, which is assisting the Related Debtors in preparing their schedules and complying with the
19 requirements of the United States Trustee, and other professionals necessary to assist the Related
20 Debtors in maximizing the value of their assets for the benefit of their creditors. The Related
21 Debtors have estimated professional fees and retainers will potentially exceed \$1 million for the
22 period July through September 2008.

23 There is extensive overlap among the Related Debtors' assets, liabilities and use of cash.
24 Among the most important are the following: (i) the Related Debtors centrally administer the
25 management of the assets in which both the Related Debtors own an interest, and allocate their
26 income and expenses in connection with such joint administration; (ii) they are co-obligors on
27 numerous guarantees; and (iii) they have many creditors in common. Therefore, many of the
28 services provided by the professionals will benefit both of the Related Debtors. Due to this

1 overlap, it would be extremely time-consuming to allocate the various services provided by the
2 professionals between Gianulias and Cameo. Therefore, it is reasonable for Gianulias to pay 70%
3 and Cameo to pay 30% of the foregoing expenses.

4 Where a professional is employed by one, but not both, of the Related Debtors, however,
5 no allocation would be appropriate, or necessary.

6 Direct Expenses

7 Both Gianulias and Cameo also have certain direct expenses which are paid independently
8 by each of the Related Debtors, however, the majority of Cameo's direct expenses are comprised
9 of payroll and related expenses, as well as costs incurred in connection with Cameo's computer
10 system, functions which benefit both Gianulias and Cameo. Although G Companies provides the
11 majority of services to the Companies, Cameo employs two individuals, including Gianulias, to
12 oversee the management of G Companies and the Companies. These individuals provide
13 management and oversight of Cameo's business operations and the services provided by G
14 Companies and its employees. Additionally, Gianulias provides services essential to the
15 development of Cameo's business plans and is assisting Cameo in maximizing the value of its
16 assets. Cameo requires approximately \$50,000 per month in order to operate.

17 At this time, Cameo is currently securing and completing transactions involving several
18 assets in which both of the Related Debtors have an interest. These transactions may increase the
19 value of the Related Debtors' estates by several million dollars, as well as benefiting the Related
20 Debtors by reducing their contingent guarantee liability. The Related Debtors estimate that these
21 transactions will be completed between August 2008 and February 2009.

22 Gianulias' direct expenses consist of several categories. First, Gianulias makes mortgage
23 payments and pays other direct expenses on certain directly owned assets, including property
24 taxes, homeowner association fees, maintenance and other services, and utilities.⁵ Gianulias also
25 directly pays certain business expenses, including costs associated with trade publications,
26 membership dues, business meals and membership facilities used for entertainment and business

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28 ⁵ Certain of the properties owned by Gianulias have been rented. This rental income is applied to costs associated with the properties.

1 development. Finally, Gianulias has certain personal expenses, including insurance, medical bills
2 and other personal expenses. All of these items are paid directly by Gianulias, and not allocated
3 between the Related Debtors.

4 II.

5 **RELIEF REQUESTED**

6 By this Motion, Cameo is requesting an order authorizing joint administration of its case
7 with that of Gianulias (wherein an identical motion is being filed concurrently).

8 As set forth in this Motion, there is substantial overlap with respect to the Related Debtors.
9 In light of this overlap, the Related Debtors believe that joint administration will avoid otherwise
10 unnecessary and expensive duplication of effort and papers caused by preparing and serving the
11 same creditors with multiple sets of differently-captioned but otherwise identical papers. The
12 relief proposed herein will enable these estates to avoid the substantial cost of preparation, filing
13 and serving duplicative motions in each case, and the consequent burden on the estates and the
14 Court.

15 By jointly administering the Related Debtors' estates, creditors will receive appropriate
16 notice of matters involving each of the Related Debtors, thereby ensuring that creditors are fully
17 informed of matters potentially affecting their claims. In short, joint administration of the Related
18 Debtors' cases, including (i) the use of a single pleadings docket, (ii) the combining of notices to
19 creditors of the different estates, and (iii) the joint handling of other administrative matters will aid
20 in expediting the cases and rendering the process substantially less costly, without prejudicing the
21 substantive rights of any creditor.

22 Several factors are present in the Related Debtors' cases that militate in favor of central
23 administration of the Related Debtors' income and expenses. As set forth above, there is extensive
24 overlap among the Related Debtors' assets and liabilities. Among the most important are the
25 following: (i) the Related Debtors centrally administer the management of the assets in which both
26 the Related Debtors own an interest, and allocate their income and expenses in connection with
27 such joint administration; (ii) they are co-obligors on numerous guarantees; and (iii) they have
28 many creditors in common. The Related Debtors have determined that it will be difficult and

1 time-consuming to allocate income and expenses relating to the Companies between the Related
2 Debtors, and any such allocation would be, of necessity, artificial. Moreover, revamping the
3 Companies' entire management and financial structure would result in disruption and delay to the
4 Companies, from whom the Related Debtors' receive substantially of all their income, with no
5 corresponding benefit. The Related Debtors and their creditors need certainty and stability as they
6 enter these bankruptcy proceedings, and the continued central administration of the Related
7 Debtors' cash flow is crucial to the Related Debtors' ability to manage the Companies and
8 administer their bankruptcy cases in an efficient and effective manner.

9 The Related Debtors believe that it is in the best interest of their estates to jointly
10 administer their chapter 11 cases, as set forth in this Motion.

11 III.

12 **JOINT ADMINISTRATION OF THE RELATED DEBTORS' CASES WOULD YIELD** 13 **SUBSTANTIAL ADMINISTRATIVE BENEFITS**

14 Although the Bankruptcy Code specifically provides for joint administration of limited
15 types of cases (See 11 U.S.C. § 302(a) (permitting the filing of joint petitions by spouses)), there is
16 no provision in the Code governing joint administration of cases generally. Bankruptcy Rule
17 1015(b), however, makes clear that joint administration may be appropriate when two or more
18 related debtor entities, whether spouses, partnerships, or corporations, have filed for protection
19 under the Code. Bankruptcy Rule 1015 provides, inter alia:

20 (b) Cases Involving Two or More Related Debtors. If a joint petition or
21 two or more petitions are pending in the same court by or against . . . a debtor and
22 an affiliate, the court may order a joint administration of the estates . . .

23 * * *

24 (c) Expediting and Protective Orders. When an order for . . . joint
25 administration of a joint case or two or more cases is entered pursuant to this rule,
26 while protecting the rights of the parties under the Code, the court may enter orders
27 as may tend to avoid unnecessary costs and delay.

28 Fed. R. Bankr. P. 1015(b) and (c).

1 Bankruptcy Rule 1015 promotes the fair and efficient administration of related cases of
2 affiliated debtors, while ensuring that no rights of individual creditors are unduly prejudiced.
3 See 9 Collier on Bankruptcy, ¶ 1015.03 (15th ed. rev. 2004); See also In re N.S. Garrett & Sons,
4 63 B.R. 189, 191 (Bankr. E.D. Ark. 1986); In re H & S Transportation Co., 55 B.R. 786, 791
5 (Bankr. M.D. Tenn. 1985). As set forth in the official 1983 Advisory Committee Note to Rule
6 1015:

7 Joint administration as distinguished from consolidation may include
8 combining the estates by using a single docket for the matters occurring in the
9 administration, including the listing of filed claims, the combining of notices to
10 creditors of the different estates, and the joint handling of other purely
11 administrative matters that may aid in expediting the cases and rendering the
12 process less costly.

13 Joint administration differs significantly from substantive consolidation, in which the
14 assets and liabilities are pooled and, generally, the creditors of the separate entities share pro rata
15 in the aggregate net value of the estates. See In re Standard Brands Paint Co., 154 B.R. 563
16 (Bankr. C.D. Cal. 1993); In re I.R.C.C., Inc., 105 B.R. 237, 241 (Bankr. S.D.N.Y. 1989). Joint
17 administration, by contrast, is merely procedural, and has no impact on the substantive rights of
18 creditors. Garrott, 63 B.R. at 191; In re Arnold, 33 B.R. 765, 767 (Bankr. E.D.N.Y. 1983). Thus,
19 joint administration does not prejudice the rights of any creditor.

20 Moreover, pursuant to section 105(a) of the Bankruptcy Code, “the court may issue any
21 order, process, or judgment that is necessary or appropriate to carry out the provisions of this title.”
22 11 U.S.C. § 105(a). The basic purpose of section 105(a) is “to assure the bankruptcy courts power
23 to take whatever action is appropriate or necessary in aid of the exercise of their jurisdiction.” 2
24 COLLIER ON BANKRUPTCY, § 105.01 (15th ed. rev. 2007). Essentially, section 105(a) codifies the
25 bankruptcy court’s equitable powers.

26 Joint administration is warranted in the Related Debtors’ cases. Based on the relationship
27 between Gianulias and Cameo, it is clear that Related Debtors are “related” and are “affiliate[s]”
28 as those terms are used in the Bankruptcy Code. See 11 U.S.C. § 101(2).

1 Joint administration will substantially reduce the costs of administering the Related
2 Debtors' cases and will serve to eliminate the inefficiency created by maintaining separate dockets.
3 To a great extent, for each set of pleadings to be filed in the Related Debtors' cases, the only
4 material differences between each pleading will be in the captions; since substantive matters
5 affecting one estate typically will affect the other estate. Without joint administration, separate
6 pleadings must be filed in each matter, and unnecessary duplication will need to be done at
7 substantial cost to the estates -- all without any additional benefit to creditors or interest holders.

8 Moreover, the creditors of the Related Debtors stand to benefit from the increased
9 efficiency of administration anticipated through joint administration because they will not be
10 required to review and separately respond to substantially similar motions, disclosure statements,
11 and other pleadings that would otherwise be filed in separate cases.

12 The Related Debtors have determined that it will be difficult and time-consuming to
13 allocate income and expenses relating to the Companies between the Related Debtors. Moreover,
14 revamping the Companies' entire management and financial structure would result in disruption
15 and delay to the Companies, from whom the Related Debtors' receive substantially of all their
16 income, with no corresponding benefit. There will be no prejudice to creditors because the
17 Related Debtors will not make a payment that materially exceeds the budgeted amounts set forth in
18 the Cash Flow Projection without informing this Court, the United States Trustee and the
19 creditors' committees in these chapter 11 cases prior to making such payment. Therefore, it is in
20 the best interests of the Related Debtors' creditors to authorize the Related Debtors to centrally
21 administer their cash flow during the pendency of their chapter 11 cases.

22 IV.

23 **WERE AN ACTUAL CONFLICT TO ARISE IN THE COURSE OF THE RELATED**
24 **DEBTORS' CASES, THE COURT MAY ALLEVIATE ANY PREJUDICE TO**
25 **CREDITORS PURSUANT TO ITS DISCRETION UNDER BANKRUPTCY RULE 1015(c)**

26 Although the Related Debtors do not believe that an actual conflict currently exists
27 between the estates, should such a conflict arise in the future, the Court could easily alleviate any
28 prejudice it may cause to creditors through the Court's broad powers to oversee the joint

1 administration of the Related Debtors' cases. As discussed above, joint administration is a
2 procedural device designed to reduce costs and administrative burdens generally. Were a conflict
3 to arise during the cases, the Court may limit joint administration to the extent necessary to
4 alleviate any negative effects of the conflict. Under Bankruptcy Rule 1015(c), "while protecting
5 the rights of parties under the Code, the court may enter orders as may tend to avoid unnecessary
6 costs and delay." Exercising its discretion under this Rule, the Court would be able to promote the
7 interests of the estates through administrative efficiency, while at the same time protecting the
8 rights of individual creditors and interest holders if and when the need arises. Until an actual
9 conflict arises, however, there is no reason why the Court should not authorize joint administration
10 as sought in this Motion.

11 **V.**

12 **CONCLUSION**

13 The primary goal of a chapter 11 reorganization is to maximize the value of a debtor's
14 estate for the benefit of creditor and equity constituencies. Related to that goal, and of significant
15 importance as well, is the efficient administration of the bankruptcy case so that the debtor can
16 emerge quickly and begin distributions to creditors. Both of these goals will be furthered by
17 permitting the joint administration of the Related Debtors' cases as sought in this Motion.

18 Based upon the foregoing arguments and authorities and the evidence before this Court, the
19 Debtor respectfully submits that the Court should enter an order authorizing joint administration of
20 the Related Debtors' estates, including:

- 21 (1) Combining the estates by using a single docket for administrative matters,
22 and the filing, lodging and docketing of pleadings and orders;
23 (2) Combining notices to creditors and parties-in-interest;
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- (3) Scheduling joint hearings;
- (4) The joint handling of other administrative matters; and
- (5) The central administration of the Related Debtors' income and expenses during the pendency of their chapter 11 cases.

DATED: July 23, 2008

WINTHROP COUCHOT
PROFESSIONAL CORPORAITON

By: /s/ Paul J. Couchot
Paul J. Couchot
[Proposed] Reorganization Counsel for Debtor
and Debtor-in-Possession

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DECLARATION OF PAUL J. COUCHOT

I, Paul J. Couchot, hereby declare and state as follows:

1. I am a shareholder of the law firm of Winthrop Couchot Professional Corporation, proposed reorganization counsel for Cameo Homes ("Cameo" or "Debtor").

2. On June 6, 2008, three creditors of Gianulias commenced an involuntary case against Cameo under chapter 7 of the Bankruptcy Code. Concurrently, the same three creditors commenced an involuntary chapter 7 case against James C. Gianulias, which is being administered by this Court as Case No. 8:08-13150 RK.

3. On July 1, 2008, the Debtor and Gianulias filed their respective Consents to the Entry of an Order for Relief and Election to Convert Chapter 7 case to case under Chapter 11 of the Bankruptcy Code.

4. On July 2, 2008, this Court entered Orders for Relief and converted Gianulias' and Cameo's cases to ones under chapter 11. No request has been made for the appointment of a trustee or examiner in either case.

5. This Declaration is made in support of the "Debtor's Emergency Motion for Order Authorizing Joint Administration of Related Cases and of Related Debtors' Income and Expenses Pursuant to 11 U.S.C. § 105 and Bankruptcy Rule 1015(b)" (the "Motion"). As set forth in the Motion, I believe that joint administration will substantially reduce the costs of administering the Related Debtors' cases and will serve to eliminate the inefficiency created by maintaining separate dockets. To a great extent, for each set of pleadings to be filed in the Related Debtors' cases, the only material differences between each pleading will be in the captions; since substantive matters affecting one estate typically will affect the other estate. Without joint administration, separate pleadings must be filed in each matter, and unnecessary copying will need to be done at substantial cost to the estates -- all without any additional benefit to creditors or interest holders.

6. As set forth in the Motion, there is substantial overlap with respect to the Related Debtors. In light of this overlap, I believe that joint administration will avoid otherwise unnecessary and expensive duplication of effort and papers caused by preparing and serving the

1 same creditors with multiple sets of differently-captioned but otherwise identical papers. The
2 relief proposed herein will enable these business entities to avoid the substantial cost of
3 preparation, filing and serving duplicative motions in each proceeding, and the consequent burden
4 on the estates and the Court.

5 7. By jointly administering the Related Debtors' estates, creditors will receive
6 appropriate notice of matters involving each of the Related Debtors, thereby ensuring that creditors
7 are fully informed of matters potentially affecting their claims. In short, joint administration of the
8 Related Debtors' cases, including (i) the use of a single pleadings docket, (ii) the combining of
9 notices to creditors of the different estates, and (iii) the joint handling of other purely
10 administrative matters will aid in expediting the cases and rendering the process substantially less
11 costly, without prejudicing the substantive rights of any creditor.

12 8. I believe that the creditors of the Related Debtors stand to benefit from the increased
13 efficiency of administration anticipated through joint administration because they will not be
14 required to review and separately respond to substantially similar motions, disclosure statements,
15 and other pleadings that would otherwise be filed in separate cases. Joint administration will
16 potentially save the Related Debtors' estates thousand of dollars in administrative fees and costs,
17 as well as save this Court numerous hours in setting and hearing matters and in reviewing two
18 separate sets of virtually identical pleadings.

19 9. The Related Debtors propose that all pleadings relating to the Related Debtors' cases
20 shall contain a joint caption in substantially the form attached hereto as Exhibit "1," and that all
21 such pleadings shall be filed and maintained under the existing docket of James C. Gianulias, Case
22 No. 8:08-bk-13150 RK.

23 10. Nothing contained in the Motion is intended to compel substantive consolidation of
24 the Related Debtors' respective estates. Since the Related Debtors request only joint
25 administration of these cases, and of the Related Debtors' income and expenses, by this Motion,
26 approval of the Motion is the best manner in which to effectually and efficiently administer
27 Gianulias' estate, and the estate of his related debtor, Cameo. In the event a substantive
28

1 consolidation of the assets and liabilities of the Related Debtors' estates is warranted, the Related
2 Debtors will bring a separate motion requesting such relief.

3 11. Accordingly, for the reasons set forth in the Motion, I believe that it is in the best
4 interest of the estate to jointly administer this case and that of Cameo (wherein an identical Motion
5 is being filed), as set forth in this Motion.

6 I declare under penalty of perjury under the laws of the United States of America that the
7 foregoing is true and correct.

8 Executed this 23rd day of July 2008, at Newport Beach, California.

9 /s/ Paul J. Couchot

10 Paul J. Couchot

EXHIBIT "1"

William N. Lobel (State Bar No. 93202) – wlobel@irell.com
Alan J. Friedman (State Bar No. 132580) – afriedman@irell.com
Kerri A. Lyman (State Bar No. 241615) – klyman@irell.com
Issa K. Moe (State Bar No. 254998) – imoe@irell.com
IRELL & MANELLA LLP
840 Newport Center Drive, Suite 400
Newport Beach, California 92660-6324
Telephone: (949) 760-0991
Facsimile: (949) 760-5200

[Proposed] Attorneys for James C. Gianulias

Paul J. Couchot (State Bar No. 131934)
WINTHROP COUCHOT P.C.
660 Newport Center Drive, 4th Floor
Newport Beach, CA 92660-5946
Telephone: (949) 720-4100
Facsimile: (949) 720-4111
pcouchot@winthropcouchot.com

[Proposed] Attorneys for Cameo Homes

UNITED STATES BANKRUPTCY COURT
CENTRAL DISTRICT OF CALIFORNIA – SANTA ANA DIVISION

In re
JAMES C. GIANULIAS,
Debtor and Debtor-in-Possession.

CAMEO HOMES, a California corporation,
Debtor and Debtor-in-Possession.

Affects:

- ☐ Both Debtors
☐ James C. Gianulias;
☐ Cameo Homes

Case No. 8:08-bk-13150-RK
Jointly Administered With:
Case No. 8:08-BK-13151-RK
Chapter 11

EXHIBIT "1"

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1 real estate entities owned in part by Gianulias and Cameo include limited liability companies,
2 general partnerships, and limited partnerships (collectively, the "Companies"). The Companies
3 represent a substantial portion of the Related Debtors' assets.

4 5. Gianulias and Cameo established the Companies to own and operate various real
5 estate assets, including, without limitation, condominiums, residential developments, commercial
6 and retail developments, mixed-use developments, and multi-family apartment complexes (the
7 "Properties"). Of those various real estate assets, approximately fourteen (14) single family
8 residence projects, four (4) mixed-use projects and four (4) multifamily land development projects
9 are not generating income. Three (3) multifamily projects and one (1) commercial/retail project
10 remain under construction or are in lease-up status, and are not generating sufficient income to
11 cover operating costs and service their debt. Ten (10) multifamily projects and six (6)
12 commercial/retail projects have reached stabilization and are generating income.

13 6. Historically, G Companies and certain affiliates have provided the Companies with
14 the management and administrative services necessary to ensure the successful development,
15 construction and management of the Properties. G Companies is owned 100% by Gianulias. The
16 services provided by G Companies and certain affiliates to the Companies include, but are not
17 limited to, cash management, human resources and insurance oversight, computer services and
18 equipment, financing, construction and development oversight, construction accounting, contract
19 management, sales and marketing, and acquisitions and dispositions.

20 **B. The Related Debtors' Financial Condition**

21 7. While the Related Debtors' businesses span multiple states, a significant portion of
22 the Related Debtors' homebuilding operations are located in the state of California. The erosion in
23 the California homebuilding market during the second half of 2007 was unexpected and
24 cataclysmic, and it affected all homebuilding markets in California, including the markets in which
25 the Related Debtors operate. The result of the market erosion in values and slow down of
26 absorption broadly affected the Related Debtors' financial position.

27 8. Both Gianulias and Cameo have guaranteed, in whole or in part, the outstanding
28 secured loans with respect to twenty-six (26) real estate ventures that do not generate positive cash

1 flow. Both Gianulias and Cameo have also guaranteed unsecured loans. Gianulias has personally
2 guaranteed loans totaling approximately \$238,000,000. Cameo has also guaranteed loans totaling
3 approximately \$210,000,000.

4 **C. The Budget**

5 9. Although the expenses paid by the Related Debtors on behalf of the Companies
6 may vary from month to month, attached hereto as Exhibit A hereto is a Cash Flow Projection
7 showing the Related Debtors' anticipated income and expenses through August 31, 2008 (the
8 "Cash Flow Projection"). I was personally involved in preparing the Cash Flow Projection and
9 submit that the information contained in the Cash Flow Projection is reasonable and accurate to
10 the best of my knowledge. The Cash Flow Projection was prepared using the Related Debtors'
11 historical data for the past several months, then modified to account for certain recent changes in
12 the Related Debtors' businesses as a consequence of the changes in the homebuilding market
13 including, but not limited to, a reduction of the number of employees. Should the Related Debtors
14 be required to make a payment that materially exceeds the amounts set forth in the Cash Flow
15 Projection, the Related Debtors will inform this Court, the United States Trustee, and the creditors'
16 committees in these chapter 11 cases prior to making such payment.

17 **Income**

18 10. The Related Debtors' primary sources of income are distributions received from the
19 Companies. While a number of the Properties are struggling financially due to adverse market
20 conditions, several of the Properties, including a number of commercial and retail developments,
21 as well as multi-family apartment complexes, have reached stabilization and are generating
22 income. As a result, on a quarterly basis, the Companies make distributions to the Related Debtors
23 from income generated by the Properties.⁷ On average, Gianulias receives distributions in the
24 approximate amount of \$288,000 per month and Cameo receives distributions in the approximate
25 amount of \$178,000 per month. The Related Debtors use the distributions received from the
26

27 _____
28 ⁷ Prior to the Petition Date, the Companies made quarterly, rather than monthly, distributions to the Related Debtors.

1 Companies to, among other things, fund the Companies' operating expenses, including overhead
2 and services provided by G Companies.

3 11. Gianulias also receives a salary from Cameo for his services as chairman of Cameo.
4 Gianulias provides management and oversight of Cameo's business operations and the services
5 provided by G Companies and its employees. Additionally, Gianulias provides services essential
6 to the development of Cameo's business plans and is assisting Cameo in maximizing the value of
7 its assets.

8 12. Finally, the Cash Flow Projection reflects the return of funds from Phoenix - Issa
9 Strategic Partners, LLC ("Issa Phoenix") in the amount of \$75,000 to Cameo and \$75,000 to
10 Gianulias. Prior to the Petition Date, the Related Debtors utilized the services of Issa Phoenix in
11 connection with the valuation of the Properties, lender negotiations and other related matters. As a
12 result of the chapter 11 filings, the Related Debtors no longer require the same level of services
13 from Issa Phoenix, as many of these services will now be provided by bankruptcy related
14 professionals. Therefore, the Related Debtors requested the return of the majority of the retainer
15 that was previously provided to Issa Phoenix.

16 Expenses

17 13. The Related Debtors' expenses fall within three broad categories: (i) professional
18 fees relating to their chapter 11 cases; (ii) business expenses paid by G Companies on behalf of the
19 Companies; and (iii) direct expenses of Gianulias and Cameo. Each of these categories will be
20 discussed in detail below.

21 14. Gianulias and Cameo each independently pay their direct expenses. However, with
22 respect to professional fees and business expenses paid by G Companies, these expenses are
23 consolidated and Gianulias pays 70% of the consolidated expenses and Cameo pays 30%. This
24 ratio reflects the split of distributions received by Gianulias and Cameo from the Companies. On
25 average, Gianulias receives approximately 70% of the distributions from the Companies and
26 Cameo receives approximately 30%. Therefore, I believe that it is reasonable for Gianulias to pay
27 70% and Cameo to pay 30% of the foregoing expenses.

15. For the reasons set forth below, I do not believe that it would be a prudent use of the Related Debtors' assets to attempt to allocate these expenses between the Related Debtors, and that any allocation would be artificial since the management and administration of the assets are performed by the same individuals. Therefore, I believe that it is in the best interests of the Related Debtors, their creditors and their estates to allow the Related Debtors to consolidate and centrally administer their cash flow during the pendency of their chapter 11 cases.

G Companies Business Expenses

16. As discussed above, historically, G Companies and certain affiliates have provided the Companies with the management and administrative services necessary to ensure the successful development, construction and management of the Properties. The services provided by G Companies and certain affiliates to the Companies include, but are not limited to, cash management, human resources and insurance oversight, computer services and equipment, financing, construction and development oversight, construction accounting, contract management, sales and marketing, and acquisitions and dispositions.

17. In exchange for these critical services, the Related Debtors transfer funds to G Companies on a bi-weekly and/or as-needed basis to cover its business expenses, which include, without limitation, payroll for approximately eleven (11) employees and four (4) consultants,⁸ payroll burden, rent, and general administrative expenses.⁹ Those Companies that are generating income then reimburse the Related Debtors for their allocated portion of these expenses. With respect to those Companies which are not yet generating income, the Related Debtors recover those Company's allocable share of operating expenses once the entity begins to generate income, or is either sold or recapitalized.

18. Moreover, during the pendency of the bankruptcy cases, G Companies' employees have been providing, and will continue to provide, corporate level support to the Related Debtors

⁸ In light of the bankruptcy filings, and in order to avoid unnecessary expenditures that would deplete valuable assets of the estate, G Companies has significantly reduced its workforce and payroll from approximately \$273,000 per month in December 2007 to approximately \$69,000 per month in August 2008.

⁹ G Companies makes draws from the Related Debtors' accounts on a bi-weekly and/or as-needed basis to fund the regular business expenses, such as payroll, it incurs as result of those services it provides to the Companies. Invoices are not used for routine bi-weekly overhead, but unplanned expenses are invoiced and documented.

1 in connection with the chapter 11 cases and all tax and accounting matters. G Companies provides
2 oversight of the Related Debtors' business operations, as well as participating in the development
3 of the Related Debtors' business plans and strategies and in negotiations concerning the Related
4 Debtors' financial restructuring activities and implementation thereof. At this time, G Companies
5 is assisting the Related Debtors in finalizing several transactions involving Properties located in
6 Murrieta, California.

7 19. In the past year, the aggregate amount transferred to G Companies in order to pay
8 the costs associated with its business expenses totaled approximately \$517,000 per month. Due to
9 reductions in payroll and other expenses, based on the Cash Flow Projection, I believe that on a
10 going-forward basis that G Companies will require approximately \$160,000 per month in order to
11 continue to operate. The Cash Flow Projection anticipates that Gianulias will pay 70% of the
12 foregoing expenses and Cameo will pay 30%.

13 20. Many of these expenses are incurred by G Companies in providing services that
14 ultimately benefit both of the Related Debtors. I believe that it would be extremely difficult and
15 time-consuming to allocate between the Related Debtors the various expenses incurred by G
16 Companies on behalf of the Companies. In order to determine what services benefit Cameo, as
17 opposed to Gianulias, or visa versa, the Related Debtors would need to allocate each expense
18 incurred by G Companies among the Companies, then determine the Related Debtors' ownership
19 of each of the Companies. This process would be exceedingly complex and would, of necessity,
20 be artificial. For example, G Companies would be required to determine how much time each
21 employee of G Companies spent providing services to each of the Companies. I do not believe
22 that it would be a prudent use of the Related Debtors' assets to attempt to differentiate between
23 these expenses.

24 21. Moreover, I believe that revamping the Companies' entire management and
25 financial structure would result in disruption and delay to the Companies, from whom the Related
26 Debtors receive substantially of all their income, with no corresponding benefit. The Related
27 Debtors and their creditors need certainty and stability as they enter these bankruptcy proceedings,
28 and the continued central administration of the Related Debtors' cash flow is crucial to the Related

1 Debtors' ability to manage the Companies and administer their bankruptcy cases in an efficient
2 and effective manner.

3 22. Therefore, I believe that it is reasonable for Gianulias to pay 70% and Cameo to pay
4 30% of the foregoing expenses.

5 Professional Fees

6 23. The second broad category reflected in the Related Debtors' Cash Flow Projection
7 is comprised of professional fees relating to the Related Debtors' chapter 11 cases. Included in
8 this category are fees to pay the Related Debtors' insolvency counsel, as well as fees relating to
9 BMC Group, which is assisting the Related Debtors in preparing their schedules, and other
10 professionals necessary to assist the Related Debtors in maximizing the value of their assets for the
11 benefit of their creditors. I estimate that the professional fees and retainers will potentially exceed
12 \$1 million for the period July through September 2008.

13 24. There is extensive overlap among the Related Debtors' assets, liabilities and use of
14 cash. Among the most important are the following: (i) the Related Debtors centrally administer
15 the management of the assets in which both the Related Debtors own an interest, and allocate their
16 income and expenses in connection with such joint administration; (ii) they are co-obligors on
17 numerous guarantees; and (iii) they have many creditors in common. Therefore, many of the
18 services provided by the professionals will benefit both of the Related Debtors. Due to this
19 overlap, I believe it would be extremely time-consuming to allocate the various services provided
20 by the professionals between Gianulias and Cameo. Therefore, I believe it is reasonable for
21 Gianulias to pay 70% and Cameo to pay 30% of the foregoing expenses.

22 25. Where a professional is employed by one, but not both, of the Related Debtors,
23 however, no allocation would be appropriate, or necessary.

24 Direct Expenses

25 Both Gianulias and Cameo also have certain direct expenses which are paid independently
26 by each of the Related Debtors, however, the majority of Cameo's direct expenses are comprised
27 of payroll and related expenses, as well as costs incurred in connection with Cameo's computer
28 system, functions which benefit both Gianulias and Cameo. Although G Companies provides the

1 majority of services to the Companies, Cameo employs two individuals, including Gianulias, to
2 oversee the management of G Companies and the Companies. These individuals provide
3 management and oversight of Cameo's business operations and the services provided by G
4 Companies and its employees. Additionally, Gianulias provides services essential to the
5 development of Cameo's business plans and is assisting Cameo in maximizing the value of its
6 assets. Cameo requires approximately \$50,000 per month in order to operate.

7 26. At this time, Cameo is currently securing and completing transactions involving
8 several assets in which both of the Related Debtors have an interest. These transactions may
9 increase the value of the Related Debtors' estates by several million dollars, as well as benefiting
10 the Related Debtors by reducing their contingent guarantee liability. The Related Debtors estimate
11 that these transactions will be completed between August 2008 and February 2009.

12 27. Gianulias' direct expenses consist of several categories. First, Gianulias makes
13 mortgage payments and pays other direct expenses on certain directly owned assets, including
14 property taxes, homeowner association fees, maintenance and other services, and utilities.¹⁰
15 Gianulias also directly pays certain business expenses, including costs associated with trade
16 publications, membership dues, business meals and membership facilities used for entertainment
17 and business development. Finally, Gianulias has certain personal expenses, including insurance,
18 medical bills and other personal expenses. All of these items are paid directly by Gianulias, and
19 not allocated between the Related Debtors.

20 28. Based on the foregoing, I believe that joint administration of these cases will allow
21 the Related Debtors to benefit from increased efficiency because they will not be required to
22 review and separately respond to similar motions, disclosure statements, and other papers that
23 would otherwise be filed in the separate cases. Joint administration will potentially save the
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28 ¹⁰ Certain of the properties owned by Gianulias personally have been rented. This rental income is applied to costs associated with the properties.

1 Related Debtors' estates thousand of dollars in administrative fees and costs, as well as save this
2 Court numerous hours in setting and hearing matters and in reviewing two separate sets of
3 virtually identical pleadings. Therefore, I respectfully request that this Court grant the Motion.

4 I declare under penalty of perjury that the foregoing is true and correct.

5 Executed this 22 day of July, 2008, at Newport Beach, California.

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8 John McFadden
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JAMES C. GIANULIAS
Projected Cash Flow

	<u>Jul-08</u>	<u>Aug-08</u>	<u>Sep-08</u>
BEGINNING CASH	223,138	186,818	241,588
SOURCES OF CASH - JCG			
Salary (Net)	15,785	15,785	15,785
Social Security	1,948	1,948	1,948
Membership Interest Property Distributions	217,088	309,928	318,607
Partial return of Issa Phoenix retainer	75,000	-	-
TOTAL SOURCES	<u>309,819</u>	<u>327,662</u>	<u>336,341</u>
USES OF CASH - JCG			
DEBT PAYMENTS			
21 Atlantis Cove	-	-	-
Santa Rosa Cove	-	-	-
Fasching Haus	-	-	-
Coconut Grove 1st	15,625	15,625	15,625
Coconut Grove 2nd	4,403	4,403	4,403
48th & Adams	-	-	-
Old Greenwood	-	-	-
Total Mortgage Pmts	<u>20,028</u>	<u>20,028</u>	<u>20,028</u>
HOME EXPENSES			
21 Atlantis Cove			
HOA	545	545	545
Maintenance & Services	1,300	1,300	1,300
Utilities	620	620	620
Property Taxes	-	-	-
Santa Rosa Cove			
HOA	475	475	475
Utilities & Maintenance	1,400	1,400	1,400
Property Taxes	-	-	-
Fasching Haus			
Rental Income	(3,000)	(3,000)	(3,000)
Association Dues	1,300	1,300	1,300
Housekeeping	250	250	250
Utilities	170	170	170
Management Fees	68	68	68
Rental Commission	1,200	1,200	1,200
Coconut Grove			
Rental Income	(4,100)	(4,100)	(4,100)
HOA	1,953	1,953	1,953
Maintenance & Repairs	250	250	250
Housekeeping	1,310	1,310	1,310
Telephone	61	61	61
Utilities	1,000	1,000	1,000
Property Taxes	-	10,221	-
Old Greenwood			
Property Taxes	-	-	-
Association Fees	-	434	-
Total Home Expenses	<u>4,802</u>	<u>15,456</u>	<u>4,802</u>
BUSINESS EXPENSES			
Dues & Subscriptions	3,500	3,500	3,500
Entertainment & Promotion	2,350	2,350	2,350
Business Expenses	<u>5,850</u>	<u>5,850</u>	<u>5,850</u>
PERSONAL EXPENSES			
Jim's Car Lease	4,294	4,294	4,294
Accounting	-	-	-
Bank Charges	85	85	85
Health & Medical	300	300	300
Insurance	-	-	-
Miscellaneous	100	100	100
Personal Expense	1,000	1,000	1,000
Telephone	235	235	235
Travel	3,500	3,500	3,500
Personal Expenses	<u>9,514</u>	<u>9,514</u>	<u>9,514</u>
TOTAL JCG G&A	<u>40,193</u>	<u>50,848</u>	<u>40,193</u>
Professional Fees (70%)	245,000	105,000	70,000
G Company Management Allocation (70%)	60,943	117,044	112,844
Project Capital Contributions	-	-	-
TOTAL USES	<u>346,137</u>	<u>272,892</u>	<u>223,037</u>
NET CASH FLOW	<u>(36,317)</u>	<u>54,770</u>	<u>113,303</u>
ENDING CASH - JCG	<u>186,818</u>	<u>241,588</u>	<u>354,892</u>

CAMEO HOMES
Projected Cash Flow

	<u>Jul-08</u>	<u>Aug-08</u>	<u>Sep-08</u>
BEGINNING CASH	5,737	34,619	76,178
SOURCES OF CASH - CAMEO			
Membership Interest Property Distributions	136,332	188,052	208,834
Partial return of Issa Phoenix retainer	75,000		
TOTAL SOURCES	211,332	188,052	208,834
USES OF CASH - CAMEO			
<u>PAYROLL</u>			
Salaries	44,500	44,500	44,500
Payroll Taxes	2,781	2,781	2,781
Payroll Service Fee	50	50	50
TOTAL PAYROLL	47,331	47,331	47,331
<u>GENERAL & ADMIN.</u>			
Accounting	-	-	-
Advertising/Marketing	-	-	-
Auto Expense	-	-	-
Bank Charges	-	-	-
Computer Equipment Lease	4,000	4,000	4,000
Dues & Subscriptions	-	-	-
Entertainment	-	-	-
License & Bonds	-	-	-
Maintenance & Repairs	-	-	-
Office Overhead & Supplies	-	-	-
Professional Fees	-	-	-
Postage/Courier	-	-	-
Travel	-	-	-
Telephone	-	-	-
Other	-	-	-
TOTAL GENERAL & ADMIN	4,000	4,000	4,000
TOTAL CAMEO G&A	51,331	51,331	51,331
Professional Fees (30%)	105,000	45,000	30,000
G Company Management Allocation (30%)	26,119	50,162	48,362
Project Capital Contributions	-	-	-
TOTAL USES	182,450	146,493	129,693
NET CASH FLOW	28,882	41,559	79,141
ENDING CASH - CAMEO	<u>34,619</u>	<u>76,178</u>	<u>155,319</u>

G COMPANIES MANAGEMENT
Projected Cash Flow

	<u>Jul-08</u>	<u>Aug-08</u>	<u>Sep-08</u>
BEGINNING CASH	180,734	50,000	50,000
SOURCES OF CASH - G CO MGMT			
Allocation from JCG (70%)	60,943	117,044	112,844
Allocation from Cameo Homes (30%)	26,119	50,162	48,362
TOTAL SOURCES	<u>87,062</u>	<u>167,205</u>	<u>161,205</u>
USES OF CASH - G CO MGMT			
Salaries & Wages	97,472	68,919	68,919
Payroll Taxes	6,112	4,322	4,322
401K Employer Matching	265	265	265
Retention Agreement Expense	-	-	-
Payroll Service Fee	250	250	250
Payroll 401K Service Fee	463	463	463
DIRECT PAYROLL	<u>104,562</u>	<u>74,218</u>	<u>74,218</u>
Payroll per pay period	52,281	37,109	37,109
Consulting Fees	33,917	21,000	15,000
Workers Compensation	4,060	3,100	3,100
Health Insurance	26,899	20,530	20,530
Other Employment Fees	750	750	750
INDIRECT PAYROLL	<u>65,626</u>	<u>45,380</u>	<u>39,380</u>
RENT EXPENSE			
1105 Quail - Corporate Offices	22,116	22,116	22,116
1200 Quail #250	1,617	1,617	1,617
sub-lease	(1,694)	(1,694)	(1,694)
1200 Quail #260	3,406	3,406	3,406
sub-lease	(3,406)	(3,406)	(3,406)
3975 Birch (warehouse)	3,150	3,150	3,150
storage	235	235	235
TOTAL RENT	<u>25,424</u>	<u>25,424</u>	<u>25,424</u>
GENERAL & ADMIN			
Mileage Reimbursement	500	500	500
Auto Other	500	500	500
Computer Expense	4,000	4,000	4,000
Dues & Subscriptions	450	450	450
Equipment Lease	1,034	1,034	1,034
Insurance	-	-	-
Internet Service	1,500	1,500	1,500
Office Supplies & Expense	5,000	5,000	5,000
Postage & Delivery	1,900	1,900	1,900
Professional Fees	3,000	3,000	3,000
Telephone	2,500	2,500	2,500
Utilities	1,500	1,500	1,500
Travel & Entertainment	300	300	300
TOTAL GENERAL & ADMIN	<u>22,184</u>	<u>22,184</u>	<u>22,184</u>
TOTAL USES	<u>217,796</u>	<u>167,205</u>	<u>161,205</u>
NET CASH FLOW	(130,734)	-	-
ENDING CASH - G CO MGMT	<u>50,000</u>	<u>50,000</u>	<u>50,000</u>

Distributable Project Cash Flow

Project	Jul-08	Aug-08	Sep-08	Ownership	
				JCG	Cameo
Piccadilly Square	-	48,160	52,309	25.261%	24.239%
Park Mesa Villas	150,000	158,639	173,297	18.750%	18.375%
Brooklake	120,000	108,544	115,255		49.500%
Villa Buena	75,000	64,449	71,919	25.261%	24.239%
Parkewood Village	125,000	115,552	99,615	16.667%	16.333%
Palm Island	26,000	165,039	143,857	64.000%	
River Knolls	4,000	7,388	11,684	85.000%	14.000%
Emerald Isle	100,000	70,137	92,535	69.000%	
Silverhawk	-	-	-	55.250%	1.000%
Vista Pointe 144	-	-	-	74.000%	1.000%
Silverado 492	-	-	-	74.000%	1.000%
Grand Isle 453	-	-	-	74.000%	1.000%
La Quinta Retail/Lofts	-	-	-	55.250%	
Crown Building	45,000	31,633	28,284		20.000%
Lucas Gianulias	20,000	33,887	34,387	50.000%	
Greenhaven Plaza	3,000	10,488	14,874	25.000%	
Grass Valley Shop Ctr	-	50,329	65,451	0.010%	98.990%
Coast Business Center	65,000	97,617	78,988	20.733%	1.867%
Dana Center GP	5,000	3,459	4,829	50.000%	
Dana Center LP	17,000	11,394	15,296	49.500%	
East Coast Properties	100,000	100,000	100,000	25.000%	
JCG distributions	217,086	309,928	318,607		
Cameo distributions	136,332	188,052	208,834		