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UNITED STATES BANKRUPTCY COURT

FOR THE DISTRICT OF COLUMBIA

In Re:

GREATER SOUTHEAST * Civil Action

COMMUNITY HOSPITAL * No. 02-2250

CORP., I, et al., *

Debtors. *

*

DCHC LIQUIDATING TRUST, *

Plaintiff, * Adv. Pro. 04-10266

VS. * Adv. Pro. 04-10444

UNIVERSAL CARE, *

Defendant. *

Corporate Deposition of

Doctors Community Healthcare Corporation

By and Through its Corporate Designee,

ERICH MOUNCE

Washington, D.C.

Wednesday, June 1, 2005

9:41 a.m.

- or a critical vendor to use that terminology, then
- typically those CEOs would contact me or David Denslaw,
- our general counsel directly. I would then instruct
- 4 them on what our -- after I've gotten all the
- information on what our opinions would be and whether or
- not we would want to try and cure that agreement or not
- ⁷ cure that agreement.
- 8 Q Well, let's walk through that process. You
- ⁹ said typically they would handle it -- these issues
- locally at the local hospital?
- 11 A That is correct.
- 12 Q Is this an agreement that was handled -- are
- these agreements that were handled locally?
- MR. PENZER: These meaning?
- MR. MINTZ: The agreements, the term that's
- defined in the stipulation.
- MR. PENZER: In this exhibit?
- MR. MINTZ: Yes.
- 19 A The agreements or the development of any type
- of agreement to do a cure amount or even negotiate a
- contract is always handled locally with input from the
- corporate office so these would fit into that category.

Page 65 1 BY MR. MINTZ: 2 What category? Α The category where they would select input from either Dave Denslaw, the general counsel or myself. Now, you said that they would seek input from 6 yourself or -- can you spell Mr. Denslaw's last name? Α D-E-N-S-L-A-W. 0 That they would seek input from yourself or Mr. Denslaw if the agreement was, if I wrote this down 10 correctly, for a large amount or a key vendor; is that 11 correct? 12 Α That is correct. 13 Were these agreements for large amounts or 14 for key vendors or both? 15 MR. PENZER: Objection to form. 16 I would first say key vendors because I at 17 the time probably would have no idea what the exact 18 amounts are. 19 BY MR. MINTZ: 20 Why do you deem them to be, quote, key 0 21 vendors? 22 Α Because they have a significant relationship

Page 66 1 with Pacifica and have for a long time. And you said that in the case of agreements with a key vendor, the CEO of the local hospital would contact you or Mr. Denslaw, correct? That is correct. Α 0 And is that what happened in this case? That is correct. Α 0 And what did you instruct the CEO of the local hospital to do with respect to these agreements? 10 Α With respect to these agreements to figure 11 out what the cure amounts were and to also look and see 12 if there was any, for my interpretation, amounts owed 13 back to us meaning Pacifica Hospital that we could 14 negotiate into an agreement. 15 0 And is that what happened here? 16 That is correct. 17 And did the CEO of the local hospital inform 18 you of those amounts? 19 Α Yes. 20 And what did you advise them to do with 21 respect to these agreements based on that information? 22 Α Our business people there began negotiating

- with Universal Care on how we could collect what we
- thought was due to us and also they could collect what
- 3 they thought was due to them.
- 4 Q Was it always Pacifica or DCHC's intent to
- 5 assume the agreements?
- 6 MR. PENZER: Objection to form. You can
- ⁷ answer.
- 8 A Not to my knowledge.
- 9 BY MR. MINTZ:
- 10 Q It was not always their intent to assume the
- 11 agreements?
- 12 A There was not any present intent for
- anything. The intent was to negotiate a deal.
- Q Was it ever the intent of Pacifica or DCHC to
- reject the agreements?
- MR. PENZER: Objection to form.
- A Again, it was not our intent to not have an
- agreement or to have an agreement. It was our intent to
- develop a relationship and have the agreement and keep
- moving forward.
- 21 BY MR. MINTZ:
- Q Did you ever reject the GSA?

- A When you say did I reject it can you be more
- ² specific?
- Q Well, the term "reject" is a pretty
- 4 straightforward term. What does it mean to you?
- 5 A In my mind did I ever then not cut a deal and
- 6 not have a contract with -- with Universal Care in
- ⁷ that -- no, I did not ever have that in my mind.
- 8 Q Did you ever inform Universal Care or anyone
- 9 else that the GSA -- anyone else -- I'm sorry, did you
- ever inform Universal Care or any of its representatives
- that the subscriber agreement was rejected?
- 12 A I never informed anybody at Universal Care.
- Q Do you know if any representative of Pacifica
- or DCHC ever informed anyone at Universal Care that the
- subscriber agreement was rejected?
- 16 A Not to my knowledge. They were only in
- contact for negotiations.
- Q When did you agree to a cure amount under the
- 19 GSA with respect to the subscriber agreement?
- 20 A I think the formal agreement was April -- as
- it's dated, April 1, 2005.
- Q Do you know when Universal Care filed its

Page 104 Care contract for the provision of health insurance to Pacifica employees? 3 Yes, it is. Α MR. PENZER: Are you done with this exhibit 5 for now? MR. MINTZ: For the moment. I'd like to refer to what's been labeled Trust Exhibit 25. (Trust Deposition Exhibit Number 25 was marked for identification and attached to the transcript.) 10 11 BY MR. MINTZ: 12 Please take a moment to review the e-mail. 13 MR. COLLINS: Is there a Bates number on this 14 one, Doug? 15 MR. MINTZ: I'm sorry, Pat. It's P 000992. 16 MR. COLLINS: Bates number is P? 17 MR. MINTZ: Yes. It was provided by 18 Universal Care. 19 MR. COLLINS: Okay. 20 BY MR. MINTZ: 21 Did you take a look at it? 22 Α I did.

Page 105 1 Can you tell us what this is? Q 2 Α This appears to be an e-mail from me to 3 Ms. Kimberly Nelson on Monday, April 19, 2004. 0 And who is cc'd on this e-mail? Α Casey Fatch. Who is Casey Fatch? 0 Α He was the then CEO of Pacifica Hospital. And he's no longer employed by Pacifica or 0 DCHC? 10 Α That is correct. 11 0 What does this letter say, this e-mail say? 12 Α "Hello, I am in receipt of the letter you 13 sent to Mr. Deryck Palmer of Weil Gotshal regarding 14 Universal Care. The contract scheduled on Exhibit 8 of 15 the Plan Supplement was referring to the Universal Care 16 Hospital Services Agreement. That is, the contract that 17 allows for Universal Care to place patients at Pacifica. 18 This contract does not have anything to do with the 19 premiums for healthcare benefits contract. Thus the cure amount for that contract is zero. We are assuming 20 21 no other contracts with Universal Care." 22 That's fine through there. Q

Page 106 1 Α Okay. 2 Let's walk through this. When you say the contract -- is this -- have you seen this e-mail before? 3 Α Have I seen it before? This is the first time I've seen it in writing like this in front of me other than the time I typed it and sent it. 0 But you did type it and send it? Α I did. And this is a fair and accurate copy of the 0 10 e-mail you typed and sent? 11 MR. PENZER: Objection. 12 Δ I assume so. 13 BY MR. MINTZ: 14 Looking at the second sentence you say "The 0 15 contract scheduled on Exhibit 8 of the Plan Supplement 16 was referring to the Universal Care Hospital Services 17 Agreement." 18 What is the Universal Care Hospital Services 19 Agreement? 20 Α That would be the Medi-Cal capitation 21 agreement. 22 So the capitated agreement that we looked at Q

Page 107 earlier? 1 Α Correct. 0 And that is the contract that, quote, allows for Universal Care to place patients at Pacifica? That is correct. 0 When you say "This contract does not have anything to do with the premiums for healthcare benefits contract, " the first "this contract" is referring to the capitated agreement, correct? 10 Δ Yes. 11 And what is the premiums for healthcare 12 benefits contract? 13 I would under previous testimony assume that 14 that's referring to what we are calling the GSA 15 agreement. 16 The one that we looked at earlier today? 17 Yes. 18 In the next sentence you say "thus the cure 0 19 amount for that contract is zero." 20 Α Correct. 21 0 Which contract are you referring to? 22 Α For the Medi-Cal capitated agreement.

Page 108 1 The cure amount for the capitated agreement 2. that we looked at earlier is zero? Α That was my knowledge at that time. In the next paragraph and next sentence you 5 state "we are assuming no other contracts with Universal Care." Α That is correct. That's what it says. 0 What does that mean? Α We are assuming no other contracts with 10 Universal Care. 11 0 So what contracts were you assuming with 12 Universal Care? 13 I would imagine that that's just a general 14 statement for me meaning that if there's anything else 15 out there we're not assuming it. That's what I meant by 16 that. 17 And what were you assuming? 18 What were we assuming? The Medi-Cal in 19 this -- Medi-Cal contract and this e-mail was written 20 14 -- 13 or 14 days after we emerged from bankruptcy or 21 what I call emerging from bankruptcy. Hundreds and 22 hundreds of contracts of this kind of thing coming

- through and I referred to the plan supplement to look at
- 2 exactly what was on the plan at that time and just
- yerbatim wrote what I thought was the correct thing
- ⁴ based on that plan.
- 5 Q So did this constitute a rejection of all
- 6 contracts other than the capitated agreement between
- Pacifica and Universal Care?
- 8 A I just -- I don't know what constitutes a
- ⁹ rejection from a legal standpoint because I'm not a
- lawyer but I said we are assuming no other contracts by
- looking at the plan supplement that lists all the
- 12 contracts.
- Q So when did you change your mind?
- MR. PENZER: Objection. That's not what he
- said.
- 16 A I'm not sure I understand the question, when
- did I change my mind.
- 18 BY MR. MINTZ:
- 19 Q Well, today or pursuant to the stipulation
- you were assuming the subscriber agreement, correct?
- A Correct.
- 22 Q But as of April 19, 2004 you were assuming no

- other contracts with Universal Care, correct?
- MR. PENZER: Objection.
- 3 A The problem was I was looking at a statement,
- whatever that -- what was that called? Whatever it has
- that lists all of the contracts in there that says
- 6 what's assumed or rejected. I can't remember if it
- ⁷ assumes actual rejection -- I'm sorry, lists actual
- 8 rejections or lists actual assumptions and that's what I
- ⁹ was looking at at the time.
- 10 BY MR. MINTZ:
- O So as of that time you intended to -- you
- were assuming the subscriber agreement?
- A Again, you're assuming that I had personal
- knowledge of every single contract and I go back to what
- ¹⁵ I said is how we did this was each CEO set a massive
- list of all the contracts that they wanted to assume or
- reject. Those were put into a master spreadsheet if you
- will that was submitted to the court. They were
- reviewed by each CEO. They weren't -- they were not
- reviewed specifically by anybody at corporate, every
- single contract. Certain key contracts were reviewed.
- 22 At the point in time that I wrote this e-mail I referred

Page 111 1 directly to that. Didn't you state earlier that the agreements with Universal Care were directly reviewed by you? I said that the negotiations for my communication with Pacifica were discussed with me. asked me if I had discussed anything with regard to the cure amounts, at least to my recollection, with Pacifica individuals and I said yes, I had. So you didn't discuss with Pacifica 10 representatives the subscriber agreement? 11 Α To my knowledge not prior to April 19th 12 specifically that I can recall. 13 0 After April 19th? 14 Δ Sure. That's when we started to negotiate 15 the cure amounts or the stipulation. 16 0 So as of April 19th, based on your review of 17 the plan supplement and I forgot what you specifically 18 referred to, you believed that Pacifica did not intend 19 to assume the subscriber agreement? 20 Α That would be my --21 MR. PENZER: Objection. 22 Α That would be my assumption.

Page 112 1 BY MR. MINTZ: But later Pacifica decided to assume the 3 subscriber agreement? MR. PENZER: Objection. Well, I'm not sure if it's later they decided to assume it or later they figured out that there was a mistake in listing it or not listing it but for whatever reason, it was brought to my attention that they're a key vendor and that we wanted to continue the 10 relationship with this vendor. BY MR. MINTZ: 11 12 When was it brought to your attention that 13 you wanted to continue the relationship under the 14 subscriber agreement? 15 Α Well, you asked me earlier on and I believe I 16 said sometime in 2004 and you asked me if it was the 17 first half and I said my guess is it was probably sometime the first half of 2004. 18 19 But after April 19? 0 20 Α That would be my guess.

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labeled Trust Exhibit 34 and is Bates labeled P 001718.

MR. MINTZ: I'd like to turn to what is

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Page 134 1 \$36,000 in funds to cure the prepetition claim. Is that correct? 0 That's fine. We were talking about the cure claim under the --Again, I'm not a lawyer so when we're talking about curing I'm assuming it's curing of amounts outstanding prior to the file date. 0 That's fine. I'd like you to return to the document Bates labeled 000161. It's one of the e-mails 10 at the end. 11 Do you got it? 12 Uh-huh. Α 13 0 What is the exhibit number? 14 Δ Trust 17. 15 MR. PENZER: Yes. 16 BY MR. MINTZ: 17 Can you read aloud the second sentence of 18 that paragraph? 19 Of which paragraph? 20 0 I'm sorry, the second sentence of paragraph 21 one. 22 Α "As I mentioned earlier, I do believe,

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- however, that Universal is continuing to provide health
- insurance through some manner of ad hoc relationship
- 3 with Pacifica."
- ⁴ Q Do you know what Mr. Collins meant by
- 5 "continuing to provide health insurance through some
- 6 manner of ad hoc relationship"?
- 7 MR. PENZER: Objection.
- 8 A I don't know what Mr. Collins meant by that
- ⁹ but I'm assuming that Universal Care is continuing to
- provide health insurance.
- 11 BY MR. MINTZ:
- Q Was Universal Care providing health insurance
- to Pacifica through any sort of ad hoc relationship?
- 14 A Universal Care has provided health insurance
- to Pacifica since 1996 to the best of my knowledge and
- has never stopped.
- Q Did it at any point provide it pursuant to
- some sort of ad hoc relationship?
- MR. PENZER: Objection.
- 20 A Not to my knowledge. I'm not sure what ad
- hoc means.

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Page 136 1 BY MR. MINTZ: What do you think it means? 0 Α I don't know. That's what I'm saying. Was Universal Care providing health insurance to Pacifica on any sort of temporary basis, noncontractual basis? I don't see how Universal Care or us would Α ever do that. I believe that we had contracts in place and that they were continuing to honor their contracts 10 and I was continuing to honor mine. 11 0 And there was no point at which that contract 12 was not being honored? 13 Α To my knowledge that is correct. 14 0 And if you could read aloud the final 15 sentence of the first paragraph. "I don't know what effect this may have on a 16 Α 17 potential preference claim against Universal." 18 Do you know what Mr. Collins meant when he 0 19 said "what effect this may have"? 20 MR. PENZER: Objection. 21 Α No, I don't. 22