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6	For Fox Ortega Enterprises, Inc.					
7	Doa Premier Cru					
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12	MOND MCCARTHY LIP  Avenue of the Stars, Suite 1100 Angeles, CA 90067  ne: (310) 651-2997  il: kphelps@diamondmecarthy.com chael G. Kasolas, Chapter 7 Trustee Fox Ortega Enterprises, Inc.  UNITED STATES BANKRUPTCY COURT NORTHERN DISTRICT OF CALIFORNIA OAKLAND DIVISION  e  X ORTEGA ENTERPRISES, INC., dba EMIER CRU Debtor.  CHAEL G. KASOLAS, Chapter 7 Trustee Fox Ortega Enterprises, Inc. dba Premier  Plaintiff Adversary No.  ORIGINAL COMPLAINT  Plaintiff Michael G. Kasolas, the Chapter 7 Trustee (the "Trustee") for Fox Ortega erprises, Inc. dba Premier Cru ("Premier Cru" or the "Debtor"), brings this adversary ceeding against Greg Kurdoglanyan ("Defendant") and alleges as follows:  INTRODUCTION  1. This suit seeks the avoidance and recovery of transfers from Premier Cru to the					
	FOX ORTEGA ENTERPRISES, INC., dba PREMIER CRU	NOND MCCARTHY LIP Avenue of the Stars, Suite 1100 ngeles, CA, 90067 : (310) 651-2997 : kphelps@diamondmecarthy.com itael G. Kasolas, Chapter 7 Trustee Fox Ortega Enterprises, Inc.  UNITED STATES BANKRUPTCY COURT NORTHERN DISTRICT OF CALIFORNIA OAKLAND DIVISION  ORTEGA ENTERPRISES, INC., dba MIER CRU Debtor.  Case No. 16-40050-WJL Chapter 7  Chapter 7  HAEL G. KASOLAS, Chapter 7 Trustee ox Ortega Enterprises, Inc. dba Premier Plaintiff Adversary No.  ORIGINAL COMPLAINT  Plaintiff Michael G. Kasolas, the Chapter 7 Trustee (the "Trustee") for Fox Ortega prises, Inc. dba Premier Cru" or the "Debtor"), brings this adversary reeding against Greg Kurdoglanyan ("Defendant") and alleges as follows:  INTRODUCTION  1. This suit seeks the avoidance and recovery of transfers from Premier Cru to the indant as well as the avoidance of certain obligations Premier Cru incurred in the Defendant's				
13	Debtor.	Chapter 7				
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15	MICHAEL G. KASOLAS Chapter 7 Trustee					
16	for Fox Ortega Enterprises, Inc. dba Premier Cru					
17		Adversory No				
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19	VS.					
20	GREG KURDOGLAN Y AN	ORIGINAL COMPLAINT				
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24	proceeding against Greg Kurdoglanyan (" <u>Defendant</u> ") and alleges as follows:					
25	INTROL	DUCTION				
26	1. This suit seeks the avoidance an	d recovery of transfers from Premier Cru to the				
27	Defendant as well as the avoidance of certain obligations Premier Cru incurred in the Defendant's					
28	favor. These transfers and obligations were part	of a fraudulent scheme involving the sale of wine				

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that caused the loss of tens of millions of dollars. At the time of the Premier Cru's bankruptcy, approximately 4,500 customers had not received pre-arrival wine for which that had already paid, with losses reaching \$45 million.

- 2. Transfers to the Defendant and the obligations incurred by Premier Cru were made as part of the fraud and with the actual intent to hinder, delay, or defraud Premier Cru's creditors. Premier Cru incurred obligations in favor of the Defendant for the purpose of acquiring funds necessary for the continuation of the fraud. Later, Premier Cru made transfers to the Defendant with the purpose of concealing the ongoing fraud, to lull customers into a false sense that Premier Cru was a legitimate business, to cause the customers to continue to purchase wine from Premier Cru, and to prevent them from complaining to law enforcement authorities.
- 3. The Trustee requests that this Court grant relief that will return the value of the transfers to the Defendant that were made as a part of the scheme. Specifically, the Trustee seeks the avoidance and recovery of the transfers made and obligations incurred that are identified below under 11 U.S.C. §§ 544, 548, 550 and California Civil Code § 3439.04.

#### JURISDICTION AND VENUE

- 4. This is an adversary proceeding, pursuant to Federal Rule of Bankruptcy Procedure, which relates to the Chapter 7 proceeding captioned *In re Fox Ortega Enterprises, Inc., dba Premier Cru*, Case No. 16-40050-WJL (Bankr. N.D. Cal., Oakland Div.).
- 5. This Court has subject matter jurisdiction over this action pursuant to section 28 U.S.C. § 1334(b) and 28 U.S.C. § 157(a), in that this adversary proceeding arises in, arises under, and/or relates to Premier Cru's chapter 7 case.
- 6. This adversary proceeding is a core proceeding under section 157(b)(2) of Title 28 of the United States Code, such that this Court has jurisdiction to hear and determine this proceeding and to enter an appropriate order and judgment. To the extent necessary, the Trustee consents to entry of a final order or judgment by this Court.
- 7. The Defendant's forum-related activities give rise to the action before the Court. The Defendant purposefully directed his activities and consummated the transactions described below within California, thereby invoking the benefits and protection of California law. As

reflected in the applicable terms and conditions for the transactions described below, "[a]ny wine sold to you by Premier Cru is sold in California, and title passes to you, the buyer, in California." Furthermore, the Trustee's claims arise out of or relate to the Defendant's forum-related activities.

8. This Court is the proper venue for this adversary proceeding pursuant to 28 U.S.C. § 1409(a) because the Debtor's chapter 7 case is pending in this judicial district.

#### **PARTIES**

- 9. The Trustee is the duly appointed chapter 7 trustee for the bankruptcy estate of Premier Cru. Premier Cru entered bankruptcy proceedings on January 8, 2016 (the "<u>Petition</u> <u>Date</u>"), at which time the Trustee was appointed by the Court. The Trustee is duly authorized and empowered to pursue any and all claims of the Debtor's estate.
- 10. Defendant Greg Kurdoglanyan is an individual and a citizen of California. Defendant may be served with process at 3608 Angelus Avenue, Glendale, California 91208.

## **GENERAL ALLEGATIONS**

#### I. Premier Cru's Operations

- 11. Premier Cru was founded in 1980 by John Fox ("Fox") and Hector Ortega as a seller of top-quality wines in the Bay Area. During all relevant times, Fox owned equity in Premier Cru and served as its President. Fox made all significant business decisions for Premier Cru. Fox was the sole manager of the company's finances, including payment of Premier Cru's bills and expenses, as well as obtaining business loans and financing from banks or individuals to fund Premier Cru's operations.
- 12. Premier Cru originally operated out of a small storefront in Oakland with a focus on hard to find and limited production offerings. As Premier Cru's popularity grew, the company determined that it would begin purchasing its supply of wine from sources overseas and obtained its own import license. Premier Cru touted that it could eliminate the middle man while simultaneously increasing the allocation of hard to locate wines by supposedly sourcing its inventory directly.

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- 13. The Debtor generally sold wine in two ways. First, the company sold wine that was, or supposedly was, physically held in Premier Cru's inventory. Second, Premier Cru sold wine on a "pre-arrival" basis, whereby customers paid for wine that was not in Premier Cru's physical possession but which Premier Cru represented it had already purchased.
- 14. In the wine industry, there are generally two ways to purchase wine before it is released to the open market. "Wine futures" involve the purchase of wine while it is still in the barrel and before the wine is bottled. Because the purchaser must wait for the wine to age in the barrel, buyers can expect to wait years before receiving the wine they purchased. Premier Cru did not sell wine futures. In contrast, "pre-arrival" wines are sold to collectors months before a wine is released to the open market, but after the wine has actually been bottled. Unlike "wine futures," there is generally less risk in pre-arrival purchasing because importers know exactly how many bottles they will receive from the supplier. Pre-arrival sales allow consumers to purchase difficult to locate wines at prices that are generally lower than what is found in the market. Premier Cru purportedly sold pre-arrival wines.
- 15. Premier Cru sold pre-arrival wine through a website operated and maintained by Premier Cru or through salespeople who worked in the Premier Cru offices and reported to Fox. The "Terms and Conditions" associated with the sale of pre-arrival wine provided as follows:

The term "Pre-Arrival" is applied to wines we have purchased (typically abroad) that have not arrived yet. Depending on the particular wine, the arrival time is typically 6+ months to over two years (in the case of Bordeaux Futures, for example).

Many new releases of highly desirable, limited-production wines (ie – Burgundy, Rhone, Italian, etc.) are offered on a "Pre-Arrival" basis by our suppliers. These offerings typically take 6 to 18 months to arrive and are often the only way to source the wines before they sell out (and at optimal prices). We send an email notification when your wine arrives.

According to Fox, the majority of Premier Cru's revenue was derived from pre-arrival sales.

## II. The Fraud

16. On or about August 11, 2016, Fox entered into a guilty plea in guilty plea in his criminal case [*United States v. John Fox*, Case No. CR 16-281 JD, N.D. Cal] and executed a Plea

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which that had already paid.

Agreement in which he admitted that he operated the Debtor as a fraudulent scheme. In his plea agreement, Fox admitted that he "devised a scheme to defraud, and a scheme for obtaining property by means of false and fraudulent pretenses, representations and omissions, through Premier Cru's sale of pre-arrival wine." Fox further admitted that his fraudulent conduct began as early as 1993 or 1994. Through Fox's actions, Premier Cru engaged in a massive fraud whereby funds derived from later fraudulent wine sales were used to pay obligations that arose from earlier fraudulent transactions.

17. According to Premier Cru, the pre-arrival wines were wines that the company had supposedly already contracted to purchase from its suppliers. Premier Cru further represented that it would deliver the pre-arrival wines to customers within a time period of approximately six months to two years after customers had paid for the wine. These representations were false at the time they were made for at least two reasons. First, Fox admitted to falsifying purchase orders for wine that Premier Cru had not contracted to purchase and then entering that wine into Premier Cru's inventory records for sale to its customers. He stated that Premier Cru "priced these wines at prices below the market price, knowing that [he] had not and would not need to actually pay for this wine from any vendors." Second, Fox stated that Premier Cru contracted with "foreign suppliers . . . to purchase wine, generally with the promise to pay those foreign suppliers within 30 days." Fox did so even where he "knew that Premier Cru would not be able to make payment within 30 days, or ever" because he (a) "embezzled money from Premier Cru's business accounts that [he] should have used to pay Premier Cru's suppliers" or (b) "diverted money coming in from current customers to obtain wine for prior customers who had never received their wine." In either event, the end result was the same—Premier Cru did not have the wine required to fulfill the obligations for its pre-arrival customers. Fox further admitted that "customers paid Premier Cru for wine that [he] knew Premier Cru could not deliver to them and which they never received" and that his false statements were made "with the intent to defraud Premier Cru's customers." At the time of the bankruptcy, approximately 4,500 customers had not received pre-arrival wine for

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18. The fraud was unsustainable on its face because the funds Premier Cru received from its customers were less than the cost of purchasing wine at a later date to fulfill the outstanding orders. Due to the rarity of the wines at issue, purchasing wines on the open market after their release is far more costly than sourcing the wines from appropriate oversea suppliers on a pre-arrival basis. Furthermore, Premier Cru sometimes offered pre-arrivals at a price lower than the current market for pre-arrivals. This act of undercutting the market assisted in raising funds while simultaneously increasing the gap between Premier Cru's assets and its obligations. To make matters worse, Premier Cru's Fox removed millions of dollars from the company, further reducing the funds available to satisfy Premier Cru's obligations. Because Premier Cru was not generating sufficient revenue from the pre-arrival sales to ultimately purchase wine for its customers, the company was forced to enter into an increasing number of fraudulent, pre-arrival sales to fill the financial gap and generate the funds required to purchase wine for its existing customers. As Premier Cru's liquidity and its ability to enter into a sufficient number of new pre-arrival transactions declined, Premier Cru was forced to declare bankruptcy in 2016.

- 19. Prior to 2015, Premier Cru was able to conceal its fraud from its creditors. According to Fox, his efforts to conceal the fraud included (a) offering falsified excuses and promises for wine that Premier Cru would not be delivered; (b) delivering wine that was purchased by other customers; and (c) purchasing wine at retail prices for use in fulfilling outstanding orders. Fox admitted that he "took these and other actions to "conceal [Premier Cru's] ongoing fraud, to lull customers into a false sense that Premier Cru was a legitimate business, to cause [its] customers to continue to purchase wine from Premier Cru, and to prevent them from complaining to law enforcement authorities." Furthermore, Premier Cru concealed its fraud by making cash disbursements to customers whose orders were not fulfilled, often in amounts greater than what customers had originally paid for their alleged pre-arrival orders.
- 20. The sales and subsequent transfers to the Defendant were made as a part of the fraud and with the actual intent to hinder, delay, or defraud Premier Cru's creditors. Premier Cru made the transfers and incurred the obligations with the purpose of concealing the ongoing fraud, lulling customers into a false sense that Premier Cru was a legitimate business, causing customers

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to continue to purchase wine from Premier Cru, and preventing customers from complaining to law enforcement authorities by paying them cash settlements.

- 21. Defendant was aware of issues at Premier Cru prior to receiving transfers from the Debtor. More specifically, beginning at least as early as April 2013, Defendant began to question when certain of his wines would be delivered, stating that he was "very concerned." After receiving no response, Defendant followed up on May 3, 2013. Premier Cru responded, providing various dates for an anticipated arrival. On the following day, Defendant stated that he knew a "few people who [he] spoke with who have purchased futures wines from Premier Cru and were very disappointed and angry because they pain in full for there [sic] wines and waited for 2 to 4 years and never got there [sic] wines." Defendant further acknowledged that other retailers had already delivered the 2009 Bordeaux's to their clients over a year earlier, including on his own orders. Defendant further stated that "[t]here is no reason why a futures wine should not be delivered within 2 years after its [sic] purchased and released unless Premier Cru is selling wines more then they bought and promising wines that are never there to begin with."
- 22. Defendant continued to request information regarding the delivery of his wines from at least December 2013 through April 2014 to no avail. In May 16, 2014, Defendant began to threaten to contact his attorney about filing suit and to "notify [his] friends at CNN news about Pemi[e]r Cru and its business practice." Defendant reiterated that he was aware of other customers having the same issue and had "sued Premier Cru for this exact reason." When Defendant's wine had not arrived by the June 2014 agreed date, Defendant gave a deadline of December 2014 for the arrival of all remaining wine ordered. If Premier Cru did not deliver wines by that time, the Defendant stated he wanted "a full refund based on current wine prices selling in the market place."
- 23. Premier Cru did not meet the December deadline to deliver Defendant's remaining wines. During December 2014, Defendant sent several emails to Premier Cru requesting information on his wines. On December 11, 2014, Defendant stated that he did not "have a good feeling about what is going on with [his] wines."

24. During February 2015, Premier Cru agreed that it would pay \$52,000.00 to Defendant for the undelivered wines. However, Premier Cru delayed in making payment as well. On March 2, 2015, Defendant emailed to confirm that he would "get [his] funds by tomorrow as per [the] agreement \$52,000." On Wednesday, March 4, 2015, after Premier Cru failed to make payment, the Defendant stated that his "attorney will file a class action lawsuit with other members" and "make sure [his] case gets all the national attention" if the funds were not received by Friday. On March 11, 2015, Defendant again asked when he would get his payment. On March 16, 2015, Premier Cru told Defendant a \$10,000 wire was sent, and that "the balance is to be paid via wire by Friday." On March 17, 2015, the Defendant sent the following email:

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From: Sent:

GREG K < gregsfishing@hotmail.com > Tuesday, March 17, 2015 1:00 AM

To: Subject:

Mederick Ravel NO FUNDS HAVE BEEN WIRED

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One more time the lies continue on and on . There is NO \$10.000 wire into my account today. I, am trying not too get any more upset then I,am now . You have the owner of Premier Cru contact my attorney . His Name is Gene Alkana. You guys are really very dishonest.

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This Friday hell will brake loose if I dont get paid. This is it Mederick. We will file for a major lawsuit. I had enough of your games.

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Greg Kurdoglanyan.

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Defendant would eventually receive payment of \$52,000.00 in two installments: (a) a \$45,000.00 check which was cashed on or about March 25, 2017; and (b) a \$7,000 check that was cashed on or about April 23, 2015. Both of these payments were made at a time when Premier Cru's bank records indicate that numerous checks were being returned for "non-sufficient funds."

#### III. Badges of Fraud Related to the Transactions with the Defendant

- 25. Multiple badges of fraud are present with respect to the transactions with and transfers to the Defendant, including the following:
  - Premier Cru was insolvent during the period of the transfers;
  - Premier Cru had incurred, and was continuing to incur, substantial debt while it was making its payments to the Defendant;

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- The true nature of the transactions with the Defendant was concealed. Premier Cru made false statements indicating that it was contractually entitled to receive the prearrival wine from its suppliers and falsified accounting documentation to cover up its fraudulent actions. Fox further admitted to making efforts to conceal the fraud through false statements to customers regarding the status of their orders. As admitted by Fox, his actions were undertaken with the intent to defraud customers;
- The transfers were made while Premier Cru was under threat of potential lawsuits. Had Premier Cru's creditors discovered the fraud, Premier Cru and its principals would have been subject to numerous lawsuits. In fact, Premier Cru's customers repeatedly and regularly threatened the company with lawsuits where pre-arrival wine was not delivered, and in some instances, actually filed suit;
- Premier Cru removed and concealed assets. Fox admitted that, in the face of
  customer complaints, he caused Premier Cru to deliver wine to the complaining
  customers that was paid for by other customers. Furthermore, Fox caused Premier
  Cru to transfer large sums for his personal benefit as further described in his plea
  agreement;
- Premier Cru incurred the obligations and made the transfers described herein for less than reasonably equivalent value;
- As described in more detail above, the overall existence and cumulative effect of the pattern, series of transactions, and Premier Cru's course of conduct indicate the transactions with the Defendant were designed to defraud creditors. Premier Cru incurred debt and faced financial difficulties, and as a result, entered into the transactions with the Defendant and other customers in order to further the fraud;
- The general chronology of events and the transactions under inquiry indicate the intent to defraud. Premier Cru entered into pre-arrival wine sales without having the underlying right to receive the wine from its suppliers. The purpose of the transactions was to provide liquidity to fuel the fraud and for Fox's improper diversions and embezzlement. Moreover, Premier Cru's entry into fraudulent pre-arrival wine sales naturally increased based upon its need to enter into more and more fraudulent transactions to pay for prior obligations;
- Premier Cru's conduct was both exceptional and peculiar. Such conduct included falsifying accounting documentation, making false statements to customers, and generally utilizing payments from later customers to fulfill obligations owed to prior customers;
- Premier Cru made false statements, concealed facts, and operated under false pretenses. Among other things, Premier made misrepresentations concerning the following: (a) its financial condition; (b) its contractual relationships with suppliers and its right to receive the wines in question; (c) its inventory balances; and (d) the purported reason for delays in wine delivery;

- The transactions with the customers for the fraudulent wine transactions, including the Defendant, were questionable and not in ordinary course for a legitimate business. Companies such as Premier Cru do not intentionally misrepresent their inventory and contractual purchases from their vendors or alter documents to support sales;
- Premier Cru entered into the transactions involved in the fraud under secrecy and haste, and the transactions were unusual. Premier Cru disguised its pre-arrival sales using falsified documentation and misrepresentations to its customers. Furthermore, Premier Cru acted with haste in fulfilling fraudulent orders for those customers that complained repeatedly or forcefully;
- Premier Cru was aware of its creditors' claims against the company and that Premier Cru was incapable of paying those claims.

#### **CLAIMS FOR RELIEF**

# Count I – Actual Intent Fraudulent Transfer Under 11 U.S.C. § 548(a)(1)(A) (Wine and Cash Transfers)

- 26. The Trustee re-alleges and fully incorporates the allegations pleaded in the preceding paragraphs as if fully set forth herein.
- 27. The Debtor presently has one or more creditors whose claim arose either before or after the transfers to the Defendant.
- 28. Premier Cru transferred the at least 33 bottles of wine to the Defendant in the two years prior to the Petition Date (the "<u>Wine Transfers</u>"). The 548 Wine Transfers are more fully described in Exhibit A, which is attached hereto.
- 29. In addition to the 548 Wine Transfers, Premier Cru made the following transfers to the Defendant from its bank account (the "<u>Cash Transfers</u>"):

Check	Amount				
Date					
3/16/2015	\$45,000.00				
4/9/2015	\$7,000.00				

30. The 548 Wine Transfers and the 548 Cash Transfers (collectively, the "<u>Transfers</u>") were made within two years of the Petition Date.

- 31. The aggregate amount of the Transfers may be in excess of the above-stated amount, and the Trustee may amend his Complaint as and when additional transfers made as a part of the scheme are ascertained.
- 32. The Transfers were made as a part of the fraud at Premier Cru. Premier Cru entered into the underlying wine sales in furtherance of its fraudulent scheme. Each of the transactions generated cash through the alleged "sale" of the wine to the Defendant. These sham transactions provided Premier Cru with the funds it required to satisfy already existing obligations that were part of the fraudulent scheme. Furthermore, Premier Cru entered into additional transactions with other customers at a later time that ultimately provided the company with the funds necessary to purchase wine for the Transfers. This pattern of conduct of using new money to fund the fulfillment of earlier obligations constitutes a Ponzi scheme or similar fraud whereby funds received from later fraudulent transactions were used to fund prior obligations.
- 33. Moreover, Fox's plea agreement evidences Premier Cru's intent to defraud its creditors through the fraudulent scheme. Therefore, the Transfers were made with the actual intent to hinder, delay, or defraud entities to which Premier Cru was or became indebted to on or after the date of the transfer.
- 34. As stated above, there are a multitude of badges of fraud present with respect to the transactions with the Defendant. The existence and sheer number of the badges of fraud present in this matter indicate that Premier Cru intended to hinder, delay, or defraud its creditors in entering into and making the Transfers.
- 35. Defendant was the initial transferee of the Transfers as the Defendant received the wine and funds transferred directly from Premier Cru.
- 36. Pursuant to 11 U.S.C. §§ 548(a)(1)(A) and 550, the Trustee is entitled to judgment avoiding and recovering the value of the Transfers from the Defendant.

# Count II – Actual Intent Voidable Transfer Under California Civil Code § 3439.04(a)(1) et seq.; 11 U.S.C. §§ 544 and 550 (Wine and Cash Transfers)

37. The Trustee re-alleges and fully incorporates the allegations pleaded in the preceding paragraphs as if fully set forth herein.

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- 38. The Debtor presently has one or more creditors whose claim arose either before or after the transfers to the Defendant.
  - 39. Premier Cru transferred the Transfers to the Defendant as detailed above.
  - 40. The Transfers were made within seven years of the Petition Date.
- 41. The aggregate amount of the Transfers may be in excess of the above-stated amount, and the Trustee may amend his Complaint as and when additional transfers made as a part of the scheme are ascertained.
- 42. The Transfers were made as a part of the fraud at Premier Cru. Premier Cru entered into the underlying wine sales in furtherance of its fraudulent scheme. Each of the transactions generated cash through the alleged "sale" of the wine to the Defendant. These sham transactions provided Premier Cru with the funds it required to satisfy already existing obligations that were part of the fraudulent scheme. Furthermore, Premier Cru entered into additional transactions with other customers at a later time that ultimately provided the company with the funds necessary to purchase wine for the Transfers. This pattern of conduct of using new money to fund the fulfillment of earlier obligations constitutes a Ponzi scheme or similar fraud whereby funds received from later fraudulent transactions were used to fund prior obligations.
- 43. Moreover, Fox's plea agreement evidences Premier Cru's intent to defraud its creditors through the fraudulent scheme. Therefore, the Transfers were made with the actual intent to hinder, delay, or defraud entities to which Premier Cru was or became indebted to on or after the date of the transfer.
- 44. As stated above, there are a multitude of badges of fraud present with respect to the transactions with the Defendant. The existence and sheer number of the badges of fraud present in this matter indicate that Premier Cru intended to hinder, delay, or defraud its creditors in entering into and making the Transfers.
- 45. Defendant was the initial transferee of the Transfers as the Defendant received the wine and funds transferred directly from Premier Cru.

46. Pursuant to California Civil Code § 3439.04(a)(1) et seq. and 11 U.S.C. §§ 544 & 550, the Trustee is entitled to judgment avoiding and recovering the value of the Transfers from the Defendant.

## Count III – Actual Intent Voidable Transfer Under California Civil Code § 3439.04(a)(1) et seq.; 11 U.S.C. §§ 544 and 550 (Obligations to Defendant)

- 47. The Trustee re-alleges and fully incorporates the allegations pleaded in the preceding paragraphs as if fully set forth herein.
- 48. The Debtor presently has one or more creditors whose claim arose either before or after the transfers to the Defendant.
- 49. Premier Cru incurred obligations to the Defendant relating to 19 bottles of wine during the seven years prior to the Petition Date (the "Obligations"). The Obligations are more fully described in Exhibit B, which is attached hereto.
  - 50. The Obligations were incurred within seven years of the Petition Date.
- 51. The aggregate amount of the Obligations may be in excess of the above-stated amount, and the Trustee may amend his Complaint as and when additional transfers made as a part of the scheme are ascertained.
- 52. The Obligations were incurred as a part of the fraud at Premier Cru. Premier Cru entered into the underlying wine sales in furtherance of its fraudulent scheme. Each of the transactions generated cash through the alleged "sale" of the wine to the Defendant. These sham transactions provided Premier Cru with the funds it required to satisfy already existing obligations that were part of the fraudulent scheme. Furthermore, Premier Cru entered into additional transactions with other customers at a later time that ultimately provided the company with the funds necessary to satisfy the Obligations. This pattern of conduct of using new money to fund the fulfillment of earlier obligations constitutes a Ponzi scheme or similar fraud whereby funds received from later fraudulent transactions were used to fund prior obligations.
- 53. Moreover, Fox's plea agreement evidences Premier Cru's intent to defraud its creditors through the fraudulent scheme. Therefore, the Obligations were incurred with the actual

intent to hinder, delay, or defraud entities to which Premier Cru was or became indebted to on or after the date of the transfer.

- 54. As stated above, there are a multitude of badges of fraud present with respect to the transactions with the Defendant. The existence and sheer number of the badges of fraud present in this matter indicate that Premier Cru intended to hinder, delay, or defraud its creditors in entering into the sales and incurring the Obligations.
- 55. Pursuant to California Civil Code § 3439.04(a)(1) et seq. and 11 U.S.C. §§ 544, the Trustee is entitled to judgment avoiding the Obligations.

# Count IV – Constructive Fraudulent Transfer Under 11 U.S.C. § 548(a)(1)(B) (Wine and Cash Transfers)

- 56. The Trustee re-alleges and fully incorporates the allegations pleaded in the preceding paragraphs as if fully set forth herein.
- 57. The Debtor presently has one or more creditors whose claim arose either before or after the transfers to the Defendant.
  - 58. Premier Cru made the Transfers to the Defendant.
- 59. The aggregate amount of the Transfers may be in excess of the above-stated amount, and the Trustee may amend his Complaint as and when additional transfers made as a part of the scheme are ascertained.
- 60. Premier Cru received less than reasonably equivalent value in exchange for the Transfers.
- 61. The Transfers were made at a time when Premier Cru (a) was insolvent; (b) was engaged in business or a transaction, or was about to engage in business or a transaction, for which any property remaining with the debtor was an unreasonably small capital; or (b) intended to incur, or believed that it would incur, debts that would be beyond its ability to pay as such debts matured.
- 62. Defendant was the initial transferee of the Transfers as the Defendant received the wine and funds transferred directly from Premier Cru.

63. Pursuant to 11 U.S.C. §§ 548(a)(1)(B) and 550, the Trustee is entitled to judgment avoiding and recovering the value of the Transfers from the Defendant.

## Count V – Constructive Voidable Transfer Under California Civil Code § 3439.04(a)(2) et seq.; 11 U.S.C. §§ 544 and 550 (Wine and Cash Transfers)

- 64. The Trustee re-alleges and fully incorporates the allegations pleaded in the preceding paragraphs as if fully set forth herein.
- 65. The Debtor presently has one or more creditors whose claim arose either before or after the transfers to the Defendant.
  - 66. Premier Cru made the Transfers to the Defendant.
- 67. The aggregate amount of the Transfers may be in excess of the above-stated amount, and the Trustee may amend his Complaint as and when additional transfers made as a part of the scheme are ascertained.
- 68. Premier Cru received less than reasonably equivalent value in exchange for the Transfers.
- 69. The Transfers were made at a time when Premier Cru (a) was insolvent and/or was engaged or was about to engage in a business or a transaction for which the remaining assets of the debtor were unreasonably small in relation to the business or transaction; or (b) intended to incur, or believed or reasonably should have believed that it would incur, debts beyond its ability to pay as they became due.
- 70. Defendant was the initial transferee of the Transfers as the Defendant received the wine and funds transferred directly from Premier Cru.
- 71. Pursuant to California Civil Code § 3439.04(a)(2) et seq. and 11 U.S.C. §§ 544 and 550, the Trustee is entitled to judgment avoiding and recovering the value of the Transfers from the Defendant.

# Count VI – Constructive Fraudulent Transfer Under California Civil Code § 3439.04(a)(2) et seq.; 11 U.S.C. §§ 544 and 550 (Obligations to Defendant)

- 72. The Trustee re-alleges and fully incorporates the allegations pleaded in the preceding paragraphs as if fully set forth herein.
- 73. The Debtor presently has one or more creditors whose claim arose either before or after the transfers to the Defendant.
  - 74. Premier Cru incurred the Obligations.
- 75. The aggregate amount of the Obligations may be in excess of the above-stated amount, and the Trustee may amend his Complaint as and when additional transfers made as a part of the scheme are ascertained.
- 76. Premier Cru received less than reasonably equivalent value in exchange for the Obligations.
- 77. The Obligations were incurred at a time when Premier Cru (a) was insolvent and/or was engaged or was about to engage in a business or a transaction for which the remaining assets of the debtor were unreasonably small in relation to the business or transaction; or (b) intended to incur, or believed or reasonably should have believed that it would incur, debts beyond its ability to pay as they became due.
- 78. Pursuant to California Civil Code § 3439.04(a)(2) et seq. and 11 U.S.C. § 544, the Trustee is entitled to judgment avoiding the value of the Obligations from the Defendant.

#### **PRAYER**

Wherefore, the Trustee respectfully requests that the Court enter judgment and grant the following relief against the Defendant:

- Entering an order of judgment avoiding the Obligations and Transfers under 11 U.S.C. § 544 and California Civil Code 3439.04(a)(1);
- Entering an order of judgment avoiding the Obligations and Transfers to the Defendant under 11 U.S.C. § 544 and California Civil Code 3439.04(a)(2);
- Entering an order of judgment avoiding the Transfers to the Defendant under 11 U.S.C. § 548(a)(1)(A);

1 2	•	Entering an order of judgment avous. U.S.C. § 548(a)(1)(B);	piding the Transfers to the Defendant under 11
3	•	Entering an order permitting the transfers in an amount to be proven	Trustee to recover the value of the avoided at trial;
4		Prejudgment and post-judgment into	erect as allowed by law- and
5			
6	•	All other relief to which the Trustee	e is entitled.
7			
8	Dated:	: January 5, 2018	DIAMOND MCCARTHY LLP
9			By: /s/ Kathy Bazoian Phelps
10			KATHY BAZOIAN PHELPS Attorneys for Michael Kasolas, Chapter 7
11			Trustee for Fox Ortega Enterprises, Inc. dba Premier Cru
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## Exhibit A

## Wine Transfers

				Qty				
CustName	ShipDate	SalesOrder	Description	Shipped	U	nit Value	1	Total Value
GREG KURDOGLANYAN	1/8/2014	SO-0000384056	09 Pontet Canet 3 Liter	1	\$	730.00	\$	730.00
GREG KURDOGLANYAN	1/8/2014	SO-0000384056	09 Cos d'Estournel Magnum	2	\$	480.00	\$	960.00
GREG KURDOGLANYAN	1/8/2014	SO-0000387729	09 Lynch Bages Magnum	1	\$	395.00	\$	395.00
GREG KURDOGLANYAN	1/8/2014	SO-0000387788	09 Lynch Bages Magnum	3	\$	395.00	\$	1,185.00
GREG KURDOGLANYAN	1/8/2014	SO-0000387788	09 Lynch Bages 3 Liter	1	\$	825.00	\$	825.00
GREG KURDOGLANYAN	1/8/2014	SO-0000388019	09 Cos d'Estournel Magnum	2	\$	480.00	\$	960.00
GREG KURDOGLANYAN	1/8/2014	SO-0000408950	04 Roederer Cristal	3	\$	138.89	\$	416.67
GREG KURDOGLANYAN	8/27/2014	SO-0000401454	2010 Margaux 3 Liter	1	\$	5,597.19	\$	5,597.19
GREG KURDOGLANYAN	8/27/2014	SO-0000402302	2010 Lafite Rothschild 3 Liter	1	\$	5,499.99	\$	5,499.99
GREG KURDOGLANYAN	8/27/2014	SO-0000405326	05 Roederer Cristal	1	\$	179.00	\$	179.00
GREG KURDOGLANYAN	8/27/2014	SO-0000405502	2010 Margaux 6 Liter	1	\$	8,640.00	\$	8,640.00
GREG KURDOGLANYAN	10/15/2014	SO-0000410857	2010 Lafite Rothschild Magnum	1	\$	2,299.00	\$	2,299.00
GREG KURDOGLANYAN	2/23/2015	SO-0000401454	2010 Margaux 3 Liter	1	\$	5,599.99	\$	5,599.99
				33			\$	33,286.84

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## **Exhibit B**

**Obligations** 

	Sales Order						
Sales Order	Date	Description	Quantity	<b>Unit Price</b>		Total Price	
SO-0000384056	6/16/2012	09 Pontet Canet 3 Liter	1	\$	815.00	\$	815.00
SO-0000384056	6/16/2012	09 Cos d'Estournel Magnum	2	\$	599.99	\$	1,199.98
SO-0000387729	7/29/2012	09 Lynch Bages Magnum	1	\$	289.99	\$	289.99
SO-0000387788	7/30/2012	09 Lynch Bages Magnum	3	\$	289.99	\$	869.97
SO-0000387788	7/30/2012	09 Lynch Bages 3 Liter	1	\$	575.00	\$	575.00
SO-0000388019	8/3/2012	09 Cos d'Estournel Magnum	2	\$	599.99	\$	1,199.98
SO-0000401454	12/31/2012	2010 Margaux 3 Liter	1	\$	2,399.00	\$	2,399.00
SO-0000401454	12/31/2012	2010 Margaux 3 Liter	1	\$	2,399.00	\$	2,399.00
SO-0000402302	1/10/2013	2010 Lafite Rothschild 3 Liter	1	\$	3,225.00	\$	3,225.00
SO-0000405326	2/16/2013	05 Roederer Cristal	1	\$	135.00	\$	135.00
SO-0000405502	2/19/2013	2010 Margaux 6 Liter	1	\$	4,999.99	\$	4,999.99
SO-0000408950	3/30/2013	04 Roederer Cristal	3	\$	139.99	\$	419.97
SO-0000410857	4/24/2013	2010 Lafite Rothschild Magnum	1	\$	1,599.99	\$	1,599.99
			19			\$	20,127.87

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