

EXHIBIT A

McCORMICK & COMPANY AGREEMENT WITH WHOLESALER TO SUPPLY MILITARY INSTALLATION

Wholesaler Fleming Food, Box 33160, San Antonio, TX 78218

Military Installation(s) Bergstrom - 470764
(List customer name & headquarter #)

Laughlin - 472741

Ft. Hood - 473111, 473112

Effective Date March 1, 1993

McCormick & Co., agrees to compensate the wholesaler as outlined below:

1. McCormick & Company, Inc. agrees to compensate the wholesaler the normal purchase discount earned under the terms of the Special Handling Agreement (SHA) with McCormick & Company, Inc. The SHA will be reflected off invoice at the time of original order placement.
2. Competitive Seasonings, Mexican Dinners, Granita, Festive Fixings, and other items not covered under the Special Handling Agreement, McCormick will pay SX handling allowance computed on McCormick "A" Price List. To be paid coincidental with the reimbursement of delivery tickets as stated in #3 below.
3. Upon receipt of delivery documents, McCormick will reimburse the wholesaler for his invoice cost of merchandise delivered before deduction of each discount, provided all documents are submitted in accordance with this agreement.

In order for McCormick to pay the allowances described above, wholesaler must:

1. Make deliveries in the quantities and at the time specified on the orders.
2. Obtain and submit a signed delivery receipt for each shipment indicating units delivered.
3. Provide a copy of the original government purchase order, if available.
4. Provide a clear copy of the McCormick salesman's order or wholesaler's invoice showing name and address of the base receiving the product, purchase order number, call number, delivery date, date order taken, McCormick item code, and description, case quantity, case pack, price (selling unit of measure), extension, unit quantity, if available, and total dollars to be reimbursed.

Special Notes

- A. The wholesaler will not receive McCormick's Marketing Development Fund, Merchandising Allowances, Promotion Allowances, or any other allowances for military business other than stated above.

Wholesalers will be paid only for shipments to cooperating retailers as outlined in the Special Handling Agreement. McCormick will deduct from the sales on which the wholesaler's advertising allowance is accrued, that portion of his purchases which represent shipments by the wholesaler to the commissaries he services.

- B. The wholesaler will not receive promotional allowances for these items shipped to military commissaries or exchanges.

Wholesaler
Richard J. ...
Name/Title
2/25/93
Date

McCormick & Co., Inc.
[Signature] 3/15/93
Vice President - Sales
[Signature]
Vice President - Special Markets

Date

DISTRIBUTION: Original - Sales Service
Yellow - Military Dept.

Pink - Wholesaler
Goldanod - Military Reg. Mgr.