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10		Attorneys for Debtors	
10	IN THE UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF NEVADA		
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10	In re:	Case No.: BK-S-19-15959-MKN	
13		Chapter 11	
14	Jagged Peak, Inc., a Nevada corporation,	LEAD CASE	
	Affects this Debtor.	LEAD CASE	
15		Jointly Administered with:	
16	In re:	Case No.: BK-S-19-15960-MKN	
.	TradeGlobal, LLC, a Delaware limited liability		
17	company,		
18	Affects this Debtor.		
	Affects this Debtor.		
19	In re:	Case No.: BK-S-19-15961-MKN	
20	TradeGlobal North America Holding, Inc., a	Chapter 11	
	Delaware corporation,		
21		Harrisa Data. Falancara 10, 2020	
22	Affects this Debtor.	Hearing Date: February 19, 2020 Hearing Time: 10:30 a.m.	
23	DECLARATION OF JEREMY ROSENTHAL IN SUPPORT OF DEBTORS'		
24		THE EXCLUSIVE PERIODS TO FILE	
-	AND SECURE ACCEPTANCE OF DEBTORS' PLAN OF REORGANIZATION		
25	PURSUANT TO 1	11 U.S.C. § 1121(d)	

I am the Chief Restructuring Officer ("CRO") of debtors-in-possession Jagged

I, Jeremy Rosenthal, declare, under penalty of perjury, as follows:

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Peak, Inc. ("Jagged Peak"), TradeGlobal, LLC ("<u>TradeGlobal</u>"), and TradeGlobal North America Holding, Inc., ("TGNA" and, collectively with Jagged Peak and TradeGlobal "<u>Debtors</u>"). In my capacity as CRO, I am responsible for overseeing the Debtors' operations during the pendency of these Chapter 11 Cases, and to generally manage the Debtors' efforts to maximize the value of the estates.

- 2. I began working with the Debtors on or about August 29, 2019 and have developed extensive knowledge of the Debtors' operations and finances. Except as otherwise indicated, all facts set forth in this Declaration are based upon my personal knowledge of the Debtors' operations and finances, information learned from my review of relevant documents, and information supplied to me by other members of the Debtors' management and the Debtors' various business and legal advisors.
- 3. I make this Declaration in support of the *Debtors' Motion for Order Extending the Exclusive Periods to File and Secure Acceptance of Debtors' Plan of Reorganization Pursuant to 11 U.S.C.* § 1121(d) (the "Motion"). I f called upon to testify as to the content of this Declaration, I could and would do so.
- 4. While the Debtors' Chapter 11 Cases are not extraordinarily large, they are complex because, among other things, the Debtors' estates included two separate but interrelated operating businesses with a number of shared suppliers and intercompany agreements, and complicated dynamics between the Debtors and their ultimate equity holder, Singapore Post Limited.
- 5. In the Motion, Debtors request an order extending the 120-day period for filing a plan of reorganization, which is currently set for January 14, 2020, up to and including May 14, 2020, and the 180-day period for securing acceptance of the plan to the fourteenth business day after the plan confirmation hearing is concluded.
- 6. This is Debtors' first request to extend the exclusive periods to file and secure acceptance of a plan of reorganization pursuant to 11 U.S.C. § 1121(d).

¹ All capitalized, undefined terms shall have the meanings ascribed to them in the Motion.

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- 7. The Debtors were in the business of supporting clients' e-commerce operations by harnessing technology and had nearly 800 dedicated and hard-working rank-and-file employees to process, fulfill and ship consumer and medical goods across the United States.
- 8. Jagged Peak was a logistic company with multi-national clients serviced by its proprietary software product, EDGETM (Enterprise Dynamic Global Engine), which enabled companies to control and coordinate multi-channel2 orders, catalogs, multi-warehouse inventories, and delivery across multiple customers, suppliers, employees, locations, and partners. The EDGE™ platform was a critical competitive advantage for Jagged Peak.
- 9. In addition to the EDGETM platform, Jagged Peak managed warehouses where it stored, packed and shipped over \$900 million in goods for clients every year. Jagged Peak managed all facets of a customer's e-commerce operations from order processing, selecting items, packing boxes and shipping orders for final delivery by third-party shipping companies (like UPS, one of the Debtors' largest creditors and trusted vendors).
- 10. TradeGlobal also provided a sophisticated software as a service (SaS) platform called Cross-Border. Cross-Border enabled TradeGlobal's customers to sell and ship products from the United States into international markets by managing shipping costs, tariffs and duties, and supporting the customer in complying with foreign laws and regulations.
- 11. TradeGlobal and Jagged Peak worked closely with one another in conducting their business operations. TradeGlobal and Jagged Peak shared certain relationships with key suppliers and Jagged Peak contracts with TradeGlobal for it to pack and ship goods in the Midwest region of the United States for Jagged Peak's largest customer. TradeGlobal utilized Jagged Peak's sophisticated EDGETM software platform to fulfill orders for Jagged Peak efficiently and cost effectively.
- 12. The hearing to consider the Jagged Peak and TradeGlobal Sales was held on November 20, 2019. Prior to the hearing, the Debtors resolved approximately 25 formal and informal objections or responses to the Sale Motion by creditors and parties-in-interest.
- 13. As contemplated by the Purchase Agreements, in connection with the closing of the Sales approved by the Jagged Peak and TradeGlobal Sale Orders, the Debtors, ID Logistics, and

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VSCM negotiated a Transitional Services Agreement dated December 11, 2019 (the "TSA"), setting forth terms and conditions for the provision of various services by each of them for varying lengths of time to facilitate the transfer of assets sold under the Purchase Agreements and to enable the Debtors to continue the administration of their estates.

- 14. Since the Closings, the Debtors have focused their attention on implementing the TSA, evaluating the assumption or rejection of executory contracts and unexpired leases which were not assumed and assigned pursuant to the Jagged Peak and TradeGlobal Sale Orders, and evaluating claims filed against the estates.
- 15. The Debtors submit that there is ample cause to grant the relatively brief extension of the exclusive periods requested in the Motion. The Debtors are not seeking a significant extension of the exclusive periods, but a modest extension of 121 days, well within the twentymonth limitation set forth in Section 1121(d)(2)(B). This extension is requested in good faith and is in the best interest of the Debtors and their creditors as it will, among other things, 1) allow the Debtors to finish determining which executory contracts and unexpired leases should be rejected and which are necessary for implementation of the TSA, 2) obtain an order resolving the motion of FBF Ohio LLC to compel payment of administrative expense claims, scheduled for hearing on February 12, 2020, 3) afford the Debtors adequate time to continue evaluating the proofs of claim filed against the Debtors, including the proofs of claim filed on January 13, 2020 by Singapore Post Limited in the aggregate amount of approximately \$60 million, and 4) provide the Debtors time to continue exploring additional strategies for maximizing value for their estates and creditors.
- 16. While the Debtors' Chapter 11 Cases are not extraordinarily large, they are complex because, among other things, the Debtors' estates included two separate but interrelated operating businesses with a number of shared suppliers and intercompany agreements, and complicated dynamics between the Debtors and their ultimate equity holder, Singapore Post Limited.
- 17. The first months of the Chapter 11 Cases were devoted to a relatively fast-paced sale process that required the sustained attention of the estates' professionals. The Debtors have tailored their relatively-brief request to correspond with the anticipated timeline necessary to

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address outstanding contracts, resolve contested matters, afford the Debtors sufficient time to evaluate claims, and further explore reorganization strategies to determine the best way to maximize value.

- 18. The Debtors are seeking this extension not to delay administration of the Chapter 11 Cases or to pressure creditors, but to continue meeting the challenges presented by the Chapter 11 Cases in furtherance of a fair and equitable reorganization plan.
- 19. Since the Petition Date, the Debtors have worked diligently with their creditor constituencies to advance the Chapter 11 Cases, ensure the Debtors' continued operations through the sale process, and negotiate sale transactions which would maximize distributions to creditors. The Debtors are confident that this consensual approach will result in firm support of their plan from a significant portion of their creditors.
- 20. The Debtors have continuously paid their post-petition obligations as they have come due in the ordinary course of business in accordance with the Bankruptcy Code.
- 21. This extension is not requested to pressure the Debtors' creditors. As described above, the Debtors seek an extension of exclusivity in order to resolve contested matters, evaluate claims, and explore additional strategies for maximizing value for their estates and creditors. The requested extension will enable the Debtors to focus on formulating a consensual plan without the potential distraction of competing plans being filed.

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22. Debtors are seeking the brief extension only to allow them to have time to meaningfully evaluate the claims against them, to engage in plan negotiations, and to move toward confirmation of a plan without the potential distraction of a competing plan or the cost and expenses associated with a competing plan. The requested extension is therefore neither detrimental to nor prejudicial to the Debtors' creditors. Rather, it alleviates the potentially needless incurrence of fees and costs which would be harmful to the estates and the Debtors' ability to reorganize.

I declare under penalty of perjury of the laws of the United States that these facts are true to the best of my knowledge and belief.

DATED this 14th day of January, 2020.

By: <u>/s/ Jeremy Rosenthal</u> JEREMY ROSENTHAL