COMPLAINT ACTIVITY REPORT Case # 16036666

BBB New Hampshire

Consumer Info:

Settle, wade Alan

105 whipple road KITTERY, ME 03904 917 513-6345 603 772-9500 Business Info: Jennifer Convertibles

800 371-6111

Location Involved: (Same as above)

Consumer's Original Complaint:

We purchased a sofabed from Jennifer Convertibles after being told it was 98% as comfortable as the floor model sofa we liked was. The day we had it delievered we noticed the slip cover was way too big, it overhung, the cushions squeaked when you sat on them, and you sank into the middle and there was barely any back pillow stuffing. We called the store and complained the day of deliver, as well as visited the store that week. The store manager and assistant wouldn't discuss a refund with us until a technician was sent to come out and see the couch. A week later a technician came and tried to tuck in the slip cover, and agreed with us that we probably saw a different model, that the squeaking noise was strange and it could be a manufacturer issue. He also agreed on the sinking and bad stuffing in the back pillows. He wrote up a report and had us sign it. I was told customer service would take his report and decide what to do. We told them we just wanted to return the couch, but Jennifer and co. kept delaying us from doing so. I spoke with the district Manager Mark Heller(1800-371-6111). He said the technician reported finding nothing wrong with the couch. Since when is it up to a company to send a technician out to determine a customer's satisfaction? My wife and I spent \$2000 on this couch, it was a big purchase for us, and we are not satisfied. I was informed by the store that since we were spending a lot of money, we should be happy. We aren't. I wrote a 3 page letter to the head of customer care, she called me after speaking with her boss telling me there's nothing they can do since the technician found nothing wrong. I have a dispute in now with my credit card company. being able to return the product. We showed interest in wanting to within the first 72 hours of purchase, but they wanted to prolong the issue and send out a technician.

DesiredSettlementID: Refund

Product_Or_Service: Db Chatham Sofabed

Purchase_Price: 2149.00

Consumer's Desired Resolution:

refund and removal of couch

BBB Processing

07/28/2010

07/28/2010

Mike

Otto

EMAIL

MAIL

BBB

•			
06/16/2010	web	BBB	Complaint Received by BBB
06/25/2010	Mike	BBB	Complaint Validated by BBB Operator
06/25/2010	Otto	EMAIL	Send Acknowledgement to Consumer
06/25/2010	Otto	MAIL	Inform Business of Complaint
07/09/2010	OttO	BBB	No response to first notice to business
07/09/2010	OttO	EMAIL	Consumer - Have You Heard From the Company
07/09/2010	OttO	MAIL	Second Notice to Business
07/12/2010	• • • • • • • • • • • • • • • • • • • •	BBB	MORE INFO RECEIVED FROM THE CONSUMER: I received a letter from Jennifer Convertibles about three
	hat since		cian came out and found nothing wrong with the couch, that they hope I enjoy my couch.
wccks ago stating t	This is	the same	technician whom visited and agreed with us that there were issues with the couch. He even used the word
"defective."	11113 13	uie saine	toomingan whom violed and agreed that do that dies were leaded that are green.
07/12/2010	WEB	BBB	RECEIVE BUSINESS RESPONSE : The furniture the consumer purchased is a "Shabby Chic" slipcover sofa
			ut to the consumer's home and provided photos of the furniture to us. Yes, the slipcover is loosely fitted. The
etuling was intentio	nal ta ha t	hat was U	Review of the photos provided by the technician appear to be normal and up to factory specs for this model.
07/12/2010	Mike	EMAIL	Forward Business response to Consumer
• • • • • • • • • • • • • • • • • • • •	WEB	BBB	RECEIVED CONSUMER REBUTTAL: (The consumer indicated he/she DID NOT accept the response from the
07/13/2010	AAED	DDD	RECEIVED CONSUMER REBUTTAL. (The consumer indicated nersite bib NOT accept the response from the
business.)			the test size was taken offer the test size meant helf so how to ing to fit the clip cover ever the cough. He
	i ne pno	tos taken	by the technician were taken after the technician spent half an hour trying to fit the slip cover over the couch. He
	ective," al		the squeaking, felt the sinking in, and said we probably got a model different that the floor model we liked.
07/13/201 _, 0		BBB	MORE INFO RECEIVED FROM THE CONSUMER: I am not satisfied with the company's response.
	Within 2	4 hours of	our delivered couch, we found faulty issues with the mechanics, and fabric. The store directed us to the
technician. The technician	chnician c	ame out, f	ound every issue we mentioned, told us we probably recieved a different model, also used the word "defective."
		ack and do	work on the couch. This was unacceptable to us. After his visit, it seems his notes changed that nothing was
wrong with the cou			
07/13/2010	Mike	MAIL	Forward Consumer Rebuttal to Business
07/13/2010		BBB	MORE INFO RECEIVED FROM THE CONSUMER: I would like to see a copy of the technicians notes, as for
	in the visi		greement with our issues.
07/15/2010		BBB	MORE INFO RECEIVED FROM THE CONSUMER: I called customer service to obtain a copy of the
technicians statem	ent on his	findings o	on the couch. Jennifer Convertibles-say's they can not release that information to me. This technician agreed with
our findings of the	faulty_cou	ch,-and-ye	et-customer service say's he found nothing wrong.
	We com	plained al	pout our issues within 48 hours of the sofabed being delivered, and that is part of the "worry free guarantee"
07/26/2010	OttO	BBB	No Response from Business re: Consumer Rebuttal
07/28/2010	Mike	BBB	RECEIVED BUSINESS' REBUTTAL RESPONSE : Sales order #NPC 25680

Case Closed UNRESOLVED Otto 07/28/2010 MORE INFO RECEIVED FROM THE CONSUMER: Technician did not offer to fix squeak, he mentioned to 07/29/2010 possibly have to come back to adjust the padding, squeak, but he first said he needed to put the info in to customer service. Funny how the previous response from Jennifer convertibles states that the Technician found nothing wrong.

refused the service. We stand by our previous response in regards to the loose fitting slipcover as normal and up to factory specs.

Inform Business - Case Closed UNRESOLVED

Send Consumer Rebuttal - No New Offer - UNRESOLVED

Service technician offered to adjust / service the bed mechanism noise during his visit on 5/29/10. He noted that the custome



Jennifer Convertibles, Inc., 417 Crossways Park Drive, Woodbury, NY 11797 516/496-1900

FOR IMMEDIATE RELEASE

Contact:

Donald Radcliffe
Radcliffe & Associates
212-605-0201
http://investors.jenniferfurniture.com

Jennifer Convertibles Files Voluntary Petition for Chapter 11 Reorganization; Reaches Plan Support Agreement With Key Foreign Vendor For Continued Shipments, Sustained Viability and Quick Turnaround

Woodbury, New York ***July 19, 2010*** Jennifer Convertibles, Inc. (OTCBB: JENN) (the "Company"), a leading retailer in the field of home furnishings, announced today that the Company and its subsidiaries have filed a voluntary petition under Chapter 11 of the United States Bankruptcy Code in the United States Bankruptcy Court for the Southern District of New York. The Company has reached an agreement with its largest creditor and key foreign supplier Haining Mengnu Co. Ltd. Group ("Mengnu"), under which Mengnu will continue to supply goods to the Company and will convert a large portion of its pre-petition debt into common equity of the Company. The agreement is in the form of a Plan Support Agreement which will be incorporated into a Plan of Reorganization and thereafter subject to approval of the bankruptcy court and any other regulatory approval (if any).

The decision to file for Chapter 11 protection was based primarily on lack of liquidity which resulted from the substantial losses the Company has incurred in recent periods. The Company was unsuccessful in its efforts to obtain alternative financing that would allow it to continue operating outside of bankruptcy, so the Board of Directors determined that a Chapter 11 reorganization was in the best interests of the Company, its customers, creditors, employees, and other interested parties.

The Company intends to continue its business operations throughout the administration of the bankruptcy case and emerge as a going concern post-petition. The Chapter 11 filing is not expected to negatively impact the fulfillment of existing or future customer orders. Subject to any required approvals, the Company will use the proposed financing plan from its supplier, along with cash generated from continuing operations, to meet its working capital needs during the reorganization process.

Harley Greenfield, CEO and Chairman of the Board, stated, "Despite all of the issues we have faced over the past several years, we continue to provide some of the industry's best home furnishings values. We have negotiated several key agreements with our suppliers and, in order to achieve profitability, are exiting markets in which we previously operated in order to properly realign our business during the reorganization. Due to the quality of our products and our people, I am confident that we will emerge as a stronger organization that will better satisfy our customers, suppliers and employees. By agreeing with Mengnu in advance of the filing, we will be in a great position to proceed with an expeditious

restructuring through bankruptcy which will provide us with a viable capital structure as well as additional financing. This agreement also assures that our obligations to our customers will continue to be met both now and in the future."

The Company has filed or will be filing a series of first-day motions in the bankruptcy court in the Southern District of New York, seeking to ensure that there will be limited disruption of its operations during the reorganization process. Although Chapter 11 law prohibits payments for any invoices that were outstanding at the time of the filing without prior court approval, it does provide greater protection to those suppliers who prospectively agree to continue working with the Company. Approval of the bankruptcy reorganization, and all principal steps related thereto, will be subject to numerous conditions, including, but not limited to, a definitive written plan of reorganization approved by the federal bankruptcy court located in New York City. The expected plan of reorganization does not contemplate that there will be any continuing value for the present stockholders of the Company.

The Company's general bankruptcy counsel is Olshan Grundman Frome Rosenzweig & Wolosky LLP and its financial advisor is TM Capital Corp.

Statements in this press release other than the statements of historical fact are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements are subject to certain risks and uncertainties, including changes in retail demand, vendor performance and other risk factors identified from time to time in the Company's filings with the Securities and Exchange Commission that could cause actual results to differ materially from any forward-looking statements. These forward-looking statements represent the Company's judgment as of the date of the release. The Company disclaims, however, any interest or obligations to update these forward-looking statements.



STATE OF NEW YORK OFFICE OF THE ATTORNEY GENERAL

ANDREW M. CUOMO Attorney General VALERIE SINGLETON
Assistant Attorney General In Charge
NASSAU REGIONAL OFFICE

August 6, 2010

Wade Settle 105 Whipple Road #1 Kittery, ME 03904

Our File Number: **2010-873645** Company: Jennifer Convertibles

Dear Wade Settle:

I enclose a copy of the response we have received from Jennifer Convertibles regarding your complaint.

I trust this information is helpful.

Very truly yours,

Ariuntuya Rentsen

Bureau of Consumer Frauds

And Protection

enclosure

JUL-22-2010: 14:33



Signature:

ATTORNEY GENERAL ANDREW M. CUOMO.
State of New York
Office of the Attorney General
Bureau of Consumer Frauds and Protection

	200 Old Country Road, Suite 24) • Mineola, N	I.Y. 11501	
TATE OF NEW YORK WIND BER 20	10-873645 Staff: Ariuntuy	a Rentsen	Jennifer Convert	bles
AUG 6 - 2010	RESPONSE FOR	M NPC	25680	
RECEIVED NASSAU COUNTY OFFICE	•	, • (1	
Name of consumer: Wade S	Jennifer Convertibles			
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If a sole proprietorship, name	·	l .		
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RESPONSE TO COMPLAINT		. }		i h
	in support of your position. Use additio	nal pages if nece	ssary.)	٠,٠
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I understand that any false sta and/or §210.45 of the Penal La Name: MARIN Ehr	tements made on this form are punishabaw.		Misdemeanor under §17	- · · · · · · · · · · · · · · · · · · ·

A COPY OF THIS REPLY WILL BE SENT TO THE CONSUMER

Settle, Wade

Subject: jennifer

Timeline of events

- -Purchased sofabed on April 30th from Portsmouth, NH showroom from salesperson Liz
- -Delivered sofabed May 8th
- -Called showroom on May, spoke to manager Deb to complain about comfort, slipcover oversized, squeaking noise, and what we could do about return as we were unsatisfied
- -Visited Portsmouth store May 13th to complain again and see what we could do regarding returning, spoke with Liz(Liz said we should be happy spending that kind of money, and said to wait until a technician comes to look at it)
- -Technician comes out on May 15th, agrees with all of our issues, uses term "defective" and submits report
- -I write to customer service(as per Deb and Liz's advice), they supposedly wrote in as well.. I complain about the events and unhappy about our comfort and purchase
- -June 7th we call manager Deb at Portsmouth store, and she does not want to continue the conversation, told us to call customer service
- -June 7th, we call customer service, and they report that the technician found nothing wrong
- -June 7th I call district manager Mark Heller(1-800-371-6111)about the issue, comfort, squeaking, and want to return. He advises, "it's not like returning a shirt" Wants to send a another technican out. However, I never hear from him or the technician after this phone call
- -June 10th I send in a three page letter to Meryl Gair, Jennifer Convertibles, head of customer care, (mgair@jenniferfurniture.com)(1-800-595-1422 ext.5003)
- -June 11th Meryl reponds that her boss say's there is nothing they can do since the technician found nothing wrong
- -June 12th I open a dispute with Discover card, I provide documents, photos, and all correspondence info to Discover
- -June 13th I write to the NH district attorney and a case is opened for my complaint
- -June 11th the District Attorney writes me informing me that Jennifer Convertibles responded and that they see no need for a return since the technician said nothing was wrong. I wrote back saying I was not satisfied with the response, I want to see the technicians report as he told us there were issues.
- -July 11th Discover card responds that they can't dispute due to Jennifer convertibles technican finding nothing wrong.
- -July 13th, I write Meryl Gail asking for a copy of the technicians report
- -July 13th, I contact Mark Heller on how to get a copy of the technicians report
- -July 14th I contact customer service on obtaining the technicians report, and they will not provide to customers.
- -July 28th BBB got note from Jennifer stating the technician offered to fix issues and we refused, thus not aligning with what they told Discover

AND CONDITIONS ON THE FRONT AND BACK OF THIS CONTRACT.	PURCHASER'S STOMATURE, I HAVE READ AND AGREED TO THE TERMS	A Adult Williams of States			1 1 P	60 WAS	AT A	0.00 sec 0.106 90.07	ESI non ny ny ny ny		THE SET OF	2 // 震器 報記	9	ARPHEN IF SELL	CONTINUE STATE CARD THE CALL CONTINUES.	THE RESERVE ASSESSED.	A DESCRIPTION			2. 日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日	ar i	では、 のでは、		Figure Constitution of the	のでは、「「「「「「」」」というでは、「「」」というでは、「「」」というでは、「「」」というでは、「「」」というできません。「「」」というできません。「「」」というできません。「「」」というできません。		THE TOTAL PROPERTY OF THE STATE	
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THE JENNIFER WORRYFREE GUARANTEE

WORRY FREE GUARANTEE - Jennifer Convertibles guarantees to you, the original purchaser that the wood frame construction, upholstery fabric, seams, seat cushion cores and other padding materials, springs and webbing, bed and recliner mechanisms, the mattress and all tables will be free of defects, due to faulty materials or workmanship, under normal household use for a period of one (1) year from the original delivery date.

If you have purchased our UpholsterySHIELD Fabric or Leather Protection Plan, please refer to the UpholsterySHIELD guarantee certificate for the terms and conditions of our exclusive UpholsterySHIELD Fabric or Leather Protection Plan. Damages on seams are not covered by our leather protection plan. Staining of pure-anilline leathers is not covered by our leather protection plan. If you need a copy of this certificate, please call your showroom listed on the other side of this receipt.

We are proud of our leather and textile products. All our upholstered pieces are hand-crafted individually. As a result tailoring variations from the showroom model may exist and meet acceptable industry standards. Jennifer Convertibles does not guarantee fabrics or leathers against normal wear and tear which may include wrinkling, pilling, fading, shrinking or stretching. "Brushed Fabrics or Leathers" have natural hallmarks; lines, rubs and creases are part of the intrinsic character of the fabric / leather and not considered defects. Lines, rubs and creases are natural to the fabric and add to its casual elegance. Leather is a natural product. Inconsistencies of color should be expected in all dyed leather hides. Scars, stains, abrasions and shading of color is normal in all leather. Never use abrasive cleaners, saddle soaps or chemicals on the surface of your leather. With use, seat cushion cores and filling materials will soften, lose height and conform to the shape of the users. These changes are normal and expected and are not considered defects in materials or workmanship. Softening of springs and webbing over time is normal and expected and is not considered a defect in materials or workmanship.

It is the customers responsibility to inspect all merchandise at the time of pick-up and/or delivery. Jennifer Convertibles will not be responsible for damages that are not reported within two (2) days from the date of delivery / pickup. Jennifer Convertibles will not be responsible for handling damage to any merchandise that has been moved from the original delivery address or has been picked up from Jennifer Convertibles by the purchaser. Damages caused by the misuse or negligence of the purchaser are not covered under the guarantee. This guarantee is non-transferable. If the merchandise is moved beyond the service area*, the purchaser is responsible to bring the merchandise to an area designated by Jennifer Convertibles. In the event of a defect due to faulty materials or workmanship, Jennifer Convertibles will have the defective item serviced at no charge, providing it is within the guarantee period. In the event that a component, style, or fabric that is needed as replacement have been discontinued, Jennifer Convertibles reserves the right to replace such defective component, style or fabric / leather with a comparable alternative, Jennifer Convertibles will not assume responsibility for dye lot variances on any items serviced beyond the one year guarantee period for upholstery fabric / leather.

All floor models are sold as is, final sale, and no returns, refunds or exchanges are allowed. Floor models are not covered by the foregoing guarantees. Jennifer Convertibles liability shall not exceed the cost of repair on replacement. Jennifer Convertibles will not be responsible for consequential damages. To the extent that any provision or term of sale is unlawful or improper in any jurisdiction, then such provision or term shall not apply.

To qualify for this guarantee, the original purchaser must provide proof of purchase by supplying the order number from the sales receipt.

IMPORTANT INFORMATION

This sale is subject to the terms and conditions herein set and cannot be changed or otherwise modified verbally. Errors in arithmetic are subject to correction. All cancellations (including layaways), after 48 hours of your initial deposit date, will be subject to a cancellation fee equal to thirty percent (30%) of the merchandise total plus any applicable delivery fees. Jennifer Convertibles does not allow returns, refunds or exchanges of delivered merchandise. A total of one-half of the grand total must be deposited before merchandise can be reserved or special ordered. Delivery of all floor models must be accepted for delivery within 10 days from the date of purchase. All time quotes are approximate.

Anyone that you select to accept your merchandise on delivery acts as your agent. All signed acceptances are binding. Responsibility for the size(s) of items selected, with respect to home delivery, remains with the buyer. If Jennifer Convertibles has to disassemble and reassemble your furniture in order to complete delivery, there will be an additional charge of \$199.99 per piece (within our Normal Delivery / Service Radius*). Our delivery service will do whatever is reasonably possible to prevent you from incurring this expense. If a disassembly is required, a professional technician will be dispatched to the delivery address on a later date to complete your delivery. Our delivery service cannot hoist furniture under any circumstances. Delivery personnel are responsible for the unpacking and assemblage of all furniture, unless they are requested not to perform these responsibilities. Our delivery service cannot move existing furniture. The room where the merchandise will be delivered must be cleared and prepared for delivery. If not, there will be delivery only and no set up. Materially damaged or non-conforming furniture can be refused solely at the time of delivery without penalty. If materially damaged furniture is accepted upon delivery, any repairs will be made up to manufacturers standards at the location of delivery or pickup. You may relinquish your rights for inspection, in home repair, replacement, or refund, if payment is stopped in any way. Jennifer Convertibles cannot be held responsible for non-delivery due to circumstances beyond our direct control. In the event that a refund is needed, all cash, check and credit card refunds are processed at our corporate office. A check or credit card refund slip will be mailed directly to you.

*Normal Delivery / Service Area Radius: 50 miles from nearest showroom.

Back 2/1/05

UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK (MANHATTAN)

In re: Jennifer Convertibles, Inc. Case No. 10-13779

DOCUMENTS APPENDED TO CLAIM

	vember 2, 2010, the document(s) identified below were appended to Claim No. r the reason(s) indicated:
	Stipulation/Order: Docket No
	New Supporting Document(s).
	Letter dated requesting of Withdrawal of Claim No
	Notice of Withdrawal of Claim filed, Docket No, for Claim No
\boxtimes	Other: Creditor submitted additional documentation not sent in with original claim.

PLEASE ADD THE FOLLOWING TO MY PREVIOUS PROOF OF CLAIM FORM.

CASE # 10-13779

PER WADE SETTLE

RECEIVED

OCT 28 2010

BMC GROUP

restructuring & bankruptcy

m&a virtual data rooms

litigation & class action

medical records & clinical trials

10/18/2010

SETTLE, WADE 105 WHIPPLE RD #1 KITTERY, ME 3904

Re:

Chapter 11 cases – US Bankruptcy Court Southern District of New York

(Manhattan)

Jennifer Convertibles, Inc, Primary Case Number 10-13779

Dear Claimant:

This letter is to inform you that as the Court appointed Claims Agent in the Chapter 11 cases of Jennifer Convertibles, Inc, et al., we have received your proof of claim. Below is a snapshot of your submitted claim form, which reflects a discrepancy between the case name and case number asserted:

Name of Debtor: Jennifer Convertibles	OTCBB: JENN	,	se Number: 2010-873645(NYS Attorney)
NOTE: This form should not	be used to make a claim for an administrative expense administrative expense may be filed p		case. A request for payment of an
Name of Creditor (the person or or Wade Settle	ther entity to whom the debter owes money or property):	Check this box to indicate that this

We have docketed your claim, which has been assigned claim number 167, in the following case:

Jennifer Convertibles, Inc., 10-13779

No further action is required. If you disagree, however, and feel that your claim should have been considered filed in a different case, please contact our Call Center toll-free at 1-888-909-0100 or by e-mail directed to CallCenter@bmcgroup.com

Thank you,

BMC Group Inc www.bmcgroup.com/jenniferconvertibles

Enclosure: Related Debtors Summary

bmcgroup.com | 1.800.655.1129

Paul's Upholstery 47 Cinnamon Ridge Rd Somersworth, NH 03878 (603) 692-2856 Paulcsupholstery⊕comcast.net

To whom it may concern,

Mr.Wade Settle contacted me to look at his sofabed he purchased at Jennifer Convertible regarding concerns that he had. On Saturday, October 9. 2010 I went to look at this sofa and to be honest it would be easier to address what is right with this sofa then what is wrong. My first impression looking at the sofa was that it appeared to be over 5 years old. Mr. Settle's concerns are valid as I found many problems with both the slipcover as well as the structure of this sofa.

Below is a list of the areas I found wrong with the slipcover

Front skirts varied 1 1/2 inches from middle to end
Both front panels the welt was stitched to tight which resulted in twisting
Front panels were to large
1 1/2 inches of extra fabric for inside arm
2 inches of extra fabric for the outside arm
1 inch extra fabric for Top of inside back
Outside back was extremely oversized
The back cushion and seat cushions were loose due to insufficient amount of filling

In general with all the components of the slipcover be to oversized made it look extremely sloppy.

In addition to the problems with the slipcover there were also other areas of concern. Below is a list of these areas.

Deck cover squeeks (this can not be fixed due to the way it was installed improperly at the factory)

Padding on top of front roil slipped forward causing the a hard edge of the wood being exposed resulting in damaging the cushion.

There is insufficient filling in the back cushion resulting in the sofa being extremely uncomfortable when sitting on as you feel the hardness of the wood frame.

The seat filling is breaking down on front edge

The seat cushion loft is 9 1/2 inches which by industrial standard it should be at least 12 inches.

The boxing for the cushion is 6 inches however the foam is only 4. The should be at least 5-6 inches.

There is a 2 1/2 inch drop from top of front rail to deck

If you need additional information, please feel free to contact me.

Paul D. Courtemanche



Paul D. Courtemenche

PAUL'S UPHOLSTERY

Commercial • Residential • Antique Upholstering Expert Workmanship • Over 28 Years Experience

Somersworth, NH 03878 (603) 692-2856

Free Estimates Pick Up & Delivery

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		10/9/11	
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	33 years IN business		
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	PAUL'S UPHOLSTERY		
	47 Ginnamon Ridge Rd.		
	47 Ginnamon Ridge Rd. Somersworth NH 08678 603-692	-,	
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are to			1 :



DISPUTE TICKET RETRIEVAL REQUEST

Failure to respond by 07/08/2010 will result in a chargeback to your account. Issue Date: 06/08/2010

DISCOVER NETWORK NETWORK DISPUTES P.O BOX 3011 NEW ALBANY, OH 43054-3011 (866)213-7072 FAX (614)283-4774 08 MSSTRA01 000080 JENNIFER CONVERTIBLES 417 CROSSWAYS PARK DR WOODBURY, NY 11797-2061

Respond to the above address

CASE NUMBER: 7780967802

TRANSACTION INFORMATION: THE PROPERTY OF THE P

Cardmember Number: 6011 00XX XXXX 2493

Cardmember Name: WADE A SETTLE

Phone No.

Cardmember Address:

City

State

Zip Code

Merchant Number: 6011 0170 0558 545

Merchant Name: JENNIFER CONVERTIBLES

Tran Date 04/30/2010

Post Date 05/02/2010

Transaction ID 0031200010000010

Post Amount \$2019.97

Correct Amount \$0.00

Dispute Amount \$2019.97

Reference Number R 9882 33 0122 149 0031200010000010 0

Network Reference Identifier: 920103563444433

CHARGEBACK REASON:

Cardholder Disputes Quality of Goods/Srv-REASON CODE:RM

Chargeback Explanation:

Tssuer/Cardholder claims quality of goods or services not as expected. Requests Transaction Documentation supporting validity of Card Transaction.

Merchant Action:

Please respond by the date indicated above with an original or copy of Transaction Documentation. Please include applicable data elements on Transaction Documentation (See Section 3.0 of the Dispute Rules). You may also provide supplemental relevant information or documentation. If you do not respond by the deadline provided, this Card Transaction is subject to Chargeback to you to prove the quality of the service the Cardholder received was as advertised

Comments:

The Cardmember indicates the quality of merchandise received was not as advertised or promised. It is completely different then the "floor model". The slip cover was larger then the couch, coushions squeek, the coushions are so hard cardmember "falls into the crack". Service representative hired by your company came to inspect and agreed the quality wasn't normal. Cardmember would like to return and has been trying to since day one of taking it home.

DISCOVER NETWORK OFFICE USE ONLY

PPOLLOC Manager: ISS PAGE 11/13 * RCVD AT 10/11/2010 6:29:33 PM [Eastern Daylight Time] * SVR:NAKFAX02/8 * DNIS:4774 * CSID: * DURATION (mm-ss):05-38

Source: CMS Handling Center: UT

COMPLAINT ACTIVITY REPORT Case # 16036666

BBB New Hampshire

Consumer Info:

Settle, wade Alan 105 whipple road KITTERY, ME 03904 917 513-6345 603 772-9500 · Business Info: Jennifer Convertibles

800 371-6111

Location Involved: (Same as above)

Consumer's Original Complaint:

We purchased a sofabed from Jennifer Convertibles after being told it was 98% as comfortable as the floor model sofa we liked was. The day we had it delievered we noticed the slip cover, was way too big, it overhung, the cushions squeaked when you sat on them, and you sank into the middle and there was barely any back pillow stuffing. We called the store and complained the day of deliver, as well as visited the store that week. The store manager and assistant wouldn't discuss a refund with us until a technician was sent to come out and see the couch. A week later a technician came and tried to tuck in the slip cover, and agreed with us that we probably saw a different model, that the squeaking noise was strange and it could be a manufacturer issue. He also agreed on the sinking and bad stuffing in the back pillows. He wrote up a report and had us sign it. I was told customer service would take his report and decide what to do. We told them we just wanted to return the couch, but Jennifer and co. kept delaying us from doing so. I spoke with the district Manager Mark Heller (1800-371-6111). He said the technician reported finding nothing wrong with the couch. Since when is it up to a company to send a technician out to determine a customer's satisfaction? My wife and I spent \$2000 on this couch, it was a big purchase for us, and we are not satisfied. I was informed by the store that since we were spending a lot of money, we should be happy. We aren't. I wrote a 3 page letter to the head of customer care, she called me after speaking with her boss telling me there's nothing they can do since the technician found nothing wrong. I have a dispute in now with my credit card company. being able to return the product. We showed interest in wanting to within the first 72 hours of purchase, but they wanted to prolong the issue and send out a technician.

DesiredSettlementID: Refund

Product_Or_Service: Db Chatham Sofabed

Purchase Price: 2149.00

Consumer's Desired Resolution:

refund and removal of couch

07/28/2010

07/29/2010

BBB Processing			·
06/16/2010	web	ввв	Complaint Received by BBB
06/25/2010	Mike	BBB	Complaint Validated by BBB Operator
06/25/2010	Otto	EMAIL	Send Acknowledgement to Consumer
06/25/2010	Otto	MAIL	Inform Business of Complaint
07/09/2010	OttO	BBB	No response to first notice to business
07/09/2010	OttO	EMAIL	Consumer - Have You Heard From the Company
07/09/2010	OttO	MAIL	Second Notice to Business
07/40/2040		RRR	MORE INFO RECEIVED FROM THE CONSUMER: I received a letter from Jennifer Convertibles about three
weeks and station th	at since	the technic	cian came out and found nothing wrong with the couch, that they hope I enjoy my couch.
weeks ago stating th	This is	the same t	echnician whom visited and agreed with us that there were issues with the couch. He even used the word
"defective."	11110 10		
07/40/0040	WEB	BBB	RECEIVE BUSINESS RESPONSE : The furniture the consumer purchased is a "Shabby Chic" slipcover sofa
t I A de	- 10 mb mia	lan waa at	to the consumer's home and provided photos of the furniture to us. Yes, the slipcover is loosely fitted. The
styling was intention	al to be t	that way. F	Review of the photos provided by the technician appear to be normal and up to factory specs for this model.
07/12/2010	Mike	EMAIL	Forward Rusiness response to Consumer
07/13/2010	WEB	BBB	RECEIVED CONSUMER REBUTTAL: (The consumer indicated he/she DID NOT accept the response from the
h./alaaaa X			
•	The pho	tos taken l	by the technician were taken after the technician spent half an hour trying to fit the slip cover over the couch. He
used the word "defe	ctive." al	so heard the	he squeaking, felt the sinking in, and said we probably got a model different that the floor model we liked.
07/40/0040			MORE INFO RECEIVED FROM THE CONSUMER; I am not satisfied with the company's response.
	Within 2	4 hours of	our delivered couch, we found faulty issues with the mechanics, and fabric. The store directed us to the
tackatalon Thotool	haioian c	amp out f	ound every issue we mentioned, told us we probably recieved a <u>different model, also used the word, defective.</u>
Mentioned he could	come ba	ack and do	work on the couch. This was unacceptable to us. After his visi Jennifer Convertibles reesponds to
wrong with the couc			DDD of NILL that the had mechanism
07/13/2010	Mike	MAIL	Forward Consumer Reputial to business
07/13/2010		BBB	MORE INFO RECEIVED FROM THE CONSUMER: I would I was faulty, however we declined
everything he said in	n the vis	it was in aç	greement with our issues.
07/45/2010		RRR	MORE INFO RECEIVED FROM THE CONSUMER: Trailed 43CT 41CC
technicians stateme	ent on his	s findings o	on the couch. Jennifer Convertibles say's they can not release th
our findings of the fa		L	st evistomer convice cavic ha tound nothing Wigner
•	We con	nplained al	bout our issues within 48 hours of the sorabed being genivered, and that is part of the "worty free guarantee"
07/26/2010	OttO	BBB	No Response from Business re: Consumer Reduttal
07/28/2010	Mike	BBB	RECEIVED BUSINESS' REBUTTAL RESPONSE : Sales order #NPC 25680
	Service	techniciar	n offered to adjust / service the bed mechanism noise during his visit on 5/29/10. He noted that the customer
refused the service		nd by our t	previous response in regards to the loose fitting slipcover as normal and up to factory specs.
07/28/2010	Mike	EMAIL	Send Consumer Rebuttal - No New Offer - UNKESOLVED
07/28/2010	Otto	MAIL	Inform Business - Case Closed UNRESOLVED
	~		Coop Closed UNDESOLVED

possibly have to come back to adjust the padding, squeak, but he first said he needed to put the info in to customer service. Funny how the previous

MORE INFO RECEIVED FROM THE CONSUMER: Technician did not offer to fix squeak, he mentioned to

Case Closed UNRESOLVED

BBB

BBB

response from Jennifer convertibles states that the Technidan found nothing wrong.

Otto



ATTORNEY GENERAL ANDREW M. CUOMO.

State of New York

Office of the Attorney General

Bureau of Consumer Frauds and Protection

200 Old Country Road, Suite 240 • Mineola, N.Y. 11501

ATTCRNEY CHURCH BRUMBER 2010-873645

Staff: Ariuntuya Rentsen

Jennifer Convertibles

AHC e

AUG 6 - 2010	DECDONOR TOTAL	
RECEIVED	RESPONSE FORM	NPC 25680
RECEIVED NASSAUCOUNTY OFFICE	Kada Barri	NAC 92800
Name of consumer: V		
Legal name of compa		
Executive office addre	ss: 417 Crossways Park Dive,	Woodburg Ny 11797
If a corporation, name	s of president and general manager:	Sand J
If a partnership, name:	of partners:	D14010
If a sole proprietorship	, name of owner:	
Name, address and tel	ephone number of person to contact for additional infor	3276
RESPONSE TO COM	a. a.t	vertibles tells Attorney General of NY
	Itilat it 3 up to 3	standards, and nothing mentioning
_ 1	uments in support of your position. Us the faulty med	
Chapter 11 (New Hamps	10 AN INDEPENDENT SETUICE TECHNI DENITURE & FOUND IT to be UP SE NOTE: ON 7/8/0 JENNITE BANKRUPEY. AS RESULT WE have like is one and All prepetition QU	to Stanclards.
In order to resolve this m	· / / /	70.0
I understand that any fals and/or §210.45 of the Per Name: MARTIN El Signature: The Royal	Title: U.P. C	systemes Service & Qualty Contra)
	A COPY OF THIS REPLY WILL BE SENT TO THE CONSUM	MER

are hand-crafted individually. As a result tailoring

olicy, erms & conditions-

WORRYFREE GUARANTEE

One Year Guarantee- Jennifer Convertibles guarantees to you, the original purchaser, that the upholstery fabric, seams, seat cushion cores and other padding materials, springs and webbing, bed and recliner mechanisms, the mattress, and all tables will be free of defects, due to faulty materials or workmanship, under normal household use for a period of one (I) year from the original

Lifetime Guarantee- Jennifer Convertibles guarantees to you, the original purchaser, that the wood frame construction will

be free from structural defects for as long as you own your furniture.

If you have purchased our UpholsterySHIELD Fabric or Leather Protection Plan, please refer to the UpholsterySHIELD guarantee certificate for the terms and conditions of our evolutive LipboliserySHIELD Fabric or Leather Protection Plan. Damages on se The sofa cushion comfort was one of the ure-aniline leathers is not covered by our leather In listed on the other side of this receipt. protection plaissues with why we wanted to return, there is

variations from no filling, already broken in

Indards. Jennifer Convertibles does not guarantee fabrics or leathers against normal wear and thar which may include wrinkling, pilling, fading, shrinking or stretching. "Brushed Fabrics or Leathers" Have natural hallmarks; lines, rubs and creases are part of the intrinsic character of the fabric / leather and not considered defects. Lines, rubs and creases are natural to the fabric and add to its casual elegance. Leather is a natural product. Inconsistencies of color should be expected in all dyed leather hides. Scars, stains, abrasions and shading of color is normal in all leather. Never use abrasive cleaners, saddle soaps or chemicals on the surface of your leather. With use, seat cushion cores and filling materials will soften, lose height and conform to the shape of the users. These changes are normal and expected and are not considered defects in materials or workmanship. Softening of springs and webbing over time is normal and expected and is not considered a defect in materials or workmanship.

It is the customers responsibility to inspect all merchandise at the time of pick-up and/or delivery. Jennifer Convertibles will not be responsible for damages that are not reported within two (2) days from the date of delivery / pickup. Jennifer Convertibles will not be responsible for handling damage to any merchandise that has been moved from the original delivery address or has been picked up from Jennifer Convertibles by the purchaser. Damages caused by the misuse or negligence of the purchaser are not covered under the guarantee. This guarantee is non-transferable. If the merchandise is moved beyond the service area*, the purchaser is responsible to bring the merchandise to an area designated by Jennifer Convertibles. In the event of a defect due to faulty materials or workmanship, Jennifer Convertibles will have the defective item serviced at no charge, providing it is within the guarantee period. In the event that a component, style, or fabric that is needed as replacement have been discontinued, Jennifer Convertibles reserved the right to replace such defective component, style or fabric / leather with a comparable alternative. lennifer Convertibles will not assume responsibility for dye lot variances on any Items serviced beyond the one year guarantee

period for upholstery fabric what about All floor models are sold as the foregoing guarantees. Jen defective will not be responsible for colmerchandise? jurisdiction, then such provision or term stall not apply.

, refunds or exchanges are allowed. Floor models are not covered 🖔 all not exceed the cost of repair or replacement. Jennifer Convertibles extent that any provision or term of sale is unlawful or improper in ally

To qualify for this guarantee, the original purchaser must provide proof of purchase by supplying the order number from the sales receipt.

MPORTANT INFORMATIO

This sale is subject to the terms and conditions herein set and cannot be changed or otherwise modified verbally. Errors in arithmetic are subject to correction. All cancellations (including layaways), after 48 hours of your initial deposit date, will be subject to a cancellation fee equal to thirty percent (30%) of the merchandise total plus any applicable delivery fees. Jennifer Convertibles does not allow returns, refunds or exchanges of delivered merchandise. A total of one-half of the grand total must be deposited before merchandise can be reserved or special ordered. Delivery of all floor models must be accepted for delivery within 10 days from the date of purchase. All time quotes are approximate.

Anyone that you select to accept your merchandise on delivery acts as your agent. All signed acceptances are binding. Responsibility for the size(s) of items selected, with respect to home delivery, remains with the buyer. If Jennifer Convertibles has to disassemble and reassemble your furniture in order to complete delivery, there will be an additional charge of \$199.99 per piece (within our Normal Delivery / Service Radius*). Our delivery service will do whatever is reasonably possible to prevent you from incurring this expense. If a disassembly is required, a professional technician will be dispatched to the delivery address on a later date to complete your delivery. Our delivery service cannot hoist furniture under any circumstances. Delivery personnel are responsible for the unpacking and assemblage of all furniture, unless they are requested not to perform these responsibilities. Our delivery service cannot move existing furniture. The room where the merchandise will be delivered must be cleared and prepared for delivery. If not, there will be delivery only and no set up. Materially damaged or non-conforming furniture can be refused solely at the time of delivery without penalty. If materially damaged furniture is accepted upon delivery, any repairs will be made up to manufacturers standards at the location of delivery or pickup. You may relinquish your rights for inspection, in home repair, replacement, or refund, if payment is stopped in any way. Jennifer Convertibles cannot be held responsible for non-delivery due to circumstances beyond our direct control. In the event that a refund is needed, all cash, check and credit card refunds are processed at our corporate office. A check or credit card refund slip will be mailed directly to you.

*Normal Delivery / Service Area Radius: 50 miles from nearest showroom.

f3j0k0

05/29/10 11:55pm P. 003

Wed May 12 20:48:46 2010 /voll/jfaxout/f8ccpsr0 Jennifer Customer Sarvice REPORT a w b V I C E Claim: 239841-00 FROM: Jennifer Warehouse Claim Ctr 05/12/10 Ken's In Home Bervice Kenneth R. Delisle 95 Riley Ave. MA 02726 Somerset Phone 508 674 3590 508 679 2119 Fax Order #/Dalivery NPC 025680 5/08/10 MADE SETTLE Home Phone 917 513 6345 RB APT: 1 105 WHIPPLE RD Work Phone MR 03904 KITTERY Please schedule the above customer for service and fax back the written report or any concerns to 205-309-0137
Attn: Jennifer Claim Center. Please remember to include serial numbers with your report. MAKE NOTE OF THE NEW FAX NUMBER. INSTRUCTIONS: I'M EURE I HAD PUT A SHEV CALL IN FOR THIS ALREADY, THE COMMENTS: SLIPCOVER DOES NOT FIT IT CORRECTLY, PLRASS EXPIDITE AN INCH TO TWO ALL OVER ON THE BODY OF THE SOFA NATURE OF COMPLAINT: Warranty ARBA AFPECTED ENTIRE PIECE technician writes R-F BULL NA "sofa seat and TECHNICIAN'S REPORT comfort issue" also 'sofa seat makes noise, mechanism" we saw a different ADDITIONAL COMMENTS: model on floor that we thought we were purchasing SERVICE DATE: [] Complete] Follow-Up [] Turn Down VENDOR CODE: 8CC Please Review Photos Toke See Pip) (over is not too Louse I Did Fuck It in TOMAKE it Tighter Mark Complaints Seats - MAKE Mise Comfort are - 2N- ISSUES. LSECRA01 0000722 only concer rollings cause I can at this time Would Could order a Stip Cover it will be pared Millersans Ken. Technician states that the biggest complaint is the seat cushioins, and only thing he offered was to the noise/comforst come back and fill our are also issues cushions, it was not a

professional situation

14016251845

STEVE#BRIG DELISLE

it is a different slipcover altogether that wasn't on the model we picked out

This selection is meant to have Losse sizeD—

Relaxed Slipcovers—Slipcovers are normal statement saying it

- Creases and wrinkling are normal statement saying it

this selection due to the pieces consist indoes have fault

of 100% Cotton fabric meant to have

mormal for new piece with use,

mormal for new piece with use,

ons earls and filling materials will

ons earls and filling materials will

n, lose freight and Conform to mis

n, lose freight and conform to mis

3rd reason

too soft, and not comfortable, not same model as in store

15 LSECRA01 0000722





Jennifer Convertibles, Inc., 417 Crossways Park Drive, Woodbury, NY 11797 516/496-1900

September 17, 2010

CHARGEBACK RESPONSE:

NPC 25680- Delivered 5/08/2010

Wade S Settle

CASE #: 7780967802

Chargeback Amount: (\$2019.97)

Reason Code: Quality

Cardholder #: 6011 00xxxxx2493

Attn: Resolution @Discover Network:

Enclosed please find copies of the signed sales order, charge slip, signed terms and conditions, completed service report, and a copy of customers blank check and signed purchase agreement. Please note customer initialed all our customer sales order terms and conditions. The customer received delivery of merchandise on May 08, 2010 and signed receiving it in satisfactory condition. See copy of provided signed document*

On 05/12/10- The customer called and reported that the slipcover did r mechanism noise, or comfort, Ms. Settle was advised that the slipcovers were meant to be loose, soft give it a shabby look not a fitted look at all. Creases & wrinkling are no that consists of 100% cotton.

no mention to Discover about the main issues we called about and that they mentioned to BBB of NH

On 5/29/10- A service technician was sent to the customer's home to inspect and to determine the nature of this claim with regards to this selection and was found to be normal and up to manufacturer standards. Code 2N-Inspected & up to manufacturers standards.

Per our service report determination this was turned down for exchange since there is nothing wrong with the merchandise. (See pics) This selection is shabby look with loose slipcovers, relaxed look and every piece looks the same. Technician writes- "Cover is not too loose- as a courtesy tech tucked it in to make it tighter but most of complaint on seat cushions/seats normal, nothing wrong.

Please reinstate our payment on this account the cardmember continues with possession of all merchandise.

NOTE: In our Important Information detailed on the back side of signed purchase order which customer signed agreeing to both terms and conditions on front and back of purchase contract it states "Jennifer Convertibles does not allow returns, refunds or exchanges of delivered merchandise". See page # 6

Should the customer have any further questions the customer needs to contact the Customer Care department (516) 941-2665 9:30 AM to 4:30 PM ET.

Thank you. Chargeback Coordinator/Ms.Chaz

Settle, Wade

To: Cc: wade settle Settle, Wade

Rebuttal to Jennifer's Response to Discover

1st document

"worry free guarantee." no returns" what about defective merchandise?

The fact that it's defective should negate this.

2nd document(to resolution Discover)

-not just the slipcover complaint, the manager at store knew it was more than the slipcover..told us not put it in the notes technician would look at it all

(upload 08/02/10)

-3rd paragraph states, "but most complaint on seat cushions/seats nothing wrong.. then later technican say's "needs repair," we refused? -we signed and agreed with the order because we thought we were getting the floor model and a non-defective couch

3rd document(technicians notes)

- -Technician states customer saw floor model, saw slipcover was different, he put in that it was tucked more, yet the technician has nothing to compare to, he hasn't seen store floor model(we asked him).
- -Technician told us we probably got a different version that the floor model, and he said or it was "defective"
- -Slip cover isn't the same as the one in the store, (had velcro, not zippers fit couch)
- -technician notes also states(sofa seat makes noise/medhcanism") yes, the couch squeaks when sitting on it, something with the defective mechanism
- -Technician's notes states cushion comfort over time will be better?... problem is since day of delivery it slopes down like it's been way overused, still not the same cushions as the model we chose, can't sit in the middle, Didn't spend \$2000 for something to be comfortable over time
- -Technician notes, say "most complaints" seats make noise, and comfort are also issues(you can't even read)

say's fix noise(customer doesn't want)

-he told us there that he noticed the comfort wasn't good, said there were ways of fixing, or coming back and doing work to the cushions, stuffing, etc \$2000 to fix a brand new couch?

(from documentation technician provided we wouldn't sign the front, since he agreed he elaborated on backside, I previously had asked you guys to see if the technican notes could be provided and make sure to see the back side of the notes)

- -This technician with teenage boy, not professional, didn't have tools, wasn't a professional situation,
- -store told us that all issues would be addressed, closed, filed ch.11
- -didn't want this guy doing working to our new \$2000 couch, for so much cost, because of it being defective should be able to return it
- we spoke with district manager Mark Heller district manager after customer service said nothing was wrong. He said he would send another technician, never came.. wouldn't return our calls

Bottom line, return defective material, given runaround since May, blown off since store went out of business, employees didn't care not a \$500 couch, \$2000 purchase

NH store filed Ch. 11, doesn't it help dispute for credit card company if they filed Ch. 11 to fight for a longtime cardmember with Discover?

Wade Settle Timberland PRO Marketing Specialist Call:603-772-9500, ext. 2031 Fax:603-773-1853 wsettle@timberland.com



The Timberland Company
200 Domain Drive

timberlandpro.com

Stratham, NH 03885



U.S. POSTAGE

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BMC GROUP INTERCENTAL

CHANHASSEN, MN. 55317-3020 : Janifar Concetigles Claims PROCE SSING PO BX 3020