

## **Financial Projections**



SD					Post-Bankrupt cy				
	PRO FORMA	PRO FORMA	FCST	FCST	FCST	FCST	FCST	FCST	FCST
	2017	2018	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19
oss Revenue	\$ 18,318,513	\$ 15,369,749	2,136,092	1,950,005	2,183,080	2,231,212	2,090,293	1,878,915	1,678,186
Servi ce Fees	(1,359,874)		(130,060)	(80,224)	(133,707)	(115,474)	(108,181)	(97,241)	(72,931)
Refunds / Other	(1,034,655)	9.000000000000000000000000000000000000	(60,181)	(443,996)	326,934	(63,472)	(59,463)	(53,450)	(309,0 <b>87</b> )
Net Revenue	15,923,984	14,213,626	1,945,851	1,425,785	2,376,308	2,052,266	1,922,649	1,728,224	1,296,168
ore Costs	ļ								
Cost of Goods Sol d	544,230	228,405	30 <b>,82</b> 3	22,585	31,642	32,509	30,456	27,376	20,532
Field Labor	5,176,252	5,410,810	642,464	649,666	573,496	677,072	669,674	642,464	642,464
Direct Operating Costs	3,910,657	4,035,483	3 <b>48,</b> 969	284,516	352,197	362,158	346,094	321,998	268,452
Facility Costs	1,345,628	1,596,273	141,945	141,945	141,945	141,945	141,945	141,945	141,945
Marketing Costs	2,487,925	1,732,972	264,897	264,897	264,897	264,897	264,897	264,897	254,897
Total Store Costs	13,464,692	13,003,943	1,429,097	1,363,609	1,364,177	1,478,579	1,453,065	<b>1,</b> 39 <b>8,</b> 679	1,338,289
Store Operating Profit	2,459,292	1,209,683	516,753	62,176	1,012,131	573,686	469,584	329,545	(42,121)
	13.4%	7.9%	24.2%	3.2%	46.4%	25.7%	22.5%	17.5%	-2.5%
rporate Costs	2,440,225	2,499,730	223,501	223,794	216,294	216,294	216,294	216,294	216,294
EBITDA	\$ 19,067	\$ (1,290,046)	\$ 293,252 \$	\$ (161,618) \$	\$ 795,837 \$	\$ 357,392 \$	\$ 253,290 \$	\$ 113,251 \$	\$ (258,415)
	0.1%	, , , , , , , , , , , , ,	13.7%	-8.3%	36.5%	16.0%	12.1%	6.0%	-15.4%

Light Rx										
Pro Forma Consolidated Balance Sheet USD					Post-Petition					
	Pro Forma	FCST	FCST	Opening	FCST	FCST	FCST	FCST	FCST	
	Dec-18	Dec-19	Dec-20	Balance	Jun-19	Jul-19	Aug-19	Sep-19	0ct-19	
Current Assets									<del></del>	
Cash	\$ - \$	1,962,988 \$	3,761,647	700,000	\$ 983,252 \$	801,634 \$	1,577,471 \$	1,914,863 \$	2,148,153	
Accounts Receivable	-	-		-	-	(-)	19-3	-	(.40)	
Accounts Receivable-UGA	35,623	36,000	36,000	36,000	36,000	36,000	36,000	36,000	36,000	
Inventory-Product	181,050	241,050	351,050	181,050	181,050	191,050	201,050	211,050	221,050	
Inventory-Consumables	-	-		<u></u>		15	10.7	5	1:56	
Other		9		-	-	-	-	-	(-)	
Current Assets	216,673	2,240,038	4,148,697	917,050	1,200,302	1,028,684	1,814,521	2,161,913	2,405,203	
Fixed Assets - Costs	30,829,243	2,880,760	3,000,760	2,810,760	2,820,760	2,830,760	2,840,760	2,850,760	2,860,760	
Accumulated Depreciation	(8,258,618)	(234,230)	(635,767)	-	(33,461)	(66,923)	(100,384)	(133,846)	(167,307)	
Fixed Assets - Net	22,570,625	2,646,530	2,364,993	2,810,760	2,787,299	2,763,837	2,740,376	2,716,914	2,693,453	
Other Assets										
Rent Deposits	120,000	120,000	120,000	120,000	120,000	120,000	120,000	120,000	120,000	
Reorganized Value in Excess of Value	0.50	1,282,190	1,282,190	1,282,190	1,282,190	1,282,190	1,282,190	1,282,190	1,282,190	
Other	- 1820		9		~	100	1829	-	129	
Other Assets	120,000	1,402,190	1,402,190	1,402,190	1,402,190	1,402,190	1,402,190	1,402,190	1,402,190	
Total Assets	\$ 22,907,298 \$	6,288,758 \$	7,915,879 \$	\$ 5,130,000	\$ 5,389,791 \$	5,194,711 \$	\$ 80,750,5	6,281,017 \$	6,500,845	
Long-Term Liabilities/Subject to Compromi	ıise									
Exit Financing	828	700,000	700,000	700,000	700,000	700,000	700,000	700,000	700,000	
Deferred Revenue	3,500,000	3,500,000	3,500,000	3,500,000	3,500,000	3,500,000	3,500,000	3,500,000	3,500,000	
Long-Term/Subject to Compromise	57,647,068	4,200,000	4,200,000	4,200,000	4,200,000	4,200,000	4,200,000	4,200,000	4,200,000	
Equity	(35,069,769)	2,088,758	3,915,880	930,000	1,189,791	994,711	1,757,086	2,081,017	2,300,845	
Total Equity and Liabilities	\$ 22,907,299 \$	6,288,758 \$	8,115,880 \$	\$ 5,130,000	\$ 5,389,791 \$	5,194,711 \$	5,957,086 \$	6,281,017 \$	6,500,845	