# UNITED STATES BANKRUPTCY COURT DISTRICT OF MAINE

)

In re:

Chapter 11

PEGASUS SATELLITE TELEVISION, INC., et al.,

Case No. 04-20878

Debtors.

(Jointly Administered)

# SECOND SUPPLEMENTAL MEMORANDUM IN SUPPORT OF EMERGENCY MOTION FOR RELIEF IN <u>RESPECT OF VIOLATIONS OF THE AUTOMATIC STAY BY DIRECTV, INC.</u>

# I. PST Is Entitled to Exclusivity Through At Least August 31, 2004 By the Terms of NRTC's and DIRECTV's Own Documents and Regardless of Section 13 of the Member Agreements.

PST respectfully directs the Court's attention to three facets of the evidence and exhibits:

A. "NRTC grants to [PST] the exclusive right to market, sell and retain

revenue" from the sale of DIRECTV programming in their territories. (Member Agreements

**¶2(a), Debtors' Exs. 1 and 2 (emphasis added).)** 

B. "NRTC has terminated all the Member Agreements . . . effective as of August

31, 2004." (Notice of Termination of Member Agreement, Debtors' Ex. 3.)

C. "Until [August 31, 2004], NRTC shall act as DIRECTV's agent to continue to

provide services required under the Member Agreements." (Notice of Termination of

Member Agreement, Debtors' Ex. 3 (emphasis added).)

Thus, while PST continues to assert that it is entitled to exclusivity through at

least 2014 (and will so prove during the cornerstone litigation), PST submits that the foregoing is

sufficient to bring PST's exclusive right to provide DIRECTV service within its territories until August 31, 2004 within the broad ambit of the automatic stay, particularly 362(a)(3), and that the foregoing entitles it to a ruling from this Court that DIRECTV is violating the automatic stay. By entering into the agency relationship with NRTC on June 1, 2004, DIRECTV has both ratified the exclusivity of the Member Agreements and/or agreed to be bound by its agent's agreements to provide services through August 31, 2004.

PST's exclusive rights to distribute DIRECTV programming in its territories are in full force and effect until, at a minimum, August 31, 2004. The purported termination notice sent by the NRTC to Pegasus states in no uncertain terms that "NRTC has terminated all the Member Agreements ... effective as of August 31, 2004." (emphasis added) That is the end of the matter as to PST's present exclusive rights under the Member Agreements to sell DIRECTV services in its territories. This, standing alone, warrants §362 protection of PST's exclusivity. But it does not stand alone, because the termination letter from the NRTC to PST clearly provides that "Until such date [i.e., August 31, 2004], NRTC shall act as DIRECTV's agent to continue to provide services required under the Member Agreements." Thus, DIRECTV has ratified the exclusivity of the Member Agreements and/or appointed NRTC as its agent for the express purpose of providing the services to which PST is entitled under the Membership Agreements. As such, DIRECTV cannot now take actions that are inconsistent with NRTC's duty to insure and protect PST's exclusivity. Stated differently, DIRECTV cannot both invest NRTC with the power and authority to provide exclusive programming services in accordance with the Member Agreements and, at the same time, contest and erode PST's right to exclusivity in its territories. It is, accordingly, indisputable that PST's right to exclusivity—at least until August 31, 2004—is clearly protected by the automatic stay.<sup>1</sup>

Furthermore, PST's rights to Subscriber information (more specifically described in Section II) are also property of the estate today and similarly should be protected by the automatic stay, as conceded by counsel to DIRECTV at the hearing.<sup>2</sup> Accordingly, and as further demonstrated below, PST's estate has an interest that is cognizable, and that is protectable under Section 362, in the exclusive distribution rights and the subscriber information <u>now</u>. The unrefuted evidence at the hearing demonstrated that DIRECTV has violated the stay by attempting to obtain possession and/or control of these property rights of the estate. DIRECTV's actions are not permissible under the Bankruptcy Code and must be stopped immediately.<sup>3</sup>

# II. PST Is Entitled to Enforcement of The Automatic Stay to Prevent DIRECTV From Seizing Its Property Rights To Subscriber Information Under The Member Agreements

PST's ownership of Subscriber information under the Member Agreements is coextensive with its rights to exclusivity under those Agreements and the only way to protect Subscriber information is to enforce exclusivity. *First,* as explained below, any household in PST's territories that subscribes to standard programming packages is a "Subscriber" under the Member Agreements regardless of who activates such programming. *Second,* the Member Agreement provides PST with the ownership of all "Subscriber information." Thus, by

<sup>&</sup>lt;sup>1</sup> Any attempt by NRTC to alter PST's rights under the Member Agreements is also a violation of Paragraph 21 of those Agreements, which provides that the Agreements cannot "be amended or modified in any way" except with PST's written consent.

 $<sup>^{2}</sup>$  Further troubling evidence which demonstrates that no clear distinction can be drawn between the protections of exclusivity and subscriber information is attached as Exhibit A.

<sup>&</sup>lt;sup>3</sup> PST has submitted a revised form of proposed order, which is attached hereto as Exhibit B.

activating Subscribers in PST's territories while the Member Agreements remain in effect, DIRECTV is usurping PST's Subscriber information.

Pursuant to paragraph 20(b) of the Member Agreements, PST owns and controls any "Subscriber information" derived from provision of DIRECTV services. Member Agreement, Paragraph 20(b), as amended (Debtors' Exh. 2). Paragraph 2(a) of the Member Agreements in turn defines "Subscriber" as "[a]ny Committed Member Residence and/or Commercial Establishment, as applicable, which subscribes to Programming." Member Agreement, Paragraph 2(a), as amended (Debtors' Exh. 2). Programming is likewise a defined term. It generally means standard DIRECTV programming services (other than "Non-Select" services such as the NFL Sunday Ticket that DIRECTV focused on at the hearing). *See* Member Agreement, Paragraph 1, as amended ("22 Cable Programming services and all other video, audio, data packages, 'a la carte' programming services and other services which are transmitted by [DIRECTV] over the [DIRECTV] Frequencies to Committed Member Residences").

Committed Member Residences are defined in the exclusivity provision of the Member Agreement. These residences are the households within the exclusive territories "as determined by and limited to the specific residences listed or the specific geographical area described in Exhibit C \_\_, as appropriate." Member Agreement, Paragraph 2(a), as amended. These are the "blue" areas of the map. *See* Debtors' Exs. 1 and 2. Accordingly, not only does PST have the exclusive right to distribute DIRECTV programming services in its territories, but under the definition of "Subscriber" any household that subscribes to Total Choice or other standard DIRECTV packages in PST's exclusive territories and during the term of the Member Agreements is a "Subscriber" under those Agreements, regardless of who activates the programming service.

4

DIRECTV conceded at the hearing that it should not have and cannot use PST's Subscriber information. This is a concession mandated by the terms of the Member Agreements. Under paragraph 20(b) of the Member Agreements, PST owns and controls Subscriber information. By incorporating the defined term "Subscriber" to establish the scope of the "Subscriber Information," the Member Agreement provides PST with ownership of information in respect of all "Subscribers" to DIRECTV standard packages in PST territories.<sup>4</sup>

These ownership rights apply even in respect of sales made by DIRECTV itself because the services it is purporting to sell are Programming transmitted to the Committed Member Residences over the DIRECTV Frequencies. Thus, to implement the Subscriber information provisions of the Member Agreement, DIRECTV cannot be allowed to obtain such information and thus should not be allowed to market its services in PST territories during the term of the Member Agreement. That term lasts until at least August 31, 2004.

Notwithstanding these property rights, and as demonstrated during the hearing on June 7, 2004, DIRECTV is using PST's Subscriber information to market and sell DBS services in PST's exclusive territories. *See* Declaration of Pat Nemeth, Mother of Lisa Mesenko, attached hereto as Exhibit A. This constitutes precisely the type of conduct that the automatic stay was designed to prevent.

# III. The Court's Decisions in the California Litigation Do Not Affect PST's Rights Under The Member Agreements.

<sup>&</sup>lt;sup>4</sup> Under those standards, Subscriber information includes, *inter alia*, Subscribers' names and addresses, any benefits related to the possession of such information or the provision of services to Subscribers, and the electronic Subscriber equipment address. These standards are generally reflected in the provisions of Section 17.02 of the DBS Agreement.

In June 1999, NRTC filed suit against DIRECTV, and PST brought a companion lawsuit shortly thereafter. These lawsuits were consolidated and, for more than four years, PST and NRTC jointly engaged in significant litigation against DIRECTV focused primarily on NRTC's rights under the DBS Agreement (the "California Litigation").<sup>5</sup> Importantly, none of the Court's decisions in the California Litigation negated or determined PST's rights under its Member Agreements nor its right to seek full performance of the Member Agreements from both NRTC and DIRECTV.

DIRECTV sought summary judgment as to its obligations to provide programming and services to PST for an additional period of time after the expiration of the Member Agreements and NRTC sought to intervene as a necessary party. The Court stated that its actions would not address "any obligations NRTC has or may have to [PST] or the Class, under the Member Agreement or otherwise; [a]ny obligations DIRECTV has or may have in the event it steps into the shoes of NRTC as the provider of DBS Services to [PST] and the Class; or any fiduciary or cooperative obligations to deliver DBS Services which are or may be owed to [PST] and the Class by DIRECTV through NRTC."<sup>6</sup> As a result, NRTC withdrew its motion to intervene. NRTC's continuing status as a non-party in the PST lawsuit reflects the Court's maintenance of that stance throughout the California litigation.

When PST sought to intervene in the NRTC case to express its concerns regarding a settlement agreement (the "Settlement") that purported to effect PST's rights to continue to receive DBS services from DIRECTV the Court in the California Litigation

<sup>&</sup>lt;sup>5</sup> A Class of Plaintiffs, consisting of the remaining DBS Patrons, primarily electric and telephone cooperatives, filed a lawsuit identical to PST's that was consolidated with PST's and NRTC's lawsuits.

<sup>&</sup>lt;sup>6</sup> See Order Granting In Part And Denying In Part DIRECTV's Summary Judgment Motion #4

confirmed that the Settlement between DIRECTV and NRTC did not effect PST's rights under the Member Agreements. The Court explicitly rejected the notion that the settlement would – or could – affect PST's rights under the Member Agreements, holding unambiguously that "[t]he settlement may change the Satellite Expiration Date under the DBS Agreement, but it cannot change this date under the Member Agreement."<sup>7</sup> The Court repeatedly and unequivocally invoked the principle that the settlement between DIRECTV and NRTC of the litigation involving the DBS Agreement did not affect PST's rights under its Member Agreements.<sup>8</sup> The Satellite Expiration Date provision is explicitly found in Paragraph 5(c) of the Member Agreements. The exclusivity and subscriber information provisions of the Member Agreements are likewise explicit in the Member Agreements, found in Paragraphs 2(a) and 20(b), respectively.<sup>9</sup>

<sup>(</sup>May 22, 2003).

<sup>&</sup>lt;sup>7</sup> See Order Denying Pegasus' Motion to Intervene at 14 (Nov. 7, 2003).

<sup>&</sup>lt;sup>8</sup> See, e.g., *id.* at 11 ("Pegasus' rights are limited to Pegasus' Member Agreement between NRTC and Pegasus *which is not affected by the proposed settlement*") (emphasis added); *id.* at 17 ("[t]he proposed settlement between NRTC and DIRECTV will not affect Pegasus' rights because its rights stem from its Member Agreement, not the DBS Agreement."); *id.* at 19 ("[Pegasus'] rights flow directly from Pegasus' Member Agreement, which is not affected by the proposed settlement."); *id.* at 21 ("[Pegasus'] rights stem solely from its Member Agreement which is not affected by the settlement.").

<sup>&</sup>lt;sup>9</sup> PST sought reconsideration of the Court's denial of intervention, requesting clarification from that Court as to whether PST could compel performance under the Member Agreements from DIRECTV and NRTC. Again, the Court explicitly refrained from deciding the issue of PST's rights, including its rights to performance of its Member Agreements, stating "[PST's] contractual rights against NRTC and DIRECTV are not at issue in the NRTC Actions and are not part of the case or controversy before this Court." *See* Order Denying Pegasus' Motion For Clarification And Reconsideration, Or, In The Alternative, A Stay Pending Appeal (December 11, 2003). The Court went on to state that "a clarification of rights between [PST] and NRTC or DIRECTV under [PST's] Member Agreement is not an issue properly before this Court." Thus, PST's rights under its Member Agreements remain intact.

Those actions and views framed the Court's final order dismissing PST's

remaining claims in the California Litigation. Application of the principles articulated in that final order make clear that exclusivity and ownership of Subscriber information are enforceable rights of PST under the Member Agreements.<sup>10</sup> The Court dismissed a limited number of PST's remaining claims because the Court concluded that PST's rights were "contingent" upon what NRTC received from DIRECTV under the DBS Agreement.<sup>11</sup> PST's exclusivity rights and ownership of Subscriber information are thus explicit under the Member Agreements and in no sense contingent upon what NRTC receives. These are direct rights under the Member Agreements that remain whole and unaffected by any decisions in the California Litigation.

# IV. PST Will Be Entitled To Rescission Of The Purported Termination of the Member Agreements And, In the Interim, The Automatic Stay Must Be Enforced to Protect PST's Property.

Enforcement of the automatic stay against DIRECTV's conduct is also warranted

because the purported termination of the Member Agreements (effective as of August 31, 2004)

and the DBS Agreement - upon which DIRECTV seeks to justify its conduct -- is voidable. As

will be made clear in the cornerstone litigation that will be brought by PST against the NRTC

and DIRECTV, NRTC violated its fiduciary duties to PST when it purported to terminate the

<sup>&</sup>lt;sup>10</sup> PST does not concede that any of its rights under the Member Agreements are contingent and intends to appeal this and other decisions from the California Litigation.

<sup>&</sup>lt;sup>11</sup> Thus, the Court stated that under Section 2(a) of the Member Agreement, PST "is only entitled to Launch Fees that NRTC <u>has already received</u> from DirecTV." Order at 15 (emphasis in original). And the portion of Section 2(a) that the Court identified (in the next to last sentence of that Section) provides that "NRTC shall pay to Member on a pro rata basis all other net revenues that NRTC receives from [DIRECTV]." *See* Debtors Exh. 2. This language of 2(a) that the California Court identified stands in stark contrast to the exclusivity provision of 2(a). That provision – found in the first sentence -- constitutes an unequivocal "grant[] to Member" of the "exclusive right to market, sell and retain revenue from Programming." PST's ownership of Subscriber information is equally unambiguous and is in no way contingent. *See* 20(b) ("Member *has* substantial proprietary interests and rights to Subscriber information" and "NRTC and Member each . . . *covenant*" to restrict its use").

Member Agreements and the DBS Agreement, and DIRECTV aided and abetted those breaches. Because the only way effectively to remedy that misconduct is to rescind the terminations, the automatic stay must be used to preserve the viability of that relief.<sup>12</sup>

# A. NRTC Owes Fiduciary Duties To PST And Breached Those Duties By Terminating the DBS Agreement and the Member Agreements.

The fiduciary duties that NRTC owes to PST arise as a matter of law and fact. First, as a matter of law, under the statute pursuant to which NRTC was created, and the NRTC's own Bylaws, NRTC is required to act "for the primary and mutual benefit" of its patrons, including PST. See D.C. Code § 29-903 (cooperative associations may only be incorporated "for the primary and mutual benefit of the patrons of the association (or their patrons, if any) as ultimate consumers"); NRTC Bylaws art. XII § 1 (NRTC "shall at all times be operated on a cooperative non-profit basis for the primary and mutual benefit of its patrons"). As such, NRTC owes fiduciary duties to PST. See Restatement (Second) Agency § 13 cmt. a ("The agreement to act on behalf of the principal causes the agent to be a fiduciary, that is, a person having a duty, created by his undertaking, to act primarily for the benefit of another in matters connected with his undertaking."); Restatement (Second) Torts § 874 cmt. a ("A fiduciary relation exists between two persons when one of them is under a duty to act for . . . the benefit of another upon matters within the scope of the relation."); Restatement (Second) Trusts § 2 cmt. b ("A person in a fiduciary relation to another is under a duty to act for the benefit of the other as to matters within the scope of the relation."). See also Lucianna v. Hip Sing Assoc., 256 A.2d 898, 899

<sup>&</sup>lt;sup>12</sup> As PST conveyed during the hearing on June 7th, NRTC's surrender to DIRECTV of valuable rights under the DBS Agreement can also be unwound as a fraudulent conveyance, particularly since NRTC will be incapable of responding in damages to PST for the huge liability it will be assessed for, *inter alia*, breach of contract and breach of fiduciary duty.

(D.C. App. 1969) (obligation to hold money for the "benefit" of another established fiduciary relationship).

Second, as a matter of fact, NRTC is a fiduciary to PST because under the Member Agreements, NRTC stands in a position of confidence and trust to PST. *See Church of Scientology Int'l* v. *Eli Lilly & Co.*, 848 F. Supp. 1018, 1026 (D.D.C. 1994) ("Broadly stated, a fiduciary relationship is one founded upon trust or confidence reposed by one person in the integrity and fidelity of another."); *Cafritz* v. *Corporation Audit Co.*, 60 F. Supp. 627 (D.D.C. 1945) (fiduciary duty exists in "every possible case in which a fiduciary relation exists in fact, in which there is confidence reposed on one side and the resulting superiority and influence on the other"); Pomeroy, Equity Jurisprudence § 956 ("[T]]he principle extends to every possible case in which a fiduciary relation exists as a fact, in which there is confidence reposed on one side and the resulting superiority and influence on the other."). As a fiduciary to PST, NRTC owes PST several specific duties, including but not limited to a duty of loyalty, care, and fairness. *See* Restatement (Second) Agency § 13 cmt. a, §§ 377-398.

Notwithstanding these fiduciary obligations, NRTC completely disregarded PST's interests when it purported to terminate the DBS Agreement and the Member Agreements. By agreeing with DIRECTV to terminate the DBS Agreement, NRTC made it impossible for it to satisfy its own performance obligations to PST under the Member Agreements and rendered itself insolvent. Moreover, by accepting in excess of \$350 million in exchange for the termination of the DBS Agreement, NRTC acted in its own self-interest as opposed to the interest of its fiduciary, PST. *See, e.g., Willens* v. *2720 Wisconsin Avenue Coop. Ass'n, Inc.*, 844 A.2d 1126, 1136 (D.C. 2004) (finding directors of a cooperative to have violated their duty of loyalty); *Wisconsin Ave. Associates, Ltd.* v. *2720 Wisconsin Ave. Coop. Ass'n, Inc.*, 441 A.2d

10

956, 963 (D.C. 1982) (finding that cooperative's directors engaged in self-dealing transaction, in violation of their fiduciary duties).<sup>13</sup>

### **B. DIRECTV Aided And Abetted NRTC's Breaches.**

DIRECTV aided and abetted NRTC's breaches by actively assisting and participating in NRTC's misconduct. A person is liable for aiding and abetting a breach of fiduciary duty when it knowingly encourages or assists another in committing such a breach. *S&K Sales Co.* v. *Nike, Inc.*, 816 F.2d 843, 848-850 (2nd Cir. 1987) (defendant who entered into agreement with co-defendant that breached co-defendant's duties to plaintiff was liable); *Ehlen* v. *Lewis*, 984 F.Supp. 5, 10 (D.D.C. 1997) (defendant who knew that co-defendant owed duties to plaintiff but nonetheless assisted co-defendant in breaching those duties was liable).

Here, there can be no doubt that DIRECTV was, and is, aware of the fiduciary duties NRTC owes PST. DIRECTV entered into the DBS Agreement with NRTC with the understanding that NRTC would pass the benefits it received to its members and affiliates, such as PST, under the Member Agreements. DIRECTV also knew that NRTC would render itself incapable of performing its duties to PST under the Member Agreements if it terminated the DBS Agreement. Thus, by "agreeing" with NRTC to terminate the DBS Agreement, DIRECTV aided and abetted NRTC's violation of its fiduciary duties to PST.

<sup>&</sup>lt;sup>13</sup> Under District of Columbia law, which governs the Member Agreement, a covenant of good faith and fair dealing is implied in respect of every term of a contract. Under that implied term, a party is not permitted "do anything which will have the effect of destroying or injuring the right of the other party to receive the fruits of the contract." *Willens*, 844 A.2d at 1135. Actions by a fiduciary that violate that covenant also give rise to a violation of its fiduciary duties to the other contracting party. *Id.* at 1134 (the resulting claims "overlap"). Termination of a contract that results in such a violation, even under a unilateral right to termination, constitutes such a violation. *Sons of Thunder, Inc. v. Borden, Inc.*, 690 A.2d 575 (N.J. 1997).

# C. PST Requires an Equitable Remedy to Prevent Irreparable Harm From NRTC and DIRECTV's Unlawful Agreement.

Where, as here, a fiduciary breaches its duty of loyalty by entering into a selfdealing agreement with a third party, equitable remedies may be invoked to set aside the transaction. *See, e.g.*, Restatement (Second) Trusts § 199 (equitable remedies for a trustee's breach of fiduciary duty); 3 Fletcher Cyc. Corp. § 924 (perm. ed. 2002) (noting that the general rule when a fiduciary enters a self-dealing contract is to "permit the complaining party to obtain a rescission of the contract"); 14 Causes of Action 411 § 36 ("[a] beneficiary of a trust ordinarily has the right to seek rescission of a transaction that involves self-dealing by a trustee"); 90A C.J.S. Trusts § 443 (2003) (noting that a court may set aside a trustee's unauthorized sale which "was not authorized, or which was not made fairly and regularly for a fair and full price, or which was made fraudulently").

The District of Columbia courts, under whose law NRTC is organized, have specifically approved the redress of a fiduciary's breach of its duties through rescission or injunctive relief. In *Wisconsin Ave. Associates*, the D.C. Court of Appeals affirmed the rescission of contractual rights that were created by a fiduciary's self-dealing transaction. 441 A.2d at 961, 968. In fact, although the defendants had argued for complete rescission, the Court of Appeals upheld the trial court's partial rescission because it allowed the court to better "fashion[] an equitable remedy." *Id.* at 968. The trial court had also issued an injunction so as to prevent the sale or lease of the disputed property units. *Id.* The logic of invoking these equitable remedies applies with equal force in this case and they are also available to remedy a fraudulent transfer.

In fact, while equitable remedies are generally appropriate for setting aside a selfdealing arrangement, the need for rescission or an injunction is especially compelling here. If NRTC and DIRECTV are allowed to effectively terminate the DBS Agreement and the Member Agreements, PST will suffer irreparable harm to its business. "If a plaintiff suffers a substantial injury that is not accurately measurable or adequately compensable by money damages, irreparable harm is a natural sequel." *Ross-Simons of Warwick, Inc.* v. *Baccarat, Inc.*, 102 F.3d 12, 19 (1st Cir. 1996). As in *Ross-Simons*, PST's "inability to supply [its] products as advertised would wreak substantial (but immeasurable) damage to the goodwill that [PST] painstakingly had created over the years." *Id.* And whereas "a plaintiff need not demonstrate that the denial of injunctive relief will be fatal to its business," *id.* at 18, this is precisely the threat that PST faces from NRTC and DIRECTV's joint effort to destroy PST's exclusive distribution rights within its territories. PST's potential injury is also irreparable because the satellite services received from DIRECTV are unique, and "the loss of a unique or fleeting business opportunity can constitute irreparable injury." *Starlight Sugar, Inc.* v. *Soto*, 114 F.3d 330, 332 (1st Cir. 1997).

Nor is NRTC in any position to object to this Court's injunction or rescission of NRTC's agreement with DIRECTV, given that its own contract—the Member Agreement provides that NRTC and PST "each shall have the right to obtain injunctive relief, if necessary, in order to prevent the other party from willfully breaching its obligations…or to compel the other party to perform its obligations under this Agreement." Member Agreements ¶ 17 ("Injunctive Relief").

Because the equities in this case run strongly in favor of granting equitable relief to PST, this Court should enforce the automatic stay against DIRECTV's unlawful activities.

13

# V. CONCLUSION

The unrefuted evidence demonstrates that DIRECTV has violated the stay by

attempting to obtain possession and/or control of PST's unconditional rights to exclusively

distribute DIRECTV programming in its territories and to Subscriber information. DIRECTV's

actions are not permissible under the Bankruptcy Code and must be stopped immediately.

SIDLEY AUSTIN BROWN & WOOD LLP Larry J. Nyhan James F. Conlan Jessica C. Knowles Bank One Plaza 10 South Dearborn Street Chicago, Illinois 60603 Telephone: (312) 853-7000 Facsimile: (312) 853-7036

Dated: June 9, 2004

SIDLEY AUSTIN BROWN & WOOD LLP Thomas H. Yancey Michael D. Warden Jason Cowart Jennifer Tatel 1501 K Street NW Washington, DC 20005 Telephone: (202) 736-8000 Facsimile: (202) 736-8711

BERNSTEIN, SHUR, SAWYER & NELSON

BY: /S/ ROBERT J. KEACH

Robert J. Keach 100 Middle Street P.O. Box 9729 Portland, Maine 04104 Telephone: (207) 774-1200 Facsimile: (207) 774-1127

# EXHIBIT A

### UNITED STATES BANKRUPTCY COURT DISTRICT OF MAINE

In re:	)	Chapter 11
PEGASUS SATELLITE TELEVISION, INC., et al.,	) )	Case No. 04-20878
Debtors.	ý	Case Nos. 04-20864-04-20868
	Ś	Case Nos. 04-20871-04-20893
	)	(Jointly Administered)

### **DECLARATION OF PAT NEMETH**

I, Pat Nemeth, based upon my personal knowledge and under penalty of perjury, do declare and state that on June 7, 2004 I received documents entitled "Request to Transfer DIRECTV Service from Pegasus to DIRECTV," "Consent to Transfer DIRECTV Service From Pegasus to DIRECTV," and "Customer Agreement," copies of which are attached hereto, in the United States Mail.

I declare under penalty of perjury that the foregoing is true and correct. Executed on the  $S^{th}$  of June, 2004.

Pat Nemeth

DIRECTV Account Transfer, P.O. Box 025392, Hiansi, N. 33102-5392 A Unit of The DIRECTV Group, Inc.	9604CON'NJ.TRA	DIRECTV	Sincerely,	You will be responsible for paying any past due programming fees/balances due to Pegasus on your Final Bill from Pegasus. However, if Pegasus charges you any fee for disconnecting your account, we will offiset that with an equal credit on your DIRECTV account. Please save any bills you receive from Pegasus after today so you will have a record of Pegasus charges to submit to DIRECTV to ensure you receive proper credits.	You'll need to choose your programming packages from the enclosed brochure and you will receive your services under the terms of the accompanying DIRECTV Customer Agreement. We may not offer exactly the same package combinations as Pegasus, but we believe most transitioning customets will benefit from the new choices. Any seasonal sports subscriptions you have will continue.	At the time we activate your new DIRECTV account, we'll close your Pegasus account. If you are currently leasing equipment from Pegasus and need new equipment, or, if you require an equipment upgrade, we'll ask you to agree to keep a DIRECTV <sup>®</sup> Total Choice <sup>®</sup> programming package active for one year. If you are unable to keep this agreement, you may be subject to a cancellation fee of up to \$150.00.	When we receive your documents, we will call you to confirm your account transfer and schedule an installation appointment if necessary.	Send both to DIRECTV in the enclosed envelope, or fax them to: 1-800-456-3282.	Please complete the enclosed page and find and attach a recent Pegasus bill. You must include your Pegasus bill for us to process your request.	Thanks for asking us to close your Pegasus account and open a DIRECTV account for you. We're looking forward to serving you! But first, we need your written authorization.	Request to Transfer DIRECTV <sup>®</sup> Service From Pegasus to DIRECTV	DIRECTV

ł



# Consent to Transfer DIRECTV<sup>®</sup> Service From Pegasus to DIRECTV

Complete the spaces on this page and sign at the bottom.
 Fax or mail us this page, along with a recent Pegasus bill.

By completing this document you agree:
To allow DIRECTV to dose your Pegasus account and open one with DIRECTV.
To keep a DIRECTV<sup>®</sup> Total Choice<sup>\*</sup> programming package active for one year or pay a cancellation fee of up to \$150.00. (Only applies if you currently lease equipment from Pegasus and need new optiment or, if you require an equipment opgrade).

Name of account holder

Account Number

Number of receivers you lease from Pegasus.

Number of receivers you own

Account Password (only if you created one with Pegasus Customer Service).

Шđ ą Best phone number for us to reach you, with best time of day to call. I hereby designate DIRECTV, inc. to act as my agent and brethy authorize DIRECTV, inc. or its authorized agents or representatives ("DIRECTV") to act on my behalf and to take the steps necessary to terminate my Subscriber Agreement and account with Pegasus. I understand that I will realin responsible for payment to Pegasus of all charges accred through the date of carcellation. I also understand that under my Pegasus Subscriber Agreement at a possible that Pegasus will not reddi me for payment greaters. Takes and control the carcellation. I also understand that under my Pegasus Subscriber Agreement, it is possible that Pegasus will not reddi me for pire-paid programming services of for sustaures account to the scawon last started, and Pegasus runy charge me to cardy discontation to a stay payment.

i

1 also authorize DIRECTV (to collect any access cards or leased set top boxes (and remotes) provided to me by Pegasus. DIRECTV will either return that equipment to Pegasus on my behalf or pay any access card or leased equipment non-return fees that 1 may owe Pegasus under my Pegasus Subscriber. Agreement.

I understand that DJRECTV, while acting as my agent, does so for the purpose of transferring my direct broadcast satellife service exclusively to DJRECTV and that it is likely to benefit financially from this transaction

Signature of account holder

0604CONVFRMA

DIRECT Account Transfer, P.O. Bor 025392, Midowi, H. 33102-5392 A Unia of the DIRECTV Group, Inc.

Sand Stee copes of the demand to arbitration, plus the spectrovisis (Sing-tes to:

Areerkaan Arbitration Admitiktion 13455 Nool, Nood, Suite 1755 Dallas, Nooda 70240-0036 93009 430-0718

- (a) Sand part corps of the domain for including to the domain for including the optimality of the and part corps of the domain for including the antiprism.
   (b) Sand the domain in the antiprism of the antiprism that is the optimality of the antiprism balance and the antiprism of the antiprism balance and the antiprism of the antiprism balance and the antiprism of the an

- 8. HISCELERICUE.
  9. HISCELERICUE.
  9. Integes Notes to you will be obsented given some dependent in her Life. Had been dependent in your in your here known address, hand known address addres
- m generate by me topani Antimize Act mismani generation in any series your account or this Appendential and its market obligation because its my think and molecular to any rooms, including, without entropy in the period and and and and other it an anomismic compares reproduction, may be an any series in the compares of the anti-antimized and and compared at a DisApprox is and the analysis of the anti-compared at a DisApprox is and the analysis of activated preventions to any is compared at the activation and any of activated preventions. In the compares and your bifurg sciences of anisotropy of activated preventions.



# AGREEMENT Effective as of September 1, 2001 with replaced

CONTACTING DIRECTY:

Now sharp contact us 24 hours a day, why day of the year, by calling 1-200-231-2000 or by writing to:

net any we make a to more a set of the set o CUSTOWER AGREEMENT

1. OUR SERVICE

- Const SAMME
   Const SA
- Vences (VT)
  Vences
  Vences (VT)
  Vences (VT)

It Suction 2). To voe your reveals apprint 20 order pay per view Service, pour accelere must be confinemently connected to a look-based laterative later. In this way, internation about the program that you online is the terminated via the superscore the config the start transvelation painds, for day rid to able to use the line for other purposes. 1 ŀ

1.5

- (c) the time for other purpose.
  (c) the <u>Treeservices Distribution</u>, the step charge year programming solucitors by another us. A has may apply to anote charges (decoded in Section 2). Service programming may important of mathematic basis of ose mando or multiples of programming in one month.
- Albergiu LLA has one projek to and/ drague placebal in Section 3: Some programmers with placettable interview biolecome in multiples of the placettable interview biological and and the placettable interview biological and the pla

parameter; lend-based chore connection, the Rocking Ecologrant is not algobia for the utilization social deposit described above, say per view ordering with parameters and local regional sports seturate.

- eventsy who are reaces cathol, or parmer requertures space as therein parts advecting the publics and that indication in attribut. B <u>Data Visites</u> the public function of the part fitted and concentrated use, anyoned below visited. The comprised multiple states are public intractable grant, or petiter is replaceable to the visited in any visited attribut. In another the produced to the barry of attribute to any part of the produce or names the produced by a post-tion of the produce or names the produced by a post-tion of the reporting postion may produce the other of the produce of states of the other reporting postion may produce the other of the produce of the postion of the reporting postion may produce the other of the produce of the postion of the reporting postion may produce the other of the produce of the postion of the reporting postion may produce the other of the produce of the states of the other reporting on the there of the postion of the other and other reporting postion may the other other other postion of the other and other reporting on the may produce the other other and the other and other reporting postion may the other other other and the other and other reporting on the may produce the other other and the other and other reporting on the may produce the other other and the other and other reporting on the may produce the other other and the other and the other and because the index of the other and the other other and the other and the other other other and the other other and the other of the other and the other other other and the other other and the other of the other others. Each and the other other and the other other and the other of the other others. Each and the other other and the other ot
- or yean backcore, you zango te adject to tega store 10 jaar of hostware Endenties has alwards early as investigated by the hostware Endenties and an annual bost part part or manage with an alware taken in the your granitopate of the in the store of the base you for the your caracterized to the in the of the your with and resultations if you can't be in the inter store, when with and carange you for manifold the counting after an receive your intification.
- Insufficients of one occurring where an encoder pole reflection. 5) <u>Transfer of Recentring Instruments</u> for proceeding an encoderably 1 percent and or scientify and Recentring Experiment and the relief of a comparation that encoder of the Recentring Experiment and the relief of a comparation relies and only to compare a comparation by whether and pulse instruments and and pulse and pulse and pulse and pulse relies and and pulse the encoderable by whether and pulse instrument in the university in the encoderable by the encoderable and and the encoderable by one anti-pulse and pulse and encoderable and programming.
- (r) Queen of Addeuse. You must notify us inwedebly of any change is your ranks, welling address, residence address, or telephone number. 1. 1570697
- Increase for academic put Secolor, page provides to page as an followin:
   Promotification Nov will page to extreme to, the car maps in effects of the binne, for all Secolor and the provide second secon
- [5] Zazas, You will pay all team or other governments less and charges, if way, which are assessed lasted on your replacit of our Service.
- Working in a service manual of port results of the service, inc. <u>Administrative Trans</u> is noted to calculate the balact characterized with the balacterized calculaterized output that the factor is specific characterized with the balac-autometers respectively to them. Takes the 'rent excisive, and DREETV rentries the relative to them. Takes the 'rent excisive, and DREETV you will pay the balacterize that shows the specific data.

(i) In part in adversig row aver; ivery are equivalent: (i) Accessed Activities face the may charge size a line the latent of () up to 300,400; well (i) the mathema broadst presenting under applicable two other is or 1000 optimized and your Service accesses.

CUSTOMER

Q. Access Card Replacement (set if we have is inplicat the Access Card, and the access Card, and the access Card Replacement has of yet is \$15,000,0 Fee, where it is a start of the access Card Replacement of the ac

charges for task notation. The Absolution Lisk free T are to be require your persons by the die-tion because of the part of the man charge you in a charakerstane with the set status of the part of the ABL of and the transmission and the presented or other spottable live per moment or partial month und to discingent antened to all the status of the partial to the the ABL of the part or represent of a finite matter, the personalized to the the ABL of the part or represent of a finite support of the the the the status of the the ABL of the part or represent of a finite support of the ABL of the BBL of the the ABL of the part or represent of a finite support of the ABL of the BBL of the ABL of the part or represent of a finite support to the CM of the BBL of the part of the ABL of the part of the ABL of the Part of the ABL and the ABL of the ABL of the ABL of the part of the ABL of the A

Forth by lever in your statut.
(5) Change of Santus Area Tare in your sharape your Service periods to a lover-prical pack and, one way change you a feet the locate of (1) up to \$65.00 and (2), the insufances haroart permitted under applicable land.

(3) Costar Antibiano Pine Tyro actor a sup per very Service Service by calling in a cost of the cos

(4) Deconstruct Part: If you cannot your Derivation or we construct your Service because of your fielding to any or for fraction or two constructs your service because of your fielding to any or for fraction of the transition or may charge you a lot for he beam of () one to \$15,00; and (c) the manifester property presentation onder applicable law.

(10) Depidents Statisment Feer III your request a depidents statisment, we may choose you as the fee fee sector of () up to \$1.70, and \$0 the machinest encount yet abled under applicable law for apch afterward copy.

(1) Ledger Report Force II you request a payment induer hamizing past, (1) Ledger Report accords, we may charge you in see the losses of (8) on the \$2.75; and (8) the machine, encourt pertition under applicable law.

22.75; and (6) the machinese entropy operating under applicable law.
(12) Answerd Payness (Fet Curry bank or down threads) installation entropy of the transmitting operating and the second comparison of the second curry operating and the

(4) Stroke Statements, We will also dryce a statement for pach below optic granting back many 30 draft usage you bank a pack or character balance dut, or a control uncel balance, may be strover of a low of a balance pack. The stroken balance (1) appreciate, orable, particular, and a balance pack of stroken balance many stroken and balance balance and any data to apply out to a man when the pack of balance and balance balance and a balance balance regards and balance to a man.

coupling that many or warm.
(a) <u>Appendixed Mark Statespectral</u> is yout in the your performant to incorrect or if you cand many behaviorable above. It, constant we war warpoord to you and by the reactive any comparable you have a performance as any comparable you have a performance as a comparable to you write to an phone buckute the descent protocomation.

- Focuship an astron-thys (internation):

  post (where not be internet, in

what televation you vants. If you investigations call of under a reason on youthits. Preven do need include conceptionance with your provents, call this address on the first region of the descenael is at other for us is francischen the symbolic van reflect all your and under province and the prevent region of the descenael of the addresses ment the plant by the date sites to avoid a labo for and preventive addresses of bounds by the date sites to avoid a labo for and preventive addresses of bounds.

- colect of amounts owing to al. (a) <u>Thu, but it musit has the resp seaches to your barries</u> 7 paid and 18 proof delormatic mines, after any applicable paid price. If you are proved to an about the resp. The resp. and the paid and the resp. and the secorphics is in control patienticity. If you are all you about the resp. and the location patients and you accusit it paid the the location and any resultive or to us and well body and an approximation to the location and any meaning or which is the additional. (f) <u>Controls Research 19 provides and and the patients</u> and any the addition of the provides and approximation and any result he provides and the patients and any searchest to any event and the provides and the patient and approximation and any and reporting specifical. If you are delogated in comparison to any event any and the provides and any lab payment in comparison to any event any and the provides and any lab payment in comparison to any event any any approximation and any approximation and any payment to any event any approximation and any lab payment in comparison to any event any approximation and approximation and any payment to any event any approximation and approximation and any approximation and approximation approximati
- nyonome. () <u>Califiction Caula</u>, You will pay us any cupic war mexaminity incur to context envirance you care use including, without Wintartion, maximum to context envirance you care use including, without Wintartion, maximum to context environment
- 1. NECENTRE EQUIPATENT

BLORNME EXcellence (Larbert)
 Who do not used introduce (Larbert on the state of coloriset purposed in the state of coloriset of the state of the sta

4. CHANCES IN CONTRACT TERMS

4. Ottakkist Hi Konthikut TBRME Olin Die bender aufür auch der unstehen Stemanister der Bergerunden auf der eine Bergerunden auf der eine optigerunden auf der Bergerunden aund der Bergerunden auf der Bergerunden auf der Ber

5. CANCELLATION

- (d) Zanga. The term of this Agramment is locketing and Service will continue until controls the provided herits. We will automatically means Service that you accelerate to responded herits. We will automatically means Service that you accelerate to responde contact, including accelerate and annual indextipations and assemult approximate accelerations are sentitive to carry the Service, unless you notify so that you wish to carrol it.
- you noting as time you wan as darken ku. (4) <u>Sur Constraints</u> Nor you constal fairthe ky notifying st. You may be charged a description for as described in faction 2 and associat a manifest balance. Not notifie is alterative on the day we needed to you will still be networking for payment at a localizative patients accurated transpit bast effective date.
- by much all a untitudely belicities an extra of training. It is not one confit, if un-tive landows and one by block of a can extra the interface of an extra of the extra of

- We cannot prevently label table into methon allost our publicant (Pierrami) Data T. The use and deviaure of the Resourd table 10 generated by our Atmosp Adds and to the method to be added with the Arliney Defaulty of the Atmospherican of Account on the Addy at weakable on COV and table the different and for a store of the respect to the address DERCH Throngs (In Data Tables), Can Advance A. 500009.
- 7. LINGTS ON OUR RESPONSIBILITY
- 7. Lustis (a) GOR RESPONDENT?
  (b) Sancha Bigura, Bigura and Lusting and Lusting

- Calculation LUDGYT AS COVIDENT INVICID VIDEN, WY MAYE NO WARNAN'T ON REPRESENTION, BYTHE DURING MENNEN, REAMOND AR STATUSTICAL STATUSTICAL DURING MENNEN AN ARMANDE OF RESOLUCIAL THE ARMANDE AN REVEALED TO ARRAY CALL OF A STATUSTICAL ARMANDE REVEALED TO ARRAY CALL OF A STATUSTICAL ARMANDE ARMANDE OF RESOLUCIAL THE ARMANDE AND RESERVOR A ARMANDE ARMANDE ARMANDE AND ARMANDE AND RESERVOR ARMANDE ARMANDE ARMANDE ARMANDE AND ARMANDE AND ARMANDE ARM (a) Cà
- (c) Minimal Tomor and the set of the sequence to be an ended by and the set of the Service does not include, any serverage services or state services that see injust provide sector sets, including, any service set of the version is provide sector sets, including, units and final data, any two-based or other version is provide sector sets, including, any two-based or other sector provides.

In order to expedim and carbrid two cast of distance, you and no agent that any legal or expedient chain matting to the Ageneratics, any addemical, or your Sector (where it is us a "Carbr") will be reacted as follows:

- If a standard and a standard a standard and a standard a standa
- This cape of the Agreement, and we will east not notice to your billing capture. The agreement is provided to because 600, If one cannot needed to because 500, If one cannot needed to be an advected to be advected
  - () Write a descent for arbitration. The detailed out inductor a descent for the Date and the amount of demages cought is be intervented.

# EXHIBIT B

# UNITED STATES BANKRUPTCY COURT DISTRICT OF MAINE

In re:

Chapter 11

PEGASUS SATELLITE TELEVISION, INC., et al.,

Debtors.

Case Nos. 04-20878

(Jointly Administered)

## ORDER ON DEBTORS' EMERGENCY MOTION FOR RELIEF IN RESPECT OF VIOLATIONS OF THE AUTOMATIC STAY BY DIRECTV, INC.

Upon the Emergency Motion for Relief in Respect of Violations of the Automatic Stay by DIRECTV, Inc. (the "<u>Motion</u>") of Pegasus Satellite Television, Inc. ("<u>PST</u>") and certain of its subsidiaries and affiliates, each a debtor and debtor-in-possession herein (collectively, the "<u>Debtors</u>"),<sup>1</sup> for entry of an Order finding DIRECTV, Inc. ("<u>DIRECTV</u>") in violation of the automatic stay imposed by 11 U.S.C. § 362(a), and the Court having reviewed the Motion; and having heard the statements of witnesses and counsel regarding the relief requested in the Motion at a hearing before the Court; and finding that the Court has jurisdiction over this matter pursuant to 28 U.S.C. §§ 157 and 1334, that this is a core proceeding pursuant to 28 U.S.C. § 157(b)(2), and that notice of the Motion and the Hearing was due and proper under the circumstances; and it appearing that granting the relief requested in the Motion is in the best interests of the Debtors,

<sup>&</sup>lt;sup>1</sup> The Debtors are: Argos Support Services Company, Bride Communications, Inc., B.T. Satellite, Inc., Carr Rural TV, Inc., DBS Tele-Venture, Inc., Digital Television Services of Indiana, LLC, DTS Management, LLC, Golden Sky DBS, Inc., Golden Sky Holdings, Inc., Golden Sky Systems, Inc., Henry County MRTV, Inc., HMW, Inc., Pegasus Broadcast Associates, L.P., Pegasus Broadcast Television, Inc., Pegasus Broadcast Towers, Inc., Pegasus Media & Communications, Inc., Pegasus Satellite Communications, Inc., Pegasus Satellite Television of Illinois, Inc., Pegasus Satellite Television, Inc., Portland Broadcasting, Inc., Primewatch, Inc., PST Holdings, Inc., South Plains DBS, LP., Telecast of Florida, Inc., WDSI License Corp., WILF, Inc., WOLF License Corp., WTLH License Corp.

their estates, and their creditors; and good and sufficient cause appearing therefore; it is hereby ordered as follows:

1. The actions of DIRECTV, Inc. ("DIRECTV") complained of in the Motion and at the hearing thereon from and after the commencement of the above captioned bankruptcy cases on June 2, 2004, violate the automatic stay imposed by 11 U.S.C. Section 362;

2. Without limiting paragraph 1 of this Order, the automatic stay imposed by Section 362 stays all actions by DIRECTV that are inconsistent with the exclusive right of PST to provide DIRECTV basic programming service within its territories through the term of the Member Agreements.

3. Without limiting paragraph 1 of this Order, the automatic stay imposed by Section 362 stays all actions by DIRECTV that are inconsistent with PST's ownership of and rights in Subscriber information (as defined under the Member Agreements); such rights include:

- a. The right to preclude DIRECTV from obtaining or using Subscriber information by soliciting to sell, marketing, selling or activating Programming as defined under the Member Agreements, including standard DIRECTV programming packages such as Total Choice, to any Committed Member Residence in PST's territories.
- The right to preclude DIRECTV from sending messages to, or otherwise communicating with, current or former customers of PST, however such messages or communications are delivered, without PST's written consent.

2

- c. The right to preclude the sales and customer service representatives of DIRECTV from seeing, accessing, or otherwise utilizing in any way the Debtors' subscriber information, including information concerning the accounts of current customers of the PST without the PST's express written consent.
- d. The right to preclude DIRECTV from mentioning or referencing PST or its affiliates in communications of any form and by any medium with anyone including the public, and PST's customers, potential customers, dealers, and distributors.
- e. The right to preclude DIRECTV from contacting any of the Debtors' customers that subscribe to NFL Sunday Ticket regarding any matter other than their subscription to Sunday Ticket, or regarding the sale of any product other than Sunday Ticket.

5. To assure compliance with paragraph 4 of this Order, DIRECTV is required to maintain a record of all contact DIRECTV may have with persons in Committed Member Residences in PST's territories, (whether by DIRECTV or its representatives), which record will include recordings of all telephonic communications. DIRECTV shall provide PST with a weekly summary of such contact in sufficient detail to enable PST to determine compliance with paragraph 4 of this Order and shall provide the PST with immediate access to all communications with Committed Member Residences in PST's, including recorded telephone conversations, upon the PST's request so that PST may verify DIRECTV's compliance with the provisions of this order.

Dated:

# UNITED STATES BANKRUPTCY JUDGE