IN THE UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK

In re:)	Chapter 11 – (Jointly Administered)
)	Case No. 04-13638 (RDD)
RCN CORPORATION, et al.,)	
)	Objections due by: February 25, 2005
)	By 4:00 PM Eastern Time
Debtors)	•
)	Hearing Date: March 3, 2005 at 10:00
	,	AM Eastern Time

NOTICE OF FILING APPLICATION BY AP SERVICES, LLC FOR APPROVAL AND PAYMENT OF THE CONTINGENT SUCCESS FEE

Notice is hereby given that AP Services, LLC ("APS"), by and through its attorneys, has filed an application (the "Application") by APS for approval and payment of a contingent success fee (the "Contingent Success Fee").

You are required to file an objection, if any, on or before 4:00 p.m. on February 25, 2005. At the same time, you must also serve a copy of the response on APS' undersigned counsel.

A HEARING WILL BE HELD on March 3, 2005 at 10:00 AM Eastern Time before the Honorable Robert D. Drain, U.S. Bankruptcy Judge, Alexander Hamilton Custom House, One Bowling Green, New York, NY 10004.

Dated: February 4, 2005 SHELDON S. TOLL PLLC Attorneys for AP Services, LLC

By: /s/ Sheldon S. Toll

Sheldon S. Toll (P-21490) 2000 Town Center, Suite 2550 Southfield, MI 48075 (248) 358-2460

IN THE UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK

In re:)	Chapter 11
RCN CORPORATION, et al.,)	04-13638 (RDD)
Debtors)	Jointly Administered
)	

APPLICATION BY AP SERVICES, LLC FOR APPROVAL AND PAYMENT OF THE CONTINGENT SUCCESS FEE

AP Services, LLC ("APS"), crisis managers to the debtors and debtors-in-possession in the above referenced chapter 11 cases (the "Debtors" or "RCN"), make this application for approval and payment of a contingent success fee (the "Contingent Success Fee"). APS states as follows:

SUMMARY OF CONTINGENT SUCCESS FEE REQUEST

- 1. On May 27, 2004 (the "Petition Date"), the Debtors filed voluntary petitions for relief under chapter 11 of title 11 of the United States Code (the "Bankruptcy Code"). APS has served as crisis managers to the Debtors pursuant to an Order entered by this Court on June 30, 2004 at docket item number 131 (the "Retention Order"), a copy of which is attached hereto as Exhibit B.
- 2. The Retention Order approved the engagement letter entered into between APS and the Debtors on February 11, 2004 (the "Engagement Letter"), as amended on March 12, 2004 (the "Amended Engagement Letter"). Copies of the Engagement Letter and Amended Engagement Letter are attached hereto as Exhibit C. According to paragraph 2 of Schedule 2 the Amended Engagement Letter, the Debtors agreed that, in addition to hourly fees, APS will be

compensated for its efforts by payment of a Contingent Success Fee whose terms are further described in the Amended Engagement Letter.

- 3. Throughout the case, APS has been paid hourly fees and reimbursed for expenses for each monthly period and has filed all quarterly fee statements relating to these fees and expenses as outlined in the Retention Order.
- 4. APS acknowledges that, consistent with the terms of the Retention Order, APS must seek Court approval of the Contingent Success Fee after notice to all parties in interest, and upon hearing from the Court. Additionally, the Contingent Success Fee shall not be deemed earned until the occurrence of the substantial consummation of a plan of organization (a "Plan of Reorganization") for the Debtors. By this Application, APS seeks approval of the Performance Fee of \$4,000,000 as calculated below.

Calculation of The Contingent Success Fee

- 5. Under the terms of the Amended Engagement Letter, the Debtors agreed to pay APS a Contingent Success Fee based upon the following two components:
 - a. \$5,000,000 upon completion of an out-of-court restructuring, the sale of a majority of the assets of the company or upon confirmation of a Plan of Reorganization that occurs prior to September 15, 2004;
 - \$4,000,000 upon completion of an out-of-court restructuring, the sale of a majority of the assets of the company or upon confirmation of a Plan of Reorganization that occurs after September 15, 2004 but prior to February 15, 2005; or

- c. \$3,000,000 upon completion of an out-of-court restructuring, the sale of a majority of the assets of the company or upon confirmation of a Plan of Reorganization that occurs after February 15, 2005.
- 6. On December 8, 2004, this Court confirmed the Plan of Reorganization (the "Confirmation Date"), which became effective on December 21, 2004. The Confirmation Date occurred after September 15, 2004 but prior to February 15, 2005.
- 7. The services of APS were important to the effective administration of the estate and recovery of value to certain parties in interest. APS' services included not only interim management of the Debtors business in these cases, but were essential in preparing, negotiating and receiving confirmation of the Plan of Reorganization. The confirmation of the Plan of Reorganization is the basis for the Contingent Success Fee sought herein. As such, and consistent with the terms of the Amended Engagement Letter, APS in entitled to a Contingent Success Fee of \$4,000,000.

Fee Enhancements Often Required by Restructuring Firms

- 8. Fee Enhancements for lawyers and accountants are rarely sought and rarely granted. However, APS is neither a law firm nor an accounting firm. On the contrary, APS is, among other things, a firm that specializes in supplying senior executives on an interim basis to financially troubled companies. Unlike law firms and accounting firms, performance fees are normal parts of compensation for firms such as turnaround firms, management restructure consulting firms, and investment banking firms.
- 9. As the Bankruptcy Court for the Southern District of Ohio held, *In re Cardinal Indus., Inc.*, 151 B.R. 843 (Bankr. S.D. Ohio 1993) (Chapter 11 operating trustee awarded a fee of \$2.1 million plus a success fee of 50,000 shares of stock):

[P]erformance-based or success-factor bonuses are a normal part of compensation arrangements for management restructure consultants and ... such bonuses generally far exceed the time value of the consultant's services on a lodestar basis. Indeed, the time value component is referred to as the base salary, apparently payable to the consultant even if success is not achieved.

In re Cardinal Indus., Inc., 151 B.R. at 847

- 10. Attached hereto as Exhibit A is the Declaration of John S. Dubel (the "Dubel Declaration") in support of this Application. The Dubel Declaration shows that APS, as well as other turnaround firms, regularly receive performance fees from both inside and outside of bankruptcy cases. When Congress passed the Bankruptcy Reform Act of 1978, it decided to remove the "spirit of frugality" as a factor in bankruptcy professional fees. The standard is now the cost of comparable services in a non-bankruptcy setting.
- 11. Other reported decisions awarding performance fees to firms that were not law firms or accounting firms include *Kaufman v. S and C Corp.*, 171 B.R. 38 (S.D. Texas 1994) (management company that operated hotel entitled to a success fee of \$212,417 for fiscal year 1992); *In re Intelogic Trace, Inc.*, 188 B.R. 557 (Bankr. W.D. Texas 1995) (awarding consultant a success fee of \$77,500 based on a percentage of the sale price of Debtors' assets plus hourly fees of \$24,880 based on a rate of \$200 per hour); *In the matter of Chicago, Milwaukee, St. Paul and Pacific Railroad Co.*, 841 F.2d 789 (7th Cir. 1988) (investment banking firm awarded \$1 million success fee).
- 12. Performance fees are a normal part of compensation for firms such as turnaround firms, management restructure consulting firms, and investment banking firms. Therefore, this court should approve APS' request for payment of the Contingent Success Fee in the amount of \$4,000,000. This fee falls within the range of success fees awarded to APS and affiliates in larger cases and is consistent with the average for large cases.

13. APS seeks approval of the Court for the allowance and payment of the Contingent

Success Fee of \$4,000,000, which is applied for under the terms of the Amended Engagement

Letter and the Retention Order in a manner consistent with the proposed form of the order (the

"Proposed Order") filed concurrently with this Application and attached hereto as Exhibit D.

NO PRIOR REQUEST

14. No prior Motion for the relief requested herein has been made to this or any other

Court.

NOTICE

15. Notice of this Application has been provided to the Master Service List, as

defined in, and in accordance with, the Order Under 11 U.S.C. §§ 102 and 105 and Fed. R.

Bankr. P. 2002, 9006 and 9007 Establishing Certain Notice, Case Management and

Administrative Procedures, entered by this Court on June 2, 2004. APS submits that no other or

further notice need be provided.

WHEREFORE, APS seeks an order consistent with the attached Proposed Order granting

the relief requested herein.

Dated: February 4, 2005

SHELDON S. TOLL PLLC

Attorneys for AP Services, LLC

/s/ Sheldon S. Toll

Sheldon S. Toll (P-21490) 2000 Town Center, Suite 2550

Southfield, MI 48075

(248) 358-2460

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EXHIBIT A (Declaration of John S. Dubel)

IN THE UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK

In re:		Chapter 11
RCN CORPORATION, et al.,)	04-13638 (RDD)
Debtors)	Jointly Administered
)	

DECLARATION OF JOHN S. DUBEL IN SUPPORT OF THE APPLICATION BY AP SERVICES, LLC FOR APPROVAL AND PAYMENT OF THE CONTINGENT SUCCESS FEE

JOHN S. DUBEL makes this declaration pursuant to 28 U.S.C. sec. 1746, and states:

- 1. I am associated with AP Services, LLC ("APS"), which has as its principal place of business 2000 Town Center, Suite 2400, Southfield, MI 48075. APS specializes in, among other things, supplying senior executives on an interim basis to financially troubled companies. APS is an affiliate of AlixPartners, LLC, AlixPartners Ltd., AlixPartners GmbH and AlixPartners S.r.l., (herein collectively "AlixPartners") internationally recognized restructuring and turnaround advisory and consulting firms; The System Advisory Group, an information technology consulting firm; Partnership Services, LLC, a company that provides temporary employees; and the Questor entities, which are private equity funds. I am a Managing Director of AlixPartners, LLC.
- 2. I submit this Declaration in support of the application (the "Application") by APS for approval and payment of the Contingent Success Fee¹. I have personal knowledge of the facts recited herein, and, if called as a witness, I am competent to testify thereto.
- 3. On June 30, 2004, this Court entered an order authorizing the Debtors to employ and retain APS as crisis managers to the Debtors under the terms of the Engagement Letter and

the Amended Engagement Letter between APS and the Debtors. I was a member of the engagement team that worked on the Debtors' case.

- 4. The services of APS were important to the effective administration of the estate and recovery of value to certain parties in interest. APS' services included not only interim management of the Debtors business in these cases, but were essential in preparing, negotiating and receiving confirmation of the Plan of Reorganization. The confirmation of the Plan of Reorganization is the basis for the Contingent Success Fee sought herein
- 5. In addition to time charges, success fees are a normal part of compensation for firms such as turnaround firms and management restructure consulting firms. Prior to accepting the engagement with the Debtors, APS priced the engagement, negotiated the Contingent Success Fee as part of its total compensation package, and took the Contingent Success Fee into account in accepting the work from the Debtors in a busy market.
- 6. In 58 engagements of APS and affiliates between 1995 and 2004, both bankruptcy and non-bankruptcy, success fees paid have ranged from \$50,000 to \$11,908,000.
- 7. The \$4,000,000 Contingent Success Fee in this case falls within the range of success fees awarded to APS and affiliates in larger cases and is consistent with the average for large cases.

¹ Certain capitalized terms are defined in the Application and incorporated by reference herein.

I declare under penalty of perjury under the laws of the United States of America that, to
the best of my knowledge and after reasonable inquiry, the foregoing is true and correct.

Dated: February 4, 2005

/s/John S. Dubel

John S. Dubel

EXHIBIT B (Signed Retention Order)

UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK

In re : Chapter 11 : Case No. 04-13638 : Debtors. : (Jointly Administered) : V

FINAL ORDER UNDER 11 U.S.C. § 363 AUTHORIZING RETENTION OF AP SERVICES, LLC AS CRISIS MANAGERS FOR THE DEBTORS

Upon the Application¹ of the Debtors for entry of an order, pursuant to § 363 of title 11 of the United States Code (the "Bankruptcy Code"), authorizing the retention of AP Services, LLC ("APS") as crisis managers to the Debtors; and the Court having reviewed the Application, the Horvat Affidavit and the Dubel Declaration, and the Court having determined that the relief requested in the Application is necessary and in the best interests of the Debtors, their estates, creditors, and other parties in interest; and it appearing that notice of the Application was good and sufficient under the particular circumstances and that no other or further notice need be given; and Wells Fargo & Company having informed the Court that it declined to prosecute its objection to the Motion; and there being no other objection; and upon the record herein; and after due deliberation thereon; and good and sufficient cause appearing therefore, it is hereby

ORDERED, ADJUDGED AND DECREED that.

- 1. The Application, as modified herein, is GRANTED on a final basis.
- 2. Pursuant to Bankruptcy Code section 363, the Debtors, as debtors-in-possession, are hereby authorized to retain APS as their crisis managers, effective as of the

Capitalized terms not otherwise defined shall have the meanings ascribed to them in the Application.

Petition Date, in accordance with the Application as modified herein and this final order, and APS is authorized to perform the services described therein.

- 3. APS shall be compensated in accordance with the Application, except that all references to the "Contingent Success Fee" in the engagement letter and the Application shall be deemed stricken without prejudice to APS's right request a success or similar fee as contemplated in paragraph 4 below and subject to the terms of this order. APS's compensation shall be subject to applicable provisions of the Bankruptcy Code, the Bankruptcy Rules, the Local Bankruptcy Rules for the Southern District of New York, guidelines established by this Court, the United States Trustee Fee Guidelines, and the orders of this Court, except that APS will not be required to file time records in accordance with the United States Trustee Guidelines. APS shall comply with the Administrative Order under 11 U.S.C. Sections 105 and 331 Establishing Procedures for Interim Compensation and Reimbursement of Expenses of Professionals dated June 22, 2004 (the 'Fee Order') provided, however, that in its monthly fee statements and interim and final fee applications filed with this Court, APS shall present descriptions of those services provided on behalf of the Debtors, the approximate time expended in providing those services and the individuals who provided professional services on behalf of the Debtors.
- 4. Subject to the terms of this order, APS shall have the right to request a success or similar fee in its final fee application after notice to all the parties in interest and upon hearing before this Court. There shall be no presumptions created by this order to either grant or deny such request, and all objections of the United States Trustee and all parties in interest are preserved until such time.

- 5. APS shall not be entitled to seek or receive a success or similar fee to the extent it is terminated for actions constituting gross negligence or willful misconduct.
- 6. A success or similar fee, if awarded, shall not be deemed earned until the occurrence of the substantial consummation of a plan or plans of reorganization, as the case may be, for each of the Debtors.
- 7. APS shall not be entitled to seek or receive a success or similar fee in the event (i) any entity or entities individually or collectively constituting 50% or more of the subscribers of the United States businesses of RCN Corporation and its direct and indirect subsidiaries (including for this purpose, its joint venture affiliates) shall be liquidated, other than in a sale or sales as a going concern, (ii) the voluntary chapter 11 case or cases of any entity or entities individually or collectively constituting 50% or more of the subscribers of the United States businesses of RCN Corporation and its direct and indirect subsidiaries (including for this purpose, its joint venture affiliates) shall be dismissed without the consent of the Committee, (iii) a chapter 11 trustee with plenary powers, a responsible officer or an examiner with enlarged powers relating to the operation of the businesses of the Debtors (powers beyond those set forth in Sections 1106(a)(3) and (4) of the Bankruptcy Code) shall be appointed, or (iv) the chapter 11 case of any entity or entities individually or collectively constituting 50% or more of the subscribers of the United States businesses of RCN Corporation and its direct and indirect subsidiaries (including for this purpose, its joint venture affiliates) shall be converted to a case or cases under chapter 7 of the Bankruptcy Code.
- 8. All requests of Mr. Dubel for payment of indemnity pursuant to any indemnification agreement provided by the Debtors shall be made by means of an application (interim or final as the case may be) and shall be subject to review by the Court to ensure that

payment of such indemnity conforms to the terms of the such indemnification agreement and is reasonable based upon the circumstances of the litigation or settlement in respect of which indemnity is sought; provided, however, that in no event shall Mr. Dubel be indemnified in the case of his own bad-faith, self-dealing, breach of fiduciary duty (if any), gross negligence or willful misconduct.

- 9. In no event shall Mr. Dubel be indemnified if the Debtors or a representative of the Debtors' estates, asserts a claim for, and a court determines by final order that such claim arose out of, Mr. Dubel's own bad-faith, self-dealing, breach of fiduciary duty (if any), gross negligence or willful misconduct.
- 10. In the event that Mr. Dubel seeks reimbursement for attorneys' fees from the Debtors pursuant to such indemnification agreement, the invoices and supporting time records from such attorneys shall be included in Mr. Dubel's own applications (both interim and final) and such invoices and time records shall be subject to the United States Trustee's guidelines for compensation and reimbursement of expenses and the approval of this Court under the standards of Bankruptcy Code sections 330 and 331 without regard to whether such attorney has been retained under Bankruptcy Code section 327 and without regard to whether such attorneys' services satisfy Bankruptcy Code section 330(a)(3)(C).

11. The requirement of Local Bankr. R. 9013-1(b) that any motion filed shall be accompanied by a separate memorandum of law is satisfied by the Application.

Dated: New York, New York July 30, 2004

/s/Robert D. Drain
UNITED STATES BANKRUPTCY JUDGE

EXHIBIT C (Engagement Letter and Amended Engagement Letter)

AP SERVICES, LLC

2000 Town Center, Suite 2400 Southfield, Michigan 48075 (248) 358-4420

February 11, 2004

Mr. David C. McCourt Chairman and Chief Executive Officer RCN Corporation 105 Carnegie Center Princeton, NJ 08540

Re: Interim Management and Restructuring Services

Dear David:

This letter outlines the understanding ("Agreement") between AP Services, LLC, a Michigan limited liability company, ("APS") and RCN Corporation, on behalf of itself and its subsidiaries listed on Exhibit B (collectively the "Company"), for the engagement of APS to provide certain temporary employees to the Company to assist it in its restructuring as described below.

All defined terms shall, unless the context otherwise requires, have the meanings ascribed to them in Schedule 1 ("Definitions and Interpretation").

Generally, the engagement of APS, including any APS employees who serve in Executive Officer positions, shall be under the approval of the Board of Directors of the Company and the direct supervision of you as Chairman and Chief Executive Officer.

OBJECTIVE AND TASKS

APS will provide John S. Dubel to serve as the Company's President and Chief Operating Officer ("COO"), reporting to the Company's Chief Executive Officer and the Board of Directors. Working collaboratively with the senior management team, the Board of Directors and other Company professionals, Mr. Dubel will, in addition to his ordinary course duties as President and COO, assist the Company in evaluating and implementing strategic, tactical and operational options through the restructuring process. Mr. Dubel will attend all Board meetings except as may be otherwise determined by the Board in appropriate circumstances. In addition to the ordinary course duties of President and COO, the Temporary Staff roles will include working with you and your team to do the following:

 Assist management with the development of an operational plan to restructure the Company and to maintaining it as a viable entity and drive the performance of this plan.

- Drive the completion of the disposition of the Company's non-core businesses/assets in a timely manner.
- Assist in overseeing and driving financial performance in conformity with the Company's business plan.
- Assist management with the development of the Company's revised business plan, and such
 other related forecasts as may be required by the bank lenders and noteholders in connection
 with negotiations or by the Company for other corporate purposes.
- Coordinate and ensure effective communications among the "working group" professionals who are assisting the Company in the reorganization process, or who are working for the Company's various stakeholders, to improve the effectiveness of their efforts consistent with the Company's overall restructuring goals.
- Manage the Company's financial and treasury functions.
- Provide leadership to the financial function including, without limitation, assisting the Company in strengthening the core competencies in the finance organization, particularly cash management, planning, general accounting and financial reporting information management.
- Develop and implement cash management strategies, tactics and processes, including the identification and implementation of both short-term as well as long-term liquidity generating initiatives.
- Develop and implement a communication strategy and process with respect to the Company's stakeholders.
- Report to the Board of Directors with respect to a key employee retention program.
- Manage the Company's preparations for a potential Chapter 11 bankruptcy filing. Provide testimony, as may be necessary, in any bankruptcy proceeding.
- Assist with such other matters as may be requested that fall within our expertise, including
 crisis management activities as are customarily provided by APS, and that are mutually
 agreeable.

STAFFING

APS will provide the individuals set forth on Exhibit A, herein referred to as the temporary employees ("Temporary Staff"), subject to the terms and conditions of this Agreement, with the titles, pay rates, and other descriptions set forth therein.

We will keep you informed as to our staffing and will not add additional Temporary Staff to the assignment without first consulting with you to obtain your concurrence that such additional resources are required and do not duplicate the activities of other employees or professionals. The Temporary Staff may be assisted by other professionals at various levels, as the tasks require, who would also become Temporary Staff.

FEES AND RETAINER

APS shall be compensated for its Services under this Agreement at the rates set forth on Schedule 2.

We will commence this engagement immediately upon receipt of a signed engagement letter and retainer. We will require a retainer of \$750,000 to be applied against the time charges and expenses specific to the engagement and in accordance with Section 2 of the attached General Terms and Conditions.

* * *

In the event the Company seeks protection under the U.S. Bankruptcy Code, the Company agrees that it will promptly apply to the Bankruptcy Court to obtain approval of our retention and retainer nunc pro tunc to the date of the filing.

The terms and conditions set out in the attached Schedules and the General Terms and Conditions form part of and are incorporated by reference herein to this Agreement.

If these terms meet with your approval, please sign and return the enclosed copy of this Agreement and wire transfer the amount to establish the retainer.

Mr. David C. McCourt February 11, 2004 Page 4

We look forward to working with you.

Sincerely yours,

AP SERVICES, LLC

John S. Dubel (Principal

Acknowledged and Agreed to:

RCN CORPORATION

David C. McCourt

By:

Chairman and Chief Executive Officer

Dated: February 11, 2004

AP Services LLC Employment by RCN Corporation

Exhibit A

Temporary Employees Individuals With Executive Officer Positions

Name	Description	Hourly Rate	Commitment Full ¹ or Part Time
John S. Dubel	President & Chief Operating Officer	\$630	Full Time
Anthony Horvat	Assistant Treasurer	\$495	Full Time

Additional Temporary Employees

Name	Description	Hourly Rate	Commitment Full ¹ or Part ² Time
To be determined			

The parties agree that Exhibit A can be amended from time to time to add or delete staff, and the Monthly Staffing Reports shall be treated by the parties as such amendments.

¹ Full time is defined as substantially full time.

² Part Time is defined as approximately 2-3 days per week, with some weeks more or less depending on the needs and issues facing the Company at that time.

AP Services LLC Employment by RCN Corporation

Exhibit B

RCN Corporation Subsidiaries

TEC Air, Inc.

RCN Financial Management, Inc.

RCN Internet Services, Inc.

UNET Holding, Inc.

RLH Property Corporation

RCN Entertainment, Inc.

ON TV, Inc.

Hot Spots Productions, Inc.

RCN Telecom Services of Illinois, LLC

21st Century Telecom Services, Inc.

RCN Cable TV of Chicago, Inc.

RCN Finance, LLC

RFM 2, LLC

Brainstorm Networks, Inc.

RCN Telecom Services, Inc.

RCN International Holdings, Inc.

RCN Telecom Services of Massachusetts, Inc.

RCN Telecom Services of Philadelphia, Inc.

RCN Telecom Services of Virginia, Inc.

RCN Telecom Services of Washington, D.C., Inc.

RCN-BecoCom, LLC

Starpower Communications, LLC

RCN Charitable Foundation, Inc.

SCHEDULE 1

DEFINITIONS AND INTERPRETATION

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Affiliates of APS include AlixPartners, LLC, AlixPartners Ltd., AlixPartners GmbH and AlixPartners S.r.l., which are financial advisory and consulting firms, The System Advisory Group, providing information technology services, Partnership Services, LLC, a company that provides temporary employees, and the Questor funds, which are private equity funds that invest in special situations and under-performing companies;

Agreement

the terms and conditions set out in this letter;

Break Fee

the break fee (if any) payable by the Company in accordance with Schedule 2;

Confidential Information

all written information and materials which are marked confidential or which are by their nature clearly confidential obtained under or in connection with this Agreement other than:

- any information which is already in the public domain otherwise than as a result of a breach of this Agreement;
- any information which was rightfully in the possession of a Party prior to the disclosure by the other Party and acquired from sources other than the other Party; or
- any information obtained from a third party who is free to divulge such information;

Contingent Success Fee

the success fee payable by the Company to APS, as more particularly described in Schedule 2; and

Expenses

costs and expenses which are incurred by APS, its affiliates and their respective personnel in the performance of the Services, as more particularly described in Schedule 2;

Fees

the fees payable by the Company to APS in accordance with Schedule 2 which, where the context requires, shall include the Break Fee and/or the Success Fee, as the case may be;

General Terms and Conditions

the terms and conditions attached to and forming part of this Agreement;

Party or Parties

a party or the parties to this Agreement (as the case may be);

Personnel

directors, officers, employees, agents, contractors and sub-

contractors;

Retainer

such advance payment on account of Fees and Expenses as APS

shall request from the Company from time to time;

Schedules

the schedules attached to and forming part of this Agreement, as such schedules may be amended from time to time in accordance

with this Agreement;

Services

the services to be provided by APS under this Agreement; and

Termination Date

the date on which this Agreement shall terminate.

SCHEDULE 2

FEES AND EXPENSES

1. Hourly Fees

Our fees will be based on the hours charged at our hourly rates, which are:

Principals	\$540 - \$690
Senior Associates	\$430 - \$520
Associates	\$300 - \$400
Accountants and Consultants	\$225 - \$280
Analysts	\$150 - \$190

2. Contingent Success Fee

In addition to hourly fees, APS will be compensated for its efforts by the payment of a Contingent Success Fee ("Success Fee"). The Company understands and acknowledges that the Success Fee is an integral part of APS' compensation for the engagement.

Because of the nature of this engagement, it is unclear at this time precisely how to define important elements of the Success Fee criteria. Therefore, not later than six weeks following the beginning of the engagement, the Company and APS will make a reasonable effort to determine an incentive bonus or Success Fee based upon the value that APS is able to provide to the Company. APS and the Company mutually agree to develop a definition of success and agreed-upon success fee criteria at within that time. It is anticipated that the level of the Success Fee would not exceed \$5,000,000.

3. Expenses

In addition to the fees set forth above, the Company shall pay directly or reimburse APS upon receipt of periodic billings, for all reasonable out-of-pocket expenses incurred in connection with this assignment such as travel, lodging, postage, and actual telephone and facsimile charges.

4. Break Fee

APS does not seek a Break Fee on this engagement.

SCHEDULE 3

DISCLOSURES

To the best of our knowledge, we believe that APS, its employees, and its affiliates do not have any financial interest or business connection with the Company other than as contemplated by this agreement, and we know of no fact or situation that would represent a conflict of interest for us with regard to the Company. However, we have not completed a thorough check of the parties in interest with regard to the Company. Upon receiving the information from the Company with respect to the parties in interest, APS will promptly complete a search of its relationships and will notify you of any connections APS may have with such parties in interest.

The Parties agree that this Schedule 3 may be updated from time to time to disclose additional connections or relationships between APS and the interested parties.

AP SERVICES, LLC GENERAL TERMS AND CONDITIONS

These General Terms and Conditions ("Terms") shall govern the services provided by AP Services, LLC ("APS") as set forth in the letter agreement executed by the Company and APS to which these Terms are attached.

Section 1. Company Responsibilities

Company will undertake responsibilities as set forth below:

- Provide reliable and accurate detailed information, materials, documentation, and
- Make decisions and take future actions, as the Company determines in its sole discretion, on any recommendations made by APS in connection with the tasks or work product under this Agreement.

APS' delivery of the services and the fees charged are dependent on (i) Company's timely and effective completion of its responsibilities; and (ii) timely decisions and approvals made by the Company's management. Company shall be responsible for any delays, additional costs, or other deficiencies caused by not completing its responsibilities.

Section 2. Timing, Fees, and Expenses.

The engagement will commence immediately upon receipt of a signed engagement letter and a retainer.

Hourly Fees. For purposes of semi-monthly billings, our fees will be based on the hours charged at our hourly rates as set forth in the letter agreement. We review and revise our hourly billing rates effective January l of each year.

Contingent Success Fees. As described in the attached agreement.

Out-of-Pocket Expenses. In addition to hourly fees as defined in the letter agreement, the Company shall pay directly or reimburse APS upon receipt of periodic billings for all reasonable out-ofpocket expenses incurred in connection with this assignment.

Retainer. We require a retainer to be applied against the time charges and expenses specific to the engagement. We will submit semi-monthly invoices for services rendered and expenses incurred as described above, and will offset such invoices against the retainer. Payment will be due upon receipt of the invoices to replenish the retainer to the agreed-upon amount. Any unearned portion of the retainer will be returned to you at the termination of the engagement.

Section 3. Relationship of the Parties.

The parties intend that an independent contractor relationship will be created by this Agreement. As an independent contractor, APS will have complete and exclusive charge of the management and operation of its business, including hiring and paying the wages and other compensation of all its employees and agents, and paying all bills, expenses and other charges incurred or payable with respect to the operation of its business. Of course, as an independent contractor, neither the Temporary Staff nor APS will be entitled to receive from the Company any vacation pay, sick leave, retirement, pension, or social security benefits, workers' compensation, disability, unemployment insurance benefits, or any other employee benefits. APS will be responsible for all employment, withholding, income and other taxes incurred in connection with the operation and conduct of its business. Temporary Staff will not be considered employees of the Company except for purposes of this agreement.

The Company agrees to promptly notify APS if it extends (or solicits the possible interest in receiving) an offer of employment to an employee of APS and agrees that it will pay APS a cash fee, upon hiring, equal to 150% of the aggregate first year's annualized compensation, including any other compensation, to be paid to any person working for the Company on behalf of APS that the Company or any of its subsidiaries or affiliates hires at any time up to two years subsequent to the date of the final invoice rendered by APS with respect to this engagement. This agreement does not prohibit the Company from making general solicitations for employment or from soliciting for employment any individuals who have ceased to be employees or agents of APS prior to such solicitation.

Section 4. Confidentiality.

APS agrees to keep confidential all Information obtained from the Company, and neither APS nor the Temporary Staff will disclose to any other person or entity, or use for any purpose other than specified herein, any information pertaining to the Company or any affiliate thereof, which is either non-public, confidential, or proprietary in nature ("Information") that it obtains or is given access to during the performance of the services provided hereunder. The foregoing is not intended to nor shall be construed as prohibiting APS or the Temporary Staff from disclosure pursuant to a valid subpoena or court order, but neither APS nor such Temporary Staff shall encourage, suggest, invite or request, or assist in securing, any such subpoena or court order, and the Temporary Staff shall immediately give notice of any such subpoena or court order by fax transmission to the Company. Furthermore, APS and the Temporary Staff may make reasonable disclosures of Information to third parties in connection with their performance of their obligations and assignments hereunder. In addition, APS will have the right to disclose to others in the normal course of business its involvement with the Company.

Information includes data, plans, reports, schedules, drawings, accounts, records, calculations, specifications, flow sheets, computer programs, source or object codes, results, models, or any work product relating to the business of the Company, its subsidiaries, distributors, affiliates, vendors, customers, employees, contractors and consultants.

The Company acknowledges that all information (written or oral) generated by the Temporary Staff in connection with their engagement is intended solely for the benefit and use of the Company (limited to its management and its Board of Directors) in considering the transactions to which it relates. The Company agrees that no such information shall be used for any other purpose or reproduced, disseminated, quoted or referred to with attribution to APS at any time in any manner or for any purpose other than accomplishing the tasks referred to herein, without APS' prior approval (which shall not be unreasonably withheld) except as required by law.

Section 5. Intellectual Property.

Except for those methodologies, processes techniques, ideas, concepts and know-how developed independently by APS or supplied in connection with this agreement and prior to this agreement (collectively known as "APS' Work Product"), Company shall retain all right, title, and interest in and to: (i) the work product, including but not limited to, all patent, copyright, trademark, and other intellectual property rights therein; and (ii) all methodologies, processes, techniques, ideas, concepts, and knowhow embodied in the work product, (together "the Work Product").

AP SERVICES, LLC GENERAL TERMS AND CONDITIONS

APS hereby transfers and assigns to Company all right, title, and interest that APS may have in the Work Product and all intellectual property rights therein. Company may, solely for its internal business purposes, use, copy, distribute internally, and modify the Work Product described under the letter agreement. The Company shall not, without APS' prior written consent (which shall not be unreasonably withheld), disclose to a third party, publicly quote, or make reference to the Work Product. Subject to the confidentiality restrictions contained in Section 4, APS may use the Work Product for any purpose.

Section 6. Framework of the Engagement.

The Company acknowledges that it is hiring the Temporary Staff purely to assist the Company and its Board of Directors in the management and restructuring of the Company. This engagement shall not constitute an audit, review or compilation, or any other type of financial statement reporting or consulting engagement that is subject to the rules of the AICPA, the SSCS, or other such state and national professional bodies.

Section 7. Indemnification

In bankruptcy engagements, neither APS nor its employees not serving as officers of the Company will be entitled to indemnification provided by the Company. However, APS employees serving as officers of the Company will be entitled to the benefit of the most favorable indemnities provided by the Company to its officers and directors, whether under the Company's by-laws, certificates of incorporation, by contract or otherwise. The Company agrees that it will use its best efforts to specifically include and cover APS employees serving as officers of the Company under the Company's policy for directors' and officers' ("D&O") insurance.

In non-bankruptcy engagements, it is our practice to receive indemnification. Accordingly, in consideration of our agreement to act on your behalf in connection with this engagement, you agree to indemnify, hold harmless, and defend us (including our principals, employees, Temporary Staff and agents) from and against all claims, liabilities, losses, damages and reasonable expenses as they are incurred, including reasonable legal fees and disbursements of counsel, and the costs of our professional time (our professional time will be reimbursed at our rates in effect when such future time is required), relating to or arising out of the engagement, including any legal proceeding in which we may be required or agree to participate but in which we are not a party. We, our principals, employees, Temporary Staff and agents may, but are not required to, engage a single firm of separate counsel of our choice in connection with any of the matters to which this indemnification agreement relates. This indemnification agreement does not apply to actions taken or omitted to be taken by us in bad faith.

In addition to the above indemnification, APS employees serving as officers of the Company will be entitled to the benefit of the most favorable indemnities provided by the Company to its officers and directors, whether under the Company's by-laws, certificates of incorporation, by contract or otherwise. In the event that other APS employees become officers of the Company, such individuals will be entitled to the same benefit.

The Company agrees that it will use its best efforts to specifically include and cover APS employees serving as officers of the Company under the Company's policy for directors' and officers' ("D&O") insurance. In the event that the Company is unable to include APS appointees under the Company's policy or does not have first dollar coverage as outlined in the preceding paragraph in effect for at least \$10 million, (e.g., such policy is not reserved based on

actions that have been or are expected to be filed against officers and directors alleging prior acts that may give rise to a claim), it is agreed that APS will attempt to purchase a separate D&O policy that will cover its employees and agents only and that the cost of same shall be invoiced to the Company as an out of pocket cash expense. If APS is unable to purchase such D&O insurance, then we reserve the right to terminate this agreement. In the event that other Temporary Staff become officers of the Company, such individuals will be entitled to the same benefit. The obligations of the parties as reflected herein shall survive the termination of the engagement.

Section 8. Disclosures.

We know of no fact or situation, other than those disclosed in Schedule 3, which would represent a conflict of interest for us with regard to the Company.

While we are not aware of any relationships, other than those disclosed in Schedule 3, that connect us to any party in interest, because APS is a consulting firm that serves clients on a national basis in numerous cases, it is possible that APS may have rendered services to or have business associations with other entities which had or have relationships with the Company. APS has not and will not represent the interests of any of these aforementioned entities in this case, involving the Company.

Section 9. Governing Law

This letter agreement is governed by and construed in accordance with the laws of the State of Michigan with respect to contracts made and to be performed entirely therein and without regard to choice of law or principles thereof.

Any controversy or claim arising out of or relating to this contract, or the breach thereof, shall be settled by arbitration. Each party shall appoint one non-neutral arbitrator. The two party arbitrators shall select a third arbitrator. However, if within thirty days after their appointment the two party arbitrators do not select a third arbitrator, the third arbitrator shall be selected by the American Arbitration Association (AAA). The arbitration shall be conducted under the AAA's Commercial Arbitration Rules, and the arbitrators shall issue a reasoned award. The arbitrators may award costs and attorneys' fees to the prevailing party. Judgment on the award rendered by the arbitrators may be entered in any court having jurisdiction thereof. However, APS agrees that the arbitration provisions shall apply only to the extent that the Bankruptcy Court, or the U.S. District Court if the reference is withdrawn, does not retain jurisdiction over a controversy or claim.

Section 10. Termination and Survival.

This Agreement to provide Temporary Staff hereunder may be terminated at any time by written notice by one party to the other; provided, however, that notwithstanding such termination APS will be entitled to any fees and expenses due under the provisions of the agreement, including Contingent Success Fee and Break Fee in accordance with Schedule 2. The Break Fee is due and payable at the Termination Date. Such payment obligation shall inure to the benefit of any successor or assignee of APS.

Additionally, unless APS is terminated by the Company for Cause (as defined below) or due to circumstances described in the Contingent Success Fee provision in the Agreement, APS shall remain entitled to the Contingent Success Fee(s) that otherwise would be payable for the greater of 12 months from the date of termination or the period of time that that has elapsed from the date of this letter to the date of termination. Cause shall mean:

AP SERVICES, LLC GENERAL TERMS AND CONDITIONS

- (a) an APS representative acting on behalf of the Company is convicted of a felony, or
- (b) it is determined in good faith by the Board of Directors of the Company, and after thirty (30) days notice and opportunity to cure, either (i) an APS representative engages in misconduct injurious to the Company, or (ii) an APS representative breaches any of his or its material obligations under this Agreement; or (iii) an APS representative willfully disobeys a lawful direction of the Board of Directors or senior management of the Company.

Sections 2, 4, 5, 7, 9, 10, and 11 shall survive the expiration or termination of the Agreement.

Section 11. General.

Severability. If any portion of the letter agreement shall be determined to be invalid or unenforceable, we each agree that the remainder shall be valid and enforceable to the maximum extent possible.

Entire Agreement. The Terms and the attached letter agreement contain the entire understanding of the parties relating to the services to be rendered by APS and may not be amended or modified in any respect except in writing signed by the parties. APS will not be responsible for performing any services not specifically described in this letter or in a subsequent writing signed by the parties. If there is a conflict between these Terms and the letter agreement, these Terms shall govern.

Notices. All notices required or permitted to be delivered under this letter agreement shall be sent, if to APS, to the address set forth in the letter agreement, to the attention of Mr. Melvin R. Christiansen, and if to Company, to the address set forth in the letter agreement, to the attention of your General Counsel, or to such other name or address as may be given in writing to the other party. All notices under the letter agreement shall be sufficient if delivered by facsimile or overnight mail. Any notice shall be deemed to be given only upon actual receipt.

APServices LLC

March 12, 2004

Mr. David C. McCourt Chairman and Chief Executive Officer RCN Corporation 105 Carnegie Center Princeton, NJ 08540

Re: Interim Management and Restructuring Services - First Amendment

Dear David:

This letter represents the first amendment ("First Amendment") to the agreement between AP Services, LLC, a Michigan limited liability company ("APS") and RCN Corporation (the "Company") dated February 11, 2004 (the "Agreement").

Exhibit A of the Agreement is hereby replaced in its entirety by the attached Exhibit A that identifies Temporary Employees. Schedule 2 of the Agreement is hereby replaced in its entirety by the attached Schedule 2 that includes the criteria for a contingent success fee.

Except as specifically modified by the terms specified in this letter, all of the terms and conditions of the Agreement are incorporated herein without modification. Please acknowledge your agreement by signing and returning the enclosed copy of this First Amendment.

Sincerely,

AP SERVICES, LLC

John S. Dubel Principal

Attachment

H:\Private\Christiansen\Clients\RCN Corporation\Engagement Letters\RCN First Amendment 031204.doc

Acknowledged and Agreed to:

RCN CORPORATION

Dated

By:

Its:

2000 Town Center | Suite 2400 | Southfield, MI | 48075 | 248.358.4420 | 248.358.1969 fax | www.alixpartners.com



AP Services, LLC Employment by RCN Corporation

Exhibit A

Temporary Employees Individuals With Executive Officer Positions

Name	Description	Hourly Rate	Commitment Full ¹ or Part Time
John S. Dubel	President & Chief Operating Officer	\$630	Full Time
Anthony Horvat	Treasurer	\$495	Full Time
Gary Schafer	Vice President – Finance	\$495	Full Time

Additional Temporary Employees

Name	Description	Hourly Rate	Commitment Full ¹ or Part ² Time
Ryan Esko	Contracts Manager	\$450	Full Time
Charles Braley	Cash Manager	\$320	Full Time
Henry Colvin	Claims Management	\$340	Part Time
Colin Roberts	Claims Management	\$190	Part Time

The parties agree that Exhibit A can be amended from time to time to add or delete staff, and the Monthly Staffing Reports shall be treated by the parties as such amendments.

¹ Full time is defined as substantially full time.

² Part Time is defined as approximately 2-3 days per week, with some weeks more or less depending on the needs and issues facing the Company at that time.



SCHEDULE 2

FEES AND EXPENSES

1. Hourly Fees

Our fees will be based on the hours charged at our hourly rates, which are:

Principals	\$540 - \$690
Senior Associates	\$430 - \$520
Associates	\$300 - \$400
Accountants and Consultants	\$225 - \$280
Analysts	\$150 - \$190

2. Contingent Success Fee

In addition to hourly fees, APS will be compensated for its efforts by the payment of a Contingent Success Fee ("Success Fee"). The Company understands and acknowledges that the Success Fee is an integral part of APS' compensation for the engagement.

The Company agrees to pay APS a Success Fee of: (i) \$5,000,000 upon completion of an out-of-court restructuring, the sale of a majority of the assets of the company or upon confirmation of a Plan of Reorganization that occurs prior to September 15, 2004; (ii) \$4,000,000 upon completion of an out-of-court restructuring, the sale of a majority of the assets of the company or upon confirmation of a Plan of Reorganization that occurs after September 15, 2004 but prior to February 15, 2005; or (iii) \$3,000,000 upon completion of an out-of-court restructuring, the sale of a majority of the assets of the company or upon confirmation of a Plan of Reorganization that occurs after February 15, 2005.

3. Expenses

In addition to the fees set forth above, the Company shall pay directly or reimburse APS upon receipt of periodic billings, for all reasonable out-of-pocket expenses incurred in connection with this assignment such as travel, lodging, and postage, and actual telephone and facsimile charges.

4. Break Fee

APS does not seek a Break Fee on this engagement.

EXHIBIT D

(Proposed Form of the Order)

IN THE UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK

In re:)	Chapter 11
RCN CORPORATION, et al.,)	04-13638 (RDD)
Debtors)	Jointly Administered

ORDER GRANTING THE DEBTORS THE APPROVAL TO PAY AP SERVICES, LLC THE CONTINGENT SUCCESS FEE

This matter came on to be heard on the application (the "Application") of AP Services, LLC ("APS") for approval and payment of the Contingent Success Fee¹; and the Court having reviewed the Application, the Engagement Letter, the Amended Engagement Letter, the Retention Order, and the Declaration of John S. Dubel; and the Court having determined that the relief requested in the Application is in the best interests of the Debtors, its estates, its creditors and other parties-in-interest; and the Court having jurisdiction to consider the Application and the relief sought; and upon the record herein; and after due deliberation thereon; and good and sufficient cause appearing therefore, the Court finds that proper reasons have been asserted to grant the Application. Therefore, it is hereby;

ORDERED that the Application is granted; and it is further

ORDERED that the Debtors are hereby authorized to pay APS \$4,000,000

representing the total Contingent Success Fee which is earned and applied for under the

¹ Certain capitalized terms are defined in the Application and incorporated by reference herein.

terms of the Engagement Letter, the Amended Engagement Letter and the Retention Order; and it is further

ORDERED that the total amounts paid to APS by the Debtors including those contemplated and requested in the Application are hereby final.

Dated:	
	United States Bankruptcy Court